digital MAYNARD

DIGITAL THIS WEEK



Volume 10 Number 16 September 6, 1983

Enthusiasm, gaiety and pride mark DECtown Family Day

On Sunday, August 28, all roads pointed to DECtown, a magical city built by Digital in the Hynes Auditorium in Boston. Employees and families came from Westfield, from Maynard, from Marlboro — from most every location in Massachusetts and New Hampshire — to see products displayed the way customers would typically use them. DECtown had been built to showcase products for the sales force as part of a worldwide Sales-Marketing Symposium.

In his welcome, Ken Olsen, president, thanked employees for their contribution to Digital's success. "We are criticized for not going into different areas, but our strategy has been to only go into important areas there we can excel and make a significant ontribution." He said that Digital is on a path to continued success and praised employees as the most valued resource of the company. He encouraged people to touch,

see and learn directly from the exhibits.

DECtown spread over 60,000 square feet with its own factory, hospital, computer store and practically every business found in a metropolis. Throughout the Hynes, urban touches like street signs, lamposts, a post office, a cafe and entertainment kept the mood alive. Scattered throughout DECtown were close to 200 different Digital computer systems, set up to display the wide range of applications currently being used by customers. Another 300 personal computers were set up in various exhibits to allow DECtown visitors to experience them first-hand.

Some 1,000 employees had spent long hours during the last two weeks setting up the exhibits which opened August 22 for the sales force and closed August 31 with customers and the investment community.

More than 10,000 visitors from toddlers to retirees wandered the streets of DECtown on that Sunday. Members of the videogame generation, no strangers to terminals, were found at every hands-on exhibit. in the auditorium area, the DECBIGBAND ad Jack d'Johns offered some musical digraion. During the day, seven employees had their names drawn for complete Rainbow 100 systems.

Among the more popular exhibits (if it continued on page 2



The Mitchell Family displays their company pride.



The excitement continued all day at the Hynes Auditorium during DECtown Family Day.



At DECtown, everyone worked hard to simulate user environments. Mary Ellen Hoesly and Michael McLean of Palette Corporation demo a computer aided manufacturing design program.

Family Day...

continued from page 1

was possible to pick one) was IVIS. Digital's Interactive Video Information System with a picture clearer than a television set. The Terminals Rooms were continually busy with games running on the Rainbow, Professional and DECmate. Another favorite was DECtalk, a speech synthesis product that can translate computer memos. letters and reports to speech.

Employees responded with enthusiasm. Nora Boyle, a systems analyst for Field Service MIS in Parker Street brought her nine and ten year-old sons. "I was pleasantly surprised at how thoroughly they enjoyed themselves. Now, they have a tangible sense of where their mother works. I think it's a healthy gesture on the company's part," Nora said.

For Kevin Driscoll, from VAX Workstations Marketing operations in Marlboro, it was as time to show his family what he does, "It was like bringing them to see a VAXstation installation. The booths, entertainment and refreshments were all well done and appreciated," he said.

"I felt like part of the Digital family." said Marie Wachler of Corporate Health Services. "I am proud to be part of Digital. My family appreciated the complexity of the programs and the time put into the exhibits. My husband even took a Family Day program to give to his boss," Marie said.

"My family was impressed that Digital would spend so much money on employees and the sales force to let them know about products," said Mary Colwill, an Engineering Technical support supervisor for the Medical Systems Group. "My husband works for a company that is not people oriented and was impressed at how the speakers recognized and lauded employees' efforts. It made me feel great and proud of the company," Mary said.



Ken Olsen picks the name of a winner of a complete Rainbow system. Assisting Ken are: (I. to r.) Marcia Castellani, Janet Buscemi, and Ted Sares, Corporate Employee Relations manager.



Street entertainment keeps the urban mood alive at DECtown.

Rainbow Winners

The following employees won Rainbows at Digital's Family Day, Sunday, August 28, 1983: Joyce Howes, Merrimack, NH (MKO) Rick Bickford, Hingham, MA (PKO3) Linda Glover, Leominster, MA (WMO) John Hart, Framingham, MA (UPO1) Nora Boyle, Nashua, NH (PKO3) Bill Esposito, Boston, MA (MSO) Joseph Andrews, Nashua, NH (ZWO)





Mary-Ellen Boers, daughter of Peter Boers of Maynard, is right at home on a Rainbow.

DIGITAL THIS WEEK

Editor: Barbara Lovely

Send stories, photos, ideas or suggestions to DTW, CF02-3/K23 or call the editor at DTN 251-1307. Ads must be submitted in writing to Marketplace, CF02-3/K23. Please direct all Marketplace inquiries to Jennifer Hawes at DTN 251-1308.

Digital This Week is published every other week by the Corporate Employee Communication department of Digital Equipment Corporation for the Employees in the Greater Maynard area.

Entire Sales force gathers in Boston

Symposium lemonstrates unity and strength

Digital's strength and exhilaration was evident as the entire multi-thousand Digital sales force stood side-by-side on the UMass Campus during the Sales Symposium. "This is our first worldwide marketing and sales symposium," said Ken Olsen, president. "In fact, this is one of the biggest sales meeting the world has ever seen. That's because we've got the biggest message to tell in the world. We are impressed and enthusiastic about the products we have to sell."

The Sales Symposium was the single largest sales meeting ever held by the company and the first time since 1968 that the entire international sales force has gathered in one place. The week of activities began August 22 and were divided into two consecutive meetings of three days each. Between the two meetings the entire sales force met for a gala event held on the UMass Campus.

DECtown, a city inaugurated at the Hynes Auditorium to showcase products, featured typical customer environments that incorporated a variety of Digital prod-

ts working together. It demonstrated the compatibility of Digital's equipment and applications, and the variety of environments in which Digital's products can enhance productivity.

The meeting's theme "Under Full Sail" and its logo — a yacht racing ahead at full speed — conveyed the message that Digital's personnel and products work together in harmony to move forward.

This account-oriented approach reflects recent changes in the way the sales force operates — meeting the total needs of the customer with Digital's full set of unified products.

The sales force heard the messages of all the major marketing groups and got detailed information on products and programs pertinent to their specific areas of interest and responsibility. They left the meeting confident that the company can fill the computing needs of any organization. They also had a chance to meet with "any army of technical experts" available to help them close sales. For reactions from the sales force see page 10.

Following the sales meetings, DECtown was opened for employees and their families on August 28 and for the press, customers, consultants and the investment community from August 29 to 31.



Ken Olsen and Ed Kramer, vice president, Marketing, begin a tour of DECtown with a stop at VAXstations.



The sheer size of the sales force is evident as the first meeting convenes.



Demonstrating of the "warm blanket" approach to non-technical customers, Bob Huges, Business and Office Systems manager, promised a blanket to each sales rep who sells an office system.





NEWS BRIEFS

Deadlines for "Digital This Week"

Deadlines for DTW have been established to help you plan events and publicity around certain editions of the paper. The deadlines don't pertain to Marketplace which is first come, first served. The next four issues and deadlines for *Digital This Week* are:

Sept. 19 issue - Sept. 8 deadline Oct. 10 issue - Sept. 28 deadline Oct. 24 issue - Oct. 12 deadline Nov. 7 issue - Oct. 26 deadline

Robin Owners' Group growing

The Robins Owners' Group is dedicated to spreading information among owners and users of the Digital Robin VT180. The club is growing steadily and now has 200 members. Four newsletters have been published and four floppies containing games, utilities and more are available. Dues are \$2.00 for newsletters. Floppies are \$2.00 plus a formatted floppy. For more information contact John Comella, FXO/S21, ENET address FXENG1.

Candlepin bowling to begin

Applications are being accepted for the Digital Winter Candlepin League. The league meets every Tuesday night at 5:30 p.m. at Kelly Lanes in Maynard. For more information contact Lou Cesario, DTN 276-9285.

Basketball League recruits new members

The DEC Basketball League will hold a meeting on September 13 from 12:00 noon to 1:00 p.m. in Littleton (LTN1-1) Lyra Conference Room. Teams must have rosters of at least nine players. The season will run from fall to spring. Anyone not on a team who would like to play should send their name, basketball position, mailstop and DTN to Mark Howards, LTN 1-1/GO4 or via THOR::HOWARDS.

Maynard Communication Services holds AT&T Divestiture Forum

Maynard Communication Services will hold a User's Forum on September 21 from 9:00 a.m. to 12 noon in the Sheridan Conference Room (MLO5-4) across from the cafeteria.

The divestiture of AT&T and its impact on Digital and the Maynard facility will be discussed. For more information contact Karen Niemyski, DTN 223-2947, MLO5-5/T57.

Parker Street hosts a "Day with Dogs"

On Sunday, September 11, Parker Street's grounds will be turned into a canine carnival for a Day with Dogs to benefit the Red Acre Farm Hearing Dog Center in Stow. The event, which is designed to promote responsible dog ownership, starts at 12 noon and runs until 4:00 p.m. Demonstrations of tracking dogs, sled dogs, seeing eye dogs, sheep herding dogs, obedience dogs, trick dogs, State Police Canine Corps dogs, and hearing dogs will be conducted during the day.

PDP-11 Program source book available

A new 980-page source book of PDP-11 programs features 33 categories of applications and systems software. Disciplines covered include accounting/finance, agriculture, education, health care engineering, manufacturing, research, sales/marketing, management, and recreation. Each software entry lists company name, address, and telephone number. The source book contains cross-reference guides by key words and by operating systems and alphabetic list of program names. To obtain a copy, send a P&CS literature request form for the PDP-11 Software Source Book to NRO3-1/WO3.

On the move

The National Accounts Unit of Internal Software Services (ISWS) has moved from Parker Street to 140 Locke Drive, Marlboro (LM01). Groups interested in software maintenance contracts, with telephone support from Colorado Springs and Atlanta, or the ISWS Technical Hotline in Parker Street are welcome to call DTN 279-5600 for further information.

Call for Advanced Development Proposals

Are you an engineer with a good idea that requires Advanced Development (experimentation)? The Research and Development (RAD) Committee is soliciting quality proposals for innovative projects. RAD supports a diverse set of efforts ranging from laser drilling to human factors. The RAD committee will be allocating approximately \$1.3 million during FY84 for projects. Any type of technology is eligible for RAD funding. If you are interested, ask your manager for further information. Information is also available from Anna Gorski, RAD Administrator, DTN 289-1825, ERIE::-GORSKI. The current funding cycle requires proposals to be submitted by September 23.

Maynard Area sponsors blood drives

Maynard facilities will sponsor blood drives in September in the following locations: the Mill on September 6 from 10:00 to 4:00 p.m. and on September 7 from 9:00 a.m. to 3:00 p.m.; and Powder Mill Road on September 26 from 10:00 to 3:00 p.m.

Please contact your individual health unit for more information.

Locals compete in California Corporate Cup Finals

Employee runners from Spitbrook, Stow and Santa Clara participated in the Corporate Finals (a series of 13 track/road race events) in Palo Alto, Calif., in late July. Digital finished 47th overall with nearly 100 companies competing.

The Digital team members were: Diane Amos, Merrimack; Deborah DeSantis, Spitbrook; Diane Framen, Santa Clara; Gim Hom, Stow; and Dennis Leblanc, Merrimack.

Bike Club looks at fit

The Digital Bicycle club will hold its monthly meeting in the Babbage Conference Room Spit Brook Road, Nashua (ZKO) on Tuesday, September 6 at 7:00 p.m.

The guest speaker will be Bill Fareell, the inventor of the "Fit Kit," A precision system for fitting your bicycle exactly to your proportions. For more information, call Kathy Norton, DTN 234-4541.

Merit Scholarship Test date scheduled

National Merit Scholarship Corporation has set two test dates for the PSAT/NMSQT (the qualifying test administered by National Merit).

Secondary schools may schedule to give the test either Tuesday, October 18 or Saturday, October 22.

Dependents of full-time Digital employees are eligible to compete in the Digital National Merit Scholarship Program, provided they take the PSAT/NMSQT in the fall of their Junior year. Applications for scholarships are sent to each semi-finalist by National Merit in the fall of their Senior year. Applications are not available through Digital.

Any questions regarding the Digital National Merit Scholarship Program should be directed to Donna Spencer, DTN 223-5320.

THE MARKETPLACE



How "The Marketplace" works...

"The Marketplace" is a free service provided by *Digital This Week* for Digital employees in Massachusetts facilities. To service as many employees as possible and to keep the ads timely, *DTW* needs your cooperation.

Please submit one ad at a time. Multiple or duplicate ads will have to be returned. You may list more than one item in an ad if it fits on two lines with about 45 characters to a line. An ad will only be printed once. DTW reserves the right to edit for space.

Ads should be worded clearly, printed or typewritten and be in good taste. Marketplace does not print ads for services or profit making enterprises.

There are no deadlines for Marketplace submission. Ads are printed on a first-come, first-served basis as space allows. Therefore, Marketplace is not always the best vehicle if you want to sell something in a hurry. Ads cannot be taken over the phone.

When submitting an ad, please remember to include all of the following information: full name, mailstop, DTN. Only first names are printed, but we must have your full name for our records. *DTW* does not print home phone numbers. If you sell your item before the ad is published, please call the office to cancel the ad. We can use that space for another listing.

If you have any questions, please call the Marketplace office at DTN 251-1308.

APPLIANCES

WALL OVENS.two.\$40 ea.Pat.279-5304

REFRIGERATOR, 19 cu ft, 10 mos old, service contract until 9/84, ice maker, \$400, Gary, 223-9391

WESTINGHOUSE REFRIGERATOR, 19 cu ft, avocado, gd cond, \$350 or B/O, Mitch, 292-2177

GE DRYER, deluxe, w/auto dry cycle, lk new, \$200 firm, Marsha, 231-4073

AIR CONDITIONER, Fedders, 7000 BTU, used, gd cond, \$93 or B/O, Bob, 234-5081

SEWING MACHINE, Singer 237 w/cab, case, manual, buttonholer, bobbins, exc cond, \$100, Vin, 269-2138

AIR CONDITIONER.Emerson Quiet Cool,25,000 BTU, 1k new,cover,\$400,Adele,231-7522

GE REFRIGERATOR.exc cond.1g capacity.\$400, Dennis.223-3065

GE REFRIGERATOR, exc cond, ideal for cottage or second refrig, \$50, Mary, 223-5980

AIR CONDITIONER,GE Carry Cool,5000 BTU,1k new, \$150,Mitch,292-2177

MEGEE CAS STOVE, flue incl.exc cond, \$150, Barb, 279-5285

CARS

'80 BUICK REGAL,2dr,auto,V6,PS,PB,AM radio,no rust,white,exc cond,B/0,Bill,232-2247

TOYOTA COROLLA, 4dr, AM/FM, auto, cloth seats, it proof, exc cond, \$7500, Gary, 223-1957

'68 VOLVO.2dr.auto.reblt eng.no rust.reliable, well cared for.\$900.Amos.223-1906

'80 RENAULT LECAR, 36K mi, runs gd, nds some work, must sell, moving, \$1500, Donna, 223-7193

'79 PEUGEOT 504 DIESEL SEDAN, auto, air, PS/PB, AM/FM stereo cass, sunrf, \$4400, Gary, 225-5615

'79 CHEVY MONZA, 4spd, AM/FM cass, new tire, exc cond, \$3000, Sharon, 223-3294

'78 DODGE COLT,2dr coupe,gd cond,\$2800 or B/O, Joe,223-5855

'75 AUDI FOX,auto,console,mech sound,gd trans & gas mileage.\$995,Joni,223-7889

'82 OLDS CIRA,7000 mi,fully equip,orig price \$15K,asking \$9500,Johnny,223-3464

'69 PLYMOUTH STATION WAGON, PS. PB, AC, reblt trans, runs well, snow tires, \$400 or B/O, John, 231-7261

'73 FORD LTD STATION WAGON, \$150 or B/O, Irene, 278-4632

'82 TOYOTA COROLLA, 4dr wagon, 13K mi,auto, 4cyl, AM/FM cass, rear defog, \$6995, Minh, 223-7270

'69 PONTIAC FIREBIRD 350.V8,4spd,runs will.gd body.snow tires,\$1500 or B/O,Barbara,223-2862

'82 FORD LTD WAGON, 17K mi, AC, AM/FM, \$8000, Steve,

'72 CHEYY VEGA,4cyl,auto,runs good,90K mi,\$200 or B/O,Kolar,225-5739

'74 CAPRI,4cyl,94K mi,some rust,runs well,1

'74 CUTLASS SALON, AM/FM stereo, AC, auto, PS, PB, \$750, Mitch, 231-7394

'78 SUBARU WAGON,5spd,DL,AM/FM radio,high mi, reg gas,\$2900 or B/O,Stephen,278-4773

'83 MITSUBISHI CORDIA SPORT COUPE, sunrf, high mi, hatchbk, 8Kmi, red, \$9000 or B/O, Dave, 273-7468

'64 CORVETTE COUPE 350, 4spd, PW, PB, AM/FM radio, tntd glass, exc cond, red, \$10K, Cathleen, 288-6657

'73 VW BEETLE,runs well,some rust,\$1200,Fred, 279-5527

'75 TOYOTA CELICA GT,AM/FM stereo cass,5spd,87K mi,new tires,shocks,\$1200 or B/O,Jay,228-2148 '82 MAZDA 626, luxury 2dr coupe, pwr sunroof, 34K mi. \$7200. Mark, 269-2277

'83 SUBARU GL,hatchback,11K mi,frt whl drv,5spd, AM/FM stereo cass,many ext,\$7000,Paul,278-4215

'73 DODGE DART.exc mech cond.'76 slant 6 eng.54K mi.\$1100 or B/O.Gil.236-2709

'80 CHEVY CITATION, 4dr, 4spd manual, 4cyl, 27K mi, rustprf, exc cond, jack, 231-6191

'71 MGB/GT.gd mech cond needs minor brake wrk & rocker panels.\$800,Howard.234-4930

'82 FORD ESCORT, red. frt whl drv, 4spd. AM/FM stereo, 16K mi, \$4000 or B/O, Donna, 223-2164

'69 MGB,runs good.body in good shape.\$800,Walt, 223-6798

'79 CUTLASS SUPREME.AM/FM stereo.6cyl.73Kmi.exc cond.white.vinyl top.1 owner.\$4400.Rose.276-9382

'76 PONTIAC SUNBIRD,6cyl,std,5spd,AM/FM radio, nds some work,\$550,Bill,223-2280

'81 CAMARO.6cyl,auto.T-top.27K mi,AM/FM,rust prf exc cond.\$7200 or B/O.Terri,288-6159

'65 FORD FALCON,2dr hrdtop,needs body work,gd running cond,\$300,Taryn,249-4371

'79 CADILLAC SEVILLE, silver, all options, wire whl covers, stereo cass, exc cond, \$9000, Nanci, 223-8323

'81 PLYMOUTH SAPPORO, auto, AM/FM stereo, cruise contr. 19Kmi.exc cond. \$6250 orB/O, Debbie, 223-6683

'79 MAZDA RX7 GS.5spd.silver.AM/FM.sunrf.Chapman security.57Kmi.gd cond.\$6800,Susan.231-5402

'81 CAMARO. V6, auto. PS. PB, rear defog. tilt SW. 28K mi.rustprf.drk blue. \$6200. John. 247-2560

'77 TOYOTA COROLLA, wagon, stereo, radials, 81K mi, new exhst sys, gd cond, \$2500, Charleen, 269-2217

'75 OLDS OMEGA.PS.PB.2dr.gd running cond.\$1000 or B/O.John.225-4889

'75 MERCURY COMET.2dr.PS.PB.auto.63K mi.vinyl roof.avail Sept.\$1750 or B/O.Eric.225-6629

'82 CITATION,4dr,4cyl,4spd,PS,PB,23K mi,dark green,Chris,231-4173

'79 MUSTANG 302, V8, 4spd, PS, PB, AM/FM stereo, 55K mi, new brakes, clutch, \$4000, Marcia, 251-1070

'79 DATSUN 310 GX,5spd,rustprf,cloth seats,AM/FM tape,reg gas,1 owner,exc cond,Denise,221-5196

'81 HONDA ACCORD, hatchback, red, Sony XR55 stereo, exc cond, \$5500, Darry1, 225-5443

'80 OLDSMOBILE CUTLASS SUPREME.\$5000,Michael, 231-5168

'78 TOYOTA COROLLA WAGON,5spd,AM/FM stereo,roof rack,exc cond,\$3000 or B/O,Bob,223-3257

'74 AMC HORNET,6cyl,auto,hatchback,reliable trans,\$500,Bill,223-9561

'77 VW SCIRROCO.38K mi,no rust,stereo,sunroof,1 owner,\$3950,Andy,292-2423

'80 DATSUN 210,5spd,40mpg.AM/FM cass,rustprf. Chapman lock,35K mi,\$3750,Steve,225-6604

'78 PONTIAC SUNBIRD, hatchbk, 5spd, AC, 4 new radials, stereo/cass, \$3200 or B/O, Alesa, 288-6121

'78 DATSUN PICKUP, AM/FM, passport window, factory undercoating, gd cond, \$2600, Leo, 269-2418

'74 TOYOTA COROLLA, exc run cond.nds exhst sys. tody work, \$300 or B/O, Laurie, 223-6131

'75 OLDS STARFIRE, white, hatch, 70K mi, AM/FM stereo cass, PB, PS, 6cyl, \$1200 or B/O, Kathy, 223-9222

CARS continued

- '78 TOYOTA COROLLA.2dr.AM/FN stereo.exc mech cond.34mpg.white.\$2600.Sandra.223-5467
- '80 MAZDA RX7-GS.33K mi,AM/FM stereo cass.exc cond.gold.\$7700.Audrey.223-1868
- '75 FORD ELITE, auto, PS, PB, AM/FM, new exhst, new starter, \$850 or B/O, Rick, 234-4092
- '80 CHEVETTE SCOOTER,31K mi,stereo,vy gd cond, \$2600 firm,Phil,275-6367
- '81 FORD ESCORT, 3dr, 25K mi, PS, PB, 4spd, AM/FM stereo cass, exc cond, \$4400, Marianne, 276-9852
- '78 PONTIAC SUNBIRD, hatch, PS, AC, radials, high mileage, runs great, \$1850 or B/O, Maggic, 225-4380
- '74 DODGE CORONET.4dr.57K mi.gd cond.\$1000 or B/O,Michelle,223-3312
- '79 JEEP CJ-7, Renegade pkg, black, lo mi, one owner, mint cond, \$6000, Chris, 225-6032
- '79 FIAT XI-9,45K mi,red,5spd,\$3500 or B/O, '79 Ply. Horizon,\$2300 or B/O,Alicia,223-7603

FURNITURE

- DINING ROOM SET, table & 4 chairs, trad, exc cond, 5'x3.5', \$325, Don, 279-5422
- PORTABLE BAR, 1t brown, 5'long, padded front, 4 stools, mint cond, \$125 or B/O, Adele, 231-7522
- SOFA, Ethan Allen colonial, lt grey tweed, 3 cush, 78", virtually new, \$275, Merrick, 276-9806
- COFFEE TABLE, 3x3, end table, 3x4, walnut finish, \$80 or B/O, Michelle, 231-6406
- SOFA BED. Herculon, brown plaid. \$50. Sheila, 225-6477
- BUNKBEDS & 2 BUREAUS, comtemporary, walnut, gd cond, selling as set, \$500 firm, Dev, 251-1365
- TRIPLE DRESSER, Danish, w/mirror, exc cond, selling for half price, \$265, Mary Jane, 258-4203
- GREEN SOFA W/MATCH CHAIR.gold loveseat.black recliner.complete or separate,B/O,Bob,279-5720
- END TABLE,dark wood.very gd cond,\$30,Beverly, 223-9508
- TRIPLE DRESSER, w/mirror, solid wood, Thomasville, \$350, Jacques, 276-8011
- 3 PC LIVING ROOM SET,maple,blue print,gd cond, \$200,Faye.231-2424
- DINING ROOM SET,5'table ext to 7',2 capt,4 mates chairs,7'hutch,honey pine,\$1000,Lou,276-9285
- LAMP.large milk can floor lamp.\$30.Bara.223-4445
- SINGLE BED,w/frame,\$50.end table,\$30,maple table \$35,dresser.\$15,fan.\$10,Nancy,223-3066
- BEDROCH SET, queen sz.inc headboard, night std, hutch, triple dresser, \$595, George, 276-9623

LOST & FOUND

FOUND, nvy blue sports jacket, gold buttons, left in Westford, early July, Darlene, 257-1201

MISCELLANEOUS

- WARDROBE CABINET,metal,42" wide,61" long,\$75,
- RANGE HOOD, 30°, coppertone, w/internal fan, lamp, \$10, Rick, 223-4538
- GUITAR/AMP,Fender Strat w/case,\$450,Peavey 410 classic,w/cover,\$300,David,231-4113
- STEREO CAR RADIO, \$50, 15 canoe, \$275, spoilers for '72 Camaro, \$35, cass player, \$10, Arthur, 232-2243
- DOGHOUSE, 32°x50°x26°, w/porch, asphalt shingles, redwood shake siding, \$75, Lenny, 231-5006

- ATARI GAME CARTRIDGES, Space Invaders, Pacman, Space Jockey, more, \$10 ea, Carole, 288-6523
- 18" RCA COLOR TV, New Vista, good for parts, B/O, John, 223-4467
- COLOR TV 19",\$200,Ureka upright vac & tools,\$45, GE h/held mixer,\$5,elec knife,\$6,Bob,231-4721
- FRENCH TELEPHONE, Celebrity Cradle, rotary type, cream color, like new, \$95, Joan, 223-7005
- VIDEO CASSETTE RECORDER, Panasonic PV-5500, portable, remote contrl tuner, \$775, Herb, 269-2098
- SAND FILTER, for above ground pool, \$150, John. 223-4156
- LIFE MAGAZINES,200-300 issues,1940s thru 1950s, Rene,231-6493
- 4 ARMSTRONG TIRES,PR 245x15,radials,w/white letters,gd tread,\$150,Mark,231-7145
- TIRES,2 radial snow tires,BR78-13,slightly used, Mark,234-4133
- STEREO AMPLIFIER, Dynaco 120,60 watts/channel.ex cond.\$125, Ken.223-5246
- DETROIT SERVICE MANUALS, for '79 Plymouth, Dodge, Chrysler, new, half price, \$10, Dick, 223-4583
- TIRES, Goodyear, 2 snows mounted on rims, 9.00-15, nylon cord, 4 ply, used 2 seas, \$40, Mary, 276-9903
- ROBIN VT-180 COMPUTER, full config, 4 drives, printer, assembled, new, \$1500, Tom, 223-5705
- CARPET, aqua blue, 14'9"x13'6", \$130, grape, 11'6"x
 11'6", \$90, royal blue, 11'x12'4", \$90, Dave, 269-2144
- STEREO AMPLIFIER, Crown D150A, home/professional use, mint cond. 3 yrs old. 2 in stor, Russ, 251-1219
- INDOOR/OUTDOOR TV ANTENNA,like new,VHF,UHF,FM, still in box,\$27,Beverly,223-9508
- LAWN TRACTOR,8hp.int Harvester w/mower.plow.dump cart,roller,lawn brush,\$900,Tina,231-4298
- ANTIQUE ORIENTAL RUG, not mfg.1 corner has smoke damage, orig \$3500, asking \$175, Karen, 249-4457
- WOOD STOVE & WOOD, Upland 17, airtight, 16" logs, approx 2.5 cords sees wood, \$350, Bob, 276-9612
- NEW MINI-SPARE, from Mazda GLC, Bridgestone T105/70D14, B/O, Brett, 225-6121
- PIANO, solid pecan wood, vy gd cond, orig \$2300, asking \$1500 or B/O, Sue, 231-2470
- 1974 FORD FACTORY SHOP MANUALS, complete set, \$12, Harold, 223-2401
- FUR COAT.full length.dk brown rabbit w/lamb trim.size 10(short).\$100 firm.Sylvia.259-3756
- BRASS ITEMS, assort animals, nautical, novelty, high quality casting, many solid, Jim, 249-4809
- ROBIN COMPUTER, never used, still in box, \$1596.78, John, 225-5109
- CASSETTE RECORDER.4 tapes, new batteries, brand new, \$18, Sonia, 234-4284
- APPLAUSE GUITAR, case, 6 string, style of Ovation, Sunburst face, alum neck, \$120, Dave, 229-6407
- CAR STEREO, Sound Design. AM/FM cass, 50 watt, 5 band equalizer, FM booster, \$195, Bruce, 278-4413
- ROBIN COMPUTER, LA34, ready to use, \$1600, Barry, 223-5618
- TIRES,2 all weather radials,mounted, balanced, P195/75R14,GM rims.\$40ea.John.223-4156
- GM TODDLER CAR SEAT.gd cond.\$25,Brian.223-4089
- DRAPES,cream color linen,20x85"long,tie backs, draw rod,\$25, Joan,223-7005
- SOFTBALL UNIFORMS,20,white w/orange,red,yellow stripe,B/O,Duke,231-5634

- HORNER ACCOUSTIC GUITAR, steel string, case, gd cond. \$200, Eileen, 288-7419
- WOMAN'S WORLD MEMBERSHIP, \$150 for next 15 mos. \$95 yrs after. Akram. 292-2361
- RABBIT COAT, size 9, foxtail collor, midwaist length, never worn, \$150, Sherry, 247-2915
- WEDDING GOWN & VEIL, sz 5, white, w/lace, long puff sleeves, ruffled bodice.train, \$150, Linda, 247-2973
- CAR RADIO, Panasonic, AM/FM stereo, \$75 or B/O, Kathy. 223-6831
- MOTOROLA CONSOLE TV.26".ex cond.needs 1 tube. \$200 or B/O.Robert.225-5127
- BABY STROLLER, \$30, high chair, \$35, both clean, gd cond, Sue, 283-7440
- TENT.12x12 canvas walls w/canvas floor,\$100. Gene.223-5244
- KODAK INSTAMATIC. Tele-ektra 2, w/built-in flash, telephoto, \$35, Wendy, 225-4910
- INTELLEVISION,w/Dungeons & Dragons,exc cond.\$120 or B/O.Jackie.278-4258
- DESK.gd cond.\$25.wicker-2 chairs.settee.w/cushions.\$65.slide projector.\$100.Lesley.249-4042

MOTORCYCLES

- MOTORCYCLE.'80 Yamaha 850 Spec.ex cond.black. step seat.sissy bar.\$2000.Pat.223-4314
- *81 SUZUKI GS850G, 3Kmi.ex cond.Cobra alarm. matching helmet.\$2700.Ramon.231-4027
- '79 HARLEY LOWRIDER,6800 mi.adult owner.perf cond.stock w/extras.2 seat.\$4700,Marie.223-7187
- '79 YAMAHA XS-650 SPECIAL,3500 mi.met black, front & rear disk brakes.\$1100,Grace,231-7461

PETS

- ARAB QH.flashy grey pony,14.2h.7 yrs,shown successfully.req exp rider,\$1000.Dotty.279-5443
- LABRADOR RETREIVERS, chocolate, health cert. AKC reg, avail 9/24, \$300 up, Michael, 251-1152
- GOATS.American Nubian doe kid.\$75.Nubian wether.\$35.John.223-8449
- FREE KITTENS, to gd homes, gold, black, black/white, multicolored, Nancy, 234-4523
- KITTENS, cream point Himalayon, 8 wks old, avail now, \$75, Pat. 231-7720
- FREE KITTEHS, to gd homes, 3 orange tiger, 3 black & white tigers, Debbie, 273-3570

REAL ESTATE

- ACTON,3 br,split,garage,fp/woodstove,1.5 bath, Indian Village,\$99.9K,Roger,231-2146
- HOUSE, E. DENNIS, new 3 br.yr round ranch, near 6A & golf course, 1 mi to beach, \$65.9K, Dick, 225-4232
- ACTON,7 rm ranch,4 br.2 bath,in-law suite,1+ acre,2 car gar,Nancy,223-3066
- NASHUA, 3 br coloniol.eat-in kit.dining rm.lg living rm.gar.pool.\$74.9K.Lec.231-5079
- LOT, Rumney, NH, beautiful wooded one-acre residential lot, \$5K, Mitch, 231-7394
- HYANNIS TIME SHARE, deeded townhouse slps 4,2nd wk Sept,\$4300 or B/O,Ernie,223-3568
- LEXINGTON,2 br ranch,quiet street,8" insl,builem ins,A/C,frpl,disposal,\$134.9K,Chris,249 4610
- LITTLETON,5 rm + bath, short walk to swimming & boating.\$51K,Ed,223-4339
- MEREDITH,NH,Lake Winnisquam waterfront,4 seas house,well,boat house,\$56.9K,Bob,276-9696
- SUDBURY.country contmp.1.3 acres.3 br.2 bath. open flr plan.\$131.9K.Pam.223-4148

HUDSON, 9 rm Victorian, new bath, kit, wood flrs, 2 porches, \$79,9K, Laura, 231-4679

TON, Back Bay, Comm. Ave, 1 br condo, mod kit, lr /p, dining, rf deck, 824 sq ', Brad, 231-5507

LITTLETON, 6rm, 1/3 acre, frpl, porch, low taxes, w/w carpet, newly remodeled, \$69K, Vern, 234-5331

FRAMINGHAM, 2br, 1.5 bath, brick twnhse condo, attic, AC, sliders to patio, \$69.9K, Liz, 223-8346

WESTMINSTER,6+ rms,3 br,2 baths,wd stove,frpl, sauna,3+ acres,2 car gar,\$79.9K,Nancy,241-3458

RECREATIONAL VEHICLES

1972 AVION,25' tandem axle,slps4,full bath,dual tanks,self-contd,exc cond,\$5500,Mary,225-6705

15' BROWNING BOAT, deep V,40hp,tilt trailer,elec start,all access,\$2500 or B/O,Marshall,289-1878

LARK TRAVEL TRAILER, exc cond, fully equip, slps 6, \$2900. Skip, 225-4158

CATALINA SAILBOAT, 30', 1982, 1k new, low hours, many extras, \$42,5K, Jim, 223-7766

1976 RANGER 33, forglass tall rigged sloop, racer-cruiser, sails inc spinnaker, \$38.5K, Jane, 235-3484

81 MINI-MOTORHOME, Toyota chassis, slps 4, roof ladder, A/C, dinette, \$12.9K, Neal, 236-2460

18' SEA RAY BOAT, 1981, 470 MerCruiser inboard/outboard.inc trail, \$9500 orB/O, Elaine, 276-9008

15' MUTINEER SAILBOAT.trailer,main,jib,holds 4, \$1000.Al,381-2507

BOAT TRAILER,650 lb capacity,rear light hookups, Dilly 500.1k new,\$250.Maria,223-6811

CRITERION.16',cust blt,60hp Evinrude,all trailer.\$8000.Jim.279-5309

FRANKLIN PICKUP CAMPER, 11.5', slps 6, all options ex air, \$2600 firm, Linda, 223-8862

RENTALS

APT.Leominster.3rm + porch.2nd flr.inc heat.hw. cable TV.near Rt 2,I-90.\$350.Eric.251-1463

FALL RENTAL Stow. VT. new chalet, slps 6, woodstove, avail 9-10/93, \$145/wkend, \$295/wk, Joan, 249-4237

LAKEFRONT COTTAGE, Hillsboro, NH, slps 4, fully equip, \$200/wk, off-seas rates, Sue, 231-6147

FURNISHED ROOM, male, sep kit/lr, across fr PK1, \$45 wk inc util, Richard, 229-6157

FALMOUTH.get away wkends,100' to water,quiet area,slps 6,\$45/day,Sep & Oct.Paul,223-3548

HORSE STALL.Lunenburg.exercise area + ring w/jumps.inc board/feed.\$140/mo.Dotty.279-5443

VISTANA VILLA,5 min to Disneyworld,slps 6,2 br, 2 bath,fully furn,10/30-11/6,\$500,Ken,231-7523

HOUSE, Concord, 2 br.quiet street, avail 11/1,\$650 inc util, Cheri, 251-1914, or aft 6PM 369-2417

HOUSE, Leominster, 5 rm, \$475 + util, Freda, (617) 537-5349

NEW DUPLEX, Auburn, 2 br. 1.5 bath, carpet, bsmnt, yard, appl, \$550 + util, Alan, 225-5923

ROOMMATES

HOUSEMATE, 3rd neat prof M/F, 3 bdrm split, avail 9/1, sec dep. \$350 inc all, Rich, 223-6184

MEMATE,male,6 rm ranch,Marlboro,w/d,\$60 wk all,Leon,231-5350

ROOMMATE.female.3 br twnhse.9/1.Waltham.nonsmoker.\$259/mo inc util.Carol.278-4762

ROOMMATE, female, non-smoker, 5 rm 2 br apt Arlington, \$213 + half util, Linda, 276-9047 HOUSEMATE, non-smoker, 2 br comtemp, Concord, w/31 yr old female, \$325 + half util, Penny, 223-7336

HOUSEMATE, m/f, 1g Victorian, Leominster, nonsmoker, \$225 inc util, Dana, 225-4943

HOUSEMATE, female, 3 br, Leominster, \$230 + half util, Deb. 288-6247

ROOMMATE,m/f,3 br duplex near 93 & 495,\$250 inc util,Pam,284-3114

ROOMMATE,m/f,non-smoker,lg Belmont duplex,2 br, 7 rm,avail immed,\$325+/mo,Steve,231-2189

ROOMMATE,non-smoker,4 br,8 rm house,Shrewsbury, \$325 + 1/3 util,Vince,235-3312

HOUSEMATE, m/f, non-smoker, \$250, Diane, 223-4551

ROOMMATE, female, 2 br condo, Rt 20, Marlboro, \$175 + half util. Susan, 279-5436

ROOMMATE, female, non-smoker, 25+, half rent & util, luxury apt, conv loc, inc pool, Sally, 225-4685

HOUSEMATE.female.non-smoker.3br waterfront house Marlboro.pets OK.avail 9/15,Mary,225-4604

HOUSEMATE,m/f,house on lake,Concord.own br & study,\$400 + half util,Len,223-6233

ROOMMATE, Boxboro, non-smoker, 2br apt, 1/2 mi from LTN, \$215 + half util, Dave, 229-6236

SPORTING GOODS

BICYCLE, boys 22", chopper, \$20 or B/O, Dan, 276-8238

SCUBA, alum 80 tank, K-value, back pack, sgle hose regulator, pressure guage, \$350, Wally, 292-2355

GOLF CLUBS, Arnold Palmer, alum shafts irons 2-PW, woods, 1, 3, 4, 5, \$80, Bill, 225-4083

GYM EQUIPMENT.custom made.wide variety.heavy square/tubular metal.tricer mach.Kathy.223-9222

PSE LASER MAGNUM BOW-TARGET, w/12 X575 arrows, stabilizer.checkit lvl sight,\$300, John, 231-7221

SUNFISH, 16', new sail, gd cond, \$450, Kate, 273-3577

CLOSED CANOE, for 2, white fiberglass, gd cond, has sprayskirts, \$185, Larry, 235-3393

TENNIS RACQUET Prince-Woodie supreme grip.\$90. Susanne.223-7199

CANOE, aluminum, 17', \$155, Steve, 223-8721

HUFFY TRAILBIKE,20" whls,.\$25 or B/O,10 spd Baja Cruiser,24" whls,exc cond.\$65,Dave,231-6960

WANTED

APT/HOUSE, rent alone or share, male, mid-30s, prefer 30 min commute to Andover, Lee, 289-1876

APT OR HOME, college age female to share w/nonsmoking female, prefer furn, Pamela, 234-4714

CHANGING TABLE, Dick, 231-5483

RADIAL TIRES, reg & snows, size ER78-14 or equiv. (195-14), gd cond, Frank, 232-2571

BUILDING LOT. Bolton/Stow area, Karen. 231-6444

ROBIN COMPUTER, VT180, reasonable, Tom, 225-4944

PORTABLE WASHER, reasonable price.gd cond, Eileen, 225-6723

PORCELAIN STOVE TOP for Sears Kenmore stove, Brenda, 247-2070

GIRLS CANOPY BEDROOM SET, prefer full size bed, w/desk & chest, Karen, 241-4169

ROOM W/BATH.for married male commuter.2-3 nights per wk in Maynard/Stow/Hudson area.John.276-9504

ROBIN COMPUTER, or equiv, will pay \$1600-1700, Lillian, 223-1857

WEIGHTS,all steel,curl bar,etc,reasonable,John, 223-5053

GAS STOVE, 30", white, needed for summer home, Gary, 223-1957

ROBIN COMPUTER, with or w/o printer & add-on disk drive, Jake, 231-4355

CAMPING BUDDY, for weekend camping trips, Steve, 223-9481

APT,2 female non-smokers w/cat,nd 2br apt in Framingham,\$500 range,10/1,Patty,275-6112

LA34-AA for Robin Computer, Timothy, 276-9573

RUG.in gd cond.green or brown,9x12 or larger, reas price,Jake,273-3077

MUSICIANS.guitarist+harpist looking for bass.keyboard+drums for R+B band.Stephan.225-4930

CAMERA BODIES, non-working Olympus OM-1 or OM-2 bodies, for parts + tinkering, Dave, 223-2381

Type or print clearly. Ads are pu and 7-digit DTN number is requ	iblished on a first-come, first-served basis. The full name ired. Home phone numbers will not be printed.
CATEGORY	
ITEM	
DESCRIPTION	
	PRICE
DTN	LOCATION-M/S
NAME	last (only 1st names are printed)

MARKETPLACE CF02-3/K23

Find out how to cut muter costs by con muter Transportation DTN 223-7029 Call the following join these routes.

Find out how to cut down on commuter costs by contacting the Commuter Transportation Department,

Call the following DTN numbers to

VANPOOLS

To East & West Concord From Fitchburg, Leominster, Al Cormier

DCV #90, 273-3521

To Hudson

From Arlington, Cambridge, Watertown, Ruth Mack DCV #93, 225-4837

To Littleton/Maynard

From Amherst, NH, Doug Ryder DCV #67, 229-6243

From Hudson, Nashua, NH, Bob Hoglund DCV #75, 223-5513

To Maynard

From Nashua, NH, Rob Cormier DCV #84, 276-9843

From Leominster, Fitchburg (7:30-4:00), Peter Morin DCV #65, 223-3242

From E. Pepperell, Groton, Littleton, Harry Aikens DCV #16, 223-9435

From Framingham, Natick Area, Thomas Martin DCV #43, 223-4240

From Gardner, Westminster, Doug Neale DCV #108, 223-5836

From Billerica, Bedford, Al Roemer DCV #74, 223-9408

From Egleston Square via Route 9, Tony Santos DCV #64, 223-4725

From Peabody, Phil Baxter DCV #105, 223-6385

To Maynard/West Concord

From Marlboro/Hudson to PK and CF, Bob Johnson DCV #18, 251-1945

To Maynard/Acton (ACO)

From Merrimack, NH, Lou Snider DCV #50, 223-7718

To Mariboro/UPO

From Cambridge, Dick Russell, 278-4324 CARPOOLS

To Maynard

From Shrewsbury to Mill, Marty Friedman, 223-3446

From Boylston (Rt 140 and 70 area) Timberbrook Condos to Mill, Sandy Ovard, 223-5505

To Westboro

From Lowell, Chelmsford area, Ride Needed, Will Share Expenses, Julie Doyle, 292-2019

FORMING VANPOOLS

To Shrewsbury

From Maynard (November start date), Serge Martel, 276-9340

From Brookline, Newton (November), Ken Yee, 223-4504

From Allston, Cambridge, Brighton, Boston, Darrell Hartwick, 292-2156 From Westminster, Paul Nichols, 223-

From Townsend, Leominster, Mike Herman, 223-8897

How to survive the adolescent years

Adolescence (ages 12-19) is usually a stressful time for all families, especially dual career families, single parents and step-parents. Often parents feel bewildered about how to deal with their ever changing adolescent children; their mood swings, challenge to values, authority and so on ... Some days its easier just to leave home earlier or come home later to avoid conflict with the adolescent.

Surviving the Adolescent Years is a special 5 week lunch-time seminar for parents of adolescents. Sponsored by the Maynard Employee Assistance Program, and conducted by the professional staff of Life Management Inc., of Acton, this seminar will address normal adolescense and the stress it can create on the family. Participants will receive information

regarding establishing appropriate limits, affects of peer groups, use of drugs and alcohol by teens and adolescent sexuality. Each seminar group will be limited to 20.

One seminar will be conducted in the Hudson area (HLO) beginning October 4 for 5 consecutive Tuesdays and another in Maynard (MLO) beginning October 5 for 5 consecutive Wednesdays, both from 12 to 1 p.m. There is no cost for the seminar and space is limited to the first 20 registered for each location. Depending on employee response and the availability of Life Management Inc., additional seminars may be scheduled in the spring. For more information, questions or confidential assistance, contact the Maynard Area Employee Assistance Program DTN: 223-4439.

		Seminar F	Registration Form —————	
Mail to:	EAP PKO-3-1 K44	Surviving th	e Adolescent Years	
Name:_				
Mail Sto	p:		DTN:	
Register	me for the 5 c	onsecutive week	seminar: (Select one:)	
	Hudson A	rea Tuesdays (Od	et. 4, 11, 18, 25, Nov. 1)	
	Maynard	Area Wednesdays	(Oct. 5, 12, 19, 26, Nov. 2)	
Registra	tion Deadline:	September 23	Limit: 20 per seminar	
	ue to the semir nanagers prior		me employees may need to obtain	n their

Mill offers Health Risk Appraisal Program

In 1982 almost one out of every ten dollars spent by Americans was for health care. That's about \$1,361 for every person.

As part of a national drive to keep health costs under control and to help employees become healthier, Mill Health Services is offering a Health Risk Appraisal program for Mill employees.

Individual analyses are based on answers to questions about basic health such as personal and family health history. height, weight, blood pressure and optional cholesterol level. All information is coded and then analyzed by the Department of Public Health. The information is kept confidential by Health Services.

The data is evaluated and the employee is scheduled for individual follow-up at Health Services to determine what improvement, if any, are needed to maintain a healthier lifestyle. For more information, contact Susan Marston-Burkely, R.N., Mill Health Services, DTN 223-3000.

Enroll for BLISS courses

Both BLISS courses are being offered this summer and fall.

BLISS I - Introductory Level teaches students practical and theoretical concepts in reading, debugging, and writing BLISS programs. Topics include storage, iteration, data structures, declarations, routines, modules, and the use of MACRO facilities. Students should be familiar with the system they are using and one high level language. The course will run for five days beginning on August 29 and October 10 at the Bedford Training Center.

BLISS - Advanced Level emphasizes theoretical concepts of BLISS, compiler optimization techniques, and other advanced features of the language. Students should complete BLISS I and spend time back on the job before enrolling for BLISS - Advanced Level. Starting dates for this five-day course are: September 12, Octo ber 31, and December 5.

To enroll in the BLISS courses, contact the Educational Services Registrar in Bedford at DTN: 249-4670. Software Services employees should contact their Software Services Registrars to enroll.



Technical Seminar

Hall of the White Mists Hudson, Masschusetts

TENTATIVE SCHEDULE

Sept. 1 - 10 a.m.

Robert Kowalski - Imperial College, London

Interpretive Logic Programming

Sept. 2 - 10 a.m.

Alan Kirkpatrick - Eaton Corporation Ionized Cluster Beam Deposition

Sept. 7 - 10 a.m.

Yael Nemirovsky - Technion Institute, Israel

An Overview of Microelectronics Research & Teaching at the Technion, Israel's Institute of Technology

Mt. Washington Conference Room

Sept. 9 - 10 a.m.

Ernst Ulrich - Digital

Design Verification for Very Large Digital Networks Based on Concurrent Simulation and Clock Supression

Sept. 12 - 10 a.m.

Larry Forsley - Lab for Laser Energetics, University of Rochester Introduction to FORTH

Sept. 15 - 10 a.m.

David Liu - University of Illinois PLA Folding: New Model of a Routing Rroblem

apt. 19 - 3 p.m.

Al Cefalo - Digital

The Lion & The Witch in the Copyright Law Sept. 21 - 2 p.m.

H.T. Kung - Carnegie-Mellon University High Performance Microprocessor Chips to be used in Systolic Arrays

Sept. 23 - 10 a.m.

Christopher Clare - Hewlett-Packard Laboratories

The SECS Standards for IC Fabrication Automation - Their Design and History

Sept. 26 - 10 a.m.

Randy Katz - U.C. Berkeley

Managing the Chip Design Database

Sept. 28 - 3-4:30 p.m.

John Manzo - Digital

Management of Complex Systems Develcoment

For updates to the TSS Distribution list call Judy Hunt 225-4071 WAFER::HUNT.

Local Area Networks Seminar rescheduled

The Local Area Networks Seminar originally scheduled for August 8 to 10 has been rescheduled for September 28 to 30

the Ramada Inn in Woburn. This seminar provides a practical, technical discussion of the key design issues involved in the selection and/or implementation of a Local Area Network, For more information or to register call DTN 249-4949.

Employee Assistance sponsors rape prevention program

During September, the Maynard Employee Assistance Program will sponsor a discussion by Carolyn Clever, a rape counselor from Emerson Hospital and staff member of the Worcester Race Crisis Center, Caro-

lyn will examine a variety of issues related to rape such as: how to prevent it; how to live through it; and what to do afterwards. The seminars run from 11:45 to 1:00 p.m. Feel free to bring your lunch.

Acton - Nagog - Sept. 7 Sydney Conf. Room

Marlboro - LM - Sept. 13 Ethernet Conf. Room

Powdermill Road - Sept. 20 Nashoba Conf. Room

Concord - Sept. 15 Bronte Conf. Room Mill - Sept. 28 Sheraton (Cafeteria) Stow - Sept. 21 Bolton Conf. Room

Hudson - Sept. 7 Mt. Washington

Parker Street - Sept. 22 Corporate Auditorium

Virginia Road - Sept. 21

Board Room

Employees support arts in a rural setting

Ten years after its beginning, Groton Center for the Arts (GCA) continues to provide arts in a rural setting in residents of Nashoba Valley.

Over 1,700 members, many Digital employees, support this organization through dollars and volunteered time.

GCA stresses the Arts in Education. Workshops and classes in painting, drawing, photography, weaving, pottery and more are held year round. Their school of music provides individual lessons as well as concerts, recitals, and workshops,

The Indian Hill Chamber Orchestra performs a concert series each year which includes some of the finest music written for small orchestras. A full range of recreational activities are offered in many area schools.

And GCA's annual festival SEPTEM-BERFEST has become an Autumn tradition. Entitled "Participation - Body and Soul," this year's event will take place Sat., Sept. 10 and Sunday, Sept. 18.

On Sept. 10 at 8 p.m. the Art Auction will be held at Lawrence Academy in Groton. A \$7.50 donation will allow participants to

bid on art, crafts and antique objects donated by SEPTEMBERFEST artists.

On Sunday, Sept. 18, 11 a.m. - 6 p.m., SEPTEMBERFEST's outdoor festival will provide continuous entertainment. Demonstrations by GCA students in belly dancing, karate, aerobics, and gymnastics will be performed. And the Kid's Corner will provide hands-on entertainment for the vounger set. Kids under 12 and seniors will be admitted free, adults are asked to donate \$1,00 in return for a GCA button.

Digital employees have been actively involved in supporting GCA through time and donations. Several hundred dollars contributed to GCA in FY83 was matched by the company through its Matching Gifts Program (brochure available in Personnel Departments).

Recently, Digital donated a DECMate 1 to GCA to assist this non-profit organization in updating membership and bookkeeping tasks. One of Digital's main criteria for donation of equipment is clearly met by this organization: services provided to a range of communities where Digital employees live.

TICKET SALES

Roller Skating Party

When: Tues., September 27 Time: 7:00 to 10:00 p.m.

Where: Roller Kingdom, Hudson, Rt. 62

Cost: \$2.00 per person

The Maynard Employee Activities Committee (meac) is sponsoring its first Roller Skating party. All ages are invited to enjoy the fun and pleasure of roller

If you don't have your own skates, rentals are available for \$1.00 at the rink. Please do not send money for skate rental with order.

Order Form - Deadline Sept. 16 Name Badge DTN #					
Home Address	_ City	_State_	Zip		
Mailstop	Number of tickets requested				
Check Enclosed for \$	s sold out my mone nard Employee Acti I self-addressed e	ey will be invities Con nvelope v	refunded. nmittee) and mail vith your home		

Sales force gives Symposium high marks



"The enthusiasm of Digital's marketing people comes across in all the exhibits. The sheer size of the show demonstrates Digital's strength."

> lan Bourne Warrington, England

"Over the past five years, the size of the company has made communication very difficult. With the Symposium we're starting to listen again."

> John Langston Warrington, England



"It's good to see the entire range of products and meet the people behind them. Although I sell to a financial institution, I saw some new non-financial applications like IVIS and DEChealth that might be of interest to my customer."

Suzanne Dlugosz New York, N.Y.



"Each exhibit in DECtown gives you a better understanding of the various marketing groups' strategies and products and the markets we can reach. I feel like the company has become more marketing oriented and more cohesive."

> Ashman Samuels Los Angeles, California



"I feel close to the heart of the corporation and it's great to see it still beating strong. This has renewed my enthusiasmand given me a chance to see the corporation in its entire

> Dan Mark Calgary, Alberta Canada



"In Europe, we are Digital France. Now, I see myself as part of a greater thing. I am impressed with the efforts to put this all together for us."

Erick Roux Lyon, France



"As a sales person, I feel more at ease after coming here. There is so much strength, enthusiasm and cohesiveness."

Sue Fischer Meridan, Connecticut "It's a fantastic opportunity to meet the new marketing groups and people in engineering and manufacturing.

> Becky Paul Meridan, Connecticut



Instrumental in the success of the Sales Symposium were task force members: (I. to r.) Henry Heisler, Corporate Advertising; John Brinkworth, Trade Shows; and Bob (Rocky) Rockwell, Medical Systems Group manager and Symposium chairman.



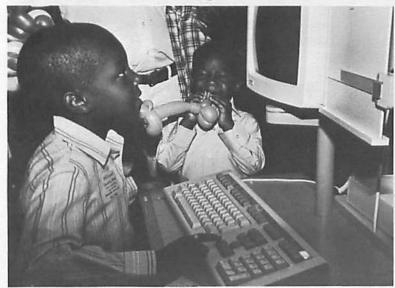
A chalk etching by Sidewalk Sam in front of the Hynes welcomes the sales force.



"In the U.S. the computer profession is more mature. In Spain, we are just beginning to get going. We can learn a lot from the many years of experience here."

Jose Lopez Madrid, Spain

Fun for all ages at DECtown Family Day



Gene Denis, son of Watson Denis of Boston, thinks computers are fun. His brother prefers balloons.



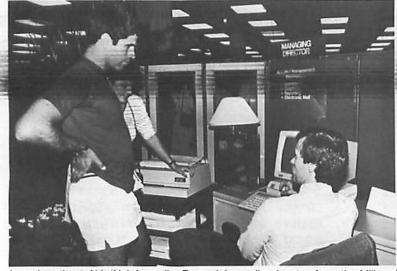
Playing doctor are: Rubin Olsher (I.) and Dave Denniston (r.) of Laboratory Data Products.



Lulu the Clown (Cynthia Montalbano) of Nashua entertains Erinn O'Connell.



Mikey Seltzer, 3, resists the attempts of his father, Richard, and brother, Bobby, 8, to take him away from the DECmate.



Learning about ALL-IN-1 from Jim Byrne (r.) are Jim Janetos from the Mill and Beth Lewis.



Sharlene Harvey and Bill Mauser from COEM discuss the applications with Bruce Hill from Westminster.