

digital

MAYNARD

DIGITAL THIS WEEK



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The new generation of work group computing Digital introduces VAX Solution System Program, VAXstation 2000, MicroVAX 2000, and one-year, on-site system warranty

Digital has extended its offerings for work group computing with the unveiling of the VAX Solution Systems program, the VAXstation 2000 workstation, the MicroVAX 2000 multiuser system, and a one-year, on-site system warranty for these two new desktop systems.

"Today's announcement — coupled with our work group products unveiled in September and November of 1986 — marks the beginning of a new generation of work group computing," said Jeff Kalb, vice president, Low End Systems and Technologies. "These systems extend the VAX family and bring the full resources and power of VAX computing to each user's desktop. They open opportunities for a whole new class of customer solutions."

"The world of VAX just got bigger and smaller," said Peter Smith, vice president, Product Marketing. "This expanded family, coupled with the VAX Solution System Program, gives our customers simple, cost-effective solutions to their problems."

The new products are targeted at problem solving in commercial, engineering, manufacturing, government, scientific and education markets — or any area where the productivity of individuals, work groups, departments and organizations is improved by cost-effective, distributed computing.



Digital's new VAXstation 2000 features high-performance graphics and networking capabilities. The system screen displays two-dimensional, mechanical computer-aided design (CAD) drafting from the Geodraw package from Structural Dynamics Research Corp.

VAX Solution System Program

This leadership program between Digital and third-party vendors provides customers a simple solution to their productivity problems. The program consists of designing, building, and testing fully integrated systems

for specific industry applications. VAX Solution Systems are targeted at three major computing environments — VMS, ULTRIX (Digital's enhanced implementation of standard UNIX[®], and MS-DOS[®]

VAXstation 2000 workstation

The VAXstation 2000 is a VAX-based, 32-bit desktop workstation which offers CPU performance equal to Digital's MicroVAX II system. This new workstation is the entry-level member and is fully compatible with Digital's extended family of VAX systems and VAX-based workstations, as well as the new VAX Solution System Program.

Available in both diskless and disk-based configurations, the VAXstation 2000 workstation features high-performance graphics capabilities, sophisticated windowing and built-in networking capabilities. It also can cluster and share resources with Digital's other workstations and larger VAX systems via the local area VAXcluster software, Network File System[®], and DECnet.

"With the VAXstation 2000, users have the full power of a VAX-based workstation, access to extensive applications libraries, and complete networking capability, right on their desks at prices attractive for individual

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Nine employees honored as 'Black Achievers'

Nine Digital employees recently were honored as Black Achievers by the Boston YMCA. The nine were cited for their career achievements at Digital at a banquet hosted by newscaster Liz Walker of WBZ-TV, Channel 4. More than 100 employees from other Boston-area companies also were named Black Achievers.

The Digital employees are: Sandra Briggs, recruiter, Andover; Albert Brown, Northeast Area data base manager, Market Research, Burlington; Arnold Haywood, lead Graphic Arts specialist, Hudson; Stanley Jackson, chemist engineer, Northboro; Reggie Redford, Marketing Communications manager, Marlboro; Patricia Spence, Sales representative, Metro Boston; Dorothy Terrell, Boston Plant manager; Loretta Williams, software engineer, Andover; and Jane Wilson, Marketing manager, Marlboro.

"We're pleased that these employees have been recognized in the community as well as at Digital," said Alan Zimmerle, Corporate EEO manager. "Their commitment to excellence is what Digital is all about."

Black Achievers, Inc., is a nationwide program that began in 1968 to recognize blacks' achievements in business. According to Wilmington Plant manager Jim Myers, a former Black Achiever, the award is also a responsibility. "Through a Black Achiever Linkage program called Project Discovery, winners work with students from inner-city schools. Each Black Achiever commits 40 hours of his or her time to help kids learn what the business world is really like. Getting to know successful people encourages them to strive for excellence in their own lives." ■

Digital introduces VAXstation 2000, MicroVAX 2000, VAX Solutions Systems Program ...

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use," said Jeff. "This new desktop workstation is fully compatible with our larger VAX systems and interconnect products such as local area VAXcluster systems."

The diskless monochrome workstation with a one-year, on-site, system warranty is priced at \$10,500. The disk-based monochrome workstation, also with a one-year, on-site system warranty, is priced at \$13,150. Both are available for delivery in 90 days.

MicroVAX 2000 computer

The MicroVAX 2000 is the lowest-cost multiuser VAX computer. Priced at under \$10,000 net, it costs less than half as much as the previous lowest-cost MicroVAX II model. The new system, which supports up to four directly connected users, and up to 16 users with network connection, provides VAX computing performance for business or technical applications in either a standalone or clustered environment.

The MicroVAX 2000 computer features CPU performance equal to Digital's industry-standard MicroVAX II system. Its compact packaging makes it ideal for many applications where space and cost considerations previously dictated the use of desktop personal computers. Since it is software-

compatible with other members of the VAX computer family, it can run a wide variety of application software without modification. The MicroVAX 2000 is available in a standard configuration with 4 Mbytes of memory, 42 Mbytes of disk storage, and software license for either MicroVMS or ULTRIX-32 operating system. Systems are available for delivery in 90 days.

According to Steve Wells, MicroVAX 2000 Product Manager, "The MicroVAX 2000 system provides VAX power and user-friendliness to customers, opening up new opportunities for problem solving. With both A-to-Z and ALL-IN-1 environments, and over 2,000 applications programs available, the MicroVAX 2000 offers productivity increases and sophisticated computer capabilities to the work group. By connecting to DECnet networks, the new systems can utilize the most comprehensive set of distributed computing resources currently available in the industry. This combination marks the beginning of a new generation for work group computing."

One-year, On-site System Warranty

Digital's innovative warranty for VAXstation 2000 and MicroVAX 2000 systems is a one-year, on-site, integrated hardware/soft-

ware warranty which is included in the purchase price of both systems. This one-year warranty, as with Digital's post-warranty service offerings, provides a systems level of support with on-site hardware support and telephone software support for customers and OEMs. This program sets the standard for work group computing by bringing together Digital and participants in its cooperative marketing programs who define, build, and test solutions to actual customer problems.

Through advanced networking technologies such as local area VAXcluster software for VMS, NFS for ULTRIX and VAX/VMS Services for MS-DOS, VAX Solution Systems provide users with access to the computing, software and communications resources that can enhance individual, group and organizational efficiency. ■

UNIX is a trademark of American Telephone & Telegraph Company Bell Laboratories. MS is a trademark of Microsoft, Inc. NFS is a trademark of Sun Microsystems, Inc.

Software Services Training to conduct networking program

Software Services Training will conduct "Project Connect: PC Networking Solutions," a five-day lecture/lab program. The course provides detailed information on the features and capabilities of DECnet-DOS, VAX/VMS Services for MS-DOS, PC ALL-IN-1, and ALL-IN-1. It is designed for Sales support specialists, with primary emphasis on solutions integrator and tactical support. A basic working knowledge of ALL-IN-1, general networking principles, and personal computer fundamentals are prerequisites for the course. The course will be held at locations throughout the United States on the following dates.

Northeast Area - Feb. 23-27, Boston (Sharon Shay, DTN 249-4671)

Southern Area - March 2-6, Atlanta (Daryl Hood, DTN 351-2477)

East Central Area - March 2-6, Detroit (Terrai Early, DTN 456-5456)

South Central Area - March 16-20, Dallas (Carla Swanson, DTN 483-4148)

Central Area - March 16-20, Chicago (Debbie Foster, DTN 423-6281)

Southwest Area - March 23-27, Irvine, Calif. (Sandy Jennings, (714) 261-4510)

Mid-Atlantic Area - March 23-27, Washington, D.C. (Kathy Carter, DTN 339-4351)

Western Area - March 30-April 3, Santa Clara, Calif. (Sally Daniels, DTN 521-4442)

New York/New Jersey Area - March 30-April 3, New York City (Frank Tambasco, DTN 333-6030)

To register, or for further information, contact your local Software Services Training registrar. Reference course number EY-5097E-LO. ■

Digital enhances MicroPDP-11 computer family

Digital has announced enhancements to its line of PDP-11 microcomputers, including new configurations of its MicroPDP-11 computers and availability of new peripheral devices on its current systems. The announcement underscores Digital's commitment both to its PDP-11 computer family, and to providing customers with increased flexibility in computer resource planning.

Two new standard configurations of the top-of-the-line Micro-PDP-11/83 computer were announced, each incorporating Digital's RD54 159 Mbyte 5.25-inch Winchester hard disk. Additionally, two new standard MicroPDP-11/53 computer systems, incorporating the half-height RD32 42 Mbyte Winchester hard disk were introduced. The

RD54 disks are also available as add-on peripheral devices to existing MicroPDP-11/73 and MicroPDP-11/83 systems.

The company also announced that in the near future it would introduce a kit to upgrade MicroPDP-11/73, MicroPDP-11/23, and MicroPDP-11/23 PLUS computers to MicroPDP-11/83 computers.

According to Nicole Benecasa, MicroPDP-11/83 Marketing manager, the new enhancements are elements in the continuing development of PDP-11 products. "The PDP-11 computer has a history unequalled in the computer industry. When it was introduced, more than a decade and a half ago, it became the standard of comparison of 16-bit-wordlength computers, and it's still going strong. Well over half a million PDP-11 computers have been sold since then, and with each introduction of new models, Digital has included new technology so that the benefits of state-of-the-art developments could be added without jeopardizing customers' hardware and software investments." PDP-11 computers are also fully software compatible, enabling application programs to migrate across generations without having to be recreated.

With full compatibility with other MicroPDP-11 computer systems, the new computers can connect to Digital's local- and wide-area networks using DECnet networking software. This enables them to access resources of other PDP-11 systems as well as VAX and MicroVAX computers. ■

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Editor: Kate Nelson

Send stories, photos, ideas or suggestions to DTW, CFO2-3/K23 or call the editor at DTN 251-1307. Electronically, the editor may be reached on DECmail @CFO or at CELICA::KNELSON. Ads must be submitted in writing to Marketplace, CFO2-3/K23. Please direct all Marketplace inquiries to DTN 251-1308.

Digital This Week is published every other week by the Corporate Employee Communication department of Digital Equipment Corp. for employees in the Greater Maynard Area.

Gary Eichhorn named manager for Laboratory Data Products, AI Marketing groups

Gary Eichhorn has been named group manager for the Laboratory Data Products (LDP) and Artificial Intelligence (AI) Marketing groups, reporting to Peter Smith, vice president, Product Marketing. In this



Gary Eichhorn

ensure that LDP provides value-added solutions systems to researchers worldwide. He will also continue Digital's efforts to incorporate AI technology into application areas across the Product Marketing groups.

Gary joined Digital 12 years ago as an LDP Sales specialist. He has worked extensively in technical sales, sales management, and Corporate marketing. Prior to joining LDP in his present position, he was Marketing Programs manager for Product Marketing. As a member of the Sales organization, he was a sales executive for General Electric; Sales group manager for upstate New York; and district Sales manager for the Northeast Accounts and Applications District in the New England area. Gary holds a bachelor's degree from Colgate University.

Lectures, discussions mark Black History Month

Lectures, panel discussions and art exhibits marked Black History Month observances in the Greater Maynard area. At right, Dr. V. Robert Hayles of the Office of Naval Research discusses "Benefits of a Diverse Workforce." Below, John Sims (left), vice president, Personnel and Administration, welcomes Ronald Homer, president of the Boston Bank of Commerce, to Digital. More panel discussions and a film series are planned for next week.



X.400 Gateway named 'Software of the Year'

Digital's X.400 Gateway software for the VAX has won the "Computer Software of the Year" award from EMMS, a newsletter serving the electronic mail and microcomputer system industries. The software was developed by the Integrated Office Systems Group in Reading, England. Digital is one of the first major computer vendors to produce and ship X.400 software.

X.400 is a standard for electronic mail which was developed by the International Telegraph and Telephone Consultative Committee (CCITT). CCITT is part of the International Telecommunications Union, an international treaty organization. According to Dick Derosier, Corporate Marketing manager for Public and Electronic Mail Systems, "X.400 defines how messages are encoded as computer information. It tells how to specify addresses and how to transmit information from one computer to another, and it specifies the services that must be performed by each mail system."

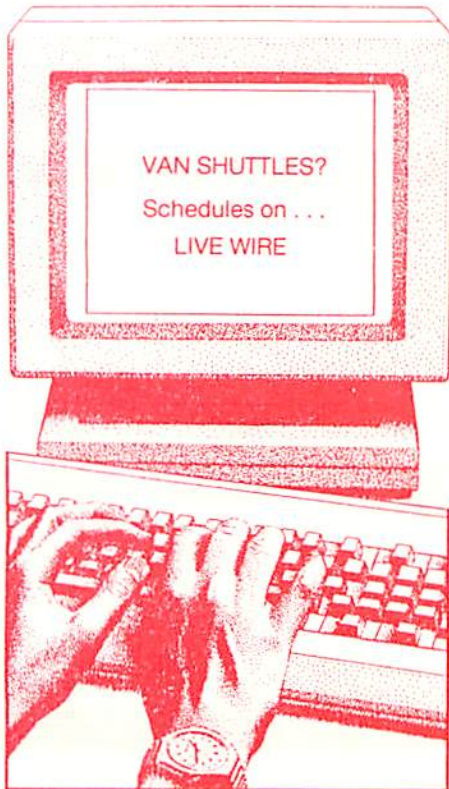
Dick compares Digital's X.400 software to the voltage adapters that are used to convert U.S. appliances to standard European household current. "The standard U.S. household electrical current is 110 volts,

whereas in Europe it's 220 volts. An American appliance won't work on European household current unless it's plugged into an adapter. X.400 is an important standard, because it enables people all over the world to communicate clearly."

Dick continues, "The significance of Digital's Message Router X.400 Gateway product is that users of Digital mail systems can now communicate with other vendors' electronic mail products that conform to the X.400 standard."

The X.400 project team was headed by John Kell, development manager. Other key players were Jim Reed and Nick Tatham, project managers; Tom Harding, architect/designer; Charles Fox, development team leader; Russell Robles, Vinod Bhardwaj, Kein Wong, and Julian Manning, development team members; Mick Schonhut, documentation; Derek Bell, product assurance; and Iain Smith, product manager.

Digital's MCI Mail Gateway for VAX minicomputers and PC ALL-IN-1 also were nominated for the "Software of the Year" award. There were seven entries from other companies such as Northern Telecom and IBM. ■



THE MARKETPLACE



CARS

- '82 TOYOTA CELICA GT, htcbbk, 5spd, air, am/fm ster, \$4895, Rick, 297-4929
- '81 BUICK SKYLARK, 4dr sedn, 4cyl, auto, a/c, fwd, st/cass, 91Kmi, exc cnd, \$1400/80, Martin, 297-4756
- '76 DODGE 100 PICKUP w/toppr, 8cyl, auto, 88Kmi, brnd new carb, gd phys cnd, nds wrk, \$500, Glenn, 223-3880
- '83 MITSUBISHI CORDIA, HB, 5spd, air, am/fm ster, 39K mi, R. Jones, exc cnd, \$4500/80, Raggy, 223-6225
- '84 CHEVY CELEBRITY, auto, 6cyl, blk, 60Kmi, White let Dunlop radis, 2dr, am/fm cass, \$5900, Walter, 292-2401
- '86 FORD F 150 4X4 trck, 300 6cyl auto, am/fm cass st, new tires, 25Kmi, exc cnd, \$11.5, Helen, 283-6356
- '76 HONDA CVCC, 4spd, am/fm cass, 80Kmi, gd cnd, \$600 Hilda, 245-5317
- '80 PLYMOUTH CHAMP, std, frnt whl dr, 33+mpg, good cnd, am/fm radio, \$1200/80, Bonnie, 223-6532
- '78 FORD VAN, stdnd, 6cyl, windowed E150, panel, rug, stereo, CB, nds bdywork, \$1400/80, Marge, 232-2301
- '82 DODGE 024, htcbbk, white/maroon, exc cnd, 4sp, snrf 2.2 l, am/fm stereo, \$3100, Ava, 297-2319
- '85 TOYOTA CELICA GTS, red, evry factory optn+more, clean, mst see, \$10500/bst reas ofr, Steve, 234-5295
- '84 OLDS CUTLASS SUPR, V6, a/c, cruise, am/fm cass, 45K, exc cnd, \$6000, Mark, 224-1560
- '82 VW RABBIT L, 4dr, fuel inj, 68Kmi, 35mpg, new exhs & radials, am/fm ster, exc cnd, \$3.5K, Steve, 223-6449
- '85 GMC S15 SIERRA PICKUP, 4wd, auto w/ovrdr, V6, 2.8l Ziebt, lngbd, bl/white, exc cnd, \$8200, Jim, 297-4533
- '67 MUSTANG Coupe, 6cyl, auto, am, 75Kmi, restorable, all orig equip, \$2500/80, Dick, 225-5790
- '81 DATSUN 210 Wagon 5spd, a/c, cassette, roof rack 89K mi, \$2000, Rao, 223-5594
- '84 DATSUN 300 ZX, 5spd, V6, fire red, 45Kmi, 2dr, a/c am/fm cass, stored/wintr, exc cnd, Jim, 269-2202
- '79 CJ7 JEEP, 95Kmi, exc cnd, many new parts, \$3600, Dorothy, 381-1248
- '81 TOYOTA STARTL, 5sp, htcbbk, am/fm, v gd cd, \$1500/80
- '79 CHEVY MALIBU Wgn, auto, V6, \$1K/80, Greg, 226-2186
- '80 OLDS OMEGA, auto, V6, fwd, am/fm, 89K, new batt, nds some work, \$650, Vartkes, 223-6593
- '79 PLYMOUTH HORIZON, blue, 4dr htcbbk, 4sp std, a/c, am/fm cass, 100K mi, \$500 firm, Jay, 223-2614
- '83 DODGE CHALLENGER, 65Kmi, std, 5spd, cruise, snrf, am/fm cass, pwr wndows, blk, \$4800, Debbie, 297-4839
- '80 FORD LTD Wgn, 8 pass, am/fm, a/c, rf rack, cruise, 82Kmi, gd shape in/out, \$1850/80, John, 262-8308
- '81 SAAB 900 TURBO, 4dr, auto, slivr/blu int, exc cnd all optns, 58Kmi, Yamaha st, \$7200/80, Cathy, 262-8295
- '84 TOYOTA COROLLA, 4dr, exc cnd, new exhaust, needs tires, 78K mi, asking \$5300, Karen, 244-7536
- '82 SUBARU GLF model sedan, 5spd, a/c, ps/pb, am/fm ster, exc cnd, lownr, 65Kmi, \$2500, Elizabeth, 244-6200
- '80 FORD FIESTA, 75Kmi, blue, 4spd, snrf, new brks, runs good, \$900, Judy, 297-4888
- '81 BMW 320i, 70Kmi, snrf, ac, tp dck, gd cnd, \$7800/80
- '79 OLDS CUTLASS SPR, 77K, ac, \$2800/80, Ellen, 251-1027

FURNITURE

- DINING RM TABL/6 CHR, hutch, exc cnd, \$500; kit tabl 4chrs, \$150; kng sz wtrbd, exc cnd, \$200, Phil, 274-6448
- ANTIQUA PINEAPPLE MONOGANY BRD, exc cnd, twin size, \$85, Rich, 223-7559
- BOX SPRING, MATTRESS, qn siz, new, \$125; mattress, box sprng, qn siz, extra frm, new, \$350/80, Clair, 223-5469
- DINING RM TABL/4 CHR, cntmpy rctng skdd gls top oak&wckr base, \$1000/new, now \$400/80, Greg, 276-9124
- WATERBED, kng sz, dk pine, pedestal, semi-waveless mattress, lnr, htr, fill kit, \$100/80, 296-6612

LOST & FOUND

- SILVER LINK BRACELET, lost on 1/22 in Hill vicinity, reward, Claire, 223-7159

MISCELLANEOUS

- CAMERA, 35mm, Minolta X-700, w/50mm&28mm WA lns, flash telpt conv, flm adv, fltr kt, \$300/net, Joe, 247-2199
- DRUMS, Slingerland, 8pc, ovrsz set w/2ildjian cymb, Rototms, chrme, all stdns, \$800/neg, Suzanne, 277-7068

CRAFTSMAN RADIAL ARM SAW, 10 mo old, 10" bld, exc cnd inc stand & blades, \$225, Marty, 223-4304

- FREEZER, Sears, chest, 15.1 cu ft, w/5 baskets, like new, asking \$225, Denise, 264-6228
- SNOWBLOWER, Sears, 3.5 hp, self propelled blower, starts but nds tuneup, \$75, Jim, 223-7044
- RAINBOW, 100B 640KB, 10MB hard disk, graphics, LA50 printer, fltr std, \$3K/80, Rich, 272-7317
- HORSE LEASE, on-farm, Appy mare, 8yrs old, 14.2 hnds ride nt/trails, help brd/shoes, Laura, 223-5831
- VIDEO CAMERA, Panasonic PV300, newest top/in w/CCD & auto evrythng, like new, \$1199, Ron, 223-3410

PIANO, Kingsbury upright, newly refinished, \$650, Maggie, 297-4932

TIRES, 4 Pirelli P-6a, 190/60HR 14, used only 1000 miles, \$290 for the set, Franc, 234-4241

COLOR VIDEO CAMERA, Panasonic PK450S, pwr zm, 6:1 auto focus, 900LUXw/cass, fltrs, \$350, Hugh, 223-5410

TIRES, 195-SR-14, Uniryl Tgr Paw M+S, all season stl bld radls, on rims for Nissan PU, \$50, Dave, 223-3538

ELECTRIC BASS GUITAR, w/case, Quest "Black Magic", exc cnd, \$175/80, Tom, 223-7130

SINGLE CREW SHELL, wood, singl person boat w/car top rck, for recreation or racing, \$1K, Karen, 297-7281

PRINTING TERMINAL, DEC LA34, B/O, Mary Ann, 292-2570

ELEC PORTABL TYPEWRITER, Sears, correctn featur, Pica exc cnd, hrdly usd, pd/\$375; \$250/80, Sharon, 225-6998

SYMPHONY TICKETS, avail/ Sat evening BSO perf, 2/21, 3/28, 4/4, 4/18/87 (2pr) \$27.50 pr, Burton, 223-3404

SNOW SHOES & BINDINGS, Bear Paws (36"x10") new/\$80 used twice \$70, Lindsay, 272-7290

BRUINS vs. BUFFALO, Sat, Feb 28, 1:15 P.M., 2 tickets good seats, \$19/each, Vartkes, 223-6593

MOTORCYCLES

'86 KAWASAKI KDX 200 Enduro, impec main, strd/wintr mt; boots/pants/helm optnl, \$1400, Paul, 225-4872

REAL ESTATE

- SO NASHUA, newly constructed, 2br cndo, l 1/2 bth, top corner unit, \$88900, Lisa, 264-3566
- NORTHBORO, sunny 2br apt styl cndo, cornr unit, kit dn area, lvrn, bth, slidr/balc, \$95K, Deanna, 223-9759
- ARLINGTON, 1 br cndo, w/study, ingr pool, w/v, immc condition, \$109900, Mary Ann, 223-2194
- MILFORD, MA, 2br twnhse cndo, 2 1/2bth, pool, tennis, golf, 2mi/495, ask \$169.9K, Larry, 223-2954
- BURLINGTON, split level, 4 yrs old, 3-4 bdr, l 1/2bth fam rm w/frpl, ovrsz dck, \$209900, Nancy, 251-1762
- BOXBORO, 2br cndo, ful appl, air cnd, tennis crts, pool, \$92500, Larry, 237-3274
- SOUTHBRIDGE, why rent? 2 famly, lo expnses, gd nbrhd crnr lot, parking, asking \$92400, Guy, 264-6295
- MAYNARD, 3br, 2 1/2 bth, fpl fr, wd stv, lrg new deck mint cnd, 3/4 ac, \$199K, Olch, 223-3774
- LEOMINSTER, 2br, l 1/2bth, twnhse cndo, ovrsz deck, pool, tennis, a/c, \$110K, Liz, 223-7796
- ANDOVER, beaut 3 bdr, 2b, gourmt kit, fam rm, big scrn prch, 2car gar, \$262.9K, Judy, 381-2934

RECREATION VEHICLES

- WINDSURFER, Viper, new sail, coat new/\$1100, will sell \$750, Liz, 266-4732
- '82 BAYLINER, 26', faly cruiser & offhwr fshrmn, APT cabn, head, shwr, stv, slp 6, \$19.9K, Tom, 223-4718
- '73 SHASTA MOTR HOME, Dodge Chassis, slp 6, mint cnd, must be seen/drvn to apprec, Faith, 223-7725

RENTALS

- LOON MTN, 2 bdr cndo, 2bth, slp 6, frpl, jacuzzi, cabl tv, more, by wknd or wk, Leslie, 251-1228
- SUGARBUSH, VT, ski cndo, ski to and from slopes, near village, slp 5, Bill, 223-9811
- LOON MTN, 3 min, new stdio eff cndo, slp 4, mod kit ind pool/whlp, \$375/wk 12/1-4/1, Lori, 296-4161
- LEOMINSTER, 1 lge bdr cndo, to couple or 2 females or 2 males, \$525/mo + util, Mary, 251-1196

W. YARMOUTH, Cape Cod, 3bdr rch, lmf/Seagull Bch, slp 6, nr shops/Hyannis, May-Sept, \$650/wk, Pat, 297-5310

WATERVILLE ESTATES, NH, new cndo, 3bdr twnhse w/mtn view, wknd/\$360, wk/\$740, Bill, 296-4154

GUNSTOCK, new cndos on Lk Winni, 5 min frm sking, slps 5/6, \$100/120 per nt, wtn 2 nts, Bob, 285-6049

SUGARLOAF, USA, ski hse shares, ful or half shra are availbl in 3 bdr A-frame for season, Howard, 226-6998

LAKEFRONT, nr N. Conway, 3bdr, 2bth cntempary w/dock & canoe, \$400/wk, Van, 223-2856

KILLINGTON, ski house, slp up to 14, \$150/nt, great location, Blake, 221-5879

ACTON, lge 1 bdr Woodvale cndo (RT 2A) priv ent, pool tennis, a/c, avail 3/1, \$675 inc ht, Elaine, 234-4408

SO NASHUA, Spitbrook Rd, 2 bdr, \$650 inc util except elec, Bill, 381-2283

ACTON, lge 2 bdr+loft in antique farm hse, \$850/mo incl heat, avail 2/15, Charlie, 223-5678

POMPANO BCH/FT LAUD, lux cndo, 2bdr, slp 6, wet bar, 2 pools, jacuz, avl 5/9-5/16, rent or sale, Bob, 236-2183

WORCESTER, 3 car garage (with locks) in excellent neighborhood, Tat, 225-6960

METHUEN, sunny 1br apt in gractious Victorian, lge kit bay wndws, hwd flr, \$575 inc util, Susan, 264-1721

HILTON HEAD cndo, 2bdr, 2b, walk to ocn, 2 pools, 8 tennis, raqtbl, jacuzi, \$300-\$450/wk, Pat, 223-8117

LEOMINSTER, new 7rm colonial, 2car gar, l/2 ac lot, nr 190 & 2, \$900/mo+util, avl 4/1, Fred, 223-4464

CAPE COD, DENNIS, MA, ranch, slp 6, avall for sumr, \$550/wk, \$1000/2 wks, Pat, 268-3076

FALMOUTH, hse slps 6, nr evrythng, wk/mnth/season, quiet area, May thru Sept, Paul, 223-3548

OLD ORCHARD BCH, MAINE, beaut 2 br, 2b ocnfrnt cndo slp 6, 2wk/\$2K, mon/\$3500, nonsmkr, MaryLou, 296-4084

FRAMINGHAM, 2bd cndo, swimming, tennis, avl frm 3/1/87 \$600/mo + util, Yung, 289-1053

GRAFTON, twnhse, 4br, 2b, ful appl kit, skylite, gar, dck w/d hkup, gas, conv loc, \$875+util, Sylvia, 296-3373

LOON MTN, 4bdr ful equip lux twnhse, ind pool, jacuz sauna, slp 12, 3nt wknd/\$480, mdwk/\$400, Bob, 264-9192

ST THOMAS, Virgin Isands, tmshr villa at Bluebeards Castle avl to rent wk of May 10th, Mark, 276-9016

WAREHAM, 2 br waterfront cottage, Hamilton Beach Jul-Aug, \$560/wk; Jun & Sept, \$350/wk, Dick, 234-4051

SO YARMOUTH, Bass Rivr, 2bdr, patio, big yard, nr/bchs no pets, \$485/wk, avl Jul/Aug, Roger, 617-935-7117

HUDSON, 4rm apt, 1st flr, ful appl kit, w/w, snprch, no pets, offst pkg, quiet nbrhd, \$550+ut, Carol, 223-2890

LOON MTN, twnhse, slp 6-8, 1 mi to mtn, ful equip, clbhs, sauna, \$450/wk, \$225/wknd, Judith, 244-6942

ROOMMATES

- M/F, 3br twnhse, Windsor Hts, Marl, \$65/wk, mature, nonsmkr, prof, Joanna, 223-6317
- M, nonsmkr, shr 2bdr home, \$275+ \$40 util, Marlboro, Steve, 273-3304
- M/F, nonsmkr, shr lge beautifl cndo/Acton, has evry thng you need, \$300/mo, Bob, 276-8894
- NONSMKR, shr house in quiet conv Hudson location, \$300+, Carol, 276-8377
- M/F, shr new 2 br cndo w/vu, Wilton, NH, no smkr/pets, avail now, \$375+negot, Bonnie, 264-4583
- M/F, nonsmkr, shr lge 2bdr/2bth apt/Acton, \$350/ama' bdr, \$380/mastr bdr, util inc, Therese, 223-4769

SPORTING GOODS

- GOLF CLUBS, men's Spaulding Iron clubs, \$30; men's sz 9 Nordica Ski Boots, exc cnd, \$40, Sandy, 223-6735
- SKIS, 1 yr old Dynastar w/Solomon binding, \$100, Marty, 273-3573
- SKI PANTS, ladies sz 10, White Stag, brnd new, stretch w/gaiters, orig \$130, price \$85, Jacqui, 223-3697
- SKI EQUIPMENT, Dynastar skis, 150m & ladies Nordica boots, sz 7 1/2, \$110, Kathy, 274-6710
- X-C SKI BOOTS, mns sz 9, skis, poles, \$50, Jack, 282-1479

WANTED

- LIVE-IN, COMPANION and/or health aide for elderly, disabled lady/Wayland; rm/brd/salary, Joan, 223-5778
- WANTED TO RENT IN FLORIDA, 2 bdr, 2bth cndo, from Feb 12 - Mar 7, Lori, 276-8632
- BOAT TRAILER, 12-18', any cnd, must be reasonably road worthy, pay off Xmas bill, Christopher, 296-4197

news briefs

Boating course offered

A 12-week course in safe boating begins Wednesday, Feb. 25 at 7:30 p.m. at R.J. Grey Junior High School in Acton. The course covers such topics as seamanship, Coast Guard regulations, navigation aids, and compass and chart work. There is a nominal charge for course materials. Late registrations will be accepted. For more information, call (617) 256-2746. ■

Deadlines for 'Digital This Week'

Deadlines for "Digital This Week" have been established to help employees plan events and publicity around certain editions of the paper. Deadlines do not pertain to Market-place, which is first come, first served. The next three issues and deadlines for DTW: March 2 issue — Feb. 18 deadline; March 16 issue — March 4 deadline; April 6 issue — March 25 deadline. ■

CODE seeking volunteers

CODE, a hotline/multi-service center serving Acton and the surrounding communities, is seeking volunteers. The next training session will begin at the end of February. For more information, contact CODE at (617) 263-8777 or (617) 486-3130. ■

Concert tickets available

Corporate Employee Services and Recreation has made tickets available to Digital employees for a performance of Digital ensemble classical music on Friday, March 6, at 8 p.m. at Jordan Hall at the New England Conservatory of Music in Boston. The deadline for ticket orders is Feb. 20. Forms are available from your local Employee Services and Recreation department, or call DTN 225-4624. ■

Ski party at Crotched Mountain

Corporate Employee Services and Recreation will sponsor a ski party at Crotched Mountain, N.H., on Saturday, Feb. 21, from 5 p.m. to 10 p.m. Lift tickets are \$6 per person (regularly \$12). This price does not include equipment rentals. Employees must show their badges to be admitted, and each employee may bring up to three guests. Crotched Mountain is located on Route 47, just west of Franconia, N.H. For more information, contact your local Employee Services and Recreation representative. ■

Infobase available for Standard & Poor's

An internal videotex infobase has been established to provide employees with business information from Standard & Poor's. The infobase provides financial information on all companies traded on the New York, American, and regional stock exchanges, including over-the-counter stocks. The infobase, which is updated monthly, offers annual and quarterly data reports, as well as geographic, and industry reports.

To subscribe, contact Gita Devi, DTN 223-6272 (LOOKUP::ICS, LOOKUP::DEVI), or on DECmail@PKO. ■

Digital Video Network to broadcast 'Solution Systems Training'

The Digital Video Network (DVN) will broadcast "Solution Systems Training" on Thursday, March 5 from 1 to 4 p.m. Eastern time. During the first hour of the program, which is aimed at Sales representatives, Corporate Product Marketing personnel will explain the "Solution Systems" concept — selling a preconfigured, pretested solution package. Selling strategies and competitive information also will be discussed. The second half of the broadcast, which is designed for Sales support, will discuss and demonstrate sample solution systems for engineering applications.

The program can be viewed at the following downlink sites in the Greater Maynard Area. Site coordinators' names are in parentheses.

Bedford (Mariann Polcari (acting), 249-4528)

Boylston (Marguerite Shaw, 245-5270)
Marlboro (Tammaris Mitchell, 297-2525)
Parker Street (Bill Thompson, 223-4251)

For current programming information, phone the DVN Hotline at DTN 249-1620, 24 hours a day, seven days a week. ■

Software writing course offered

Digital's Software Technical Writing Program (STWP) begins March 9 at MRO2. An intensive full-time course in technical writing, STWP covers software documentation and the basics of programming. The program is designed to offer a reskilling opportunity to reassignable employees, but is also open to other Digital employees. To receive a brochure which contains additional information, call DTN 297-5859 or 297-5172, or send electronic mail to MAGIC1::CONEY. ■

Digital Golf League to tee off again

The Digital Golf League is now accepting applications for the 1987 season on a first-come, first-served basis until the roster is filled. League competition begins April 27 at Stow Acres Country Club in Stow.

The deadline for applications is Feb. 27. Applications should include name, badge number, mailstop, DTN, average nine-hole score, and a preferred and alternative night and time of play (Monday-Friday, 4:15 p.m. or 5:15 p.m.). Applications must be accompanied by a full payment of dues — \$25 per full-time member, \$10 for alternates. Refunds will be made to those who apply for full-time membership, but become alternates due to lack of space on the roster.

Checks should be made payable to "DEC Golf League." Send applications to Mary Donahue at MRO2-3/M84. ■

educational opportunities

Technical seminars

This is an integrated calendar of seminars for HLO, MRO, LKG, APO, LTN, ZKO, MLO, and SHR.

Unless otherwise indicated, seminar locations are as follows:

APO	Training Center		
HLO	Hall of White Mists		
MRO	Hardware/Software Con. Room		
LKG	LKO1-3 Cafeteria		
ZKO	Babbage Aud.		
MLO	Mill Caf. Con. Room		
SHR	Room will be announced		
LTN	Cafeteria		
APO	289-1226	ERIE::SCOTT	
HLO	225-4068	HUDSON::FIDLER	
MRO	297-5097	HYPER::CSMALL	
SHR	237-3258	APOLLO::HEDIN	
LKG	226-7065	DELNI::NAPERT	
ZKO	381-1057	ZEKE::LIBRARY	
MLO	223-3674	MILRAT::COTOIA	
LTN	229-6900	PHENIX::BETTE	

Feb. 17, 2-4 p.m., MLO

Bill Cray, Digital

"How to Influence and Protect Digital's Technological Advances"

Feb. 17, 10 a.m., HWM-HLO1

Mike Fox, Digital

"Local Area VAX Clusters"

Feb. 17, 9:30 a.m.-noon, SHR

Loctite Corp., New Hampshire

"Adhesive Bonding"

Feb. 17, 1-2 p.m., ZKO

Earl Graves, Black Enterprise

"Black History Month"

Feb. 18, 10 a.m., HWM-HLO1

Dan Corkill, University of Massachusetts

"Generic Blackboard (GGB) Implementation System"

Feb. 19, 2-3:30 p.m., MRO

Tom Eggers, Digital

"AXE — The VAX Architectural Exerciser"

Feb. 20, 8:30 a.m.-noon, APO

John Bartoszek, William Bennett, Barbara

Eggers, Roy Eisner, Sean Gadman, George Meade, Digital

"New Technology Development, Transfer, and Implementations at Digital"

Feb. 20, 2-4 p.m., ZKO

David Hartzband

"Provision of Induction as a Problem Solving Method in Data-Model Systems"

Feb. 24, 2 p.m., HWM-HLO1

Dick Flutie, Jamie Rose, Digital

"The Application of Transmission Electron Microscope to Wafer Fab and Finished Device Problems"

Feb. 25, 10 a.m., HWM-HLO1

Kuang Chi, Del Ramey, Digital

"CMOS Phase Lock Loops"

Feb. 26, 10 a.m., HWM-HLO1

Hoda A. ElMaraghy

"Applications of Expert Systems and Artificial Intelligence in Flexible Manufacturing"

March 2, 3-4:30 p.m., LKG

Gerd Keiser, GTE

"Optical Fiber Communications" Part 1 of 4-part series

March 4, 3-4:30 p.m., LKG

Henry Yang, Digital

"Fiber Distributed Data Interface (FDDI)" Part 2 of 4-part series

March 11, 3-4:30 p.m., LKG

Don Knudson & Semyon Ginzburg, Digital

"Optical Fiber Communications: Physical Layer Issues" Part 3 of 4-part series

March 18, 3-4:30 p.m., LKG

Don McMahon, Digital

"Optical Multiplexed Network Concepts" Part 4 of 4-part series

March 25, 3-4:30 p.m., LKG

Bruce Luhrs, Digital

"Fault Management Model for Distributed Systems" ■

Operator Training Program to be offered in April

The ninth offering of the Operator Training Program (OTP) begins on April 20. The OTP is designed to train full-time Digital personnel who are eligible for transfer to become computer operators. The 17-week program consists of one week of orientation and four weeks of classroom training and lab, followed by 12 weeks of on-the-job training. Deadline for applications is March 9.

The first four weeks of on-the-job training are typically spent at a Data Center other than the trainee's permanent job assignment. The next eight weeks are spent working in the sponsoring manager's Data Center. Formal training includes Hardware, Software and Communication Concepts, Data Center Procedures and Standards, and an emphasis on verbal communication skills. The hands-on laboratory experience is fo-

cused on the VAX.

Upon satisfactory completion of the program, the trainee will be promoted to an Operator II (D61) and will work in the sponsoring Data Center on a full-time basis.

Participation in the program requires a minimum of a one-year commitment to work for the sponsor after program completion (total of 1 year and 17 weeks). Additionally, the trainee must make commitments to work other than first shift, as most Data Centers operate on a 24-hour basis seven days a week, and to not take any time off during the training.

For further information about this program, contact OTP manager Art Raiche at DTN 273-3108, or OTP coordinator Marianne Darling at DTN 273-3427. ■

High Performance Systems announces media-based courses

The following satellite network courses will be held next month in Marlboro. The exact locations will be announced.

Geometric Dimensioning and Tolerancing for Engineers and Designers March 6-April 10 (six consecutive Fridays), 11 a.m.-1 p.m.

Distributed Processing March 23-April 6 (three consecutive Mondays), 11 a.m.-2 p.m.

Office Automation: Technology and Management March 24-26, noon-4 p.m.

Supercomputing: Applications and Issues (one-day satellite video-conference) March 4, 11 a.m.-6 p.m.

To enroll via COURSES, set host HYPER, username COURSES, password COURSES, or call the registrar at DTN 297-6298 (HYPER::REGISTRAR). ■

Boston area seminars for March

(Note: Seminars are frequently attended by both customers and employees. For registration information call DTN 249-4949 or (617) 276-4949.)

VAX DATATRIEVE for the Business Professional

March 4-6 Course No.: EY-1359E-SO
Comprehensive Overview of the UNIX® Operating System

March 4 -6 Course No.: EY-2257E-SO
Designing FMS Forms for DATATRIEVE Applications

March 6 Course No.: EY-5229E-SO
Manufacturing Automation Protocols

March 9-10 Course No.: EY-6545E-SO
VAX Hardware Overview for the Experienced MIS Manager

March 23-24 Course No.: EY-5252E-SO
Design of Applications Under VAX/VMS

March 24-27 Course No.: EY-3859E-SO
VMS Software Overview for the Experienced MIS Manager

March 25-26 Course No.: EY-5253E-SO
Introduction to Artificial Intelligence

March 25-27 Course No.: EY-2399E-SO
Relational Database Design Using Rdb/VMS

March 25-27 Course No.: EY-2258E-SO
Managing Your MicroVAX

March 25-27 Course No.: EY-4831E-SO
VAX LISP for Experienced Programmers

March 30-April 1 Course No.: EY-2400E-SO
Network Troubleshooting

March 30-April 1 Course No.: EY-1363E-SO ■

UNIX is a trademark of AT&T.

Quality Development course offered

"Introduction to Digital for Engineering" is a two-day workshop offered by the Quality Development Program of the Central Quality Group. It introduces new engineering hires to the company and gives them information about Digital's philosophy, products, organization, goals, culture, and the engineering environment. The course, which is designed for engineers who have been with the company for three months to a year, will be held on the following dates.

Date	Location
March 10-11	Spitbrook (ZKO)
March 25-26	Littleton (LKG)
April 8-9	Location to be announced
April 22-23	Littleton (LKG)
May 6-7	Location to be announced
May 13-14	Location to be announced

To enroll on-line, set host to SIVA, username COURSES, password COURSES, or call 381-1822. For more information about the course itself, contact Debbie Barrett at DTN 381-1338 (SIVA::BARRETT). ■

U.S. Software Services Training March course calendar

Registration is now open for the following U.S. Area Software Services Training courses, which will be offered through March. All courses are open to all Digital employees.

Software employees should register through their area Software Services registrar. All non-Software personnel should register through the Bedford registrar at DTN 249-4671. Consult the Software Services Training Course Catalog or corporate videotex for complete registration information, course descriptions, and prerequisites.

Northeast Area

VAXCluster System (EY-2505-LO) March 2-6, BUO

Communication Interfaces (EY-2554E-LO) March 2-13, BUO

VAX/VMS System Seminar (EY-1778E-LO) March 2-13, PKO

Baseway Sales Support (EY-4487E-LO) March 2-3, FHD

VAX/VMS System Manager (EY-5767E-LO) March 2-6, BUO

Baseway Fundamentals (EY-5319E-LO) March 9-13, FHD

VAX/VMS Utilities and Commands (EY-4463E-LO) March 9-13, March 30-April 4,

BUO

DECnet VAX Support (EY-0150E-LO) March 16-20, BUO

ACMS V2.0 Application Development (EY-1832E-LO) March 16-20, BUO

ACMS V.2.0 Support (EY-1833E-LO) March 23-27, BUO

VS Series Workstation (EY-2085E-LO) March 23-27, PKO

DECnet/VAX Support (EY-0150E-LO) March 23-27, BUO

VAX/VMS System Performance Management (EY-2504E-LO) March 23-27, BUO

RSX/VAX PSI Support (EY-2502E-LO) March 23-27, BUO

New York/New Jersey Area

VAX 11 RDB/VMS Support (EY-2532E-LO) March 2-6, NYO

Local Area VAXCluster (EY-5797E-SO) March 10-13, NYO

VAXCluster System Management (EY-2505E-LO) March 16-20, NYO

Introduction to ALL-IN-1 Forms Customization (EY-5351E-SO) March 16, NYO

Fundamentals of ALL-IN-1 Application Programming (EY-5355E-LO) March 17-20, NYO ■

Course announcements from DIS Training and Education

Cost/Benefit Analysis for MIS March 9-11

This course presents methods that help to plan, implement, and assess the financial impact of systems projects. Students will learn to formulate financial targets and action plans; use break-even and contribution analysis techniques; assess tradeoffs of systems alternatives and the associated risks; and communicate the results of proposals (No prerequisites).

Audience: Systems professionals involved in planning, costing or assessing the financial benefits of systems projects.

VAX/VMS Operator March 16-20

Students will learn to perform an operator's duties and the basic procedures of running a system. Topics include disk and tape volume, batch and print queue control, system startup, shutdown, and backup, error handling, and user and device control. Prerequisites: Previous computer experience and an understanding of terminology and concepts.

Audience: Computer operators who will be using the VAX/VMS operating system.

VAX DATATRIEVE User for Computer Professionals March 18-20

Formerly called "VAX DATATRIEVE User," this course teaches students how to use DATATRIEVE. Students learn how to create, access and modify data, create a DATATRIEVE dictionary, and write basic reports using DATATRIEVE Report Writer. Prerequisites: "Introduction to VAX/VMS" and basic knowledge of Digital Command Language (DCL).

Audience: Anyone currently using or planning to use VAX DATATRIEVE.

The following courses are intended for managers, planners and other professionals who will use EPS for financial modeling or for statistical analysis.

EPS User April 21-22

Learn EPS software features and commands that allow non-technical users to perform forecasting, risk analysis, planning or ROI calculations. Prerequisites: Experience using a VAX/VMS system or knowledge gained from "VAX/VMS Utilities and Commands." Review of the EPS Primer is recommended. (Primer is available through the DIS registrar at DTN 249-4670.)

EPS — Hierarchical March 19

The course covers cross-sectional reporting techniques, processing options, interaction between sectionalized files, what-if analysis, currency conversion and inflation effects. Prerequisites: "EPS User" and one to two months of actual usage.

EPS — Advanced March 20

This course covers high-level modeling techniques including looping, indirect addressing, and menu-driven applications. Prerequisites: "EPS User," "EPS Hierarchical," have one to two months of actual usage.

To register, call Cheryl O'Hern at DTN 249-4670. To obtain a detailed course description or other training information, call DTN 249-1461. Descriptions will be sent over the network for immediate reference. ■

Littleton slates events for Black History Month

The Central Group of Small Systems Manufacturing in Littleton will observe Black History Month during the week of Feb. 23. Sponsored by the Small Systems Multicultural Core Group, "Cultural Contributions in History" celebrates the contributions that people of color have made to American culture. Events are open to all Digital employees.

Cultural artifacts and art work will be on display all week in the LJO1 and LJO2 lobbies. A week-long film series will include "Eyes on the Prize," the story of the civil rights movement; "Another America," a documentary about Hispanics' impact on business, culture, and politics; and "The Black Achievement Awards." Contact Marv West, DTN 226-2131 for information about film times and locations.

A panel discussion on "Cultural Contributions and Visions for the Future" will be held on Wednesday, February 25 from 11 a.m. to 1 p.m. in Conference Room A, LJO2. Panelists are Ron Paine, Corporate Purchasing manager; Barbara Walker, Corporate Valuing Differences manager; Jenny Watson, U.S. Software Services Personnel Programs manager; and Rosaura Cepeda, Organizational Development manager for U.S. Area Manufacturing. In addition, ethnic food will be served in the LJO2 cafeteria on Thursday, February 26.

For more information about any of these events, contact Marv at DTN 22-2131 (BRUTUS:WEST). ■

Digital, Citicorp sign contract for Global Trading System

Digital and Citicorp Investment Bank have signed a three-year, \$30 million contract to provide computer solutions for the bank's Global Trading System. The Global Trading System is a trading support system that provides traders with real-time market information, on-line trade execution capabilities, and on-line news retrieval services. A wide range of Digital products is involved, including VAXcluster systems, VAX-based workstations, and various local- and wide-area networking capabilities, as well as software, network installation, and training.

The new \$30 million system will be implemented over a three-year period. Initially, Citicorp Investment Bank will invest \$5 million in equipment to improve communication, information management, and the overall trading process in its London and Frankfurt operations. By the end of 1989, similar capabilities and benefits will extend to its offices around the world. ■



Dick Andersen (left), Marketing manager for the Network Systems Group (NSG) in Nashua, and Ray McIntosh, group Marketing Communications manager, hold the 1986 Telly Award, which NSG recently won for its video, "NSG Capabilities." The video captured first place in the category of non-broadcast training. The Telly Award is a national competition honoring outstanding video production.

Changes in Service Recognition Award program announced



Sheila Fantozzi

promoting local recognition of employees, award selection and quality, and program administration.

Corporate Employee Services and Recreation administers the Service Recognition Award program. According to Manager Sheila Fantozzi, the changes improve an already effective program. "This year, the Service Recognition program will honor more than 7,500 employees in the U.S. alone. Since it's important to recognize these employees at the local level, a framed, personalized service recognition certificate has been added to the program. Managers can present the certificate at an informal staff meeting on or about the employee's anniversary date." Sheila emphasizes that local presentations will not replace the luncheons and dinners that honor employees after five

years of continuous service and every five years thereafter.

Gifts and the way in which employees receive them have also changed, says Sheila. "Beginning this year, many of the jewelry items will be replaced and new gifts will be added. Twenty-five-year employees will have a choice of gifts, rather than being limited to the Mill clock tower.

"Because of the size of some of the gifts, and the increase in volume, gifts will now be sent directly from the vendor to employees' homes," Sheila continues. "Employees will order their gifts from the vendor, and they will arrive before the anniversary date."

Employees whose anniversaries fall in January, February, or March of this year will receive their gifts after their anniversary date. This was done, says Sheila, to avoid overlapping the new program with the old one. "From April on, however, employees will receive their gifts as close to their anniversary date as possible," she says.

Employees who will celebrate a service anniversary this year should make sure that their correct name and current address are on file with Personnel. For more information about the Service Recognition program, contact your local Personnel Services Administrator. ■

EAP presenting seminar on caring for elderly parents

Throughout February, The Greater Maynard Employee Assistance Program will sponsor a series of lunchtime seminars about caring for elderly parents. Participants will learn about the resources that are available in various communities to older people and their families. The seminars start promptly at 11:45 a.m. All employees and their families are welcome; just bring a lunch. Following are the dates and locations for the seminars.

Facility	Date	Conference Room
Concord (CFO2)	Feb. 18	Dickens
Marlboro (LMO)	Feb. 23	Ethernet
Mill	Feb. 25	Sheridan
Powdermill Road	Feb. 26	Assabet

For more information, contact EAP at DTN 223-4439. ■