



Board of Directors for Europe formed

In keeping with the goal of one company with one strategy and one message, a Board of Directors has been formed for Digital Europe. This group of senior managers will play a major advisory role for Europe and the corporation, helping to promote better integration between them.

This Board will hold its meetings in Europe. "It will help make sure that we have mutual understanding of values and cultural differences, enabling the company as a whole to become more aware of and sensitive to the issues and concerns of Europe," explains Ken Olsen, president. "The Board will provide feedback, advice and perspective to the European organization from a corporate, non-functional perspective, review the overall strategic direction of Europe and of individual European countries."

"The success and rapid growth of Europe make this dialogue particularly important. We want to achieve better understanding of strategic issues that are unique to individual countries so we can provide support at the corporate level. The Board will also give formal visibility to the successes, issues, and problems of European country organizations and functions. In general, it should help give the company a more international focus, developing the international understanding and perspective of senior corporate managers."

Jean-Claude Peterschmitt will assume the responsibility of chairman of the Board for Europe. He will continue to focus his attention on Digital's European presence, on issues related to new opportunities with other companies, customers, and governments, and on our relationships with the European community. Pier-Carlo Falotti will assume the responsibility of president of Digital Europe. All reporting relationships to European and corporate management shall remain unchanged.

The members of the Board, who will each serve a two-year term, represent a broad spectrum of the company's operations:

- Ken Busiek, vice president, Software Services and CSS;
- Pier-Carlo Falotti, vice president, and president, Europe;
- Bill Hanson, vice president, Manufacturing Operations;



Jean-Claude Peterschmitt



Pier-Carlo Falotti

- Win Hindle, vice president, Corporate Operations
 - Jeff Kalb, vice president, Low-End Systems and Technology;
 - Jim Osterhoff, vice president, Finance;
 - Jean-Claude Peterschmitt, vice president, and chairman of the Board, Europe; and
 - Peter Smith, vice president, Computer-Aided Engineering and Manufacturing.
- Beat Stiefel has been asked to serve as secretary to the Board.

Jean-Claude joined Digital in 1966 as district manager of France and a year later assumed similar responsibilities for Switzerland and Italy. He was promoted to European general manager in 1968 and was named vice president, Europe, in May 1974.

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Digital approves smoking policy

Digital has approved a policy which addresses smoking by employees. The policy specifies that since smoking is an individual choice, Digital expects employees to treat each other with mutual respect in regard to situations where conflict of interests arise surrounding smoking issues.

The policy reminds employees who smoke in Digital facilities to consider others who may be medically affected or annoyed by smoke. If conflicts occur as the result of difference of opinion surrounding smoking, employees are to work together to mutually solve the problem and look to their managers for leadership in finding acceptable solutions in accordance with the policy.

Smoking will be allowed in work areas identified as smoking areas by the host/facility manager, and in undesignated areas only if all parties agree smoking will take place. Smoking will not be permitted in enclosed locations such as conference rooms and classrooms unless all parties agree. In addition, smoking and non-smoking areas within Digital facilities will be identified in

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Fisher Junior College buys 700 Rainbows



Fisher Junior College chancellor Scott Fisher (right) recently presented Ken Olsen, president, (left) with a seven-foot check for \$1 million for the purchase of 700 Rainbow personal computers and several hundred LQ50 printers. The personal computers will be used by both high school and adult education students at 39 satellite campuses around the state.

IDECUS to broadcast spring symposium across U.S. and Canada

At the spring's internal DECUS (IDECUS) symposium, selected live sessions will be broadcast on April 30 to eight Digital sites across the United States and Canada. Through the assistance of DIS Corporate Telecommunications, segments of the spring symposium will be seen in Colorado, New Mexico, Georgia, Maryland, California, New Hampshire, Illinois and two locations in Canada.

The symposium, sponsored by IDECUS - the computer user group for Digital employees, provides a forum for all Digital computer users to exchange information relating to internal systems, applications, tools and technology. There will be 71 sessions featured during the three-day symposium to be held on April 30, May 1 and 2 at the Sheraton Conference Center in Boxborough.

Keynote speaker Bel Cross, Corporate DIS manager, will speak on April 30; guest speaker Sam Fuller, vice president, Research and Architecture, is scheduled for May 1 and guest speaker Howard Anderson, managing director, The Yankee Group consulting firm, will speak on May 2. All lectures are scheduled from 8:30-9:30 a.m.

The registration deadline for the symposium is set for April 25. However, due to space limitations, it may be necessary to close registration sooner. For more information on the symposium, contact IDECUS at DTN 273-3383 or 273-3388. ■

Multicultural Core Group celebrates Ethnic Month

Asian Indian week celebrated with an Indian lunch. Then a Chinese meal was provided during Chinese week. Finally, an Ethiopian meal was served during Ethiopian Day. All Multicultural Core Group of LJO1 and they were prepared by Tobins' Vending Service caterer staff. Employees participating in the program decorated the cafeteria with flowers and tablecloths that matched the colors of the native cultural flags. In addition, colorful artifacts, paintings and clothing worn in each of the native countries were displayed. ■

L.I.F.E., this year's Junior Achievement company sponsored by the Marlboro facility, recently sold some of their products in the MRO1, MRO3, and Mt. Royal caterer. Left to right: (standing) Tiffany Vail, president, Walter Bonin, senior advisor, (seated) Jim Beckwith, Dan Gallardetz, vice president, Stuart Sequera and Peter Zaleski, advisor, helping a customer.



Students the fundamentals of running a company. This year's company is called Learning Investment for Future Enterprises (L.I.F.E.).

Senior advisor Walter Bonin oversees the students who have been manufacturing and selling a trouble light, lighter-to-lighter battery chargers, musical holiday cards, and birthday cards. Employees interested in ordering any of the products made by the students, should call DTN 231-6931. ■

During the month of February and the first week of March, the Small Systems Multicultural Core Group, celebrated Ethnic Month at the LJO facilities to share cultural differences. Five cultures were represented throughout Ethnic Month on specific days where traditional meals were served in the LJO2 cafeteria followed by either a lecture, film or slide presentation. The program began with a Hispanic Day, with a traditional Spanish meal that would typically be served in the Caribbean. Next was the Afro-American Day, where soul food was served. Following this was an



Members of the Small Systems Multicultural Core Group include: (front row, l-r) Queda Davis, Bonnie Robinson, Dilip Patel, Mary West, Edmundo McDougall, Ed James. Not pictured, Teresa Guan, Seyoum Ray, Lettie Greenfield, Reynaldo Cruz, (back row, l-r) Carl Driver, Lontia Williams, Cheryl Knight, Chuck Mariam, Jacinto Reyes, Ery Passis and Joe Oliver.

DIGITAL THIS WEEK

Editor: Jane Littlejohn

Digital This Week is published every other week by the Corporate Employee Communication department of Digital Equipment Corporation for the Employee in the Greater Maynard area.

place inquiries to DTN 251-1308.

CFO-3/K23. Please direct all Market-submitted in writing to Marketplace, editor at DTN 251-1307. Ads must be tions to DTW, CFO-2/K23 or call the Send stories, photos, ideas or suggestions to DTW, CFO-2/K23 or call the

While questions on smoking have grown in the last several years, only a few companies have elected to initiate policies on the subject. We are convinced that this first policy step on smoking is important in providing an environment in which employees can talk openly about their preferences on smoking," says Geoff Sackman of Corporate Employee Relations. ■

Smoking . . .

Continued from page 1

cafeterias and employee lounges. The company will continue to maintain non-smoking areas in accordance with the safety policy, which addresses the safety of employees or the protection of company assets.

Digital sponsors Junior Achievement company

Twenty-five Marlboro High School students are getting first-hand experience on how to run a company due to the help of a dedicated group of employees in Marlboro. For the fourth consecutive year, the MRO2 facility is sponsoring a "company" for students through Junior Achievement, a non-profit organization designed to teach

George Shea joins Digital as director of Industry Marketing



George Shea

George Shea has recently joined Digital as director of the Telecommunications Industry Marketing Group, reporting to Bob Hughes, vice president, Business and Office Systems Marketing.

Before joining Digital, George was vice president and general counsel for National Data Corporation, an Atlanta, Georgia-based firm which provides information services and integrated systems through a worldwide network to the telecommunications, financial services and health care industries. At National Data, George was responsible for legal, regulatory, communications planning, contracts, acquisitions, stockholder relations, risk management, engineering and lobbying for the company. He is a frequent industry spokesman and is well known in telecommunications circles in Washington, D.C.

George has more than 15 years of industry experience. Prior to joining National Data, he held several senior sales/marketing and general management positions.

George also is a member of the Association of Data Processing Service Organizations (ADAPSO) Board of Directors, and served as past president of the Remote Processing Services Section for ADAPSO. Currently, he is a member of ADAPSO's executive committee and office of the chairman.

George is a graduate of Colby College and has a J.D. degree from George Washington University. ■

Directors . . .

Continued from page 1

Prior to joining Digital, he was a management consultant for Arthur D. Little, Inc., U.S./Europe. He received a degree in mechanical engineering from the University of Zurich and a master's degree from MIT's Sloan School of Business.

Pier-Carlo joined Digital in 1969 as Field Service Manager for Italy. In 1972 he was named Field Service manager for South-West Europe, and in 1977 he was appointed European Field Service manager. In 1981 he was promoted to vice president. Since 1983, as vice president, Field Operations, Europe, he has been responsible for the European Area Sales and Marketing operations as well as subsidiary operations and European Service managers. Prior to joining Digital, Pier-Carlo held several engineering positions with UNIVAC in Zurich and throughout Italy. He received a technical degree in electrical engineering from Avogadro in Torino, Italy, in 1961, and is a graduate of Harvard University's Program for Management Development. ■

Board member Philip Caldwell visits Digital



Philip Caldwell (left), member of Digital's Board of Directors and recently retired chairman and chief executive officer of Ford Motor Company, toured the Marlboro facility with Jack Smith, (center) vice president, Engineering and Manufacturing, and Ken Olsen, president. During a 32-year career with Ford, the last five years as chairman and CEO, Philip directed the company through some of its most difficult times. He was the first non-member of the Ford family to hold the company's highest office.

John Rose appointed Personal Computing Systems Group manager



John Rose

John Rose has been appointed manager of the Personal Computing Systems Group (PCSG), reporting to Jeff Kalb, vice-president Low-End Systems and Technology. He will be responsible for

managing personal computing development efforts in support of the company's overall product strategy.

A Digital employee since 1976, John was

most recently Technical Support Group Manager, reporting to Don Metzger in the Process & Design Support organization. Prior to this position, he was Operations Manager for Gordon Bell in the former Central Engineering organization. John has also managed Product Management, Planning, and Quality Management functions.

Before joining Digital, John worked for International Business Machines for eight years. He holds a Bachelor of Science, an MBA, and has done extensive graduate work in optics. ■

1985 United Way poster contest underway, \$150 cash prize offered

Now that the 1984 United Way campaign has been completed, it is time to initiate the activities of the 1985 campaign. This past year, Digital employees raised an unprecedented \$1,454,254 which the company matched making the contribution to United Way nationwide nearly \$3 million.

For the 1985 United Way campaign the first activity will be the poster contest and a \$150 prize will be given to the designer. An effective campaign poster can make a significant contribution to the success of the campaign. Again this year the contest will be open to Digital employees and their immediate families.

United Way's ongoing theme is "Thanks to you, it works for all of us." This theme, designed by the United Way of America for their national advertisements, should be used by poster contest entrants in promoting the benefits of United Way. It is also sug-

gested that the design include a computer theme or something to tie-in with Digital.

All poster entries must be finished products submitted on 11 by 17 inch paper or 17 by 22 inch paper, with only two colors in addition to white used. Entries must be received no later than May 31, by Judi Von-Dohlen, Corporate United Way chairperson at MSO/K10. The Corporate United Way Committee will judge the entries and the winner will be announced June 14. All entries become the sole property of Digital. ■



THE MARKETPLACE



CARS

- '76 MERCURY BOBCAT, sunrf, AM/FM, 60K mi, runs good, needs minor repair/tires, \$600, Steve, 223-6842
- '81 CHEVETTE, 4-door hatchback, auto trans, 39.3Kmi, \$2250, Mini, 251-1310
- '79 BUICK REGAL TURBO, AM/FM, AC, 100Kmi, new turbo, exc cond, \$2800, B/O, Mark, 251-1016
- '70 VW BUG, exc. engine, seeks new body, parts, \$300, Chris, 223-5618
- '77 TOYOTA Corolla, 2-dr, gd cond, new paint, well maintained & reliable, \$1200, Pamela, 225-5793
- '76 TOYOTA CELICA GT lftback, 5-spd, AM/FM stereo, gd cond, \$2000, B/O, Michael, 251-1949
- '77 TOYOTA CELICA GT lftback, 5-spd, Michel snows new brks, mflr, v gd con, \$2100, B/O, Barbara 274-6542
- '81 PLYMOUTH CHAMP, 4-spd, 48K mi, AM/FM, orig owner, exc cond, \$3500, Susan, 223-1987
- '81 PLYMOUTH HORIZON, 4-dr, 4-spd, AM/FM cass, metallic green w/tan int, \$2100, Bob, 223-4334
- '83 CJ-7 JEEP, 5-spd, 6-cyl, exc cond, AM/FM cass, hrtdtp, \$6000, B/O, Eyvonne, 249-4621
- '83 SUBARU GL htchbk, 5-spd, bl, 31000mi, rstprf, AM/FM, r/w dfg, exc. cond, \$6000, B/O, David, 231-4547
- '78 BMW 3202 4-spd AC, sunrf, rust color, 82K miles, exc. cond, \$6,000, Dick, 234-4051
- '78 FORD T-BIRD, sm-8, 130K mi, airc, AM/FM, buckets, \$900, B/O, Jeffrey, 236-2703
- '77 PLYMOUTH VOLAIRE WGN, AM/FM, 105Kmi, exc cond, \$1300, B/O, Mark, 251-1016
- '82 CHEVY CAVALIER Wgn, 1.8L, auto, P.S., air, stereo gd mileage, exc. cond, \$3,995, William, 249-1741
- '79 FIREBIRD V6, auto, A/C, all PWR, AM/FM cass, r/w dfg, tilt whl, rstprf, \$4995, Nancy, 276-9476
- '79 AMC SPIRIT, hatchback, auto, gd cond, 6-cyl, B/O, Skip, 231-4452
- '83 HONDA ACCORD LX, 3-dr, 5-spd, grey, AM/FM cass, A/C, 22K mi, \$7600, Jane 276-9409
- '77 PONTIAC CATALINA, 4-dr, 66Kmi, AC, new paint job, undercoat, gd cond, \$1900, B/O, Bob, 223-5934
- '79 PONTIAC SUNBIRD, 2-dr, std. tr, blk int, maroon ext, one own, 62Kmi, exc cond, \$1495, Debbie, 249-4036
- '81 FORD GRANADA GLX, Puff w/white/red int., sunrf, AM/FM, 47500 mi, \$4750, B/O, Darrel, 282-2375
- '80 CADILLAC DEVILLE, sedan, D'elegance int, sunrf, rusprf, exc cond, 67Kmi, \$8,200, Joe, 269-2238
- '81 DATSUN KING CAB, 4x4, 5-spd, AM/FM, top, gd cond, gd mileage, \$5200, B/O, Jeanne, 231-5671
- '81 MAZDA RX-7 GS, sunrf, alloy whls, low mi, original owner, \$7,395, B/O, Pamela, 223-3335
- '82 VW SCIROCCO, 5-spd, a/e, stereo, w/6spks, rusprf, alloy whls, buckets, r/w dfg, \$7499, Jon, 225-6816
- '78 SUBURU wgn, 4-whl dr, 4-spd, \$1500; '77 LINCOLN 4-dr twm ear, exc cond, \$3000, Bob, 288-7732
- '75 BMW 2002, 4-spd, sunrf, AC, AM/FM cass, new brks+ batt, no rust, exc. cond, \$5000, Mike, 231-4166
- '79 FORD GRANADA, 35Kmi, mint condition, 6-cyl, 4-dr, \$3400, John, 288-7421
- '50 BUICK Special Sedan, 30K orig. mi, near mint cond, 4 new ww tires, \$3200, B/O, David, 278-4405
- '71 MGB-GT, exc cond, wire whls, 5-spd, looks & runs great, \$2500 firm, Dave, 278-4583
- '80 BUICK REGAL, a/c, AM/FM, r/dfrst, power brks & steering, tilt st. whl, exc cond, \$3300, Ann, 276-9450

'74 VW SUPER BEETLE, exc. cond, single owner, \$1700, B/O, Mike, 231-7695

'77 FORD MAVERICK, 4-dr, 6-cyl, AC, PS, PB, AM/FM stereo, 68Kmi, new snows, \$1300, Tricia, 231-6827

'79 FORD MUSTANG Hatchback, 4-spd, 4-cyl, AM/FM, new exh. sys, Cooper rad, lt. bl, \$2500, B/O, Susan, 285-6247

FURNITURE

SOFA BED, queen sz, vy gd cond, vy comfort, wh/blk/gold plaid, avail immed, \$150, B/O, Anne, 251-1316

DESK, small spinet style, slant top, cherry, gd cond, \$40, Will, 223-7527

WATERBED, q-size, w/lg hdbd, matt. w/ht; hi-ch. bureau; 12-dr. pedestal; 2 nt. stands, \$1100, B/O, Dan, 232-2622

DINETTE set, white form. top, 42" round, 12" leaf, 4 matching chairs, \$65, Barbara, 223-9830

BED, "Hollywood" studio, conv. to full-size bed, \$90, B/O, Jeffrey, 236-2703

DINING RM SET, contemp, glass table, 6 chrs, buffet, etarge, Thayer-Coggin, B/O, Mike, 288-7584

LOVE SEAT & CHAIR, solid maple w/cushions, old but comfy & sturdy, fair cond, \$60 both, Will, 223-7527

DEACON BENCHES (2), contemp. hand-hewn pine, mint cond, \$125 ea. or B/O, Bob, 223-7593

PATIO SET, 6-cush, wrought-iron swing, sofa, mtchg chr, glass top table, lamp, \$425, Bernice, 225-4615

COMMODOE, antique oak \$119; round oak table refin, \$295; 4-drawer refin. dresser \$125, Tony, 234-5267

DINING ROOM SET, solid ash, table with 6 chairs, hutch included, \$200, Maryann, 231-6403

MISCELLANEOUS

WEDDING GOWN, never worn w/tags, size 10-12, long sleeve, hi-neck, hat w/veil \$300, Marcia, 229-6778

SANYO AM/FM CASSETTE deck w/Digital clock and auto reverse, \$85, Robin, 231-5051

CHAIN HOIST, Yale 1-ton load king (15+ ft. rolled chain incl) \$225, Frank, 223-4898

ROBIN VT180 w/dual disk drive & Mbasic, C/PH, Multiplan, etc. \$1000, B/O, Art, 223-8020

LA50 PRINTER, paper tray, ribbons, manuals, \$265, Steve, 276-9100

WOMAN'S WORLD MEMBERSHIP, Mr1bo salon, 3-yr member ship, 22 mos. left, \$150, Marta, 223-4066

ROBIN VT180, 4 drvs, LA34 printer, software doc, disks, B/O, Tom, 237-2069

TENOR SAX, very good cond, \$275, Jim, 237-3128

1985 CABBAGE PATCH DOLL, male, lt. brn hair, never been opened, org box w/papers, \$75, Deborah, 237-2278

CAMERA, Mikonos, 35mm (undrwrtr) complete w/FP Flash, lgt meter, filters, uv/viewfinder, \$165, Jack, 232-2506

DIAMOND RING, btfl clear dia, 1/2-kt, plain round stone, no baguettes, \$650, B/O, Carol, 225-5082

COLOR TV, Zenith 19", 3yr old, portable, perfect condition, \$250, Marie, 235-3481

TROMBONE, brass, Clev, Superior w/case, gd. cond, \$150, B/O, Marcia, 229-6778

TMS 9995, Eval Board, 2 ser. ports, assembler, debugger, Kluge area, \$800 new, B/O, Bruce, 225-5487

SNOW TIRES (2), Peerless Rad. w/w, ER78-14, mnt&ba. on Dodge Aries, exc. cond, \$50, Barbara, 231-5165

FRANKLIN FIREPLACE, 32" w/27" ht, brass trim & fpic. screen, used vy little, \$100, B/O, Bill, 259-3892

POOL TABLE, 8'lg/4'w, 3/4" slate bed, several cue sticks & ball set, \$1000, B/O, Bill, 259-3892

PETS

LHASA APSO pups, AKC Champ, 2m, 1f; 1blk; 1gold w/blk mask; 1choc. w/blkmask, 6wks, \$325, Barbara, 288-7778.

KITTEN, Free, all blk male, 4 mos, dble pawed, nds to be indoor/outdoor pet, Joyce, 279-5823

RECREATIONAL VEHICLES

O'DAY 22 w/Evinrude 6hp, M/J/G/S, UHF, head, trailer, many extras, exc. cond, \$7800, Gary, 231-4089

REAL ESTATE

MARLBORO, 1bdrm Condo, kit, dr, bal, Lake Williams 1mi MRO, LMO, BPO, UPO, MOD, IND, \$58900, Eric, 223-2208

TIME-SHARE CONDO, Hyannis, slps 4, kit, bath, 1r, bdrm, pool, sauna, last wk July, \$6950 (neg), Arnie, 232-2258

VACATION TOWNHOUSE, no money dwn, 2-bdr, 2-bath, ski, golf, tennis, swim, Ashland, NH, \$5800, Greg, 249-1770

RENTALS

CAPE, Eastham, Cape Cod, smmer/off seas. rental, slps 7 in Nat'l Park, 1mi Nauset Beach, Kathy, 276-8051

CONDO, ski, Sugarbush, VT, ski to+from door, slps 5, fpic, near village, William, 223-9811

CONDO, Canton, brand new, 1mi 128, 2bdrms, w/w, A/C, D/W, \$625/mo. +util, Kathy, 251-1218

HOUSE, Yarmouth, 4bdrm, 2/10 mi ocean, summer rental, \$550wk, Paul, 229-6024

CONDO, Atlantic Beach, N.C., Outer Banks, 2bdrm, 2bath, slps 6, Jack, 279-5369

CONDO, Merrimack, NH, Apr-1 occup, 3rm, tennis, pool, lease, refs. req. \$550/Mo, Thomas, 223-3234

CONDO, Ski, Loon area, new, fpic, 3bdrm, slps 8, pool, qrtbl, sauna, avail/wknd, wk, Jeanne, 231-5671

APARTMENT, Northboro, lg. 5rm, 2nd flr, 2bdrms, w/w, launfac, no pets, no wtrbeds, \$625/mo., Ray, 231-4832

CHALET, Linderhof, M. Conway, (Mt. Wash. Valley), slps 8, fully equip, 5min to skiing, Mike, 229-6156

HOUSE, Hyannis, summer rental, new 2-bdrm ranch, nr. beaches & Cape Cod Mall, no pets, Nathan, 223-6260

APARTMENT, W. Acton, sublet, 2bdrm, \$495 Mo, inc. ht, Dick, 251-1571

ROOMMATES

F, nonsmoker, prof, share 2bdrm Marlboro apt, \$250+/Mo, Susan, 223-1978

F, nonsmoker share 4bdrm Wayland hse, 30min to MLO, MRO, NRO, WAO, \$275/MO+1/4util, Caroline, 234-5139

M/F, share 3bdrm hse Groton, full appl, 4mi west 495, avail im, \$525/MO+1/2util, Dan, 225-5023

M/F, share 3bdrm Washua, NH hse, nr Rte 3, \$325/mo incl util, Tina 249-1704

F, nonsmoker share lg 5-rm apt in Leominster, nr Rte 2, \$155/mo, incl heat, ava. 5/1, Susan, 285-6247

WANTED

HEWLETT-PACKARD HP 16 calculator at a reasonable price, Dick, 279-6654

HOUSE/APT rental, Watick, Wayland, Acton, Maynard, 2bdrm, W/D hkup, no pets, \$500-650/Mo, Rebecca, 249-4987

PORTABLE SAWMILL to buy or rent, Gerry, 289-197

LEAD, 2500 lbs for sailboat keel, lg/small quantities, Don, 231-7006

ROOM in house nr Bedford plant, prof, nonsmoking F, require no kit, priv, Debbie, 249-1526

ROOM, BATH, M, 37, 2 nights/week, minimal usage, John, 275-6150

news briefs

Preventive maintenance shutdown at Mill postponed

The preventive maintenance shutdown scheduled for April 13-15 at the Mill facility has been postponed. The new dates for this project are April 27 and 28, beginning at 7 a.m. on Saturday, April 27. Mill Security will be advised of work progress as the project develops. For more information, contact Tony Terrasi, Electrical supervisor, at DTN 223-7880. ■

Deadlines for 'Digital This Week'

Deadlines for Digital This Week have been established to help you plan events and publicity around certain editions of the paper. Deadlines don't pertain to Marketplace, which is first-come, first-served. The next four issues and deadlines for DTW:
 April 15 issue -- April 3 deadline
 April 29 issue -- April 17 deadline
 May 20 issue -- May 8 deadline
 June 3 issue -- May 22 deadline ■

Patriot's Day is location holiday at most Mass. sites

Employees at all Massachusetts sites, except the Boston and Springfield plants, will celebrate Patriot's Day, April 15 as their location choice holiday. This day commemorates the battles of Lexington and Concord as historic dates signaling the start of the American Revolution. ■

Digital Community Garden Club to meet in Stow

The Digital Community Garden Club of Stow will hold its new members meeting April 11 at 11:30 in the Stowaway Conference Room near the east entrance at OGO1. Any employee interested in maintaining a well-tended garden of vegetables and/or flowers at the Stow facility should attend. Anyone interested who will be unable to attend the meeting should contact Charlie Cameron at DTN 276-8152. ■

Medical changes for spouses turning 65

If your spouse is turning 65 years old after January 1, 1985, and is a covered dependent under your medical plan, he or she has a choice of medical coverage. To make that choice, employees must complete a form entitled "Notice of Election of Primary Health Care Coverage." This form is available from Personnel. There has been a change in Medicare rules and charges. Local Personnel support groups will be able to describe this change; what medical choices are available and some factors to consider in making a decision. ■

Passenger shuttle from Mill to Littleton cancelled

Due to lack of participation, the passenger shuttle with the route going between the Mill (ML), Acton (AC), Littleton (LJ) and (LTN) facilities was cancelled on March 29. ■

Shrewsbury health fair set for April 3

To increase employees' awareness of lifestyle choices which may impact physical and/or emotional health, Shrewsbury Health Services is presenting a health fair on April 3 from 8 a.m. to 3:30 p.m. Preregistration is requested. For more information, call Health Services at DTN 237-2313 or 2047. ■

MRO health services sponsoring lecture on pregnancy

The Marlboro Cluster Health Services is sponsoring a lunchtime seminar to be held at three locations for employees who are pregnant, planning a family or working with someone who is pregnant. The seminar will explore the multiple identity changes that occur within individuals and their effects on working relationships, productivity and job commitment. For more information, call DTN 231-6444. ■

Mill Health Services sponsors aerobics lecture

Mill Health Services will present a lunchtime lecture on aerobics in the Hinchcliffe and Sheridan Conference Rooms in Building 5-4 on April 2 from noon to 1 p.m.

Louise Boland, proprietor of Fokus on Fitness, choreographer, and Boston Celtics' aerobics instructor, will address the benefits of aerobic exercise and give a demonstration. ■

Call for proposals from Software Tools Review Board

In FY'86 the Software Tools Review Board (STRB) will grant funds to projects that develop or support a tool or method used by Digital Software engineers. A project should make an engineer's job easier, provide greater efficiency, enhance the quality and performance of software products, and reduce development costs.

Final deadline for proposal submission to the STRB is April 25, 1985. For more information, contact Pat Stetson at DTN 381-1608 or on the ENET at SIVA::STETSON for a package containing guidelines for the preparation and submission of proposals and a list of sponsors. ■

On the move

Internal Software Services District (ISWS) is moving to 67 Forest Street (IND) in Marlboro. Currently the ISWS Management and Operations groups are located at both Locke Drive, Marlboro and Parker Street, Maynard. These groups will be consolidated into one facility at Forest Street.

The move will take place in two phases. The first phase was from Locke Drive on March 18. Telephone numbers that are frequently called at this facility which will be affected by this move are: Contracts Admin at DTN 262-8385 and Billing Admin at DTN 262-8381. The second phase of the move from Parker Street facility will occur on April 16. Phone numbers affected at this time will be: Technical Hotline at DTN 262-8400 and Sales Hotline at 262-8500.

ISWS will have a local support unit remaining in Parker Street for support of customers in that geographic area that may be reached at DTN 223-6387. ■

educational opportunities

New Computer Systems Sales Training pre-course materials available

The new version of Computer Systems Sales Training (CSST) pre-course materials has been sent to the field literature contacts. This pre-course self-study training material describes Digital's corporate product set. It is designed to bring new Digital Sales representatives up-to-speed on the features and benefits of Digital's products and to help them apply it in the live lecture CSST course.

For non-sales people interested in obtaining a copy, the kit is available for approximately \$115 by sending an order request via DECmail to MAILPO@BUO or an interoffice memo to Order Processing (BKO) with the following information: quantity, description, part number (EY-2944E-PC), cost center, ship-to-address, and contact name. ■

Special offerings from Seminar Programs

VMS V4 Update Seminar

April 8-10 Employees only
Location: Digital facility, Marlboro
Registration: DTN 249-4949
Course Number: EY-2311E-SO

RSTS/E V9 Update Seminar

April 29-May 1 Employees and Customers
Location: The Charles Hotel, Cambridge
Registration: DTN 249-4949
Course Number: EY-2331E-SO ■

LSI Engineering Training and Education courses

Computer Architecture I

April 22-26 HLO2
Instructor: Yale Patt, Univ. of Calif., Berkeley

This course is for those without advanced background in computer architecture. We will treat fundamental material, as well as a detailed study of the VAX architecture.

Advanced CMOS Design

June 10-14 HLO2
Instructor: Lance Glasser, M.I.T.
Advanced CMOS Design is an intensive advanced course on the design and analysis of digital CMOS VLSI circuits.
For further information, contact Katie O'Loughlin, DTN: 225-5221 or via ENET on HUDSON::OLOUGHLIN. ■

DME announces new Sales Management programs

During the past nine months Line managers from the Sales organization have worked with Digital Management Education (DME) specialists to design a program for all Sales Unit managers and Business Center managers worldwide that is job specific and targeted to develop unit productivity and customer satisfaction. The resulting Sales Management School program is composed of two workshops: Sales Management School I (SMS I) and Sales Management School II (SMS II).

SMS I is designed for Unit managers with 18 months or less of unit management experience. It covers the basic management techniques that are necessary for unit success. Through this program, managers get a thorough understanding of how to be a successful Unit manager at Digital, what their individual strengths and weaknesses are as managers, and a plan to develop their managerial abilities back on the job.

SMS II is designed for Unit managers with more than 18 months of unit management experience. It covers leveraging unit resources to maximize unit productivity. This course gives managers a thorough understanding of managing unit productivity and a unit plan tailored to the people and issues they manage.

The Sales Management School program is just one management development program developed specifically for Digital Sales managers. Other programs include: the Advanced Sales Management seminar series (for District Sales managers worldwide), the Sales Staff Management seminar series (for Middle managers in Sales staff organizations worldwide), and the Strategic Account Management seminar series (for National Account managers worldwide).

For more information on any of these programs, contact the DME registrar at DTN 249-1881/1882. ■

Technical Seminars

This is an integrated calendar of seminars for HLO, MRO, TWO, ZKO, MLO and SHR.

Unless otherwise indicated seminar locations are as follows:

HLO	Hall of White Mists
MRO	Dec 10/20
TWO	A-9 Con. Room
ZKO	Babbage Aud.
MLO	Mill Caf. Con. Room
SHR	Room will be announced
HLO	225-5057 HUDSON::EMCDONALD
MRO	231-5097 HYPER::CSMALL
SHR	237-3258 APOLLO::HEDIN
TWO	247-2499 BERGIL::LIBRARY
ZKO	381-1057 ZEKE::CONDON
MLO	223-6262 MILRAT::PRUITT

April 4 - 2:00 - 4:00 MLO

Earl Van Horn/Ctr for Systems Development Process in LJO
"Applying Software Engineering Techniques to Hardware Design"

April 4 - 3:00 HLO

Prathima Agrawal, AT&T Bell Laboratories
"Raft: A Recursive Algorithm for Fault Tolerance in Distributed Systems"

April 9 - 9:00 - 4:00 SHR, Amphitheatre

John M. Murray, Consulting Engineer, VLSI Engineering, CXO "Silicon Compilation,"
a Seminar for Managers and Project Leader

April 9 - 3:00 HLO

Dan Ehrlich, M.I.T. Lincoln Laboratories
"Direct Write Lithography"

April 10 - 2:00 - 4:00 TWO

Radia Perlman/DEC
Routing Algorithms: Why should we care
Part I DECnet Routing Algorithms

April 11 - 10:00 HLO

Gennady Gildenblat, Digital
"Cryogenic CMOS"

April 11 - 10:00 - 12:00 MLO

Dr. Andries Van Dam/Brown University
"Workstations: Quo Vadis"

April 11 - 3:00 HLO

Terry Welch, Digital
"Database Research at MCC"

April 12 - 10:00 HLO

David Waltz, Thinking Machines Corp. and Brandeis University
"Massively Parallel Natural Language Processing"

April 16 - 10:00 HLO

Kenneth Birman, Cornell University
"Overview of the ISIS System" ■

'Computer parts list for man' at Computer Museum

"A Computerized Parts List for Man," is the topic of the "Pioneers in Computer Application" lecture program to be held at the Computer Museum in Boston on April 11 at 7 p.m.

Dr. Norman Anderson and his son Dr. N. Leigh Anderson, a research team from Argonne National Laboratory, will discuss their research regarding the computerization of indexing human proteins and creating a new database for all proteins.

The pioneers series is cosponsored by Digital's Technical Group and the Computer Museum. The Laboratory Data Products (LDP) group has a limited number of tickets available for the lecture. For more information, contact LDP at DTN 231-6536. ■

Sales improve as DECWEEK program hits the road



Since DECWEEK, a compact touring version of the DECWORLD exhibition held recently in Boston, has toured the Southern States region, reports are that it is a success and Digital product sales are improving in this geographic area. In April, DECWEEK will visit the Mid-Atlantic States region beginning in Maryland.

Lunch hour seminar addresses wills and estate planning

Last spring the Maynard Area Employee Assistance Program sponsored a seminar on various aspects of seeking legal assistance, presented by members of the Boston Bar Association.

This seminar was well attended and employees have requested that we bring the lawyers back to discuss wills and estate planning.

During the month of April and May, members from the Boston Bar Association will be available to discuss the importance of having a will regardless of the size of the estate.

The seminars are opened to all employees and their families, just bring your lunch.

All seminars will start promptly at 11:45 and until 1 p.m.

For further information or confidential assistance, contact the Greater Maynard EAP, DTN 223-4439.

	Date	Location
Acton-Plant	5/21	Constitution Rm.
Acton-Nagog	4/9	Vancouver Rm.
Concord	5/8	Bronte Conf. Rm.
Hudson	4/10	Wildcat Conf. Rm.
Parket St.	4/23	Sapphire Rm. PK2
Powdermill Rd.	5/1	Assabet Rm.
Mill	4/3	Sheridan Conf. Rm.
Marlboro-LM	5/15	Ethernet Conf. Rm.
Stow	4/11	Bolton Conf. Rm.
Virginia Rd.	5/14	Bell Conf. Rm. ■



Find out how to cut down on commuter costs by contacting the Commuter Transportation Department, DTN 223-7029.

Call the following DTN numbers to join these routes.

VANPOOLS

TO ACTON (ACO)/MAYNARD

From Derry, NH, Methuen, Andover, Lowell, Tewksbury (TWO), Tom Coughlan DCV #09, 223-2776

TO ACTON (AKO)/MAYNARD

From Amherst, NH, Doug Ryder DCV #63, 288-7606

From Salem, NH, Rick Jaeger DCV #138, 223-6120

TO MARLBORO

From Nashua, NH, Westford, Jim Mahan DCV #148, 231-4446

From Worcester, Bruce Roseen DCV #89, 231-6001

From Watertown, Newton, Ron Lusk DCV #119, 231-7157

From Arlington (St. Camillus Church), to MRO/UPO/HYO, Paul DeFazio DCV #143, 259-3921

From Fitchburg, Leominster, Steve Leger DCV #58, 279-5054

TO MAYNARD/CONCORD

From Marlboro, Hudson, Bob Johnson DCV #127, 251-1945

TO MAYNARD/STOW

From Burlington, 128 area, Jim Byrne DCV #108, 223-4168

From Allston, Brighton, Brookline, Newton, Joan Ewers DCV #105, 276-9071

From Lowell Plaza, Chelmsford via Route 27 (8:15-5:00), Mike Lunetta DCV #132, 276-8450

TO MAYNARD

From Peabody, Phil Baxter DCV #107, 223-1961

From Amesbury, Haverhill area to

LJO/ACO/MLO/PKO, Pat LoConte DCV #129, 223-3067

From Leominster, Peter Morin DCV #147, 223-3242 ■

MRO3 offers Rainbow Computer Camp

The French River Education Center will offer Rainbow Computer Camp this summer on-site in MRO3 for the children of Digital employees.

The comprehensive two-week program, designed by Digital and educators from the French River Education Center, is intended to provide a challenging computer experience with emphasis on using the computer as a tool to solve problems. The camp program also includes orienteering, a map and compass exercise used outside on the MRO grounds, as well as other outdoor recreational activities. Children entering grades 6 through 10 are eligible for the program; they will be grouped according to age and computer experience.

There are two sessions:

Session I July 8 - July 19

Session II July 22 - August 2

The camp runs from 9 a.m. to 5 p.m., and costs \$250 per child (\$225 per child if more than one child attends from the same family.)

The camp is operated by French River Education Center, a school-based, non-profit organization. It is one of 10 NDN National Technology Lighthouse sites designated by the U.S. Department of Education for its exemplary work in computer education.

Space in the program is limited, and applications will be accepted by French River Education Center on a first-come, first-served basis. Reservation can be made by mail application only, and upon receipt of a \$50 deposit by French River Education Center. For more information or for an application, call Central Massachusetts Community Relations at DTN 231-7415. ■

Field Service Engineering raises funds for Easter Seals program

The Remote Goats, Field Service Engineering's volleyball team, recently played in a tournament in Acton and turned game points into dollars for the Easter Seals program and the fight against birth defects. Digital's Matching Gift program matched the team's donation so \$400 will be given to Easter Seals.

To win the tournament, a team had to accumulate more points than their competitors in four, 20-minute games. The Remote Goats won two games, tied at 17, and lost one to GenRad Corporation. The Remote Goats placed second in the point tally.

Last year, the Remote Goats raised more than \$1,000 for Easter Seals through this event. They also play softball and are looking forward to the softball tournament this next season.

Other employee groups interested in having their contributions matched by Digital should contact their local personnel office for more information about the Matching Gift program. ■

Employee recognized for ski jumping career by athletic Deaf Hall of Fame

Herb Holbrook, stockkeeper at the Shrewsbury plant, was inducted into the American Athletic Association Deaf Hall of Fame in Chicago on March 29 in recognition of his ski jumping career.

Deaf since the age of six, when he fell on ice and hit his head, Herb, 54, is an ardent ski enthusiast. Brought up in Brattleboro, Vermont, Herb said that "when I was nine years old, my friends encouraged me to ski and they kept pushing me down the hill."

He was 16 when he took his first ski jump. "Since I couldn't hear, I would concentrate on the position of my skis which is good since I would hit the ground going about 50 miles an hour," Herb explained.

During his ski jumping career which he stopped 15 years ago, Herb was the only deaf jumper among hearing competitors in the U.S. Eastern Amateur Ski Association. Herb began the sport on the old jump behind the Austine School in Brattleboro, where he graduated in 1948. He then became a member of Brattleboro Outing Club and competed in all classes of ski jumping.

After working his way through Class C and Class B, Herb stayed in Class A for ten years before moving into the Veterans Class at age of 32. He did so without any ski coaching.

Herb has earned nearly 70 trophies and plaques including the North American Veteran's Ski Jumping Title and he won Southern New England Titles three times. Among one of his best jumps was at the U.S. Nationals where he came in ninth place out of 79 Class B jumpers at Salisbury, Conn., in



Digital employee Herb Holbrook making one of his many jumps during his ski jumping career from 1947 to 1970. He was recently recognized for his participation in the sport by the American Athletic Association Deaf Hall of Fame. (Inset) Herb at the Shrewsbury plant where he works as a stockkeeper.

1952. His longest jumps were 202 feet at Berlin, N.H. and 201 feet at Laconia, N.H. He also competed in three World Winter Games for the Deaf as a member of the U.S. Deaf Ski Team in Berchtesgaden, W. Germany, Lake Placid, New York and Meribel, France, all as a cross country ski racer. No jumping events were held at the games since there were only two jumpers. In addition, Herb received an award of merit by the U.S. Deaf Skiers Association for outstanding

service to the sport of skiing.

When Herb first joined Digital, he worked as a keypunch operator for four years. He has spent the last three years working in the stockroom in the Shrewsbury facility where manufacturing is done for the Storage System products. During his two years as a stockkeeper, Herb worked with Doug Campbell, Material planner, who went to school to learn finger spelling in order for Herb and he to work together effectively. ■

Aviation Services Schedule: effective April 1

In order to better serve the needs of the company, Aviation Services will be reducing scheduled interplant service and increasing scheduled service to and from Logan Airport from MK and PK. As of April 1, 1985, flights will be as shown on the schedule below. Demand flights will still be available. Please address any written comments and/or suggestions to Operations Manager/HNO

PK-LO DEPART	ARRIVE
7:10 a.m.	7:30 a.m.
8:10	8:30
10:10	10:30
11:10	11:30
1:10 p.m.	1:30 p.m.
2:10	2:30
3:10	3:30
4:10	4:30
5:10	5:50
6:10	6:30
MK-LO DEPART	ARRIVE
7:15 a.m.	7:40 a.m.
8:20	8:45
12:40 p.m.	1:05 p.m.
4:15	4:40
5:15	5:40

PK-MK DEPART	ARRIVE
9:40 a.m.	10:05 a.m.
2:10 p.m.	2:35
LO-PK DEPART	ARRIVE
7:45 a.m.	8:05 a.m.
8:40	9:00
9:40	10:00
10:40	11:00
11:45	12:05 p.m.
1:45	2:05
2:40	3:00
4:45	5:05
5:45	6:05
7:00	7:20
LO-PK DEPART	ARRIVE
7:45 a.m.	8:10 a.m.
12:10 p.m.	12:35 p.m.
3:45	4:10
4:45	5:10
6:50	7:15
MK-PK DEPART	ARRIVE
10:10 a.m.	10:35 a.m.
2:45 p.m.	3:05 p.m.

Digital Big Band raises money for Oxfam-America

The Digital Big Band recently held benefit concert/dances at Sheraton hotels in Boxboro and Nashua, N.H., and raised \$1,200 for Oxfam-America to help alleviate world famine. The hotels donated their facilities for the occasions and the funds raised were from admission fees.

The Digital Big Band is made up of Digital employees who perform as non-professionals at numerous charitable and civic events in the New England area. Their next performance is scheduled for June 7, at the Lowell-Hilton, on behalf of the Greater Lowell Mental Association. For ticket information, call the Mental Health Association at 617-458-6282. ■

Scheduled aviation flights cancelled Patriot's Day

All scheduled helicopter and airplane flights will be cancelled on April 15, due to the Patriot's Day holiday. Charter flights will still be available by contacting DTN 223-6163. ■