

digital

MAYNARD

DIGITAL THIS WEEK



Volume 9 Number 6

March 29, 1982

LDP offers sale incentive to all employees

Join the Laboratory Data Products (LDP) sales force. Any employee who provides a sales lead that results in a MINC (Modular Instrumentation Computer) sale will receive a clock designed as a miniature replica of MINC. Sale must be made before June 15, 1982.

A U.S. area campaign for the laboratory research market, the contest has been brought to this area by the Metro Boston and New England sales force, both headquartered in Waltham, Mass. New England has the greatest concentration of employees, and so, more possible leads to the scientific and medical industries in the area.

Bob Hughes, Northeast Regional Sales Manager, said that the campaign is aimed at two groups of Digital personnel. "Those in the sales and service organizations who can spot and qualify a MINC sales opportunity, and personnel who are not directly involved in the field, but have friends, relatives or neighbors who may be prospects for this product."

What is a MINC?

MINC is a Modular Instrumentation Computer featuring data acquisition and analysis. It is used mainly as a research tool in science and medicine. Likely MINC candidates are companies or institutions involved with pharmaceutical research; chemical research and development; clinical medicine as in university research and biomedical technology.

For the New England area, leads should be referred to the Metro Boston Customer Assistance Desk, DTN 221-5591 or 617-895-5591. They will need your name, department and DTN and the name, address and phone number of the contact. In the event of multiple referrals to the same prospect, the first source person is the winner.

Bob, in a message to employees, said, "Even though the contest is for MINCs, don't let it stop you from referring other leads, such as Word Processing, DECmates. Our goal is to increase sales productivity. So, let's all get involved in helping sell our products."

ALL EMPLOYEES... WIN YOUR OWN MINC CLOCK!

Provide a sales lead for this

Get this free



Contact a MINC/LDP Sales Rep for details
and lead generation forms.

digital



The Office Education Open House, scheduled for March 30, has been postponed until the first quarter of FY83.

Please watch for further announcements.

Digital technical publications win awards

Two books produced by Digital's Educational Services recently won awards in the 1981-82 Technical Publications Competition of the Society for Technical Communicators.

From ENIAC to UNIVAC: An Appraisal of the Eckert-Mauchly Computers received an Award of Excellency and has been entered in the International Technical Publications Competition. *Packaging Process* received an Award of Merit.

An entry in the book category by Publishing Services in Bedford, *From ENIAC TO UNIVAC* was written by Nancy Stern for Digital Press's History of Computer Series. *Packaging Process*, written by Marv West of Field, was Publishing Service's entry in the industrial handbook category.

Publishing Services is Educational Services' central production organization. A field test site for DECset (a component of OFFICE PLUS), Publishing Services uses automatic translation to typesetting from a variety of input sources. Its state-of-the-art book production resources are used throughout the corporation for a wide variety of documents.

Digital announces multiple marketing agreements with software firms

Digital announced agreements with five software companies to market cooperatively their advanced engineering software products with Digital's family of VAX-11 superminicomputers.

The products span a range of electrical and mechanical computer aided design/-computer aided manufacturing (CAD/-CAM) applications including microprocessor software development, integrated circuit design, printed circuit board design, gate array design and mechanical design.

The new cooperative marketing agreements are with Boston System Office, Waltham, Mass.; Comsat General Integrated Systems, Austin, Texas; Matra Datavision, Burlington, Mass.; NCA Corporation, Sunnyvale, Calif.; and Silvar-Lisco, Palo Alto, Calif.

As part of the agreement, representa-

tives of Digital's Engineering Systems Group, headquartered in Marlboro, and from individual software firms will participate in joint sales calls and configure complete hardware/software systems to meet specific engineering needs. Each firm will retain responsibility for sales and maintenance of its own products.

The agreements were announced at Digital's Engineering Productivity Showcase held in Los Angeles, where 23 leading manufacturers and software firms presented their products to engineers, engineering managers and executives. The showcase featured program sessions and demonstrations of advanced engineering software packages on VAX-11 computer systems, including a number of cooperatively marketed software systems.

Two honored in Black Achievers Program



Joseph David (left) and Andee Yancy (right), both of the Metro Boston Sales district, were recently honored by the Greater Boston Y.M.C.A. for their community work as Black Achievers.

Two Digital employees were recently honored by the Black Achievers Program sponsored by the Greater Boston Y.M.C.A.

Joseph Davis and Andee Yancey, both of the Metro Boston Sales District, are the first employees at Digital to be honored. The program recognizes black men and women who have reached levels of excellence in their professions and are involved in the Y.M.C.A. sponsored "linkage program." Through this program, Black Achievers serve as role models in their community to help improve the quality of life and assist inner-city youth in developing sound values and a strong sense of identity.

Andee, who has been with Digital for two

years, is a top-ranking MINC sales representative. Before Digital, she worked as a radio and television production assistant and as a sales representative for Xerox. With the Hallmark Educational Group, she taught prisoners how to develop job-seeking skills.

Joseph Davis is a senior personnel specialist. Before joining Digital about a year ago, he was director of employment and recruitment for the City of Boston's department of Health and Hospitals. Outside of work, Joseph is on the board of the Environmental Energy Nutrition Learning Center, the Career Expo Planning Committee and a member of the George Washington Carver Lodge.

DIGITAL THIS WEEK



Editor: Christine Medeiros

Send stories, photos, ideas or suggestions to DTW, PK3-1/K23 or call the editor at DTN 8-223-5042. Ads must be submitted in writing to Marketplace, PK3-1/K23. Please direct all Marketplace inquiries to Jennifer Hawes at DTN 8-223-2261.

Digital This Week is published every other week by the Corporate Employee Communication department of Digital Equipment Corporation for the Employees in the Greater Maynard area.



EMPLOYEE KUDOS

The purpose of this column is to recognize employees who have achieved community or professional honors or recognition. Contributions should include the employee's name; position and group; the award/office/honor; the group giving the honor and the date presented.

Professional honors

John Cox, LSI Environmental Health and Safety manager, has been certified by the American Board of Industrial Hygiene as a Certified Industrial Hygienist (CIH) in Comprehensive Practice. The credential is granted on the basis of environmental health education, successful completion of two exams on 14 occupational health disciplines. John is the only CIH at Digital. There are less than 2,000 CIH in the world.

John Cox and **Dennis Rossi**, senior industrial hygienist at Hudson, presented for the Massachusetts Safety Council a talk on "The Computerization of Health and Exposure Records in the Semi-Conductor Industry." The seminar on 'Information Systems in Occupational Safety and Health—Help or Hazard?' was held in January.

Jeff Low, product manager in Distributed Systems, formerly a principal software writer, and **Phil Milgrom**, principal software writer also with Distributed Systems in Central Engineering, have received "Awards of Excellence" from the Boston Chapter of the Society for Technical Communication.

In the annual Technical Publications Competition, Jeff's winning entry in the Industrial Manual category was the *DECnet-VAX System Manager's Guide*. Assisting Jeff in the creation of the document, describing network management functions for controlling, monitoring and testing DECnet-VAX software running on the VAX/VMS operating system, were Alice Phalen, project editor, and Norm Brimhall, project supervisor.

Phil's entry in the Miscellaneous category was the *RSX-11/3271 Protocol Emulator Programmer's Guide*. The book describes how to write application programs for communicating interactively with other application programs in a host system supporting the IBM 3271 communications protocol. Assisting Phil were Alice Phalen, project editor, and Herb Goldberg, project supervisor.

The "Award of Excellence" qualifies both books for entry in the Society's International Technical Publications Competition.

"Mighty Micro" immortalized in needlepoint



Juanita Rass, Technical Volume Finance & Administration, shows her needlepoint reproduction of Digital's microcomputer ad campaign to Marketing Communications Manager Adam Couture. The character, "Mighty Micro," has been appearing in various electronic and computer-related magazines. Juanita spent over three months completing the project.

Task force looks to employees

There are many ways of giving. At Digital, many individuals give to their communities and children by becoming involved with their schools.

Digital has set up a High School Task Force on Career Education and Training. Their charter is to provide assistance in developing computer awareness and literacy to increase the pool of students interested in pursuing a career or education in high technology.

Made up of the Corporate Community Relations office and the Eastern Massachusetts Community Relations Committee, the group wants to strengthen Digital's approach to career education and enrich existing programs.

The task force is looking to other Digital employees who are already involved in career activities in their community high schools. They need the wealth of information and experience individuals have gleaned from their work in this area.

Jim Moran, field communications writer for Corporate Sales Communications, has published an article in *CQ Magazine* on an antenna he designed. Jim's antenna is for the worldwide communication needs of small ships and sailing yachts operating between 14 and 28 MHz portion of the electro-magnetic spectrum.

Laura Morris, Corporate Community Relations, is asking for a summary of YOUR activities in area schools. Include grade levels involved; which town(s); kind of project, whether career day, a one-time presentation or an extended program. Did you work with guidance counsellors or teachers? How were you approached or did you initiate the program? Have you gotten other employees involved? What have the schools expected from you? Please send your report to Laura Morris, PK3-2/M18.

TVG offers employee supersale

Digital's Technical Volume Group (TVG) is holding an Employee Supersale of brand new LA36-HE terminals at the low price of \$250. The price is over 90 percent off the latest published list price.

The terminals come with a 90-day warranty, and TVG will pay the sales tax and insurance. The employee is responsible for transportation costs or must pick up the terminal in Westminster.

If you are interested in purchasing an LA36-HE, call Bob Cormier at DTN 223-5861, and he will send you an Employee Purchase and Sale Agreement.

Act now, supplies are limited.

Sheltered workshop looks for more work



A CHANCE TO BLOSSOM

Various organizations at Digital have subcontracted sheltered workshops in the area to collate, fold, label, package, inspect, salvage, and do simple assembly.

Doctor Franklin Perkins School in Lancaster is opening their sheltered workshop for special needs students to Digital facilities.

On a subcontract basis, the school can provide a large labor pool of handicapped individuals who are eager to work. The school has their own modern workshop, supervisory and quality control staff and two trucks for pick-up and delivery (within 25 miles).

The workshop is licensed and certified by the U.S. Department of Labor and the Commonwealth of Massachusetts. For more information, please call Richard King, vocational program supervisor, at 617-365-5379 ext. 29.

Managing office safety

A desk, typewriter, chair, bookcase, file cabinet...how dangerous can the office environment be?

Each year more than 40,000 office workers suffer disabling injuries according to Massachusetts Safety Council reports.

High among office hazards are strains from lifting. Other common accidents include slips, trips and falls; cut and bruises; and mishaps from falling objects, copy machine fluids, doors, stairways, razor or knife blades and unsecured file cabinets.

A procedure for making routine department safety inspections by supervisors can help develop employee awareness, concern and cooperation in personal safety issues.

One factor that may contribute or reduce hazards in the work place particularly under the supervisor's control is the office layout. A good example should be set in the safe arrangement of equipment, design of work flow and maintenance of area.

Aisles must be kept clean and clear. If you department receives and handles large quantities of books, papers or supplies, find proper and ease to use storage areas. Have professionals do the moving. Discourage temporary, makeshift arrangements that endanger personal safety and property and violates fire laws.

Corporate Risk Management encour-

Reference guide improved and renamed

New Products Marketing has inaugurated the new and improved Digital Equipment Corporation Reference Service, formerly known as the Consultant's Reference Guide. A six-volume reference set originally developed for EDP consultants, the publication and supporting services have been renamed to reflect the real scope of its readership and to broaden its market appeal.

In addition to consultants, the document, which describes the entire range of the company's products, policies and services, has attracted many OEMs, software and system houses, purchasing agencies, information services and volume customers of Digital products into its readership.

The reference set, updated quarterly, is organized into five areas of interest. One volume each is dedicated to Digital's organization and policies; commercial applications; technical applications; and a description of the company's high-volume products, special services and sales channels. The remaining two volumes are dedicated to the company's software and the 16-, 32- and 36-bit computer systems.

Along with the new name, substantive modifications and improvements have been created to make the Digital Reference Service (DRS) an even more effective

source of timely, accurate and complete information.

The next DRS update in May will feature a new perfect bound format with more flexible updating and expansion capabilities. The entire DRS will be reprinted on a quarterly basis.

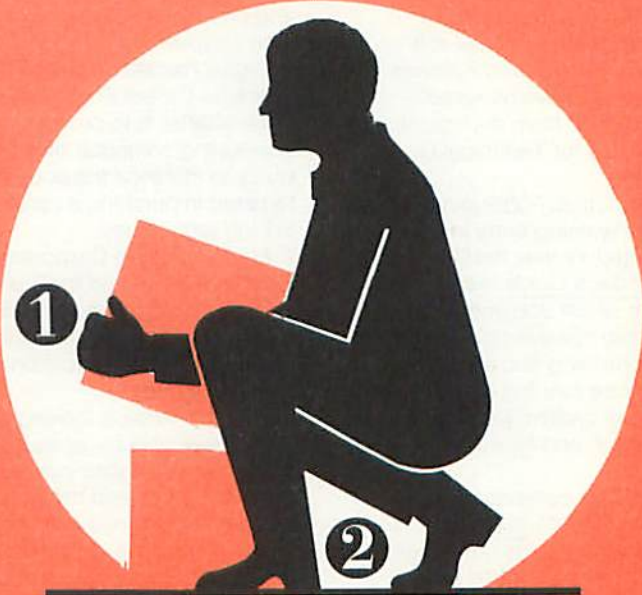
The complete reorganization of the six-volume set reflects a 'systems approach' with simplified Software Product Description referencing, more accurate reporting of product line organization and products, and more information on special products and services.

Order fulfillment and update distribution as well as subscription renewal functions will now be performed by a letter shop and mail order company. These measures will enable the DRS to reach a broader subscriber base and distribute Digital products information to more potential customers. A European marketing campaign is currently in the planning stages.

The annual cost of the reference service is \$295. The cost includes the six basic volumes, four updates and newsletters issued between updates.

For further information or to subscribe, please contact the Digital Reference Service, PK3-1/K21, DTN 223-7742.

LIFTING or LOWERING



- 1 Good grip on object
- 2 Have firm footing

ages employees to report to their managers or site safety engineer situations or

procedures with a high potential for causing injury or damage.



How Marketplace works...

Marketplace is a free service provided by Digital This Week for the one-time sale of items by employees in Massachusetts facilities that do not have an employee newsletter.

To help keep Marketplace to one page an issue and to reduce the time between submission and publication, DTW needs your cooperation.

Please submit one ad at a time. Each ad should be submitted only once every four weeks. Multiple or duplicate ads will be returned.

The ad should be worded clearly and be in good taste. Submissions should be printed legibly or typewritten to fit on two lines, about 45 characters to a line. DTW reserves the right to edit for space.

There are no deadlines for submitting ads. They are printed on a first-come first served basis. Ads will not be taken over the phone.

Please submit your full name, complete DTN number and mailstop with the ad to Marketplace PK3-1/K23. If the item is sold before the ad appears, please cancel it immediately.

REAL ESTATE

MAYNARD, 4bdrms, 1 1/2 bath, Dutch colonial, formal DR, sunporch, beamed kitch, \$72,500, MaryAnn, 223-4277

SHREWSBURY, 8rm cape, 3-4bdrms, 1 1/2 bath, frplc, pool, deck, family room, \$67,500, David, TW247-2384

BOYLSTON, 6rm condo, 2bdrm, 1 1/2 bath, AC, balc, patio, gas ht, garage, mid-60's, Marcy, ML223-9775

HUDSON, MA, 7rms, 3bdrms, formal DR, upstairs den, wd stove, inground pool, \$69,900, Art, 223-9329

LUNENBERG, duplex ranch, 1 1/2 acre wooded lot, 2 bdrm ea side, beach rights, Jim, CF251-1553

LOON MOUNTAIN, condo, 2bdrms, frplc, Jacuzzi, etc, \$12,500, Jim, 223-4989

HUDSON, Assabet Village, condo, 3bdrm, 1 1/2 bath, garage, sm garden, \$65,000, Jim, HL225-4268

CONCORD, MA, 9rm ranch, 4bdrm 2 1/2 bath, 1 car att garage, eat-in kitch, \$119,500, Rita, 232-2509

NH LAND, 17+ acres, 300ft waterfront, heavily wooded, approved septic, Gilman, Robert, 231-7004

MILLIS, duplex, 2bdrm-one side, 3bdrm-other side, \$92,900, Bob, 223-4321

WESTBORO, 3-4bdrm cape, 3/4 acre, assumable mort, \$95,000, David, ML223-2818

ANDOVER, 6rm garrison, 3bdrm, 1 1/2 bath, frplc, 1+ acre, close to 936495, \$79,900, MaryJane, 223-7517

PASCOAG, R.I., 3bdrm mobile home, stove, refrig, washing mach, \$12,000, Pat, 223-8078

RENTALS

HOUSE, Falmouth, 2bdrm, slps 5, walk to beach, \$375/wk, Marvita area, James, 236-2576

APT, downtown Maynard, 7rm, 3-4bdrm, 2baths, W/W, new kitch, avail Apr 1, \$550+util, Mary, 897-8581

SUITE, in large estate house, Harvard, kitch&laund privileges, \$75/wk, Donna, 223-5564

APT, Marlboro, 5rm, 2nd floor, gd location, no pets, avail immed, \$420+util, Alan, 231-7576

ROOM, furnished, 1/2 bath, kitch&laund avail, no pets, \$35/wk, Marlboro, Marie, 234-4307

LAKE WINNI, 3br, sandy beach, Ctr. Harbor, weekly all season, Royce, 251-1514

BERMUDA TIMESHARING SUITE, slps 4, brand new, avail up to 4wks, ideal loc, Eric, Q1280-7318

HOUSE, S. Yarmouth, 3bdrm, walk to beach, \$4000 for summer, avail off-season, Paul, FP283-7471

TOWNHOUSE, ski Waterville, condo, 3bdrm, furnished, slps 8, Dan, ML223-2643

FALMOUTH (Marvita), 100ft from water, slps 6, fully equipped, \$375/wk, Paul, LM279-5328

TIME SHARE CONDO, Ashland, NH, slps 8, golf, swim, tennis, last wk in July, Jack, ML223-3238

ROOM, in private home, Nashua, off exit 4, females only, \$65/wk, Sharon, 223-4551

VACATION HOME, E. Dennis, 3bdrms, 1mi. from beach, quiet, \$740biweekly, June-Spet, Dick, ML223-3072

CHALET, Ossipee Lake, NH, slps 8, wk: \$265, wkend: \$135, Dan, MS223-5974

ROOM, Boylston, M/F, kitch privileges, \$35/wk, vy pleasant, Nonie, NR234-4327

VACATION HOME, N. Conway, 3bdrm, slps 8, frplc, near Echo Lake, full appliances, Kevin, LM279-5530

CONDO, Brewster, "Ocean Edge", priv beach, tennis, pool, on C Cod Bay, \$800/wk, Fred, PK223-4539

CONDOS (3), Waikiki, Hawaii, ea slps 4, fully equipped, from \$30/day, Tom, NR234-4904

COTTAGE, Bourne, 3rms, 10min to beach, \$175/wk, August, Frank, 223-9878

HOUSE, S. Yarmouth, 2bdrms, slps 6, 1/2mi to beach, porch, BBQ, \$350/wk, Roger, OF274-6630

CONDO, Acton, 1bdrm, AC, dishwasher, gas stove inc, \$450+utils, avail 5/1/82, Jane, 251-1531

SKI HOUSE, Windham, VT, furnished, near Magic, Bromley, Stratton, Jackie, 223-5066

WINNEBAGO MOTOR HOME, slps 6, refrig, stove, water, toilet facilities, Glenn, CF251-1855

COTTAGE, Port Elgin, NB, Canada, 3bdrm, slps 6, on Atl Gulf Stream, \$200/wk, George, WO236-2540

CONDO, C COD, 2bdrm, 2bath, 1mi to ocean, 2wk min, \$900/2wks, reduced June/Sept, Joan, 231-4467

TWNHS, Nantucket, 3bdrm, Greenview, tennis, Memorial wk: \$475, Nancy, 231-4709

ROOMMATES

ROOMMATE, share 3br ranch in Milford, near I495, MR, WZ, \$225+util, Joe, PK223-8576

HOUSEMATES, Lincoln, 1F/2M looking for 2nd woman to share 4br house, Garrett, 223-1117

ROOMMATES, 2M or 2F, in Boxboro, 8rm cape, laund, heat inc, start July, \$300, Frank, LK226-7166

ROOMMATE (F) to share 3br house w/1 other girl, \$65/wk includes utils, Debbie, ML223-3866

ROOMMATE (F), share new condo, Rt20, Marlboro, \$175+util, Sue, 225-5946

ROOMMATE (F), 2br lux apt, Marlboro, \$225+util, pool, tennis, prkng, Deanna, 279-5525

ROOMMATE (F), non-smoker, furn home in N. Framingham, \$235+util, Lorine, 231-4547 (2nd shft)

HOUSEMATE (M/F), 4br cape, Nashua, near exit 6, \$250+util, Jack, PK223-2779

ROOMMATE (F), non-smoker, 5rm apt, Burlington, \$225 incl utils, laund, backyard, Brenda, WO236-2511

ROOMMATE (M), 2br apt, \$250+elec, w/24yr M, near Saugus/Lynn line, Mehr, MR231-4892

ROOMMATES, to share house in Derry, NH, (M) prefer, \$220&\$160 incl all utils, no pets, Kris, 236-2762

ROOMMATE (M/F), 2br condo, N. Chelmsford, near Rts. 3&495, \$265+elec, Al, OF274-6587

PETS

PEKINGESE PUPS, home raised, shots&wormed, avail early Apr, \$125, choose now, Nancy, 223-6195

SAMOYED, F, 5yrs old, AKC reg, free to gd home, Don, 231-5280

RABBIT HUTCH&RABBITS, hutch w/4partitions + 3 registered rabbits, \$125 for all, John, 225-5476

LOST & FOUND

FOUND, screwdriver, yell&black handle, 1st wk of Feb, near ML 3-deep parking lot, Linda, 223-8834

TRADE

DESK PHONE, non-FCC approved, swap for wall or similar model, exc cond, Heinz, PK223-6709

ARTWORK, for tutoring in MUMPS-11, Datatrieve or Apl, Larry, 223-9084

WANTED

POCKET REFERENCE CARDS, non-DEC preferred, the older the better, Kay, TW/CO4, 247-2439

DODGE OR PLYMOUTH, 6cyl, 1969-75, Dart, Valiant, Duster, Swinger, Scamp, Leon, 231-5350

AQUARIUM SET-UP, 15-25gal capacity, pump&other accessories, Jim, HU225-4260

MODEL "A" FORD, parts, wheels, body and engine parts, Jim, MR231-5970

CHILDREN'S WOODEN YARD SET, swing, gym or climbing combination, Dave, NR234-4619

APARTMENT, 2bdrm, Concord-Burlington area, kids allowed, \$200-300/mo, Robin, 274-6529

STANDARD SIZE CRIB, gd cond, Gretchen, 223-4283

REHEARSAL SPACE, for rock band, Acton-Maynard-Concord, can pay \$100/mo, Peter, 223-1892

APARTMENT, Waltham/Watertown, 2bdrm, April/May, around \$400, Cheryl, 1, 275-6149

APARTMENT, 1bdrm, Backbay/Cambridge, w/parking-a real plus, Scott, 223-8575

PIANO, gd to exc cond, Susan, 223-2506

FEMALE VOCALIST, for med-hard rock band, from Heart to Rush, Ralph, CF251-1098

10/12 SPD BIKE, prefer Fuji w/alloy rims & chromolly frame, Scott, 223-8575

APARTMENT, 1-2bdrm apt, Marl-Mayn-Hudson-Northboro area, couple w/no kids, Paula, 225-4314

CANOE, fair-gd cond, reas price, John, 251-1296

CEDAR CHEST, any style, Connie, ML223-7512

RENTAL, for 82-83 ski seas in Loon/Bretton Woods area, slp 6, Susan, 223-6673

OLD LIONEL ELECTRIC TRAIN, in gd cond, Vinny, 223-8786

APARTMENT, 2-3bdrm, Lowell, Dracut area, ground floor, 300w/util, Barbara, 223-4003

PLAY PEN, children's play pen, any style, Annette, KP231-5234

VACATION RENTAL, house in Martha's Vineyard, 2-4 weeks in July, August, Joe, 223-3395

APARTMENT, 2bdrm in Northboro/Westboro area, Denise, 234-5078

SHORT WAVE RECEIVER/TRANSMITTER, used, for radio amateur, novice, Walt, LK226-7142

LODGINGS, apt, small hse or shared rent arrangement for 6mos, \$350/mo, Jim, HL225-4268

GARDEN TILLER, 5+ horse power, front or rear tines in gd cond, Roger, HL225-4528

WEIGHT-LIFTING EQUIP, prefer metal weights, bench and bars, reas priced, Bob, MR231-5299

INFANT/NURSERY ITEMS, crib, cradle, changing table, port-a-crib, etc, Jane, ML223-7777

APARTMENT, 2bdrm w/heat in Maynard, S. Acton, \$400/month, Steven, ML223-6336

BABY BACK PACKS, (2), suitable for 9mos-1yr old, Ken, 223-3265

WEIGHT SET & BENCH, solid bar & sturdy bench, reas priced, John, CF251-1296

SCRAP LUMBER, 2x6, any 1" stock over 55", need 1000 board feet, Phil, CL258-4230

PORT-A-CRIB, changing table, high chair, stroller, in gd cond, Maxine, LJ282-2000

TWIN BED w/matt, prefer maple, twin bed for boys room w/bureau, Jean, 251-1490

APARTMENT, 2bdrm, in Brighton/Newton/Watertown area, Jenny, ML223-6060

CHILDREN'S SWING SET, used, wood, for outside yard, Joan, BU249-4205

APPLIANCES

FREEZER, 20 cu ft chest in exc cond, \$300, Judi, NR234-4774

RIVAL CONVECTION OVEN, cooks w/circulating hot air, hardly used, \$100, B/O, Melony, 231-6345

AIR CONDITIONER, window model, gd cond, \$85, B/O, Thomas, PK223-6678

REFRIGERATOR, wht, 14 cu ft, runs well, gd for camp or cottage, \$50, Carl, HL225-5658

GAS RANGE, Chambers, 30yrs old, yours for the taking, Millie, 223-3136

FREEZER, Sears Coldspot, 19 cu ft, frost-free, 2yrs old, wht, exc cond, \$425, Donna, NR234-4494

KENMORE DISHWASHER, gold, cutting board top, perf cond, port or built-in, \$125, Barbara, ZX253-2418

KENMORE WASHING MACHINE, almond w/wood trim, new heavy duty, energy saver, \$350, Laura, 249-4269

GE MICROWAVE OVEN, lrg oize, exc cond, seldom used, \$100, Kathy, MS223-6044

REFRIGERATOR, older but in exc cond, \$100, Cindy, ML223-9433

DISHWASHER, portable, Sears, 1yrs old, used 1yr, vy gd cond, white, \$150, B/O, Al, PK223-4546

DEHUMIDIFIER, Sears beat, free-standing, \$100, Erick, ML223-2576

FURNITURE

MATTRESS/FOUNDATION, queen, King Koil, used 3 mos, \$350, Patty, PK223-9487

SOFA, heavy, worn but comfortable, \$75, Morrison, PK223-7161

SOFA & CHAIRS, wht/gold velv sofa, 2 gold velv chairs, vy gd cond, \$300 all, Warren, 223-4080

COUCH, 6'x4' custom, brown & orange, 2 storage ottomans, exc cond, \$350 firm, Annette, BU249-4431

KITCHEN SET, 60" oval table plus leaf, 6 chairs, \$125, Jan, ML223-3180

4 CANE CHAIRS, \$50, POKER TABLE, round, ndu work, \$10, ELEC WIND FAN, \$15, Joyce, 223-2077

BEDROOM SET, wht, dbl bed, matt & box spring, chest, dresser, nightstand, \$300, B/O, Jean, MR231-6982

WATERBED, queen, pine frame w/bookshelf hdbd, like new, \$385, Mary, FJ265-1461

DINETTE, 4 chairs w/chrome, server w/2 drawers, walnut formica, 1 leaf, \$350, Frank, 274-6637

BEDROOM SET, children's, dresser w/mirror, bed, desk, bookcase, more, \$350, Holly, PK223-4553

LOUVERED DOORS, 2, 24"x78"x1 1/4", all wood, \$20 ea, Landy, BY245-5226

DINETTE SET, 9 piece, rock maple, antique, gd cond, \$250, Margaret, ML223-2875

PIANO, old upright, needs minor work, asking \$150 Jim, AC232-2479

BED, Design Research, queen, \$200, mattress, \$100, 2 side cabinets, \$50 ea, Robin, ML223-8549

MATTRESS, king, bx spring & frame, w/sheets & dust ruffle, \$100, Antoinette, AK246-2420

COFFEE TABLE, Early American, vy gd cond, \$100, will deliver, Del, TW247-2283

BXSPRING, queen, \$80, DINING RM SET, 5 chairs, w/buffet, mahogany, \$150, B/O, Edwina, 232-2584

CHAIRS, 2 Danish Modern, walnut trim, green naughahyde, exc cond, \$75, Milly, MR231-4707

SLEEPER SOFA, full sz, contemporary, Simmons, beige & gold, \$200, B/O, Avi, PK223-8163

RECLINER-LOUNGER, burnt orange fur w/attached pillow, seats 2, \$100, Joan, MO231-5473

LIVING RM SET, Spanish style, red & gold velour print, gd cond, \$250, Jackie, HL225-5479

COLOR TV, 25", Sears, console, B/O, CASTRO CONVERT, queen, red, \$150, Savas, BX224-2298

LIV RM SET, sofa & loveseat (wheat/gold) w/chair, 2 end tables, cocktail table, \$475, Sue, 225-4942

COUCH, 78", colonial, grn/brown plaid, exc cond, \$150, Ronald, PK223-1836

SOFA w/loveseat, herculon w/loose pillow backs, wheat, over \$1K, asking \$995, Stephanie, 251-1325

DRAPERIES, off-white, open-weave, w/nylon lining, 120"x84", \$60, Jane, PK223-5460

DRAPERIES, off-wht, open-weave, 4 32x80, 2 55x80, 1 90x80, exc cond, \$150, Judith, ML223-3543

DINING RM SET, glass & chrome, 4 cane chairs, exc cond, \$375, B/O, Sharon, MR231-7265

ORIENTAL RUG, 9x12, Kurmin w/pad, fair cond, \$100, negotiable, Sue, ML223-2128

SOFA, 7' colonial, brown plaid Herculon material, \$175, Kevin, 234-5090

SPORTING GOODS

SKI RACK, Barrerafter, roof mount, med-lrg cars, top of line, \$40, B/O, Andy, PK223-2220

SKI BOOTS, mens sz 10-10 1/2, Garmont, gd cond, \$35, B/O, Mylea, BU249-4795

TENT, Camel, 8x10, all canvas w/vinyl flr, screen door & windows w/alum frame, \$75, Carl, HL225-5658

3-SPEED BIKE, ladies, Columbia, gd cond, \$45, pick-up at Whitinsville, MA, Laura, PK223-9461

SKI BOOTS, Nordica Gemini, mens sz 9 1/2, 1yr old, \$50, David, ML223-3918

PRINCE PRO TENNIS RACKET, 4 3/8 grip, oil-impregnated stringing, used 10 times, Helen, PK223-9220

SCHWINN VARSITY BICYCLE, mens, 10spd, 20" frame, orange, vy gd cond, \$100, Priscilla, PK223-3165

2 PR ICE SKATES, girls wht, sz 4 & sz 5, like new, \$10 ea, Fred, PK223-5151

BIKE, 10sp, Takara, mens grnd touring, 25", 2yrs old blue, \$225, Karen, ML223-2107

SKI SUIT, blue jckt w/white strps, blue bib pants worn once, sz 7, \$75, Angela, PK223-5790

SKI BOOTS, men's Raichle, sz 7 1/2, ladies Kautinger S-L Elegantes, sz 7 1/2, \$50 ea, Wendy, HL225-6026

SKI BOOTS, Raichle, Technica, sz 9 mens, like new, \$50 ea, Jon, HL225-4159

TENNIS RACQUET, Head Pro, 4 1/2 light, nylon string, hardly used, \$48, Ernst, Q1280-7237

SNOWMOBILE, '75 Rupp Nitro, gd cond, just tuned, \$500, Pat, PK223-6664

MOTORCYCLES

'76 YAMAHA 250RD, 8Kmi, 80mpg, w/lugg carrier, 1 owner, just tuned, \$500, Mike, IC, 269-2083

'80 750K HONDA, 4Kmi, crash bars, sissy bar, garaged, exc cond, \$2400, P. Reardon, 231-7491

'78 XS1100E, AM/FM/CB, 19Kmi, touring equip, maroon, showroom cond, Tina, AC232-2312

'81 SUZUKI GS550LX, 1Kmi, crash bar, backrest, w/lock & helmets, \$2500, Keith, NR234-5096

'70 NORTON COMMANDO "S", 750, all orig, 7Kmi, \$1400, B/O, Debra, 223-8920

'81 YAMAHA VIRAGO, 750, low miles, 50-55mpg, lots of chrome, Jardine headers, \$3800, Ken, 234-5774

'73 HONDA 350, 4cyl, low miles, gd cond, \$550, Carl, WJ257-1275

'78 HONDA CX500, 5Kmi, water cooled, screen, elec ign, quartz lamp, exc cond, Alex, 253-2454

'66 HONDA CB450, classic bike in mint cond, B/O, Ralph, 225-4750

'74 KAWASAKI S3 400 CAFE RACER, str legal, blue w/1/2 ferring, must see, \$1200, B/O, Mary, 223-5281

'77 KAWASAKI KZ400, elec start, frnt disk brake, 5spd, 55-60mpg, \$950, George, ML223-6304

'78 BULTACO FRONTERA, 370, gasser shocks, metzler, great for trails, enduro, \$500, Fred, BU249-4063

'78 SUZUKI 750E, blk, mag whls, 3discs, Conti tires, alarm, Bell helmet, \$2300, B/O, Phillip, 221-5323

'80 YAMAHA EXCITER II, new in '81, driven 4mos, 85-95 mpg, pd \$1295, asking \$975, Greg, PK223-6126

'80 HONDA 900, oil cooler, frnt disc brakes, V&G backrest, drive shaft, \$2900, Paul, LM279-5356

'77 YAMAHA TZ250D, road racer, F cyl & pipes, EPH mags, otook whls, fast, \$2000 firm, Laura, HU225-4309

'74 TRIUMPH TRIDENT, 750, 5spd, exc shape, must sell, \$1500, B/O, Paul, WM241-4268

'79 HARLEY DAVIDSON SPORTSTER, low mileage, mint cond, Denise, PK223-6758

KAWASAKI KX 80 DIRT BIKE, gd cond, \$550, Gretchen, WZ238-3392

'80 YAMAHA 650 SPECIAL, 2500mi, red, mint cond, must sell, \$2000, B/O, Bob, CL258-4193

'75 HONDA CB360T, 6spd, 4Kmi, backrest, exc cond, \$700, Vic, Q1280-7394

'81 SUZUKI GS450EX, otook, 7300mi, exc cond, \$1400, Jeff, TW247-2267

'80 MOTORECANE MOPED, hardly used, vy low mileage, w/dble rear basket, \$500, B/O, Lisa, CF251-1576

'79 HONDA XL500S, 4stroke, new tires & brakes, many extras, well maint, \$1400, Walt, MR231-7032

'79 KAWASAKI KZ750, cafe ferring, lugg rack, case guards, Conti tires, \$1800, Bob, ML223-6723

'81 SUZUKI 450T, mint cond, low miles, black w/gold trim, \$1650, Dave, WZ238-3404

'77 HONDA CB550, low miles, bags, racks, ferring, ohouron cond, \$1300, John, ML223-3697

'78 SUZUKI 550C, eng guard, sissy bar, otepsat, drk maroon, \$1200, Jane, 231-5608

'80 HONDA CM400T, highway bars, less than 6500mi, manuals, \$1400, B/O, Bob, MR231-5299

'79 YAMAHA XF750, full touring package, exc cond, \$2250, B/O, Richard, NR234-5044

RECREATIONAL VEHICLES

'73 LARK TRAVEL TRAILER, 15', slps 4, stove w/ov, gas/elec refrig, immaculate, \$1500, B/O, Mike,

SAIL BOAT, 1980 17' O'Day Day Sailer, exc cond, w/trailer & extras, \$3700, Lou, HY259-3760

MOTOR HOME, 1973, Dodge 318 eng, 27Kmi, PS, PB, CB rad, slps 3/6, \$8000 firm, Jean, 231-6048

CAMPER/TRAILER, 72 Shasta, 14', slps 6, oven, stove, dble sink, vy clean, \$1400, Gerry, MR231-6418

BOAT,16'fbrgl,center console,1980 70HP Merc, tach,depth,CB, trailer,\$3800,B/O,David,232-2573

CAMPER,slide-in unit for 8'PU,s1pa6,like new,\$2000,MaryLou,ML223-8796

'78 BOSTON WHALEP HARPOON,15'sailboat,new gails, LHP motor+accessories,exc cond,Sheila,223-3029

BIE CAT,14',blue/white sail,ext rudder,\$1100, Pete,BO281-5624

'74 SAILBOAT,30'Pearson,half-ownership,\$13,000, WoodsHole,Tom,ML223-8109

'69 VOLKSWAGON BUG,gd cond,\$700,Gloria,223-8328

'74 CHEVY BLAZER,V8,auto,PS,PB,62Kmi,Fisher plov,\$2500,John,ML223-3281

'79 CAMARO,4spd,33Kmi,mags,AM/FM,defog,new rado, drk blue,exc cond,\$5500,Nancy,AK246-2422

'76 DATSUN B210,4cyl,4spd,AM/FM cass,orig owner, exc mileage,\$2200,Jacqui,ML223-3012

'76 FORD VAN,E100,6cyl,PS,PB,customized,stored winters,52Kmi,\$5800,B/O,Marlene,PK223-2521

'78 PONTIAC FIREBIRD,auto,AM/FM cass,AC,cruise ctrl,rally whls,exc cond,\$4700,Susan,ML223-3803

'68 OLDS DELMONT 88,convert,auto,PS,PB,radio, wht walls,gd cond,\$500,Theodore,ML223-4556

'80 HONDA PRELUDE,5spd,AM/FM cass,exc cond, \$7000,B/O,Marie,PK223-8981

'79 CORVETTE,40Kmi,AM/FM,auto,cruise ctrl, pur wind,\$10,000,B/O,Gregg,PK223-3757

'78 FORD F250,PS,PB,AM/FM cass,alum whls,new paint,snow plov pkg,Lynn,HY259-3818

'72 DATSUN 240Z,auto,CB,AM/FM,\$1995,B/O,'70 JAVELIN,auto,grt 2nd car,Ricardo,PK223-2295

'74 VEGA PARTS,+2 snow tires w/rims,\$25,+new battery,Pastor,HL225-4492

1 TOYOTA CORONA DELUXE,nds ring job,runs,Dio- rd batt,new alt,B/O over\$50,Stephen,231-7057

'74 MAZDA RX2 COUPE,60Kmi,rads,AM/FM,some rot, vy reliable,\$750,B/O,Tom,CF251-1740

'80 FIAT BRAVA,2dr,fully loaded,13Kmi,\$7200, Razon,HU225-4274

'71 DODGE D200,3/4 ton PU,318std,4spd,high GW,\$1200,MaryLou,ML223-8796

'80 MGB,18Kmi,AM/FM,security sys,exc cond, \$6100,June,WA265-1455

'76 FIAT 131,ata wag,4cyl,auto,AM/FM,rstproof, \$3000,B/O,JoAnne,LM231-4162

'78 HONDA ACCORD,semi-auto,25mpg,reg gas,AM/FM, clean,\$4400,B/O,Judy,OF274-6816

'69 VW VAN, stove,sink,gd tires,5Kmi on new eng, rugged,\$1200,B/O,John,US275-6026

'82 PONTIAC J2000,dk blue,bckt seats,plaid int, AM/FM,500mi,estate sale,B/O,Sherri,NR234-4551

'78 VW RABBIT,diesel,4spd,AC,AM/FM,54Kmi,rust proof,gd cond,\$4000,Harold,ML223-7157

'71 CAMARO RALLY SPORT,6cyl,auto,new paint,vy clean,\$2500,Pat,BU249-4059

'80 TOYOTA TERCEL,5spd,H/B,frnt whl dr,AM/FM, sunrf,defog,rads,23Kmi,\$5000,B/O,Ken,241-2285

'80 CELICA ST COUPE,4cyl,5spd,PS,PB,AC,AM/FM, cass,sunrf,exc cond,\$6300,Marianne,PK223-9370

'80 TOYOTA COROLLA SR5,23Kmi,rads,AM/FM,yell w/ tan int,dig clock,\$5500,Lisa,PK223-6690

'6 CAPRI II,4spd,4cyl,2300cc,AM/FM,rear defog, silver,\$1995,Doug,VR273-3120

'72 CHEVY NOVA,6cyl,exc mileage,AM/FM,8-track, nds rt frnt fender,\$400firm,W111iam,223-9687

'79 FIAT STRADA,AM/FM cass,Conti tires,5spd, rear defrost,31+mpg,\$4200,B/O,Michael,231-4105

'78 FORD FIESTA,4spd,2dr,38mpg,rear defog,57K mi,one owner,\$3200, Frank,MR231-6252

'74 CHEVY BLAZER,4whl dr,w/Fisher plov,auto, AM/FM,PS,PB,exc cond,\$2500,John,223-3281

'74 PONTIAC TRANS AM,V8,auto,PS,PB,exc cond, 67Kmi,SD455,\$6500,David,236-2455

'76 CAPRI II,4spd,4cyl,43Kmi,hatchback,gd cond, Jeff,MR231-5153

'74 MAZDA COUPE,60Kmi,2dr,rads,AM/FM,rotary eng,some rot,reliable,\$750,B/O,Thomas,251-1740

'73 FORD LTD WGN,8passenger,AC,hvy susp,no rot, 87Kmi,vy reliable,\$875,Bill,HL225-4961

'70 FORD GALAXIE,102Kmi,351.8cyl,auto,runs great,nds bdy work&tires,B/O,David,223-4054

'72 FORD VAN,Clubwagon,customized,PS,PB,auto, sink,table,icebox,\$2000,B/O,John,231-5382

'77 DATSUN B210,2dr,4spd,4cyl,AM/FM,35mpg,90K, hatchback,new snows,\$2200,B/O,Cindy,TW247-2672

'36 CHEVY SEDAN MASTERS SHELL,gd cond,exc for hot-rod or restore,solid,\$250,Thomas,TW247-2564

TRIUMPH SPITFIRE,exc cond,stored in winter, 27Kmi,\$5500,Kevin,UP278-4386

'67 DODGE PLYMOUTH,AM/FM,AC,gd interior,some rust,runs gd,\$300,B/O,James,233-2261(2nd shift)

'78 JEEP CJ7 RENEGADE,6cyl,3spd,stereo,25Kmi, never plowed,\$5000,Alan,NR234-4808

'72 DATSUN 510 WAGON,4spd,mounted snows,\$800, Rick,EH272-3662

'74 HONDA CIVIC,nds starter,bdy work,4spd,new muff,alt,great mileage,\$500,B/O,Scot,NR234-4402

'70 MACH I MUSTANG,302,4spd,no rust,runs great, driven daily,\$1500firm,Luis,223-3242

'80 CHEVY CHEVETTE,4dr,4spd,low miles,AM/FM, Rusty Jones,\$4400,B/O,Linda,PK223-9658

'81 HONDA ACCORD,4dr,25Kmi,AM/FM,AC,PS,fully equipped,bids,Dave,MR231-4545

'72 TOYOTA CORINA,auto,nds some work,\$200,B/O, Carol,PK223-2002

'80 CHEVY CITATION,4dr,H/B,4spd,4cyl,30Kmi, \$4500,B/O,Robert,TW247-2438

'78 PONTIAC FIREBIRD,auto,V6,PS,AM/FM,rear wind defog,56Kmi,\$4500,B/O,Kathy,FP283-6333

'79 HONDA ACCORD LX,39Kmi,5spd,AM/FM cass,AC, silver,\$5700,B/O,Darlene,225-5782

'77 VW SQUAREBACK, std,AM/FM,rebuilt engine,new clutch,nds work,\$350,Janet,FP273-7448

'77 SUBARU,5spd,38Kmi,exc body,\$3400,Dennis, NR234-4637

'75 FORD MUSTNG II,AM/FM,new exhaust,302cu.in., gd body,\$1700,Edward,ML223-3509

'76 SAAB 99GL,auto,AC,PS,tan,Joseph,TW247-3041

'74 CAPRI,6cyl,2800cc,4spd,gd tires,new shocks, springs,rad,\$2000,B/O,Peter,MR231-5227

'80 PONTIAC GRAND PRIX LJ,2dr,2tone,V8,exc cond, auto,PS,PB,cruise cont,\$5995,Vicky,231-5263

'80 CHEVY MONZA,18Kmi,6cyl,rust-prf,rear defog, new snows,\$4500,MaryEllen,ML223-6416

'80 CHEVY LUV,4x4,Mikado pkg,AM/FM cass,18Kmi, \$7200,Debbie,221-5282

'69 CAMERO CONVERT,comp restored,red,wht top, blk int,327,V8,4spd,\$3500,Warren,NR234-4232

'73 OLD CUTLASS SALON,PS,PB,AC,defog,AM/FM, gd body,runs exc,silver,\$1200,B/O,Hary,225-4621

'80 HONDA CIVIC,5spd,AM/FM cass,exc cond, \$4600,Kathy,ML223-4100

'79 CHEVETTE,4spd,AM/FM,well-maint,snow tires, \$2800,B/O,Regina,OF274-6706

'71 CHEVY NOVA,4dr,auto,PS,gd rubber,strong eng,\$750,B/O,Chris,HL225-4014

'77 JEEP RENEGADE,CJ-5,4WD,22mpg,304 V8,Levi's interior,low miles,\$4200,Rita,ML223-3519

'64 CHEVY TRUCK,runs good, has lots of rust, \$125,B/O,Larry,NA233-2120

'73 MGB GT,30mpg,AM/FM,elec overdrive,mech sound,gd cond,\$1600,B/O,Ken,PK223-2319

'74 MERCURY MONTERREY,4dr,auto,AC,AM/FM,70Kmi, \$1200,Art,MR231-5290

'67 PLYMOUTH WAGON,auto,PS,AM,114Kmi,runs well, dents but no rot,\$500,Harold,ML223-7157

'74 DATSUN 610 SW,auto,reliable,new exh,brakes, batt,100+Kmi,\$790,Daniel,MR231-6841

'76 FIAT 131 WAGON,4cyl,orig owner,auto,rust- proofed,\$2500,B/O,JoAnn,LM279-5571

'76 TOYOTA COROLLA,sport coupe,4spd,AM/FM,reg gas,one owner,exc cond,\$2300,John,KF231-7509

'73 VW,new Michelin rads,brakes,roblt eng,body dents,dependable transp,\$1250,Peter,AK246-2307

'74 MUSTANG II GHIA,4cyl,4spd,PS,Sanyo AM/FM cass,exc cond,\$1200,Steve,AK246-2260

'80 DATSUN 200SX,2dr,AC,27Kmi,hardtop sedan, sport lux pkg,exc cond,\$7300,Jeanne,233-2255

'75 DATSUN 610,90Kmi,green,4dr,AM/FM,exc cond in/out,\$2500firm,Barbara,VR273-3108

'80 TRANS-AM,16Kmi,T-bar,AM/FM cass,delux mags, rear defog,silver,\$7900,Susan,PK223-3547

'77 SUBARU,2dr DL,80Kmi,auto,blue,gd tires, \$2200,Art,ML223-5290

'76 HONDA CIVIC,auto,radials,AM,42Kmi,hatch- back,\$4000,Joseph,233-2154

'79 CHEVY CHEVETTE,4spd,4cyl,59Kmi,silver,rust- proof,gd tires,\$3300,B/O,Steve,AK246-2288

'74 PONTIAC GRAND PRIX,350,V8,AC,PS,PB,AM/FM, auto,new starter,\$1700,John,281-5729

'78 CAMARO 228,PS,PB,Pioneer stereo,low miles, exc cond,\$5300,Tony,ML223-8332

'78 MUSTANG HATCHBACK,4cyl,auto,PS,PB,29Kmi, AM/FM cass,rustprf,\$4100,Gayle,PK223-4711

MISCELLANEOUS

WINDOW&FRAME,wooden,multi-pane,w/storm,screen& shutter,37x40,\$75,B/O,Shirley,MS223-3892

WOOD BURNING STOVE,\$100,B/O,Paul,AK246-2425

FIGURE SKATES,girls sz3,ballet shoes,sz64,top shoes,sz7,Bette,NR234-4960

TENT,9x12,Oakwood White Stag,\$225,AIR MATTRESS, gd price,BLUE CARPET w/pad,\$60,Tom,TW247-2020

SNOW BLOWER,Ariens,runs well,\$300,Bill,221-5488

TRANSMISSION&BELL HOUSING,3spd,rebuilt,from'55 Chevy,283cu.in.\$75,William,223-9687

ANTIQUUE MAPS & PRINTS,Leonard,223-3006

CHAIN SAW,Poulin Model XX,needs cord,xtra chain runs good,\$50,Landy,245-5226

SAAB TURBO PARTS,tires,1 turbo whl,pr frnt seat covers,hd resta,4 mats,B/O, Frank,HU225-4343

LONDON FOG,girls sz14,w/heavy lining,\$25,WOOL COAT,women's sz10,maroon,\$10,Milly,231-4707

RUSSO COAL/WOODSTOVE,w/blower,heats up to 15000 cu.ft,new,\$650,John,223-8282

SNOW TIRES,Sears Tractionex X.S.T. A78-13 wht wall,\$30,Barry,ML223-6876

FIREWOOD,green,mostly oak,4' lengths:\$60/cord, fireplace lengths:\$75/cord,Barbara,MR231-5855

MISCELLANEOUS

RIDER-MOWER, w/grass catcher, Jacobsen auto starter w/twin blades, \$2450, Gloria, ML223-903R
HOME HEATING OIL, 50 gal oil & 275 gal tank, in Lexington, B/O, Dave, TW247-2580

CAMERA, Polaroid & separate flash unit, \$25, Phyllis, PK223-3052

DC NOVA 1220, 32K, 2 1/2 & 1/10 meg disk drives, w/terminal, \$6000, B/O, Jamie, ML223-9510

APPLE II & COMPUTER, 48K, monitor, visicale, PFS & game access, \$2200, B/O, Tom, TW247-2020

COMPUTER, 780A processor, terminal, 132/233 colmn printer, complete or components, Patrick, 223-8511

CALCULATOR, card programmable TI59, exc cond, \$150, Marshall, Q1280-7411

JBL 4311 SPEAKERS, w/warranty, \$500, HARMAN KARDON RABCO TRNTABLE, \$300, Chris, ML223-5275

TURNTABLE, Philips CA312, belt-driven, heat-sen-sitive, exc cond, B/O, John, ML223-1830

COLOR TV, 19" Zenith, works fine, \$250, Martin, TW247-2017

CAMERA, Yashica TL Electro, fully manual, w/case, \$125, James, 225-4023

8-TRACK PLAYER/RECORDER, 2 24 tape carousels & 48 asst tapes, \$25, Robert, HL225-4661

BSR 810-X TURNTABLE & CARTRIDGE, exc cond, walnut base, dust cover, \$75, Jim, BU249-4809

SONY PREAMP, TAE-5450, 9 mos old, hi quality, hi versatility, \$250, William, ML223-9053

AM/FM TUNER AMP, Sanoui 350A, 22 watts/ch, can take 40 w/ch & tape player, Mike, 223-8287

GAF SUPER 8 MOVIE CAMERA, basic starter model, \$25, Mitch, ML223-4358

GARDEN TRACTOR, International Cub Cadet, 42" mow-er, snowblower, chains & more, Kay, TW247-2439

BATH/SHOWER CONTROL, single knob control w/ diverter spout, new, \$33, Heinz, PK223-6709

HEATHKIT LINE PRINTER, R-14, upper blower case, variable line length, \$320, John, HL225-4465

WOODSTOVE, cast iron, air tight, enamelled, 24" log, \$200, Erick, ML223-2576

ATARI Home Game Center & 3 game cartridges, exc cond, \$125, Lori, HU225-4365

MIDAS SHOCKS (2), Springuard PL488, fits Novas, Omega, Venturas, \$40, Arthur, 232-2243

RCA TELEVISIONS (2), color console-nds work, 17" b&w, working cond, \$50 for both, Barbara, 223-9018

CRANKSHAFT, off Olds 455, almost new, \$100, Sander, 263-7918

STEREO PREAMP, Apt Holman, \$400, DYNA PAS3X, \$50, PAT5, \$75, Robert, MP231-5443

TRUMPET, Selmer, exc cond, appraised for \$350, yours for \$275, Petar, 223-3423

135 MM CAMERA LENS, 2.8f Vivitar telephoto lens w/skylight filter, \$50, Eric, 223-2208

CAMERAS, Leiva II 90mm lens, \$170, (2) Rollei 2 1/2 x 2 1/2, \$100ea, gd cond, Larry, 225-8040

CONSOLE STEREO, AM/FM/MPX, Admiral, birch cab, 55 watts/chnl, delivery arranged, \$100, Frank, 226-7166

COLOR TV, Sylvania, 19", \$150, STEREO, compact Panasonic, \$50, Marshall, Q1280-7411

STEREO EQUIP, Infinity speakers, \$550/pr, Marantz tuner, \$400, Phase Linear, \$400, Rick, 225-6392

OLD COINS, fine-12 cond, dated 1842, 1845, 1850, \$30ea, Jack, ML223-5339

RIMS & TIRES, 2 DR78-14 rims & snow tires, from Ford Canada, one tire worn, \$30, Joseph, MR231-6088

D78-14 SNOW TIRES, mounted on '70-'75 Duoter rims, \$50/pr, Jim, PK223-1349

COAT, sz 18, tan cashmere, full length, \$80, Fran, PK223-4722

RIMS, H78-15, '78-'82 GM full sz sta wag, \$20/pr, Dave, AC232-2555

ELEC GUITAR, 79 Gibson Firebrand, Les Paul, minr cond, maroon, \$375, B/O, Aldo, WA221-5677

BU TEXT BOOKS, for MA105 w/Prof Herb Gross, receipts included, Brenda, 278-4300

EARRINGS, 14KT post style, vht gold, 40 pts tot weight, paid \$350, want \$225, Sandra, ML223-8495

LEATHER BOOTS, worn 4 times, all leather tie boots, 1 1/2 yrs old, \$50, Sue, NA233-2261 (2nd shift)

8-TRACK TAPES, including Bread, Bonton, Grateful Dead, Neil Young, \$2ea, Debbie, FP283-6356

GUITAR & AMP, Ibanez Musician Elec Guitar & Fender Twin Reverb Amp, \$550 both, David, MR231-5599

2 SNOW TIRES w/whlo, F78-14, SKI BOOTS, Dolomite, women's sz 7 1/2, B/O, Judy, UP278-4040

VW RIMS, 2 6.50x15 studded, mounted on VW rims, gd cond, \$25/pr, Joseph, LJ282-2196

SILVER HALF DOLLARS, Kennedy 1964, 90% silver, vy gd cond, \$6ea, 10/\$55, intd quan, Jack, 223-7638

ELEC GUITAR, Lark Les Paul copy, ebony w/wht trim, new tuning keys, \$600, B/O, Cathy, ML223-3012

PIANO, 56" Kimball console piano w/padded bench, just tuned, lovely, \$1200, Jackie, 223-7633

HUB CAPS, original 280Z, collector's item, \$20/pair, Sujit, HL225-5951

TURNTABLE, Dual 1219, walnut base/cover, Shure cart, perf cond, \$50, Ed, PK223-5736

PIONEER CT-500 CASSETTE DECK, 2-head deck with Dolby system, exc cond, \$95, Claire, 223-7159

SHERWOOD INTEGRATED AMP, 70 watts/channel, loaded with options, \$270, Jayne, BU249-4127

BENCH, reversible L-shaped, dk brown, vinyl, brand new, \$150, Meredith, 237-2242

SNOW TIRE, (1) F78-14" Town & Country Firestone tire, brand new, \$35, Betty Anne, MS223-3155

TRUCK CAP, for 6' bed, vy gd cond, \$200, B/O, Claudia, UP278-4069

SOUND MOVIE CAMERA, Chinon 1075XL direct sound movie camera & ligh, \$100, B/O, Steven, ML223-6449

SNOW TIRES (2), BR78-13 radial snow tires w/rims, \$40, B/O, Frits, PK223-9874

BIRDCAGE, can accomodate 1 or 2 birds, \$7, Judi, NR234-4774

SNARE DRUM, Ludwig, brushed chrome, w/extra heads, exc cond, \$95, B/O, Frank, 223-6328

CAR STEREO, Pioneer Supertuner w/cassette, underdash, \$90, B/O, Michael, FP283-6247

BABY ITEMS, high chair, \$25, Bobby Mac car seat, \$20, walker, \$10, bathtub, \$4, Evelyn, 223-7145

'77 PUCH MOPED, blue & gray, gd cond, IHP, \$400, B/O, Howard, ML223-3509

MEN'S SHEARLING COAT, brand new, sz 42R, never been worn, \$100, Don, FP283-6344

PINBALL MACHINE, Gottlieb "RL Dorado", gd wrking cond, w/schematics, \$300, Walter, HL225-4593

SHOES, men's blk work shoes, sz 9 1/2, steel toes, \$35, B/O, Fred, PK223-5151

BRIDESMAID GOWN, baby blue, matching sheer cape & hat, sz 5/6, \$70, B/O, Lori, HU225-4365

TIRES (2), A78-13, used 3 mos, unload for \$10, Jerry, CF251-1861

ACOUSTAT MODEL 3'a, full range loudspkr sys w/ lifetime guar, \$1200, Len, 236-2616

JBL SPEAKERS, Model L19, walnut, like new, \$100/pair, Ron, 223-6927

SAMSONITE BRIEFCASE, like new, asking \$40, Judy, WB237-2575

WEDDING GOWN, sz 8, off-wht, w/jacket & hat, BRIDES-MAID GOWN, sz 10, wht w/rose, \$50ea, Nancy, 224-2270

SEWING MACHINE, w/carrying case & attachments, zigzag, white, \$100, Sandy, ML223-2634

WEDDING GOWN, sz 10, chiffon w/pearls & lace on bodice, chiff veil, hd piece, \$200, Lynne, 283-6212

RCA COLOR TV, 19", great picture, no problems, \$150, Kurt, ZK264-8328

DIAMOND RING, ladies, white gold, sz 6, .25K, assessed for \$600, B/O, Sharon, PK223-7308

CAR STEREO, AM/FM, cass, in-dash, autoreverse, 6x9 triax spkra, 7watts/ch, new, \$125, Jack, LM279-5361

PAINTING, by Darrel Greene, Conan the Swordsman, 12x15 repro, matted, B/O, Steve, 247-2571

SWEATER, ladies, handmade, fisherman knit cardigan blue, sz 42-44, \$100, Barbara, ML223-9911

TYPEWRITER, elec, Sears Scholar w/case, like n \$150, B/O, Tom, TW247-2020

CAMERA & PROJECTOR, Bell & Howell proj, \$75, Chinon 723XL movie cam, \$75, like new, Beth, 251-1060

AMP, Phase Linear 400w, \$400, OSCILLOSCOPE, 2band-Xetex Electronix, \$175, Ted, HL225-6038

TIRE (1), Bridgestone tire & rim, sz 6-15/S13, for Toyotas, etc, poly cord, \$30, John, PK223-4299

BABY CARRIAGE, sturdy, converts to removable bed, gd cond, \$30, Pete, MR231-5860

CATALINA HEALTH SPA, membership, in Shrewsbury, 7mos, comp fac w/pool, \$95 firm, Sonja, 238-3496

ELEC CHAINSAW, 14", Sears Craftman, new chain, like new, \$70, Vehbi, 231-5565

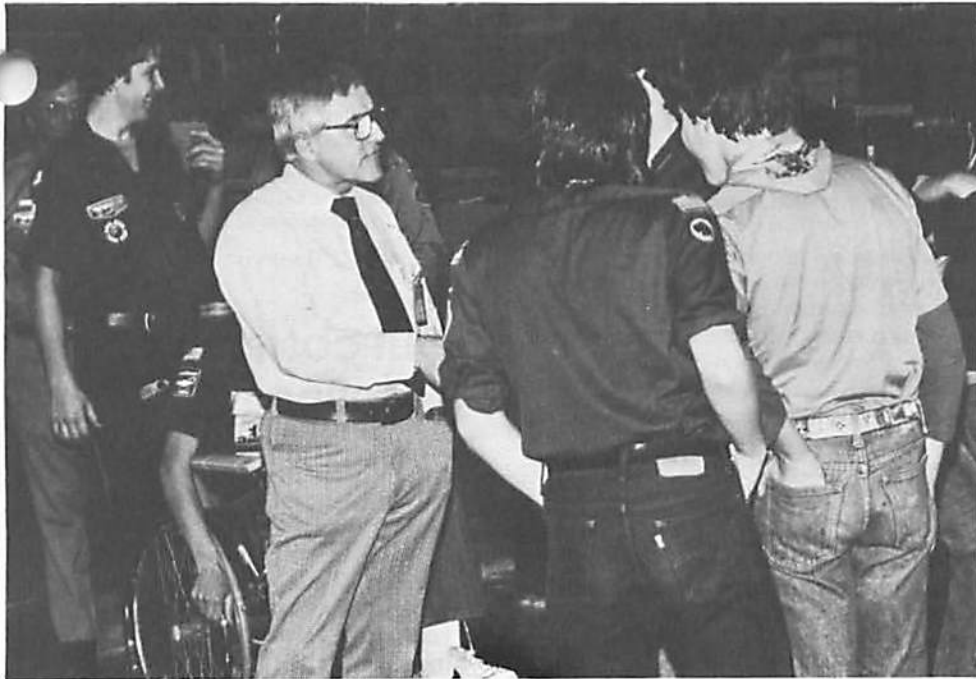
FLUTE, good condition, \$200, B/O, Gus, WB237-2242

HEATHKIT COMPUTER, H11A Computer, WH-27 dual disc drive, R-19 video tern, more, \$3500, Ted, 223-7596

ELEC TYPEWRITER, Smith-Corona, correctable, portable, \$150, Carol, PK223-5180

.....
Type or clearly print your ad and send to Marketplace, PK3-1/K23. Ads are published on a first-come, first-served basis for Digital employees. The full name, location and all seven digits of the employee's DTN number must be submitted with the ad.
Category
Item
Description (include price).....
.....
DTN telephone number/Location.....
Name..... first last
.....

MR Manufacturing sets example for scouts in safety



Art Marson (center), safety engineer for Marlboro, gives area scouts a tour of Marlboro's manufacturing plant to assist them in earning their safety badges. Art pointed out the many aspects of industrial safety, procedures and equipment.



BIRTHS

A daughter, Alyssa Kathryn, born October 5 to Bob and Kathy Stetson. Bob is a project leader in Application Systems Development/Central Software Engineering in the Mill.

A daughter, Kim Elizabeth, born Oct. 7 to Dave and Rose La Pointe. Rose is an executive secretary for Customer Software Services Engineering. Dave works for Storage Systems and Tools at the Mill.

Twin daughters, Kate and Tricia, born Nov. 14 to Dean and Pat Soderstrom. Dean is U.S. Area Field Service Credit manager in Sudbury.

A daughter, Kristen Elizabeth, born Nov. 24 to Jane and Steve Loureiro. Steve works for Corporate Security at PK3.

A daughter, Melissa Mae, born Nov. 28 to Ken and Denise Langlais. Ken is a senior software engineer in Storage Systems Software Test Applications group in Maynard.

A daughter, Allison Nicole, born Dec. 16 to Dick and Gail Gumbel. Dick is a senior software engineer for Terminal Software in Maynard.

A daughter, Lea, born Dec. 16 to Joseph and Linda LaJeunesse. Linda is an operations analyst for Corporate Software Services.

A son, Sean Patrick, born Dec. 26 to Jay and Susan Maloney. Jay is the software analyst for the DCS/CS Computer Output Microfiche Department at PK1.

A son, Marc Benjamin, born Jan. 1 to Larry and Leslie Englander. Larry is a financial consultant for Marlboro Manufacturing.

A son, Kevin Joseph born Jan. 18 to Carey and Karen Callahan. Karen works as an administrator for Corporate Product Safety at Parker Street.

A son, Matthew Rodney, born Jan. 19 to Steve and Joan Hargrave. Steve is a technical support specialist in Technical OEM in Maynard.

A son, Timothy John, born Jan. 24 to Jay and Sandie Feeley. Sandie is a programmer/analyst at Parker Street. Jay works as a principal education specialist in Bedford.

A son, Alexander, born Feb. 17 to Britt Hed and Bob King. Britt is a programmer/analyst with Distribution Information Systems in Northboro. Bob works as a software specialist with Networks and Communications Support in Marlboro.

A daughter, Pamela Elizabeth, born Feb. 17 to Neil and Sandra Rich. Neil is a senior product manager in the PDP-11 Systems Development group in the Mill.

A daughter, Danielle Jeanne, born March 7 to Gerard and Diane Roy. Diane is a message center operator in Marlboro.

A son, Steven, born March 7 to Steve and Kathy Schad. Steve is a supervisor in the Wilmington facility.

COMPUTER CORNER

Find out how to cut down on computer costs by contacting the Computer Transportation Department, DTN 251-1525.

Call the following DTN numbers to join these routes.

Vanpools

To Maynard

From **Fitchburg, Leominster** to the Mill and Powdermill Road, Tony Membrino DCV #43, 223-8164

From **Amherst, N.H.** Doug Ryder DCV #29, 223-2513

From **Merrimack, N.H.** Al Burroughs DCV #50, 223-8546

From **Sterling** area, Route 62, Mike Brown DCV #86, 223-2728

From **Berlin, Clinton, Lancaster**, Al Kimmel DCV #66, 223-4864

From **Nashua, N.H.**, Paul Gallagher DCV #84, 223-3512

From **Leominster, Fitchburg**, Mary Caulfield DCV #76, 223-7112

From **Tewksbury, Andover, Lowell**, Ross Morgan DCV #15, 251-1302

From **Townsend, Groton, Pepperell**, John Feeley DCV #34, 223-8420

From **Nashua, N.H.**, Don Yelton, DCV #18, 223-3437

To Stow

From **Pepperell, Groton** to Maynard & Stow, Jim Neill DCV #38, 223-7297

To Northboro/Marlboro
From **Methuen, Tewksbury, Westford**, Frank Ford DCV #107, 231-6252

To West Concord

From **Fitchburg, Leominster**, Alan Cormier DCV #75, 251-1244

Carpools

To Maynard

From **Swampscott, Lynn** area to Mill, Ron Aronson, 223-8152

From **Carlisle** to Mill, (share expenses) Shan-Shi Yao, 223-8089

From **Fitchburg**, Cindy Morel, 223-4127

To Stow

From **Leominster**, Carol Hebert, 251-1372

From **Westwood, Dedham**, Patricia Arsenault, 251-1866

To Northboro

From **Nashua, N.H.** (7:30-4:00), Mike Breen, 234-4764

Forming Vanpools

To Bedford, Mass.

From **Boston**, Henry Tucker, (617) 276-7415

To Hudson, Mass.

From **Allston, Brighton, Boston**, Peter Gaston, 225-5873

To Marlboro, Mass.

From **Nashua, N.H.** area, Bob Kulak, 231-6730

Offerings from Ed Services seminars

To register for the following courses, call the Seminar Registrar at DTN 249-4949.

Design of Applications under RSX-11M/M-PLUS

This interactive, four-day seminar focuses on application design approaches that maximize the use of the hardware and software involved. Three case studies of typical customer applications — data acquisition, process control and transaction processing — show how to exploit system features to achieve efficient design solutions. Upon completion, attendees will thoroughly understand the interrelationship between system hardware and software functionality for design.

Prerequisites: The attendee should have attended System User and System Programmer courses and should have a working ability to program in MACRO-11

April 19-22, Boston

Software Engineering: A Professional Development Seminar

This three-day seminar presents the significant advances in software development methodologies that result in timely and cost-effective production of high quality software systems. The orientation is primarily technical and is intended for persons with two to five years of software development experience and some management experience. The seminar covers requirements analysis, specifications, de-

sign, implementation, and other issues relating to the software development environment.

April 26-28, Boston

Networking: Design and Implementation of Computer Communications Networks

This three-day technical seminar for anyone involved in the design, use or selling of networks is a state-of-the-art presentation of fundamental concepts, technology and practical implementation of computer networks. It will include an in-depth discussion of network architectures, components and structures with a focus on complete network design.

April 26-28, Maynard

Introduction to Datatrieve-11

This seminar will teach attendees to use Datatrieve-11, a powerful data base, query, maintenance package and data base report writer, in just three days. The seminar will cover many important features of Datatrieve-11 and demonstrate its ability to give:

- faster response to one-time queries
- new applications without the need for large programming staffs
- powerful record selection with subsetting capabilities
- flexible output, including generation of complex reports, complete data lists, lists of single fields, single items from a

data set, totals, costs, averages and minimum and maximum of particular items.

This seminar has been carefully designed to maximize learning. Each section combines lectures, labs and exercises allowing students to understand and utilize the various functionalities of Datatrieve-11.

April 20-22, Bedford

Cut costs on off-site meetings

Last year, a steering committee for off-site meeting was formed to develop and implement agreements with hotels in New England for volume discounts.

The committee, under the direction of Ramonita Ayala, strongly suggests that a group look into the availability of internal conference rooms before planning off-site meetings. If you must have an off-site meeting, the committee encourages the use of hotels that Digital has under contract. By using these facilities, we can keep the company's overhead expenses down while maintaining a high quality of service.

Below is a list of contracted hotels and Digital contacts for information on rates and service:

Kay O'Leary, DTN 251-1565
Cape Codder, Cape Cod, Mass.
Copley Plaza, Boston, Mass.
Sheraton Tara, Framingham, Mass.
Sheraton Tara, Nashua, N.H.
Stratton Mountain Inn, Vermont
Sugarbush Inn, Warren, Vt.
Waterville Valley, N.H.

Harvey Moore, DTN 221-5202
Dunfey's Hyannis, Cape Cod, Mass..

Linda Carlson, DTN 264-7157
Hanover Inn, Hanover, N.H.
Hilton Hotel, Merrimack, N.H.
Sheraton Wayfarer, Bedford, N.H.

Ed Trachy, DTN 242-2766
Harley Hotel, Enfield, Conn.
Marriot Springfield West, Springfield, Mass.

Rick Gross, DTN 223-5149
Hilton Hotel, Natick, Mass.
Sheraton Inn, Boxboro, Mass.
Sheraton Rolling Green, Andover, Mass.
Twin Light Manor, Gloucester, Mass.

Ramonita Ayala, DTN 223-7100
Sheraton Lincoln Inn, Worcester, Mass.
Stouffer's Bedford Glen, Bedford, Mass.

A presentation is available to cost center managers, managers and secretaries on how to use and benefit from these services. For further information, contact Ramonita at DTN 223-7100 or any other committee members. A pamphlet will be published in the future with facilities, services and rates.

Add to your skills

Registration is open for Office Education/Educational Services workshops for April. At the time of publication, there are openings for all of the classes listed. But many of them do fill up quickly, and it may be necessary to schedule you for a class at a later date.

Assertiveness Training April 12 (PK), 9 (TW)

Cost Center Expense Reports April 5 (PK), 15 (MR), 30 (PK)

Customer Awareness April 15 (PK)

Dec/Sec Procedures April 20 (PK)

How to Dictate (½ day) April 12 (PK)

Introduction to Computer Concepts April 15 (BU), 22 (PK)

Introduction to Word Processing (½ day) April 9, 29 (PK)

Number Skills (5 days-2 hrs/day) April 26-30 (PK)

Office Use of DECsystem-10 (3 days) April 12-14 (BU)

Principles of Negotiation April 28 (PK)

Record Communications System (½ day) April 13 (PK)

RUNOFF April 6, 22 (PK)

TECO April 7 (PK)

Telephonics April 2 (PK)

Terminal Typing (5 days-2 hrs/day) April 26-30 (PK)

Time Management for Secretaries April 2 (PK), 16 (PK), 26 (MR)

***Understanding Style** May 24 (PK)

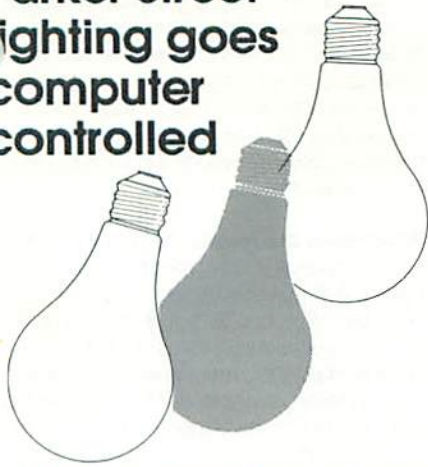
Writing More Effective Letters, Memos, & Reports April 12 (MR), 16 (PK), 20 (BU), 26 (MK), 27 (TW)

To register, send a memo with your name, badge number, cost center and cost center manager's signature to Registrar, PK3-1/B11 or contact the training coordinator at your facility. For additional information, call DTN 223-5820 for word processing/technical courses or DTN 223-2872 for all others.

*Registrations must be received at least 6 weeks in advance to allow for processing of questionnaire.

First step in energy management

Parker Street lighting goes computer controlled



The Energy Management System at Parker Street (PK3) will be inaugurated on April 6. All lights in PK3 will then be computer controlled.

Monday through Friday, lights will automatically go on at 6:30 a.m. and off at 7:00 p.m. On weekends and holidays, lights will be off all day.

Employees requesting overhead lights after normal working hours must call the security desk, DTN 223-5151, to ask for the lights in your area to be turned on. Security will just need your location by POLE NUMBER, name and badge number. Upon leaving, security should be notified so the lights can be turned off.

Lights in Fishbowl, DEC Data, the Corporate Conference Room and security area will remain manually controlled. It will be the responsibility of employees using the computer and conference rooms to turn off lights when not in use.

Be a life saver

Spring is here, and summer is just around the corner. Prepare for those unexpected emergencies that may occur while you are working in the yard, on vacation or at work. The Mill Health Services Department is conducting courses in Standard First Aid and CPR next month. Interested Mill employees are invited to register and attend the classes.

The American Red Cross Standard First Aid Course will be held on April 22 and 23 from 8 to 12 noon in the Mill cafeteria conference room. The course is eight hours long and covers artificial respiration, rescue of choking victim, poisoning, splinting and other subjects related to basic first aid. The certification is valid for three years.

The American Heart Association Heart Saver Course in CPR will be held on April 25 from 8 to 12 in the cafeteria conference room. This is the basic four-hour course in Cardio-Pulmonary Resuscitation.

Register for either course by calling DTN 223-8796 before April 15.

NEWS BRIEFS

Deadlines for DTW

The next four issues of Digital This Week and deadlines for submitting stories are:

- April 12 issue—April 1 deadline
- April 26 issue—April 15 deadline
- May 10 issue—April 29 deadline
- May 24 issue—May 13 deadline

Chain letters

Have you received a chain letter in interoffice mail promising money and predicting bad luck if you break the chain?

A rash of chain letters have been circulating throughout Digital the past few months. Employees who receive chain letters should not forward copies to other employees through the internal mail system. Some chain letters may be harmless, but annoying. Many are fictitious, and others are just plain fraudulent.

The U.S. Postal Inspection Service warns, "Anyone who promotes or participates in a chain letter that requires the payment of something of value, such as cash or money orders, and offers a prize dependent on chance, is in violation of federal mail fraud and lottery laws. Even if the chain letter itself is not mailed, as long as the payment of prize is sent through U.S. mail, the entire scheme is illegal."

New society holds introductory meeting

The newly founded Society for Documentation Professionals (S.D.P.) will hold an introductory meeting on April 12 at Valle's Steak House, Route 9, Newton, Mass., at 4 p.m.

S.D.P. was formed by members of Data Processing Librarians/Documentation Managers (DPL/DMA) to promote standards, procedures and other documentation concepts in the Boston-Worcester area.

Any employees interested in attending the meeting, optional dinner and after-dinner speaker, should contact Elliot Brown, vice president of S.D.P. publicity, at DTN 8-231-6254 for information, reservations and directions.

Parker Streets plans annual electrical maintenance

The Parker Street Complex (PK1, PK2 and PK3) will have its annual electrical shutdown on May 15 and 16. Only emergency lighting will be in operation.

The shutdown allows Plant Engineering to perform electrical maintenance for the proper upkeep and safety of the complex.

Nameplate service

The Graphic Support section of the Mill's Plant Engineering department makes nameplates upon request. The plaques are black plastic (1" x 9") with white lettering (16 character maximum). There are two types of holders, chrome wall mounts and clear plexiglass desk holders.

To order nameplates, please forward to Gerry Tessari at ML6B/A15 a memo signed by the cost center manager listing the name(s) and type of holder(s). Anyone wishing to check on an order may call Gerry at DTN 223-2889.

Sign up for June payment period

All eligible new hires will receive a copy of the Employee Stock Purchase Plan Prospectus for the upcoming June payment period. This year in an effort to curtail cost, we will send a postcard to eligible employees who have elected not to participate in past payment periods. By filling out the postcard and returning it to Investor Services, they too can obtain a copy of the prospectus.

Please remember to update your home address information through your P.S.A. in Personnel.

Drug abuse lecture open to employees

Mill Health Services is sponsoring an informative lecture on drug abuse on April 1. Rick Bickford, Employees Assistance Program, will speak about common "street drugs" and the abuse of over the counter drugs.

The lecture will be held from noon to 1:00 in the cafeteria conference room.

Sports reminder

Marlboro Gold League registration ends March 29. All dues must be paid up by April 5. Contact Joni Salvas for more information at DTN 231-5556.

Changing your address?

Notify your



representative.

Your PSA or Cost Center Manager cannot notify Metpay for you.

Q & A on Guaranteed Student Loans

Recent U.S. legislation amending the Higher Education Act of 1965 has brought many changes to the Guaranteed Student Loan (GSL) program provided by Digital. In addition to raising the interest rate from seven to nine percent for all *first time* borrowers, the grace period after termination of studies was shortened from nine to six months. Repeat borrowers will still be guaranteed a rate of seven percent.

New legislation, enacted in August 1981, made further changes in loan limits, and added an origination fee and a Needs Test Form, that will affect employees who are first time applicants for Guaranteed Student Loan.

Alica Bucca, corporate manager of Employee Activities answers some commonly asked questions about the changes.

What are the new loan limits for a GSL?

The annual loan limits are \$2,500 for undergraduates and \$5,000 for graduates. The total (aggregate) loan cannot exceed \$12,500 for undergraduates and \$25,000 combined total for graduate and undergraduate study.

What is the new originator's fee?

To help decrease the Federal government's expense in the program, the De-

partment of Education has authorized lenders to charge borrowers an origination fee of five percent of the principal amount of the loan.

How does a student pay the origination fee?

The fee will be taken out of the loan check. So, if the student was granted a \$2,000 loan, the check will be for \$1,900.

What is the Needs Test Form and is it required?

A GSL Needs Test Form determines a student's eligibility for a loan with interest benefits and amount to be awarded by determining the expected family contribution (EFC) to educational expenses. If a student is applying *only* for a GSL, a Needs Test Form is required. But if a student is applying for other aid such as the Pell (Basic) Grant or other school awarded financial aid (SEOG, Work Study, NDSL), the Needs Test is not required because the school will use a methodology similar to the GSL to determine eligibility.

What makes a person eligible for interest benefits?

A Federally subsidized loan means that the Department of Education pays the

lender the seven or nine percent interest that accrues while the student is enrolled at least part time. A loan will be subsidized if the student's family's adjusted gross income is under \$30,000 or has proven financial need. The Expected Family Contribution, determined by the Needs Test Form, is an important factor.

What does the Needs Test Form ask?

The student's dependent status with family; IRS adjusted gross income; household size; number of family members in college; social security benefits to student; veteran's educational benefits to student as a Veteran or dependent...All these factors determine the expected family contribution to educational costs and, therefore, the actual need for the loan.

Personnel pilots international relocation workshop

An international job transfer means more than just a new job, new co-workers in a new setting. It means relocating your life and family to another country with a different culture, traditions, values and maybe even language.

To help ease the transition from the U.S. to an overseas assignment and vice versa, Corporate Employee Development Programs in conjunction with Corporate and area International Relocation departments offers a new workshop to employees.

Piloted in February, "Coping Skills for the International Assignment" uncovers the challenges and problems of aculturation and provides relevant skills for managing them. Besides preparing attendees for the move abroad, the program brings out the issues to consider before deciding to take an overseas assignment.

The pilot was directed by James Cato-line, Corporate Organization and Employee Planning and Development, and Andrea Ruelius-Shah, Corporate International Relocation. Employees from various organizations and their spouses attended the workshop while in various stages of the relocation process. Some were about to begin overseas assignments in Australia or Holland. Others were recent transfers to the U.S. from Digital facilities in Europe and the General International Area (GIA).

The next workshop is scheduled for May 12. Digital employees and their spouses who are planning or who have recently started a temporary international assignment are invited to attend. For more information or to enroll, please call Corporate Employee Development Programs at DTN 223-2938.

External Research group introduces Digital equipment to university research staff



The climax of a seminar on Digital equipment for university research personnel was a raffle for a GIGI, an education/graphics terminal. Professor W. Moren Gentlemen from the University of Waterloo, (left), and Professor Patricia Eberlein from Suny-Buffalo, each won a system for their school's research department. Donna Provencher, (center), along with Mary Kay Lawrence and Dieter Huttenberger, all of Corporate External Research group, sponsored the seminar for university representatives from all over the world last January.