

digital

MAYNARD

DIGITAL THIS WEEK



Volume 11, Number 6

March 26, 1984

'Refer a Friend' makes a big splash with employees

"Get Personal: Refer a Friend," the Employee Personal Computer Referral Program, has been extended through June as a result of enthusiastic employee response.

At last count, 930 Rainbows, DECmates and Professional personal computers had been sold to friends and acquaintances of employees through this program. With each sale, the buyer receives a \$400 rebate and the employee who referred the sale gets a \$100 credit toward a gift catalog selection or toward the purchase of hardware or software from the company.

"We've been pleased with the response from employees," explains Mike Ginsberg, Employee Purchase Program manager. "In terms of the number of systems sold, we're right on target with our expectations. We extended it three months because it became apparent it is a successful, viable program. The response has been accelerating. We were only getting a few sales a



week at the beginning. Now we're getting over 100 a week."

Tom Rocca, a Field Service engineer in Pittsburgh, is in the process of wrapping up his fifth successful referral, this one to a relative who owns a pharmacy. "We were at a family get-together at a cousin's house," recalls Tom. "He was telling me about a pharmaceutical company offering him a computer and software for \$18,000, to keep track of his inventory, print pre-

continued on page 9

Bob Huettner named group manager of new Terminals Business Unit



Bob Huettner, group manager of the newly formed Terminals Business unit

Bob Huettner, group manager of Video Engineering since joining Digital two years ago, has been appointed group manager of the newly formed Terminals Business Unit.

The new group includes the Hard Copy and Video Engineering groups, and the current Terminals Products Group Marketing organization. Bob now reports to Jack Smith, vice president, Manufacturing and Engineering.

"We are pleased with this evolution of our organization, bringing Engineering and Marketing groups together under a single integrated management focus," says Jack. "This will strengthen our commitment to our customers by better focusing our resources for this rapidly growing and important business."

Bob came to the company in April, 1982, from Honeywell, where he was manager of Business Management Office Systems. Prior to that, he had been vice president of marketing for Intertel Operations.

Considering a PC? Open House to answer questions

Employees interested in taking advantage of the substantial savings offered by the Employee Purchase Program are invited to an Open House to be held Friday, April 27 at the Sheraton Boxborough Conference Center. There will be an afternoon (3-6) and an evening (6-9) session.

Many employees have already bought Digital personal computers for their homes through the Employee Purchase Program. Those who still have questions about the products, services, warranties, software and training are encouraged to attend the Open House. Product experts and internal users will be on hand to discuss the merits of the Rainbow, DECmate II and Professional 350.

Each Open House session will begin with a 45-minute presentation, emphasizing the variety of applications for home and business use, and future product enhancements.

A hands-on display of products and services will be in a large exhibit area, which will also contain four furnished model rooms, each showcasing a different personal computer environment: a den/study area, a children's corner, a small business

continued on page 10

Spectrum 84 is rarin' to go

Spectrum 84, the latest edition of Digital's slick product and applications road show, is ready to hit the road.

The elaborate traveling exposition is a descendant of Spectrum I, which demonstrated Digital's entire product line in more than 20 cities during 1982. Spectrum 84 will focus on low-end systems, highlighting the company's line of personal computers, microsystems, and industry and application solutions.

On Monday, April 9, Spectrum 84 will kick off its tour of the United States with a special sneak preview for employees and their guests at the Sheraton Boxborough. There will be two shows, at 6 and 7:30

continued on page 4

Digital papers at ISSCC

Three technical papers dealing with potential new microprocessor implementations of Digital's VAX superminicomputers have been presented at the International Solid State Circuits Conference (ISSCC). The papers, written and presented by engineers from the Semiconductor Group in Hudson, cover details of a number of very large-scale-integration (VLSI) chips that could be used to build machines with equivalent performance to a 32-bit-word-length VAX-11/780.

The papers discuss architecture and implementation style, including memory management, instruction-set execution and 32-bit bus interfacing. Through use of VLSI technology, the printed-circuit board area for the central processing unit (CPU) could be reduced by more than 98 percent, and power consumption by more than 96 percent, the papers noted.

According to Jeff Kalb, vice president, Large Scale Integration Manufacturing and Engineering, the new microprocessor chip developments are "examples of Digital's ongoing commitment to the VAX."

The three papers are details of a 32b microprocessor with on-chip virtual memory management; a 32b bus interface chip; and a VLSI superminicomputer CPU.

Technical Seminar Series in Marlboro

March 29 Incremental Data
DEC 10-20 conf. rm. Flow Analysis
MRO1-2 Barbara G. Ryder
3:00-4:30 p.m. Rutgers University

If you have questions, contact Claudette Small, DTN 231-5097.

Process and Design Support Technical Programs

Zycad Simulation, Roy Rezac, March 29, 9:30 a.m.

Surface Mount Seminar, All day April 19 or May 17, RSVP ERIE::ZAHND.

Automating the campus: Quietly, Stevens Institute is achieving a first

In the spring of 1987, graduates of Stevens Institute of Technology in Hoboken, New Jersey, will be among those few members of society to have achieved a first. They will be the first college graduates in the United States to have used their own personal computers as required tools for doing their college work.

The personal computers they're using are Digital Professional 350s. Last year, Stevens Institute became the first college in the country to require a number of incoming freshmen to have their own personal computer. There are now more than 700 Pro 350s being used by Stevens' faculty and students in dormitory rooms, homes and classrooms.

"The primary reason for choosing the Professional," explains Dr. Joseph Moeller, Dean of Educational Development at Stevens, "was its ability to meet a number of technical specifications we developed, which were based on the projected use of the system in course work.

"But that was not the only reason. We wanted a system that would continue to be useful in the future, and we feel the Professional series are machines that will be software-compatible from one upgrade to another. And in terms of their operating system and processor, they are consistent with the entire line of Digital's PDP-11 and VAX computers.

"We also wanted to deal with an organization that is stable, has a good reputation, and would be willing to work with us as the program moved forward," continues Dean Moeller. "We've had a considerable amount of support from Digital in putting our program in place."

Stevens' goals in introducing personal computers to students are different from other colleges, says Dean Moeller. "We've discovered that there are very few colleges that have taken a comprehensive approach to integrating computers into education. Many are interested in hardware and software and what it all costs. We looked at the curriculum first, and then decided where we could appropriately use the computers to benefit teaching and learning, and to better prepare students for a professional environment."

All Stevens freshmen are required to take a FORTRAN programming course. They are using their Pro 350s to actually do the programming. Some are developing a series of utility programs they can carry with them from one course to another.

The Professionals are also being used to learn subject matter more quickly. Professors in some physics and mathematics courses have put tutorial programs on preprogrammed diskettes to reinforce the topics that have been covered in class. Other professors have their students doing homework assignments on dormitory terminals, and bring the diskette to a centrally located printer to print their papers.

As students progress, so do the Pro 350's learning opportunities. Faculty members at Stevens have developed software that allows students to use the Professional as an electronic drawing board. Instead of using a t-square and drawing by hand, students can utilize the Pro's graphics capabilities and "draw" on the screen. Reprinted from Insight Magazine

In Memoriam

Francis "Pat" Goulet, a safety engineer at the Mill, died February 13. Since he joined Digital in 1979, Pat worked in the Mill Safety Department, making key contributions in Safety and Loss Prevention and other areas.

Perry Hess, principal software engineer, Internal Software Services, died February 28 after a long illness. Since joining Digital and the ISWS group seven years ago, Perry had served as manager of the Performance Evaluation and Consulting Unit and as department consultant on performance evaluation methodologies and software monitor department. Perry was the driving force behind the development of AMAR, the latest addition to Digital's line of Software Performance Monitors.

Perry leaves his wife, Carol. A memorial gift may be made to the Hancock United Church of Christ, 1912 Mass. Ave., Lexington, MA.

DIGITAL THIS WEEK



Editor: Mark Fredrickson

Send stories, photos, ideas or suggestions to DTW, CFO2-3/K23 or call the editor at DTN 251-1307. Ads must be submitted in writing to Marketplace, CFO2-3/K23. Please direct all Marketplace inquiries to Jennifer Hawes at DTN 251-1308.

Digital This Week is published every other week by the Corporate Employee Communication department of Digital Equipment Corporation for the Employees in the Greater Maynard area.

Local Area Networks, 6 Tuesdays, 11:30-12:30, begins April 17, (transmitted via satellite by National Technological University to H-P sites in Andover, Waltham, etc.) RSVP ERIE::CARMEAN.

How to bring live courses & seminars to your site. Thurs., April 26, workshop and planning meetings.

Most programs are held in APO Gold Room. For changes or more information contact Karen Carmean, ERIE::CARMEAN, or ERIE::ELKINS.

Northeastern courses at APO & HLO this Spring

For employees interested in taking courses in Andover (APO) or Hudson (HLO) from Northeastern University, classes begin April 2. Register with Karen Carmean at ERIE::CARMEAN or Lisa Kleman at WAFER::KLEMEN by April 6.

Courses are offered Monday through Friday, 8-5 (graduate); 6:10-9:45 (undergrad); beginning April 2.

One millionth personal computer software kit produced

On March 12, the Software Distribution Center (SDC) for Personal Computer Manufacturing in Northboro reached a major milestone when its one millionth personal computer software kit rolled off the assembly line.

To mark the event, Barry Weeks, SDC's plant manager, held a brief ceremony to officially recognize the achievement. He thanked all the employees for their contributions to this software success story.

"The entire personal computer organization should feel proud of this accomplishment, especially due to the overall importance of the products to the company," Barry said.

Dave Christie, SDC's Personal Computer Manufacturing manager, summed up Digital's current personal computer software business in two words: "explosive growth." Dave predicted that, "although it took nearly 18 months to produce the first million kits, PC manufacturing expects to be able to duplicate this feat in the next seven to eight months."

Teamed up with the SDC personnel are the automated assembly lines, called "carousels," which turn out software kits at the rate of eight to 12 per minute. The SDC currently has two lines in operation,



A proud flock of employees at the Software Distribution Center in Northboro stands under the sign symbolizing their accomplishment: one million Digital Classified Software kits.

working two shifts per day at its 70,000-square-foot Northboro facility. Production began in August of 1982 and now 150

people are employed in the manufacture and distribution of all domestic personal computer software kits.

Goodbye, EMS; the migration to MTS has begun

Digital's Corporate Telecommunications department has developed a solution to satisfy the rapidly increasing demand for internal electronic mail. The solution is the MTS (Message Transport Service) network.

During January and February, more than 500 employees in Chelmsford, Westminster and Salem, N.H., along with 200 Digital Information Systems (DIS) employees, transferred their electronic mail accounts from the five-year-old EMS (Electronic Mail System) to local facility computers that are part of the new and growing MTS network. This was the first phase of a larger migration which will ultimately eliminate EMS and RCS (Records Communications Service) and replace them with a more universal and cost-effective electronic mail network based on standard Digital products.

MTS consists of various layered software applications, all standard Digital products. At the very base is a DECnet network. On

top of the DECnet are the Message Routers, an application which transfers messages from one computer to another, and a User Agent, which allows the subscriber to read, edit, create and store memos on a local facility computer. The most common user agent right now is DECmail, but it might also be Dmail or the mail option coming with ALL-IN-1 version 2.0 or VMSmail.

MTS, which will provide faster inter-node delivery and will cost the company less per subscriber than EMS, was piloted for three months last summer, supporting 5,700 users in 10 clusters located in the U.S. and Europe. (A report on the pilot is available from Chris Corey, VR05-2/D6, DTN 273-3149.) More than 10,000 employees are now using MTS, and ultimately, every Digital employee will be able to send and receive mail through this network.

"MTS is our solution, not only to Digital's requirements for electronic mail expan-

sion, but also to the continued (provision) of reliable electronic mail service to the existing subscriber base," explains David Whitten, business manager of the Message Switching Network, responsible for MTS, EMS and RCS.

"EMS is fast reaching its traffic capacity, and the number of subscribers is already far beyond the optimum level. While the demand for more accounts is still great, it is neither technically nor economically feasible to expand this network. We need to reduce the size of EMS, and migrating subscribers to MTS allows us to do this without disconnecting anyone's access to electronic mail."

The EMS node NIEM in Salem, N.H., was the first to migrate. The process took about two months. More node migrations are planned for the next year. Users will be given formal notification two months before their EMS node is phased out. David stresses that no users will lose their electronic mail capabilities as a result of this plan.

"The substantial growth in the use of electronic mail is due to its continually demonstrated power in improving communication and office productivity," says David. "User surveys have consistently yielded specific examples of electronic mail's help in working more effectively and efficiently. The MTS network goes hand in hand with that growth."

LSG Training's Custom On-Site Training

April 12
RO3 Amphitheater
9:00-5:00 p.m.

The Secretarial Seminar
Mary Weber
Key Productivity Center

MRO1-2
9:00-3:00 p.m.

Susannah Nathan
DEC

For enrollment questions, contact Claudette Small, DTN 231-5097.

For course content information, contact Gereda Pruitt, DTN 231-6769.

April 24
DEC 20 conf rm

Goal Setting/ Career Planning

Spectrum 84 to hold 'sneak preview' April 9 . . .

continued from page 1

p.m., each featuring some of the elements of Spectrum 84: an executive presentation on the company's micro product strategy, and two multimedia presentations, one featuring Ken Olsen, president, focusing on corporate and low-end strategy, and the other a customer testimonial.

Spectrum 84 will begin its cross-country journey April 16 in Dallas, continuing — transported by several large trucks — to Atlanta, Houston, Chicago, Salt Lake City, Portland, Ore., San Francisco, St. Louis, Cincinnati and New York. Other cities are tentatively scheduled for July and August. Most stops follow the same three-day

The Spectrum 84 schedule is as follows:

Dates	City	Location
April 16-20	Dallas	Loews Anatole
April 23-27	Atlanta	Westin Peachtree Plaza
April 30-May 4	Houston	Albert Thomas Civic Center
May 7-11	Chicago	Conrad Hilton
May 14-16	Salt Lake City	Salt Lake Palace
May 17-19	Portland, Ore.	Memorial Coliseum Complex
May 21-25	San Francisco	Marin Center
May 29-June 1	St. Louis	Chase Park Plaza
June 4-8	Cincinnati	DECUS
June 10-14	New York	Madison Square Garden

schedule. Day 1 is strictly Digital: set-up, product training for Field personnel, pre-

registration and a Family Night for employees. Day 2 is invitation-only day, aimed at key customers, prospects, OEM recruits and major national accounts. Day 3 is channels day, when retailers, third-party software producers, OEMs and other non-Digital representatives with close ties to the company's business pay for floor space. This day is aimed primarily at small business people and professionals. On days 2 and 3, break-out sessions will be available.

John Gwinn, Spectrum 84 manager, explains, "The goals are to spike sales demand, motivate the Field and our outlets about our low-end systems (from MicroVAX on down), and showcase new product introductions and enhancements. It really brings a unique opportunity to customers' doorsteps."

The product portion of the program highlights Digital's three personal computers (Rainbow, DECmate II and Professional) and the MicroVAX, but also includes Micro-II, large VAX systems, the VT200 series of terminals, DECtalk, ALL-IN-1, applications products, tapes, storage systems, networking and other products.

"The focus is on the low end," explains John, "but the customers and prospects will clearly see how personal computers tie into Digital's corporate product strategy."

'Small systems with bigger things in mind . . .'

Whenever freezing temperatures extend into Florida during the growing season, a wave of panic sweeps across the state's citrus growers. Their economic lifeblood is at the mercy of Mother Nature, but when Digital arrived at the University of Florida, the potential for deep-freeze disaster became a little less frightening.

With a VAX system and a Professional 350, the University of Florida is helping the citrus industry cope with Mother Nature better than it ever has. By distributing advance weather information that comes from a satellite over Florida and is loaded into a VAX, the university is able to get the word out to farmers in time to protect crops before a freeze hits.

"We needed to provide a mechanism for protecting our citrus crop from freezes," says one major Florida citrus producer. "We wanted a machine that was easy to use, so that someone who had never used a computer could begin

using it almost immediately. The VAX and the Pro 350 make a very nice combination for us."

The University of Florida is one of the customers profiled in a 14-minute multimedia presentation that is part of Spectrum 84, Digital's product road show. The customer testimonial presentation entitled "Small Systems Designed with Bigger Things in Mind," includes interviews with a range of Digital customers, from major corporations to small businessmen.

Other testimonials come from Hughes Aircraft; a Computerland salesman who introduces a few of his Digital personal computer customers; Chemical Bank; Ford Dealer Computer Services; and MB-F Dog Shows Organization, Inc.

The customer testimonial presentation will be shown at the April 9 sneak preview of Spectrum 84, for employees and their guests at the Sheraton Boxborough (see related story for details).

Employee Assistance lunch-hour seminar: Adoption

Employees with questions about adoption may bring them to the next lunchtime seminar. Julie E. Ginsbury, LICSW, Adoption Supervisor at Concord Family Service, will be there to discuss the current resources for couples wanting to adopt. These will include domestic adoptions, foreign adoptions, independent adoptions and legal-risk adoptions. The adoption process will be

explained, as well as what an adoption agency looks for in working with pre-adoptive parents during the "home study." Questions for discussion about infertility and the issues for an adoptee (child or adult) are welcome.

The seminars are open to all employees; just bring your lunch.

Site	Date	Time	Room
Acton-Nagog	April 9	11:45-12:45	Vancouver
Acton Plant	April 18	11:45-12:45	Constitution
West Concord	April 24	11:45-12:45	Charles Dickens
Hudson	April 11	11:45-12:45	Wildcat
Marlboro-LM	April 26	11:45-12:45	Ethernet
Mill	April 17	11:30-12:45	Sheridan
Parker St.	May 5	11:30-12:45	Corporate
Powdermill Road	April 3	11:30-12:45	Nashoba
Stow	April 5	11:30-12:45	Pilot Grove
Virginia Road	April 10	11:30-12:45	Bell

Sponsored by the Greater Maynard Employee Assistance Program.

Professional 300 Series offers specialized product training

Professional Base Product Marketing is offering a follow-up course to Train-the-Trainer. The new course emphasizes new product announcements, such as Pro ALL-IN-1, DECnet/Ethernet, RT-11, VENIX and new applications, among other topics. Future products are also discussed.

This course is ideal for anyone involved in telephone support, training, presentations, demos, or sales support for the PRO. The course is offered free of charge from 9 a.m. to 12 noon at the Mill (MLO 5-2, Demo Room) on the following dates: Apr. 4, 9, 11, 20.

To register, contact Georgiann Taylor, DTN 223-2771.

Employee Activities Trimester Schedule

To help employees benefit the most from Employee Activities events, *Digital This Week* publishes a schedule of upcoming events three times a year. You are encouraged to save the schedule for the three-month period, because not all events will have follow-up publicity.

Ticket forms for individual events will be available at local Employee Activities offices and on display boards. Further information can be obtained from local Employee Activities representatives.

April

Big Band Dance Benefit

When: Saturday, April 28 at 8 p.m.

Where: Sheraton Boxborough

The Eliot Community Mental Health Center presents the Big Band Dance Benefit, featuring the DEC Big Band.

Tickets: \$10 per person

Reservations must be received by April 20.



Woods Hole, Martha's Vineyard and Nantucket Steamship Authority

Employees and their families can ride the ferry to Martha's Vineyard and Nantucket Island at discount prices from April 13 through October 14 by presenting the coupon below at the Steamship Authority.

Where: Woods Hole to Martha's Vineyard

Cost: Adults \$6

Children (5 to 13) \$3

Where: Woods Hole to Hyannis or Nantucket Island

Cost: Adults \$12.80

Children (5 to 13) \$6.40

Children under 5 are not charged.

May



Ottawa Tulip Festival/1000 Island Tour

When: May 17-20

Join us on this beautiful four-day tour to the Ottawa Tulip Festival in Canada's capital city. Spring is celebrated magnificently in Ottawa, with more than three million brilliant tulips in bloom throughout the city. Includes a sightseeing tour of Ottawa, a visit to Parliament and some free time for shopping. Also enjoy a two-hour boat cruise on the Thousand Island section of the St. Lawrence River, including Alexandria Bay and the western end of the Thousand Island Chain.

Trip includes:

- Transportation from Parker Street departing early morning
- Two nights accommodations at the centrally located, first-class Lord Elgin Hotel, and one night at the first-class Provincial Motor Inn.
- Three breakfasts, three lunches, two dinners (eight meals)
- City tour of Ottawa, visit to Parliament Building
- 1000 Island tour with two-hour narrated boat cruise

Cost per person: \$199, double occupancy (includes all taxes, gratuities and service charges)

Reservations must be received by April 10.

Aruba

When: May 19-26

Trip includes:

- Round-trip jet transportation
- Accommodations for seven nights at first-class hotel
- Informal briefing on Aruba, its sights, shopping, etc.

Cost per person: \$499 — Tamarijn Hotel (double occupancy) \$529 — Divi Divi or Aruba Palm Beach Hotel \$549 — Aruba Concorde

All Hotels: Add \$50 tax and service

Bermuda

When: May 24-28

Come to where the sand is pink, the water turquoise and the gardens bloom with all of the colors of the rainbow.

Trip includes:

- Round-trip jet
- Accommodations for four nights at the Sandpiper Apartments, featuring kitchen facilities, separate entrance, private bath, daily maid service (NO MEALS)
- OR-
- Accommodations for four nights at the Elbow Beach Hotel featuring private beach, outdoor pool, tennis courts and nightly entertainment
- Full American breakfast daily, gourmet dinner each evening
- U.S. Departure Tax

Cost per person, double occupancy:

\$419 — Sandpiper Apts.

\$559 — Elbow Beach Hotel (standard room)

\$615 — Elbow Beach Hotel (moderate room)

\$709 — Elbow Beach Hotel (ocean-front room)

Plus 15% tax and service

Montreal Magnifique

When: May 26-May 28

Montreal is excitingly different, glamorous and fun-filled, yet readily affordable. You will visit Montreal's shopping complexes that connect with an underground city — a world within a world.

Trip includes:

- Round-trip motorcoach transportation departing from Parker St.
- OR-
- Air supplement (\$75 per person)
- Accommodations for two nights at the Holiday Inn/Downtown located within

continued on next page

They've changed their name and location

The Corporate Employee Activities Department has changed its name and location. It is now Corporate Employee Services and Recreation, located at mailstop CFO2-2/C38.

Employee Activities Trimester Schedule

continued from preceding page

walking distance of shopping, restaurants, and most major attractions

- A visit to the botanical gardens, a tour of St. Joseph's Oratory, a visit to Old Montreal

Optional Meal Plans available:

a) Sunday brunch at the Hyatt Regency Hotel at the revolving rooftop restaurant and a gourmet dinner at a quaint French restaurant, including a beverage

-OR-

b) Sunday brunch at the Hyatt Regency and a full-course dinner at the Old Munich Restaurant with a choice of beverage. Entertainment, singing and dancing before, during and after dinner

Either meal plan is an additional \$35 per person plus 15%

Cost per person: \$115, plus 15% tax and service

Reservations must be received by April 20.

1984 World's Fair in New Orleans

When: May 26-June 2

Tour features: Two days at the fair, New Orleans sightseeing, jazz paddle wheel cruise, Cajun rendezvous and Baton Rouge, Natchez, Mississippi Antebellum homes, Vicksburg, "Civil War Remembered," Memphis, Elvis Presley's Graceland Mansion Tour.

Trip includes:

- Round-trip jet transportation
- Seven nights accommodations at superior first-class hotels
- Full breakfast daily, three luncheons, six dinners including dinner at world-renowned Arnaud's in the French Quarter (16 meals in all)
- All air and room taxes and gratuities to bellmen, chambermaids and dining room staff
- Full sightseeing, including transportation via temperature-controlled motorcoach, and all admissions

Cost per person: \$699, double occupancy plus 15% tax and service charge

Other dates available: June 23-30, September 1-8, October 13-20. All offered at same price as above.

June

Tall Ships

When: Sunday, June 3, 7-10 p.m.

Join us for a three-hour narrated sunset cruise with entertainment and a complimentary snack table. We will view the commissioning of The "Spirit of Massachusetts" followed by a spectacular fireworks display.

Tickets: \$20 per person

Reservations must be received by May 9.



Ireland

When: June 9-16

Trip includes:

- Round-trip jet Boston to Shannon via Aer Lingus
- Accommodations for six nights at first-class hotels: two nights in Killarney, one night in Waterford, two nights in Dublin, one night in Galway
- Full Irish breakfast daily (except arrival day)
- Dinner each evening, except in Dublin
- Complete sightseeing by luxury coach from day of arrival to day of departure with the services of a professional Irish driver/guide, including Muckross House and Gardens, Waterford Crystal Factory, Blarney Castle, Trinity College, Connemara Tour, St. Patrick's Cathedral, Galway Cathedral
- Medieval banquet at an Irish castle
- All service charges and local government taxes

Cost per person: \$785, double occupancy, plus 15% tax and service

Rhine River Country Tour

When: Departs June 11

The very heart of Europe — Holland, Belgium, Germany and Switzerland. Centuries of tradition and lots of world charm unfold for you on this magical tour. On the one-week trip you'll visit Holland and Belgium. The two-week trip will also take you to Germany and Switzerland. Both trips offer

many exciting optional tours to such romantic spots as Heidelberg, the Black Forest, and even Paris!

Trip includes:

- Round-trip jet transportation
 - Hotel accommodations for two nights in Amsterdam and five nights in Brussels
 - All transfers and baggage handling between airport and hotels
 - Taxes and tips for services included in the program (hotel taxes, bellmen, chambermaids)
 - City sightseeing tour of Amsterdam
- Optional one-week extension includes the above, plus:
- Accommodations for three nights in Frankfurt or Trier, Germany
 - Accommodations for three nights in Basel or Zurich, Switzerland
 - Inter-city transfers by motorcoach
 - Rhine River Cruise

Note: in order to allow adequate time to see Germany and Switzerland, as well as enjoy the Rhine River Cruise, you'll spend only four nights in Brussels vs. the five nights scheduled with the one-week program.

Cost per person: \$799, plus 15% tax and service (Boston departure)
\$699, plus 15% tax and service (NY departure)

Second week: \$299, plus 15% tax and service

New Hampshire & Maine Seacoast Tour

When: June 29-July 1

Join in the fun on our fabulous three-day New Hampshire and Maine Seacoast Tour with accommodations at the historic Stowe House, a national historical landmark site where Harriet Beecher Stowe wrote "Uncle Tom's Cabin." Tour features: Portland Tour with the Old Port Exchange, Cap'n Newick's Seafood Luncheon, Casco Bay Tour, Ken Gray's Lobster/Clambake, Cabaret Night at the Stowe House, Boothbay Harbor Cruise, Seacoast Sightseeing.

Tour includes:

- Transportation (buses will depart from Parker Street early morning)
- Accommodations at the Stowe House (single supplement + \$49)
- Full breakfast, lunch, and dinner daily (all seven meals included)
- Scenic boat trip of the Boothbay Harbor

continued on next page

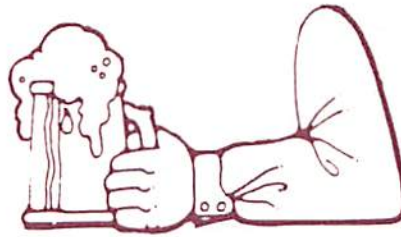
Employee Activities Trimester Schedule

continued from preceding page

region with Captain Bob Fish aboard the "Goodtime."

- Stowe House Cabaret Night
- Gratuities of bellmen, chambermaids, and dining room staff

Cost per person, \$169, double occupancy
Reservations must be received by May 25.



July

Tanglewood

When: July 7 & 8

Buses will depart early morning from Parker Street (PKO3) and travel through western Massachusetts, stopping for lunch in South Lee. Here you will enjoy a delicious outdoor barbeque, complete with chicken and a tasty variety of fresh salads, fruits and desserts served under a large canopy. Following the barbeque, you travel on to Tanglewood to enjoy an afternoon of symphony performances. Dinner this evening will be included at the hotel followed by a night of entertainment at the Berkshire Ballet. Following breakfast on the second day, we will stop at the Summit which will provide a good overlook of the surrounding countryside. Lunch will be included at the Shelburne along with a visit to the Shelburne Bridge of Flowers. On the way home, a visit to the Hadley Christmas Village will highlight the afternoon with browsing and shopping.

Trip includes:

- Round-trip transportation
- One night accommodation at the Berkshire Hilton Inn
- Four meals; one breakfast, two lunches, one dinner
- All sightseeing admissions, taxes and gratuities per above itinerary

Cost per person: \$129, double occupancy
\$126, triple occupancy
Reservations must be received by June 1.



Hudson River Valley/German Alps Festival

When: July 20-22

Tour features: Roosevelt & Vanderbilt Mansions, West Point & Shaker Museum, German Alps Festival. The German Alps and Goebelfest has grown to gain the reputation as the best and largest of its kind in the U.S. Brass bands, craftsmen from Germany, entertainment for all ages, Goebel-Hummel artists, delicious foods and brews are just some of the delights. Enjoy a German dinner under the main tent (included).

Trip includes:

- Transportation departing from Parker Street early morning
- Accommodations for two evenings in a first-class hotel, swimming pool on premises
- Full breakfast, lunch and dinner daily (all seven meals)
- Complete sightseeing and social activities, including entrance fees
- Gratuities to bellmen, chambermaids, and dining room staff

Cost per person: \$169, double occupancy
Reservations must be received by June 22.

Lake Winnepesaukee — A Midsummer Night's Cruise

When: Saturday, July 21

You'll travel today to Lake Winnepesaukee on the southern edge of the White Mountains. A special treat will be your visit to the Anheuser Busch brewery in Merrimack, NH. Your guide will describe the brewing process and take you on an escorted tour. The famous Clydesdale horses are a most enjoyable feature here. You'll then travel to Wolfeboro where you'll board the M/V Mount Washington. Your cruise will depart Weirs Beach, sailing past picturesque coves and bustling marinas. Enjoy a delicious Lobster Newburg dinner while three

bands provide music. Return time will be about 1 a.m.

Trip includes:

- Round-trip transportation (buses depart Parker St. at 1 p.m.)
- Tour of Anheuser Busch
- Lake Winnepesaukee cruise
- Lobster Newburg dinner

Cost per person: \$36
Reservations must be received by June 29.

Jamalca

When: July 23-30

Trip includes:

- Round-trip jet transportation
- Accommodations for eight days and seven nights at the charming 18th-century Eaton Hall Hotel. Eaton Hall is a superb resort, an ideal place to relax and enjoy fine cuisine and graceful accommodations
- All meals during your stay (breakfasts, lunches and dinners). You may dine either in the deluxe restaurant or on the pool terrace. Jamaican and French cuisines are the specialty of the chefs.
- Unlimited beverages with lunch and dinner
- Unlimited beverages daily and nightly
- Unlimited daytime tennis
- Unlimited use of snorkeling equipment
- Complimentary activities including backgammon, chess and checkers
- Nightly entertainment
- U.S. departure tax

Cost per person: \$839, double occupancy, plus 10% tax and service
Additional one-week stay available at \$625 per person

White-Water Rafting on the Kennebec River

When: July 27-29

Weekend includes:

- Round-trip transportation (buses depart from Parker Street)
- Two nights accommodations at Sugarloaf in Carrabassett Valley
- Four meals (two breakfasts, prime rib dinner, steak cookout on day of rafting trip)
- Full day of rafting with professional guide and use of equipment from rafting company

Cost per person: \$149, double occupancy, plus 15% tax and service
Reservations must be received by June 11.

continued on next page

Employee Activities Trimester Schedule

continued from preceding page

The following is a sampling of activities that will be offered in the next trimester, beginning in August. Final details on the fall trimester activities will be published in *DTW* this summer.

August

Atlantic City

When: August 6-9

Cost per person, double occupancy: \$259

White-Water Rafting On the Kennebec River

When: August 10-12

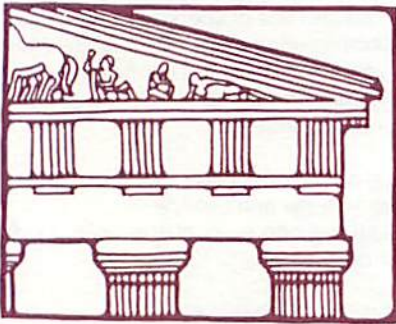
Cost per person, double occupancy:
\$169.50

Nova Scotia

When: August 15-19

Enjoy an evening cruise aboard the liner Ms. Caribe from Portland, Maine, to Yarmouth, Nova Scotia, with sightseeing in Shelbourne, Peggy's Cove, Halifax and Yarmouth.

Cost per person, double occupancy: \$369



Greece and Aegean Mediterranean Cruise

When: August 19-Sept. 3

Cruise for seven days from Athens to the beautiful Mediterranean aboard the Stella Solaris, the largest of the Sun Line's ships. The Stella Solaris keeps the romance of the great luxury-liner era alive as you visit Piraeus (Athens), Greece; Dikili, Istanbul and Izmir in Turkey; and Rhodes, Heraklion, Santorini, Delos and Mykonos in Greece.

Cost per person, double occupancy:
\$2225

October

Penn Dutch/Gettysburg

When: October 5-8

Visit Amish Farmlands, Wheatland, Farmers Market, Chocolate World, just to name a few points of interest.

Cost per person, double occupancy: \$199

Hawaii — The Three-Island Adventure

When: October 9-19

Spend four nights in Waikiki, three nights in Kauai and three nights in Maui.

Cost per person, double occupancy: \$859,
plus 15%

tss Festival - The Goodtime Ship

When: October 20-27

Fly aweigh: Air/Sea Program

Ports of Call include: Nassau, San Juan, St. Thomas

Cost: Prices start at \$895 per person, double occupancy, depending cabin location.

London Holiday

When: October 18-25

Visit Buckingham Palace, 10 Downing Street, Scotland Yard, the Houses of Parliament and much more!

Cost per person: \$779, plus \$3 US Tax.

The Maynard Employee Activities Committee plans a busy spring

The Maynard Employee Activities Committee (meac) is a group of employees from the Maynard area which volunteers its time to coordinate and sponsor various events for Digital employees and their families. Although the committee coordinates its activities with Corporate Employee Services and Recreation, meac is a separate, self-sufficient organization.

The activities and events are generally funded through ticket sales and other fund raisers, such as t-shirt and tote bag sales. All proceeds go towards subsidizing future meac events.

The following employees are meac representatives.

From the Mill (MLO): Janet Buscemi, Theresa Cash (chairwoman), Carol Donnelly, Norma Gendron, Holly Powderly.

From Parker St. (PK2): Luanne Flood, Mike Kimmel, Lori LaBossiere, Bonnie Madden.

From Parker St. (PK3) Betty Daigle, Virginia Murphy (secretary), Chris Raisanen, Paula Reini, Lorraine Whitaker.

From Acton-Nagog (AKO); Debra-Ann Cote, Thelma Dumont (co-chairwoman), Cheryl Goros, Arlene Marino, Alice Pillivant (treasurer).

From Powder Mill Rd. (MSO): Ruth Moulton.

Retirees: Vincent Messina, Mary Thomas.

Meac's upcoming events and activities

Easter Candy Sale

Orders will be taken in the AKO, MLO, PKO and PMR cafeterias at lunchtime during the weeks of March 19 and 26. Please contact your meac representative for more details.

Roller Skating Night

Tuesday, March 27 from 7-10 p.m. at the Roller Kingdom in Hudson. Admission is free and skate rentals are \$1. Contact your local Employee Activities office for order forms.

"Shear Madness"

Sunday, April 29 at 7:30 p.m., Charles Playhouse, Boston. Tickets \$10 (regularly

\$13). Contact your local Employee Activities office for order forms.

Other 1984 future events and activities

May — T-Shirt and Hat Sale

June — Flea Market

July — "Summerfest"

August — Sunset Cruise

November — Arts and Crafts Fair

December — "Toys for Tots" Campaign

Anyone interested in becoming a member of the Maynard Employee Activities Committee must submit a letter to one of the officers, signed by your manager, stating that you have approval to join the committee; or write for more information to: meac, P.O. Box 18, Maynard, MA, 01754.

Enthusiastic response extends 'Refer a Friend' program through June . . .

continued from page 1

cription labels and process welfare forms. He said, 'wait a minute.' He didn't know anything about computers or what they should cost. Together we figured out that he needs a Rainbow with a hard drive. That's what he's buying.

"I think this is a great program," says Tom. "I think we're in a position to help the company wherever we can. I'm always keeping my eyes open. I believe in trying to sell the product. If I weren't enthused about our PCs, I wouldn't bother with this program. I talk up the products as much as I can."

At the outset of the program last fall, every U.S. employee received five referral coupons. Nearly 900 employees turned in

a total of 2,100 referrals, which, after being referred to a Digital Business Center or authorized dealer, resulted in 930 sales. Employees with five successful referrals received five additional coupons. As of March 1, 25 employees had referred four or more "friends" who wound up buying personal computers.

As a result of the response to this program, the employee gift catalog has been enhanced with several new gifts for employees with more than five referrals. Although a new catalog will not be published, this list is available through the toll-free number — 1-800-235-0505 — which is used to support the program.

Taher Gilani, a Field Service engineer in Indianapolis, successfully referred five

"friends." He is ordering a video cassette recorder through the gift catalog. "I have a Rainbow myself," says Taher. "I can convince people I know that this is a good product and it's here to stay. We have an excellent product, and when potential customers see this \$400 savings, they want to go for it."

The "Refer a Friend" program, which was originally scheduled to end March 31, is in effect through June 30. Employees are asked to disregard the expiration date on the coupons and continue to use them.

Offerings from Ed Services Seminars

For more information or to register for the following courses, call the Seminar registrars indicated below with the specific seminar dates. Software Services employees should contact their Software Services Registrars.

For more information on the seminars offered by Educational Services' Seminar Programs, please request a copy of the Seminar Programs customer catalog or the monthly Seminar Bulletin by calling the Seminar Registrar at DTN 249-4949. All seminar course offerings are open to employees. To receive a copy of the Employee Education Course Schedule, call the Employee Education Hotline at DTN: 249-4300.

Human Factors in Computer Systems
April 2, Boston. DTN 249-4949

RSX-11M/M-PLUS System Performance Management
April 3-5, Boston. DTN 249-4949

VAX Distributed Processing: VAXclusters, Ethernet, CI
April 3-4, Wakefield. DTN 249-4949

ALL-HANDS-ON[®] Multiplan[®] Advanced Applications

ALL-HANDS-ON is a trademark of Retrieval Technology Corporation
Multiplan is a trademark of Multisoft Corp.
April 10-11, Bedford. DTN 249-4380

ALL-HANDS-ON dBase II[®] Introduction
dBase II is a trademark of Ashton-Tate, Inc.
April 12-13, Bedford. DTN 249-4380

Advanced Datatrieve Applications
April 18-20, Bedford. DTN 249-4380

Central Engineering Supervisory Development (CESD) courses

CESD offers high-quality courses at low prices. If you're not on the mailing list and would like to be, please send name, badge number and mailstop to Diane St. Hilaire, MLO12-3/A62. The CESD program has moved to the Mill in Maynard. The new DTN is 223-3373.

April

5	Individual Development Planning & Performance Review Process
11	Decision Making for Business
17	Supervising at DEC Part I
19	Understanding and Resolving Conflict
25	Supervising at DEC Part II
26	Business Communications: Writing Skills (Part I)

COMPUTER CORNER

Find out how to cut down on commuter costs by contacting the Commuter Transportation Department, DTN 223-7029

Call the following DTN numbers to join these routes.

VANPOOLS

To Concord

From Fitchburg, Leominster area to CFO and VRO, Al Cormier DCV #90, 273-3521

To W. Concord/Maynard

From Boston, Cambridge, Somerville, Arlington, Mary Tyrrell DCV #112, 223-1344

To Nagog/Maynard

From Townsend, Groton, Mike Fortunato DCV #118, 223-4720

From Amherst, NH, Doug Ryder DCV #63, 288-7606

To Maynard

From Peabody, Phil Baxter DCV #107, 223-1961

From Nashua, NH, Bob Cormier, DCV #84, 275-6232

From Framingham, Bob Carson DCV #43, 223-3396

From Gardner, Westminster, Doug Neale DCV #108, 223-5836

To Acton/Maynard/Stow

From Methuen, Salem, Andover, Tewks-

bury and surrounding area, Ken Noyce DCV #109, 223-3559

To Stow/Maynard

From Worcester, Auburn, Shrewsbury, Jack Downing DCV #71, 223-7492

To Nagog

From Weymouth Center, Houghton Pond, Canton, St. Bartholomew's Church, Needham, Harold Woods DCV #68, 288-6378

To Hudson (HLO)

From Reading, Bruce MacDonald DCV #34, 225-5336

To Marlboro

From Arlington, Medford, Somerville, Lexington, Cambridge area, Paul Defazio DCV #41, 235-3639

From Nashua, NH, Westford, Jim Mahan DCV #67, 223-4446

To Shrewsbury

From Allston, Cambridge, Brighton, Boston, Darrell Hartwick DCV #117, 237-3234

Manufacturing Engineering Training Courses

Manufacturing Engineering Training Courses for April. To enroll please call Pat Grieve, DTN 232-2602.

April

APST Hardware
L200 Software
Analytical Trouble Shooting
K.T. Problem Solving/Decision Making
Sequencer
GR2272 Software
Multi-Mod

Date	Place
4/16-5/4	°
4/16-27	°
4/23-27	°
4/23-27	ACO
4/23-25	MLO
4/30-5/18	°
4/30-5/4	MLO

° On site by request

THE MARKETPLACE



APPLIANCES

GAS DRYER, Sears Kenmore, brand new, #71818 H/D Plus cost \$475, asking \$350, Paul, 237-3647

CARS

'38 FORD, 2 dr deluxe sedan, 85 HP, engine rebuilt '83, body requires restor, \$4500/BO, Jim, 232-2630

'75 TOYOTA HI-LUX PICKUP, 6' bed, alum cap, 4 new radials, mech sound, 82Kmi, \$600/BO, Carl, 225-5658

'77 EL-CAMINO, with cap and 350 engine, under 80Kmi in good cond, \$1600, Norm, 235-3236

'80 FIAT SPIDER 2000, 5spd, convt, AM/FM, 29Kmi, white with light blue interior, \$4500, Jere, 274-6592

'72 CORVETTE, 4spd, rebuilt engine, exc cond, \$11.5K, '83 FIREBIRD, 5spd, \$10.5K, both for \$20K, Jim, 261-2305

'69 MGB-GT, for restor, 7 spoke whls, exc susp/carboration, needs work, \$1000/BO, Karen, 276-8231

'78 FORD F150 4x4 TRUCK, with many options and camping equipment, Steve, 288-6806

'72 FORD BRONCO, 302CI, 3spd, new body, 35Kmi, 4WD, very gd shape, runs exc, \$2500, Kevin, 289-1169

'77 FIAT 131, orig owner, 97Kmi, new brakes, muffler, complete eng overhaul, good 2nd car, Rich, 278-4435

'80 BUICK SKYLARK, white, AC, AM/FM stereo, auto, WW Michelins, orig owner, \$3100, Claire, 223-7159

'74 CHEVY WAGON, current insp sticker, runs & looks good, \$950/BO, George, 279-5026

FURNITURE

ANTIQUE DINING ROOM SET, drop leaf table, 4 chairs, buffet, bevel mirror, mahogany, B/O, Natalie, 231-5919

COFFEE TABLE, 5' long, chrome & glass, chrome arc floor lamp, 5' high, \$125 each, Gus, 223-3509

ANTIQUE DINING ROOM TABLE, oak, 45" round, center pedestal, leaf, exc cond, \$425/BO, Betsy, 228-2057

LARGE PINE DRESSER, mirror & decorative shelves, dark stain, \$500/BO, Debra, 283-6339

LOVESEAT, green & white floral print, \$100, lrg recliner, rust color, \$75, Carol, 276-9575

ANTIQUE CHEVAL MIRROR, reproduction, mahogany, 5' tall in swivel frame, \$100, Lorraine, 223-3770

MISCELLANEOUS

NIKON FM, manual camera (body only), chrome, hardly used, \$140, Carole, 225-6098

ATARI 400 COMPUTER, w full basic software kit & documentation, \$100, Ron, 231-7113

10 GAL AQUARIUM, with Dyna-Flow filter, hood & gravel, \$12, Richard, 223-4583

TIRES, five L78-15, 1 new, 4 used, 10K miles, Uniroyal \$100, Bill, 247-3266

SWIMMING POOL, 15' above ground, 3 yrs old, exc cond, cover included, \$200 firm, Earle, 247-2096

NAKAMICHI 430 FM TUNER, with Dolby, \$250, Larry, 234-4688

MOVING SALE, baby furniture, sofa bed, dresser w mirror, piano, '74 Volvo, etc, Lucy, 237-3516

ACCORGAN MODEL S3, mint cond, modified morley vol pedal, must sell, \$800/BO, RicK, 276-9612

ANSWERING MACHINE, Panasonic KXT-1515, \$40, stereo, \$25, both need work, Lois, 223-4796

TRUMPET, with case, exc cond, used only for 6 months, asking \$225, Judy, 231-7931

VIC COMMODORE 64, used 3 mos, no accessories, \$150, 3M photo dry copier, like new, \$50, Pat, 223-2766

FENCE, chestnut post & rail, 3 rails, 16 sections, over 90' long, exc cond, John, \$100/BO, 223-2538

SAAB 99/900 TURBO ALLOY WHEELS, 4, fits both 99 & 900 turbo, paid \$250 ea, \$400/BO, Andy, 269-2430

ANTIQUE GATELEG TABLE, \$250, twin bed, \$50, rocker, \$20, coffee table, \$15, radio, \$25, Deb, 289-1612

VIDEO DISC PLAYER, Hitachi CED VIP1000, for RCA type discs, hardly used, \$175, Joan, 276-9274

CAST IRON CORNER BATHTUB, in good shape, old fashion plumbing available, \$30/BO, John, 279-5372

CARPET SHAMPOOER, Kenmore, new, \$100, air mattress, \$30, burgundy sofa sleeper-full, \$400, Mona, 232-2319

STEREO AMP, phase linear 400, 200 watts/channel, Larry, \$250, 234-4688

ELECTRIC GUITAR & AMPLIFIER, Ovation UKII & Traynor 15 watt, asking \$450, Razmik, 225-5834

PETS

COCKER SPANIEL PUP, male, blonde, all papers, all shots, born 12/28, \$275/BO, Audrey, 226-7250

BABY MICE, your choice of color, make nice quiet pets, Richard, 223-5444

SHEPHERD MIX, 8 months old, needs TLC, free to good home, Lisa, 237-2398

PUG, AKC, male, all shots, 18 months old, perfect pet, exc with children, \$250, Steve, 223-1204

REAL ESTATE

TIME SHARED CONDO at the Village, Weirs Beach, NH, 2 bdrm, 2 bath, Columbus week, deeded, \$4K, Ken, 231-7523

READING, 5rm, 2bdrm cape, frplc livrm, exc possible on 2nd floor, garage, \$89.9K, Denise, 236-2309

MARLBORO, 2bdrm mobile home, carport, Florida rm, shed, patio, many extras, \$59.9K, Ernie, 234-4652

TIME SHARE, 4 season NH vacation, exchange anywhere in Interval Int'l System, will nego, Greg, 249-1770

SOUTH NASHUA CONDO, 2bdrms, dinrm/livrm, indoor pool, sauna, condo fee inc hw, \$51K, Allen, 223-8356

NH LAND, 3.8 acres, minutes from Winnepesaukee, 20 minutes from Gunstock, \$9.9K, Marie, 223-7187

TIME SHARING, 1 wk winter vacation, Mittersill in Franconia, NH, can trade, \$5K firm, Anna, 223-5344

RECREATIONAL VEHICLES

HOBBIE CAT, 16' sailboat, rainbow sails, many extras, Trailax trailer, exc cond, Les, 225-4652

'77 SANTANA, 20' sailboat, cabin, slps 4, full sails, 3.5 HP O/B, ready to sail, \$5.9K, Dan, 283-7657

'83 SKAMPER TRAVEL TRAILER, 16', slps 5, loaded, tandem wheels, new cond, \$6.4K, Val, 223-7246

'72 THOMSON CRISRAFT, 17' w 1965 65 HP mercury motor, trailer, vry gd cond, \$1000, Marianne, 234-4686

SAILBOAT, 20' Flying Dutchman, olympic class, 2 sets mainsails, genoas, gd cond, \$1200, Carol Ann, 225-6640

RENTALS

BEACH CONDO, St Martin, French W.I., fully equipped, 1 or 2 weeks in July, Ted, 251-1315

S HARWICH, 4bdrms, 3baths, walk to ocean, deck on large pond, dock, boat, exc cond, Jim, 223-5228

APT, Brighton, large 1 bdrm condo w sunporch, \$500 per month heated, Fred, 273-3191

APT, 5+ rms, Worcester, frplc, modern kit, refrig, DW, disposal, near rte 290, \$400/mo, Karen, 251-1670

S YARMOUTH, Bass River, close to beaches, 2bdrm + sleeper, slps 6, \$410/wk, Roger, (617)935-7117

MARTHA'S VINEYARD, 3bdrm cape, large deck, avail July & Aug, 4 day min, \$80/day, Dan, 225-4279

APT, Leominster, 1bdrm, new, spacious, w/w, appliances, security system, parking, \$350+utils, Betty, 225-5516

LAKEFRONT COTTAGE, Antrim, NH, 2+ bdrms, swimming, boating, fishing, \$225/wk, Walt, 223-6788

CONDO, Acton, 2bdrm, tennis, pool, w/w, cable hook up, heat included, \$640/mo, Lori, 223-4047

SUMMER HOUSE, Yarmouth, slps 8-10, on water, 150' to beach, dock, close to stores, \$550/wk, Paul, 229-6024

COTTAGE, Lake Winnepesaukee, 2bdrm, 2 minute walk to sandy beach, life guard, \$225/wk, Kevin, 279-5332

VACATION HOUSE, N Conway area, 3bdrm, 2bath, lake-front contemporary, \$400/wk, Van, 223-2856

ROOMMATES

HOUSEMATE, M/F, to share 3bdrm home in Wayland, \$285/mo + 1/3 utils, Barbara, 225-5752

ROOMMATE, F, over 40 professional, share 3 bdrm, Marlboro, washer/dryer, \$50/wk + elec, Anne, 231-4722

ROOMMATE, Cambridge/Somerville line, 2bdrm apt, no smoker, no pets, \$285/mo heated, Helen, 231-5131

ROOMMATE, M, Cambridge, quality 2 bdrm apt, \$275/mo + 1/2 utils, Randy, 251-1029

SPORTING GOODS

GOLF CLUBS, Spalding irons (3, 5-pw), Wilson woods (1, 3), putter, gd cond, \$100, Scott, 237-3742

WEIGHTS & BENCH, DP bench w leg lift, \$45, 100 lbs weights w bar, \$65, both for \$100, Brian, 276-9226

WANTED

BAND, 4-5 pieces, w sax, specializes in 50s & 60s jazz, blues & current hits, for Sept, Kent, 231-4504

COMPUTERS, MITs 680B, Motorola Educator II, Ron, 247-2393

TRADE, wkend in your ski condo for wkend sailing off Boston coast, cap & crew included, Jim, 225-5170

UTILITY TRAILER, frame & wiring in good condition, will negotiate price, Ken, 237-3661

GARDEN SHREADER, in good condition, for home use, Keith, 236-2786

ROTOTILLER, any condition, Bill, 223-6634

LA34-AA, printer with tractor, will pay \$350, Dave, 223-4060

Open House for Employee Purchase Program . . .

continued from page 1

office and a model learning center. Application software for money management, word processing and children's educational programs will all be running.

More information about the Open House will be distributed the week of April 2, when employees will be asked to complete a ticket order form for either the afternoon or evening session. The order forms must be received by the Corporate Employee

Purchase Program Open House by April 16. Tickets will then be mailed to employees' homes.

The Open House, which is open to all employees and their families, is being sponsored by Internal DECUS, the Employee Purchase Program, Digital Learning Centers, and Corporate Employee Services and Recreation (formerly Corporate Employee Activities).



NEWS BRIEFS

Deadlines for 'Digital This Week'

Deadlines for *Digital This Week* have been established to help you plan events and publicity around certain editions of the paper. Deadlines don't pertain to Marketplace, which is first come, first served. The next four issues and deadlines for *DTW*:

- April 9 issue — March 28 deadline
- April 23 issue — April 11 deadline
- May 7 issue — April 25 deadline
- May 21 issue — May 9 deadline

Electrical shutdown at Parker Street

The Parker Street complex (PKO1, PKO2, PKO3) will have its annual shutdown on Saturday and Sunday, May 19 and 20. This is for electrical maintenance work to ensure the proper upkeep and safety of the buildings.

In order to avoid damage to equipment, in-house Field Service is requesting all word-processing and terminal equipment be shut off on Friday, May 18, and turned back on Monday, May 21.

Health Fair at Stow

Stow Health Services will hold a Health Fair for its employees in the Stow cafeteria, Wed., April 4, from 9 a.m. to 4 p.m.

Included in this free screening will be blood pressure, height and weight, anemia testing, vision and hearing tests, fat measurements, podiatric exam and health-risk appraisal. An optional blood chemistry test will be offered for a minimal fee.

There will also be exhibits and demonstrations from the American Heart Association, the American Cancer Society, the American Lung Association, the March of Dimes and the American Red Cross.

Another highlight of the day will be a "Run for the Health of it" run from 12 noon to 1. For more information, call Karen Monsen, DTN 276-9032.

Employees starring in theatre production

Digital employees Bill Long and Jim Pitts are among the performers in The Open Door Theatre of Acton's presentation of "The Storytellers," which will conclude two weekends of performances on Sat., March 31 and Sun., April 1 at Acton-Boxboro High School.

In the Brian Way adaptation of four fairy tales, Bill Long is the narrator. Jim Pitts plays two roles. Several other employees' families are involved in the production.

Tickets will be available at the door. For more information, call DTN 223-3447, 369-4036 or 263-5483.

Registration opens for Spring IDECUS Symposium

Registration is now going on for the Spring Internal DECUS (Digital Equipment Corporation Users Society) Symposium, to be held April 24-26 at the Sheraton Boxborough Conference Center.

Pre-registration is required by April 18. Because space is limited, registration may close sooner than the published deadline. There will be no walk-in registration. The order form or the dial-up method, both contained in the program, should be used. For more information or a copy of the program, call Internal DECUS at DTN 273-3384 or 273-3388.

Half-day and full-day attendance options are offered, as well as Exhibition & Demonstration Hall only.

New address for student-loan applications

Effective immediately, all Chemical Bank loan applications (for both parent and student) should be forwarded to a new address:

Chemical Bank Student Loan Department
300 Jericho Quadrangle
Jericho, New York 11753

Any questions concerning the Corporate Loan Program, to either students or parents by Chemical Bank, should be directed to the Loan Processing Department, (516) 937-5284. For more information on the program, see your local Personnel department.

Contact for Datatrieve Interest Group changed

Those registering for the IDECUS Datatrieve Interest Group have a new name to contact. All registration forms should now be sent to Maria Ziminsky, mailsop APO2/D4. A Datatrieve Symposium will be announced in the near future.

Toastmasters hosting Area Speech Contest

Digital's Toastmasters Club will be hosting the Area Speech Contest on Wed., March 28, from 12 noon to 1 p.m. at the mill Function Room (MLO5, off the cafeteria). Employees are invited to bring their lunch and enjoy the competition in this year's Area #18 Speech Contest.

You will see how speaking and leadership skills can be developed through Toastmasters International, which is open to all Digital employees. Toastmasters develops confidence in giving business presentations, interviewing, and motivating and inspiring an audience.

For more information, call Donna Guest, DTN 223-8033.

On the move

DECUS (Digital Equipment Computer Users Society) has moved from the MRO2 facility in Marlboro to the Burroughs Plaza facility in Marlboro, which is facility code BPO2. The DTN is 235 plus the four-digit extension. Outside callers should dial (617) 480 plus the extension. The main telephone extensions are: U.S. chapter, 3259; Finance & Administration, 3634; Library, 3635.

The **External Products Group** (L.E.M. Printers Manufacturing organization) has moved from 337 Turnpike Rd., Southboro (HYO) to the Mill in Maynard (MLO3-6/B52). New telephone numbers for the group members are in the March Digital Telephone Directory. The RCS code has changed from HYOX to PRNT.

Home Purchase Program seminar: 'The Appraisal Process'

There will be an interactive Home Purchase Program seminar on "The Appraisal Process," April 10 from 8:30 to noon at the PK3 Corporate Auditorium, at Parker St. in Maynard.

The seminar is intended for Personnel, Employment and line managers, but anyone involved in assisting a relocating homeowner is welcome. To register, send a memo to Kay Williams, AKO1-3/D7.

Business Principles for MIS Professionals

April 2-6, Bedford
MIS professionals can be better business partners with their users if they understand the management issues and language of business. This five-day seminar presents an intensive overview of many of the key business functions, such as finance and control, human resources and organization, business strategy, manufacturing management and operations, and marketing and sales.

For a complete course description or more information, call DTN 249-1461. To enroll, call DTN 249-4670.

Second CMOS for VLSI Chips Workshop

When: April 4-5-6, 1984
Where: Mt. Washington Auditorium (HLO2-1)

Instructor: Frank Lin
MAIL: HL1-1/RO/
NODE: WAFER::LIN

This workshop is an introductory course for Digital people who will work on systems and products using CMOS VLSI technology.

Employee sports clubs, leagues limber up for spring . . .

New Digital Running Club hits the pavement

The DEC Running Club has begun operation, with a variety of activities planned for the coming months. The club has several purposes: encouraging new runners to begin and experienced runners to improve; organizing and participating in running events as teams and groups; obtaining discounts and admission to activities that can only be obtained by a group; and, in general, adding to the fun and benefits of running for all employees.

For a membership fee of \$5 a year, the club is open to all employees. The membership fee covers the club newsletter, containing activities, running tips, lists of upcoming events and reports on events that have already taken place; classes for beginning runners, starting in the fall; discounts from manufacturers and retailers of running equipment; timed runs for runners in training; participation in/sponsorship of local races, corporate challenges, etc. (the club has already scheduled participation in the April 4 Stow Health Fair Run and the Xerox Marathon Relay on April 28); and competition at various levels among Digital sites.

To join, send the membership fee and the following information to Ray Arsenault, MKO1-2/H32; or FREMEN::ARSENULT on the engineering network: name, address (mailstop, engineering network address or other form of address) facility,

DTN, home phone (optional), and a brief description of what you would like to do to help the club and what you would like the club to do for you.

Club officers have been elected for 1984. They are Bill Scott (Stow), president; Gim Horn (Stow), vice president; David Ofsevit (Spit Brook), secretary; and Ray Arsenault (Merrimack), treasurer. A number of members will serve as site representatives. A listing of these people is available from one of the officers. Volunteers are still needed in this area.

Digital Softball League opens '84 registration

The Digital Maynard Softball League is organizing its 1984 season, which begins in May. This year, the league will consist of 24 co-ed teams (18-player minimum per team) split into two divisions (A and B). The A and B levels are divided according to skill level, with the A division being more competitive.

The season runs from May to August, with each team playing once a week for a total of 15 regular-season games, plus playoffs for the eligible teams. There is no interdivisional play in either the regular season or playoffs.

Anyone interested in joining the team should send \$14 dues for the season (checks payable to DEC Recreation Association/Softball) and the following information to Tom Pitman, MLO3-2/E41, no later than April 20: name, DTN, mailstop, ENET,

preferred division (A or B), and preferred position(s).

For further information, call Tom Pitman, DTN 223-6046; Gerry Tessari, DTN 223-2889; or Dave Calderan, DTN 247-3235.

Tennis anyone?

The DEC Tennis League will begin its summer league May 21. It is open to all employees, but generally concentrated in the greater Maynard area. The divisions are men's singles, women's singles and doubles. There are two six-week sessions, each consisting of four matches. Players mutually agree on a place and time for each match, then send in their scores at the end of each session. There will be a single-elimination tournament at the end of the season, with the finals scheduled for the annual outing October 5.

For a registration kit, send name, location and mailstop to the DEC Tennis League, PKO3-1/T83. Current members will automatically receive the registration kit.

Ski Club ready for summer

The DEC Ski Club will kick off the summer season at its April 10 meeting at the Sheraton Boxborough. Summer events include windjammer cruise, auto rally, deep-sea fishing expedition, tennis party, white-water rafting, and weekend bike touring from New England country inns. Everyone is welcome. For more information, call Linda Hart, DTN 231-5420.

Educational Services



Office Automation

April course schedule

Please note that all course locations are PKO3-1/Pole 8H unless otherwise specified. Dates are subject to change.

Office Automation Planning and Implementation (2 days) Apr. 23-24

Office Automation Applications (1 day) Apr. 12

ALL-IN-1 Concepts (½ day) Apr. 5, 17

Intro to Computer Concepts (1 day) Apr. 3

Keyboard Techniques (5 days-2 hrs/day) Apr. 30-May 4

Computer as a Management Tool (5 days) Apr. 23-27

DECmate II WPS Demo Skills (1 day) Apr. 23

ALL-IN-1 Word Processing (2 days) Apr. 30-May 1

ALL-IN-1 Word Processing for the WPS User (1 day) Apr. 6

Using ALL-IN-1 Calendar Management (½ day) Apr. 25

Using ALL-IN-1 CMI (1 day) Apr. 26

Using ALL-IN-1 Desk Management (½ day) Apr. 25

EDT (1 day) Apr. 16, 25

Basic User Operations for the Professional (1 day) Apr. 2

Using Communications with the Professional (½ day) Apr. 13

SUPERCOMP-TWENTY® for the Professional (1 day) Apr. 3, 18

Cortex Desk Set® for the Professional 350 (1 day) Apr. 10

Using CP/M (1 day) Apr. 12

Basic Word Processing (3 days) Apr. 9-11, 16-18, 30-May 2 (PKO); 23-25 (MRO)

Basic Word Processing (5½ days) Apr. 2-6, 23-27

Basic WP for Managers & Supervisors (1 day) Apr. 11, 27 (PKO); 18 (MRO)

Advanced Word Processing (1 day) Apr. 3, 10, 24 (PKO); 16 (MRO)

Using Communications (½ day) Apr. 6, 18

Using List/Sort (1 day) Apr. 16, 25

Using Math (1 day) Apr. 17, 26

Using User-Defined Keys (½ day) Apr. 4

WS200 System Manager (1 day) Apr. 12 (PKO); 26 (MRO)

Basic DECWORD (3 days) Apr. 2-4

Using DECmail (1 day) Apr. 4

EMS I (½ day) Apr. 16

EMS I for Managers & Supervisors (½ day) Apr. 9

EMS II (½ day) Apr. 18

EMS II for Managers & Supervisors (½ day) Apr. 18

WPS to EMS (½ day) Apr. 2, 30

To Enroll

Please fill out the DME/OA Internal Enrollment Request, available from your local Personnel office, and mail to Registrar, PKO3-1/B11. For further information, call the Registrar at DTN 223-5820 or 223-2872.