

digital

MAYNARD

DIGITAL THIS WEEK



Volume 10

Number 3

February 7, 1983

President Reagan visits Digital's Boston Plant

As the Marine One helicopter landed outside, Digital's Boston Plant employees lined the windows and cheered. President Ronald Reagan was here to tour the plant, considered a model for inner city manufacturing ventures; and to highlight his interest in high technology.

The White House Press Corp, reporters from the major television stations, news magazines and newspapers, recorded the event bringing Digital's name into the homes of millions.

"January 26 is a day of honor for the corporation and for the Boston Plant. All employees should share in the pride we feel," said Boston Plant manager Ralph Gillespie. "The Presidential visit comes at a time when the plant has proven itself in performance. Ending November we've had 10 consecutive weeks of 100 percent delivery at a 96 percent or better quality," Ralph explained.

Ralph; Ken Olsen, Digital president; and Jack Smith, vice president, Manufacturing, escorted the President through manufacturing lines for the new personal computer keyboards.

Along the way, the President stopped and greeted employees. At one point he was invited to operate a heat staking machine used to seal the keyboards. Carl Mayer, who helped design the machine, showed the President how to operate it.

After the tour, President Reagan addressed questions from employees and praised the Boston plant as an outstanding manufacturing facility.

Ken Olsen said the keyboard President Reagan sealed would be used in a DECmate II, which would be sent to the White House for the personal use of press secretary Jim Brady, who was seriously wounded during the assassination attempt on President Reagan in 1981.

Digital's commitment to inner city

The Boston Plant is one of two plants Digital operates in Massachusetts urban areas. Digital's first inner city venture, the Springfield Plant, opened 10 years ago in the old Springfield Armory. Now completely restored and modernized, the Springfield plant employs some 900 people and pro-

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Ken Olsen demonstrates the graphics features of Digital's new personal computers for President Reagan during his visit to the Boston Plant.

First worldwide Sales Symposium aids communication

The first worldwide Sales Symposium, held late January in Boston, gave Digital's Sales and Services management the opportunity to evaluate and influence the company's Marketing plans and review the new Marketing-Sales relationship. The theme of the meeting was "all systems go." It stressed the need to keep pace with the future and to be ready for competition. The Symposium also served to expedite this year's planning and budgeting process.

Through break-out sessions, trade show exhibits and informal evening "rap" sessions, attendees learned about the various Marketing Groups' product offerings, directions, strategies and services.

From the U.S. Field, attendees included regional and district sales and field service and software service managers; national accounts sales managers; regional sales development managers; sales group and unit managers; sales executives from major accounts; and regional educational services managers. Representing the General International Area (GIA) were regional and district sales, field service and soft-

ware services managers. And from Europe: country managers and country sales, marketing, software and field service managers.

Among the many Product Group strategies covered in the 90-minute break-out sessions were: Installed Base; Network and Communication; Terminal Products; Manufacturing Applications; Software Services and Educational Services; Personal Computer products and distribution; Small Business and Office Systems; and 32-bit applications.

While these break-out sessions offered participants a chance to sit and absorb data, directions and strategies, the trade shows got attendees on their feet and encouraged them to test, touch equipment and to ask questions.

Some exhibits included in the show were experimental applications, Digital's Personal Computer series, Medical Systems' computerized blood pressure screening center and a laser printer. A highlight of the trade show exhibit was Software Ser-

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TICKET SALES

Shear Madness

When: Sun., March 27
 Where: Charles Playhouse (directly behind Shubert Theatre)
 Time: 7:30 to 9:30 p.m.
 Tickets: reg: \$13.00
 employees: \$10.00
 Meet members of the cast after the play.
 Orders must be received by March 7.

Eastern Fishing and Outdoor Exposition

When: March 16 through March 20
 Where: Sheraton Boxboro
 Tickets: reg: \$3.75
 employees: \$2.75
 Orders must be received by March 7.

Bruins Vs. St. Louis

When: March 24
 Where: Boston Garden
 Time: 7:30 p.m.
 Tickets: \$9.00
 Orders must be received by March 11.

New England Home Show

When: March 5 through March 13
 Where: Hynes Veterans Auditorium, Boston
 Tickets: reg: \$4.00
 employees: \$2.75
 Orders must be received by Feb. 25.

Boston Ballet presents Swan Lake

When: Sat., April 23
 Where: Colonial Theatre, 106 Boylston St., Boston
 Tickets: MEZZANINE: reg: \$20.00
 employees: \$18.00
 BALCONY: reg: 14.00
 employees: 12.60
 Please indicate first and second choices on seating.
 Orders must be received by March 15.

CLIP AND SEND

Use a separate form for each event. (Make photocopies, if necessary).

Event _____ Date of Event _____

I understand that if the allotment of tickets has been sold out, my money will be refunded. I have enclosed a stamped, self-addressed envelope with my home address.

Number of Tickets _____ Check enclosed for \$ _____

Name _____

Mailstop _____ Badge No. _____ DTN _____

Home Address _____

State and ZIP Code _____

Make check payable to DEC Recreation Association and forward with this coupon to:
 DEC Recreation Association, PO Box 310, Maynard, MA 01754.

Golf league opens registration

The DEC Golf League is now accepting applications for the 1983 season. Applications will be accepted on a first-come, first served basis until the roster is filled.

Deadline for registration is March 4, and applications must be accompanied by full payment of dues, \$20 per full-time member. A refund of \$10 will be made to those who apply for full-time membership but become alternates because of lack of space

on the roster. Alternates are entitled to full-time member benefits at outings and the annual banquet.

Checks should be made out to DEC GOLF LEAGUE and sent with the application form below to the league secretary, Mary Donahue at MRO2-3/M38. This year, greens fees will be \$5 per match. League competition begins May 2 at Stow Acres Country Club, Stow, Mass.

Annual dues of \$20.00 are to accompany this form. The application will not be processed without the dues. Checks are to be made payable to "DEC Golf League," stapled to the back of this application, and mailed to Mary Donahue, MRO2-3/M38.

Name _____ DTN _____ LOC/MS _____

- Determine your flight handicap and 9 hole scoring ranges are listed in the right hand column of the chart below.
- Indicate (one flight only) your choices of playing time and night by: a.) Circling your first choice b.) Marking (with X) your second choice.
- Do not request a partner. The League will provide you with one.
- Please answer **all** questions below.

Night	Times	Handicap (Scores)
Mon.	4:15 only	Flight A
Tues.	4:15 only	
Thurs.	4:15/5:15	1 thru 7 (36-43)
Mon.	4:15/5:15	Flight B
Tues.	5:15 only	
Thurs.	4:15/5:15	8 thru 4 (44-50)
Tues.	4:15/5:15	Flight C
Wed.	5:15 only	
Thurs.	5:15 only	15-24 (51-60)
Fri.	4:15 only	

Additional Information

- I can only play those times indicated above - Yes _____ No _____
- If no, my third choice is _____ Day at _____ Time _____
- If there are no openings left except for Friday I will play Friday. (C flight only)
 Yes _____ No _____
- If all openings are filled I will play as an alternate. Yes _____ No _____

DIGITAL THIS WEEK



Editor: Barbara Lovely

Send stories, photos, ideas or suggestions to DTW, CF02-3/K23 or call the editor at DTN 251-1307. Ads must be submitted in writing to Marketplace, CF02-3/K23. Please direct all Marketplace inquiries to Jennifer Hawes at DTN 251-1308.

Digital This Week is published every other week by the Corporate Employee Communication department of Digital Equipment Corporation for the Employees in the Greater Maynard area.

Marketing Groups display their wares at Sales Symposium



Ruth Cassidy and Andy Janus of End User Documentation view a demo on the Professional 300 Series.



E.T. and Jane Longpre of Software Services encourage attendees to "write home" using the same Digital electronic mail system recently adopted by the U.S. Postal Service.



Earie Craigie, (seated), Terry McCafferty, (center) and Art Levine, all of Manufacturing, Distribution and Control, demonstrate the ease of use of VCMS, VAX Manufacturing Control System.



Nick Locsin, Field Service Marketing manager, shows the Professional 350's self-diagnostic capability.

Sales Symposium...

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vices' "E.T." terminal, where attendees were urged to "write home," using the same Digital electronic mail system recently adopted by the U.S. Postal Service.

Other services' groups also displayed their wares at the trade show exhibit. Field Service demonstrated the latest Call Handling and Management Planning and Service Management Resource Tools systems, and Educational Services introduced IVIS (Interactive Video Information Systems), which uses videodisc technology. Sales Training attracted audiences with "The New Digital Sales Journal" videotape which offered information on many of the Sales programs.

The five-day symposium featured several morning and evening keynote speakers including: Ken Olsen, president; Win Hindle, vice president, Corporate Operations; Jack Shields, vice president, group manager; Ed Kramer, Technical Group manager and Jerry Paxton, Corporate Sales manager.



Participants see demonstration of the many international versions of Rainbow 100 keyboards and software.

DME course offerings

Management Development I

Management Development I, a five day workshop, will be offered March 21 through 25. This program is designed to provide both management theory and practical tools while stressing three major themes: how to work on a team and maximize the team's efforts; how to assess and develop yourself and employees; how to enhance use of leadership, delegation, motivation, problem solving and conflict management skills.

A variety of learning activities will be utilized including group discussion, lecture, case study, simulation, role play and video tape.

This course is intended for the first-level manager, who has more than one direct report and has been in his/her position for longer than six months.

For more information, call the course registrar at 249-1882.

Presentation Skills for Impact

Offered at the Bedford Training Center, this course covers how to design and deliver presentations so that the results are clear, precise and timely. Classes are scheduled for February 16 and 17, March 2 and 3, and March 16 and 17.

The design includes lecture/discussion and practice presentations, which will be video-taped and analyzed by participants as well as the instructor.

The audience for this course includes people whose current job success requires effective presentations.

Call the course registrar at 249-1882 for more information.

Other course offerings

Managing Performance

March 8-10, Merrimack

Key Financial Concepts

March 30 and 31, Bedford

Project Management

February 23 and 24, Boylston

March 23 and 24, Boylston

Skills Assessment

March 7, 14, 21, 28, Bedford

Secretary/Manager Communication

February 22, Bedford

Learn about cardio and peripheral vascular systems

Parker Street Cluster Health Services presents a 30-minute lunchtime seminar called "The Cardio Vascular and Peripheral Vascular Systems--An Overview."

Learn about pulses, circulation and other issues affecting these systems. Problem symptoms include cold hands and feet, exhaustion while walking or climbing stairs; and swelling, discoloration or pain in extremities.

PK03--Feb. 14 and 15, Corporate Conference Room, Pole 11F

CF01--Feb. 16, Statehouse Room

MS0--Feb. 17, Assabet Room

VR03--Feb. 18, Training Room, first floor

For more information call DTN 223-5413.

Technical seminar

February 10
MR01 cafeteria
3:00-4:30 p.m.

THE CYBER 205 (Supercomputer Series)
Control Data Corporation
Neil Lincoln

February 17
MR01 cafeteria
3:00-4:30 p.m.

THE CONTROL AND OPERATION OF A MULTI-PROCESSING ENVIRONMENT: THE MIDAS SYSTEM
Lawrence Berkeley Lab
Dr. Creve Maples

February 24
DEC 10-20 Room 2 MR01
3:00-4:30 p.m.

CRAY SUPERCOMPUTERS
Cray Research
Peter Sydow

For updated information contact Sue Nathan, DTN 231-6301 or Gereda Pruitt, DTN 231-6769.

New Courses in Office Automation's Learning Center

Office Automation announces two new courses in its local learning center (LLC) in Maynard at PK3-1/Pole 9J.

Communicating successfully

Learn to give more effective and persuasive presentations. This course will also teach you the necessary skills to conduct more productive business meetings.

Communication skills for secretaries

There is a difference in the formal and informal links between management and the support staff. This AV offering can help the secretary use these links to increase efficiency, improve work situations, and save money.

The Local Learning Center (LLC) in the Parker Street facility houses self-paced audio-visual courses. This LLC is a self-contained training center, currently specializing in the delivery of generic courses. All courses offered are self-paced, available on a continuous basis and administered by a course administrator. LaBelle units are available for participants to run the course materials on the premises at their own pace. A forty hour course may be scheduled for an entire week or by other variable and available blocks of time.

Offerings from Ed Services

BLISS I - Introductory Level teaches students practical and theoretical concepts in reading, debugging, and writing BLISS programs. Topics include storage, iteration, data structures, declarations, routines, modules, and the use of macro facilities. Students should be familiar with the system they are using and one high level language. The course runs for five days. Starting dates for classes held in the Bedford Training Center are: March 7, April 25, and May 23.

BLISS - Advanced Level emphasizes theoretical concepts of BLISS, compiler optimization techniques, and other advanced features of the language. Students should complete BLISS I and spend time back on the job before enrolling for BLISS - Advanced Level. Starting dates for this five-day course are: March 14, May 2, and June 6.

To enroll in the BLISS courses, contact the Educational Services Registrar in Bedford at DTN: 249-4670.

Ski Club plans activities

The DEC Ski Club presents its annual Valentine's Day party on Fri., Feb. 11, 8:00 p.m. at the Maynard Elks Club, Route 62. Tickets are \$3.00 in advance and \$5.00 at the door. Enjoy dancing to oldies, rock and special requests. Food and refreshments will be served and door prizes will be raffled. For tickets or more information contact Sandy Brooke, DTN 223-6532 or Marcia Ring, DTN 228-2026.

The Ski Club also presents a day of skiing at Loon Mountain on Sat., Feb. 19. The cost is \$30 per person. There is a \$2.00 surcharge for non-club members. The price includes round trip coach bus transportation and a one-day lift ticket. For more information and reservation forms contact Sandy Brooke, DTN 223-6532.

Some openings still exist for the Ski Club's weekend ski trip to Sugarloaf Mountain, Feb. 25 to Feb. 27. The price is \$130 per person (plus \$5 surcharge for non-club members). It includes round-trip transportation via motorcoach, two-day lift ticket and accommodations. Reservations are limited and must be received no later than Feb. 15. For more information contact Marcia Ring, DTN 228-2026 or Robin Taylor, DTN 225-6068.



NEWS BRIEFS

Deadlines for "Digital This Week"

Deadlines for *DTW* have been established to help you plan events and publicity around certain editions of the paper. The deadlines don't pertain to Marketplace which is first come, first served. The next four issues and deadlines for *Digital This Week* are:

Feb. 28 issue - Feb. 17 deadline
 March 14 issue - March 3 deadline
 March 28 issue - March 17 deadline
 April 11 issue - March 31 deadline

Vietnam Vets Group holds meeting

Frank Barber will talk about putting the Vietnam experience into a positive perspective at the Vietnam Vets meeting to be held on Feb. 16. One of a two-part talk, the meeting will be at the ML05 Cafeteria at 6:00 p.m. The second part will be held on March 30. For further information contact Paul Senecal, DTN 223-9395, Ted Levine, DTN 277-7126 or Frank Alla, DTN 223-9878.

DCU lowers loan rates

The Digital Credit Union (DCU) has cut its loan rates according to an announcement by President Richard D. Mangone. The new rates reflect current market conditions and are subject to change at any time. DCU establishes loan rates to match or be better than other financial institutions.

The rate for new cars has been dropped from 14 percent to 11.8 percent. Motorcycle loans have been reduced to 13 percent, stock loans to 13 percent, home improvement to 15 percent and second mortgages are down to 14.75 percent.

For more information about any DCU loan program contact your nearest DCU branch office.

Getting control of your money

Setting priorities for discretionary funds is impossible unless you know where your money is going. The Greater Maynard Employee Assistance Program is sponsoring a lunchtime seminar presented by Donna-Lane Nelson, communication director of the Digital Credit Union to help teach employees more about their money.

Learn about Field Service Engineering

Field Service Engineering will hold an open house for employees interested in engineering opportunities in Field Service. It will be held Feb. 15 and Feb. 16 from 6:00 to 8:00 p.m. at the Woburn facility. Field Service Engineering in Wilmington, Woburn and Salem, N.H., is involved in all aspects of repair process development, implementation and support for worldwide Field Service Repair Centers. For further information call Dale St. Louis on DTN 236-2295 or Chris Gordon, DTN 236-2617.

IEEE holds meeting

"The Engineering of Quality Software" is the topic of the February meeting of the Worcester Section IEEE Computer Society chapter. Lou Cohen of Digital will discuss how Digital is meeting the challenge of achieving quality in terms of definition, measurement, development and human factors. The meeting will be held on Tues., Feb. 15 at GenRad in Bolton on Route 117, west of Digital's Stow facility. For more information call Ed Perkins on DTN 225-6463.

Time to review Field Service contracts

Terminals Field Service recently completed a semiannual mailing of maintenance agreements to allow customers to check maintenance agreements before the new fiscal year. It is important for each cost center to verify the accuracy and completeness of each agreement.

Field Service would like each contact to return the reviewed agreement with any corrections by March 14. Customers with questions should contact their Field Service office.

DTW has moved

All correspondence to *DTW* should now be addressed to West Concord II (CF02-3/K23). This includes Marketplace advertisements and article ideas. The new telephone number of the editor of *Digital This Week* is DTN 251-1307. The DTN for Marketplace is 251-1308. The outside telephone numbers are 264-1307 and 264-1308.

On the move

As of Feb. 11, Corporate Personnel will move from Parker Street to West Concord II (CF02). The outside mailing address for the site is 150 Coulter Drive, Concord, MA, 01742. The DTN for Concord is 251 and the four-digit extension. The outside telephone number is 264 and the four-digit extension.

Computer Club looks at VT180s

The next Computer Club program will address topics related to the installation and programming of the VT100 based personal computer and demonstrate applications. The talk will be from 6:00 to 7:30 p.m., Tues., Feb. 8 in the Mill cafeteria conference room (ML05-4). For more information contact Alex Aderer on DTN 223-4203.

Counseling for community college programs available

Digital Education now has academic counseling available for students or potential students at Fisher Junior College and Middlesex Community College. Employees with questions concerning registration, degree requirements, or general program information should contact John LeBlanc, Community College Intern, on DTN 223-9606, Monday from 2:00 p.m. to 4:30 p.m.

Marlboro plans blood drive

Marlboro will hold a blood drive on Thurs., Feb. 10 in the MR03 Oaks Room from 9:00 a.m. to 2:45 p.m. Call DTN 231-7800 for an appointment.

Call for Advanced Development proposals

If you are an engineer with a good idea that requires Advance Development or experimentation, the Research and Development (RAD) committee is soliciting quality proposals for innovative projects. The RAD committee supports a diverse set of efforts ranging from laser drilling to human factors. Any technology type is fair game for RAD. If you are interested, ask your manager for further information.

Marlboro (LMO)	Feb. 9	Ethernet Training Room
Parker St. (PK03)	Feb. 15	Corporate Auditorium
Stow	Feb. 16	Stow Conference Room
Powdermill Rd.	Feb. 10	Nashoba and Assabet Room
Acton (ACO)	Feb. 25	Process Engineering Room
Mill	Feb. 23	Cafeteria Conference Room
Hudson (HL02)	Feb. 28	Mt. Everest Conference Room

THE MARKETPLACE



CARS

'78 CHEVY VAN, long body, 305 V-8 eng, auto-matic trans, vry gd cond, \$3500, Liz, 223-3155

'72 CHEVY PICKUP, std, 6cyl, stereo w/booster, snows included, \$1800, B/O, Karen, 223-6114

'71 CAMARO, "396" 4spd, AM/FM, PS, last of muscle cars, nds body work, \$1000, Larry, 243-2591

'68 BUICK SKYLARK, with '72 350 engine, \$250, Bonnie, 225-4414

'79 MERCURY BOBCAT, 4cyl, 50Kmi, new AM/FM cass, PS, 2dr, \$2500, Shirley, 289-1698

'75 OLDS CUSTOM CRUISER STA WGN, 9passenger, AC, AM/FM, cruise cntrl, \$1500, Art, 269-2055

'80 MAZDA RX7 LS, leather int, sunfr, AC, PW, cruise cntrl, 5spd, 34Kmi, \$9700, Len, 236-2616

'82 CHEVETTE, 8Kmi, FM cass, 35mpg, 4dr, rustprf, rear defog, radials, \$5300, Steve, 223-1919

'74 PINTO RUNABOUT, std, family-owned, 72Kmi, gd cond, \$800, B/O, Elaine, 278-4600

'71 AMX MARK DONAHUE REPLICA, leather int, tlt whl, 4spd Hurst, runs exc, \$3500, Lori, 288-6825

'72 DATSUN 510 WAGON, gd cond, \$900, Rick, 231-2143

'79 CHEVY CAPRI HATCH, 6cyl, 50Kmi, AM/FM, new exh sys, brks, sport whls, \$4800, Agnes, 223-5548

'76 CHEVY NOVA, 6cyl auto, 2dr, hi mileage, runs well, driven dally, \$1500, B/O, Robert, 279-5720

'77 CHEVETTE, runs gd, new parts, never in an accident, \$1995, Bruce, 223-6209

FURNITURE

MAN'S ARMOIRE, 57"H x 38"W x 18"D, French Provincial, by Lane, \$225, Claire, 223-7159

KITCHEN SET, glass top table, smoke grey, w/4 grey chairs, white seats, \$150, Steve, 292-2147

PARLOR SET, 3cushion couch, hi-back chair, foot stool, grn/brwn plaid, \$150, B/O, Dan, 276-8238

DOUBLE BED; dressers; kitchen set; 19 cu ft refrigerator; 19" B+W TV; Nancy, 223-5344

LIVING RM SET, loveseat, chair, couch, rust tones, exc cond, \$400, Ron, 292-2420

BUFFET + HUTCH, drk pine, 6' long, gd cond, too large for new home, \$700, Gary, 223-4345

CAPTAIN'S CHAIR FRAMES(4), black, gd shape, \$85, Margaret, 223-8490

DESK + CHAIR, dbl pedestal, lockable, metal desk, wooden swivel chair, B/O, Adele, 231-7522

WATERBED, queen sz, w/heater+extras, BOOKSHELF, 6' pine, Charlie, 221-5460

MISCELLANEOUS

RUG, 9' x 12', red, exc cond, \$60, Russ, 273-3115

TIRE(1), Goodyear Tracker A-T, sz 10-15 LT, brand new, \$75, B/O, Peter, 247-2282

HAMSTER SET-UP, Habitrail, w/play house, starter set, snackbar, tubes, \$40, Carol, 241-2273

SLIDE TRAYS/CARRYING CASES, Kodak #1 35mm Cavalcade trays w/cases, neg, Sue, 231-6147

SNOW TIRES, B78-13, w/rims, exc cond, \$40/pr, Al, 231-6869

CARPETING, for bathroom, 6x8 wall-to-wall, orig \$87, brand new, cream color, \$30, Julie, 223-7318

CAMERA, '82 Canon AE-1 auto/manual 35mm, w/daily lt filter, lens hood, \$230, Charlie, 292-2234

VEAL CALVES, \$1.25/lb live weight, 175-275lbs packaged, Jim, 235-3214

ELECTRIC BLANKETS(2), by Sears, twin size, new condition, \$25, Jeff, 225-4090

NIKON FE, 35mm SLR w/50mm f1.8 lens, case, never used, \$240, Bea, 231-2136

TELEVISION, Sylvania 25" color, 10yrs old, floor model w/doors, wrkng cond, \$150, Jane, 231-6905

STEREO, Magnavox, AM/FM radio, turntbl, Mediterranean console, \$300, B/O, Dave, 273-3160

'81 FENDER PRINCETON AMPLIFIER, acoustic lt weight, band/home use, \$125, B/O, Karen, 288-6926

TRUCK CAP, fits 6' bed, red + white, B/O, Adele, 231-7522

SHOES, sz 5, brand new, light brown, slip on leather, 2" heel, \$20, Maryann, 292-2281

ADDING MACHINE, Sears electric adding machine, exc cond, \$20, Bill, 223-0472

B FLAT TENOR SAXOPHONE, exc cond, \$400; B flat clarinet, \$75, Jackie, 223-5344

TURNTABLE, Sanyo belt-driven semi-automatic, \$50, Debbie, 224-2216

FUR COAT, seal with muskrat collar, sz 8, \$75, B/O, Linda, 223-6632

SNOW TIRES, F78-14, like new, used only 1000 mi, \$75, Robert, 279-5720

MAG WHEEL(1), white, from Subaru, \$25, Brenda, 278-4392

BEDSPREAD, + curtain, queen sz, also blue twin spread w/canopy, Charlie, 221-5460

SHEEPSKIN COAT, ladies sz 10, full-length, like new, Australian made, \$250, Rim, 231-6334

WOOD, 1 cord, split, \$60, Velvet, 247-2288

SEWING MACHINE, 4 blt-in stitches, blt-in buttonholer, cabinet, case, \$125, Jean, 234-5098

ELECTRIC MOTORS(2), 1/3 HP, 2speed motors, 120V ac, both for \$25, Jim, 276-9554

FIREWOOD, seasoned/green, cut to order, reduction on quantity orders, Kelly, 223-1143

MOTORCYCLES

'80 KAWASAKI 1000 LTD, 8600mi, oil cooler, 4 into 1 exh, crash bars, \$3000, Terri, 225-4415

ANGEL MOPED, like new, less than 20 mi, \$250, B/O, Mitch, 292-2177

'78 HONDA HAWK, 15Kmi, new shocks, battery, tires, \$700, B/O, Adele, 231-7522

'82 YAMAHA VIRAGO, 920cc, computerized dash, direct drive, adj air suspension, Ted, 288-6830

'75 1/2 KAWASAKI Z1B, low mileage, gd cond, orig owner, \$1300, Gary, 223-4345

'77 YAMAHA 650 TWIN, low mileage, runs great, \$800, B/O, Phyllis, 248-4136

PETS

PUPPIES, free, 3/4 golden, 1/4 lab, rdy last wk of Feb, Carl, 257-1275

IRISH SETTER PUP, house-brkn, shots, food inc, check-up at vets, \$125, B/O, Cathy, 288-6479

KITTENS(3), part Abyssinian, 2F, 1M, 4 1/2 mo, shots, box-trained, Wendy, 231-6319

GOLDEN RETRIEVER PUPS, whelped 11/16/82, AKC reg, shots, champion lines, Jim, 229-6135

KEESHOND PUPPIES, AKC reg, show + pet quality, affectionate, intelligent, \$200, Nancy, 231-6543

REAL ESTATE

CONWAY, NH, 1.1 wooded acres, along Saco River, new road, water, electricity, \$7.5, Jim, 236-2797

HUDSON, MA, 3bdm split, 2 full baths, frpld fam rm, DR w/sliders to deck, Myra, 276-9020

ORANGE, MA, 3bdm, 2bath, LR, DR, den, lrg kitch, 2 frples, rent-opt to buy, \$38K, Andrea, 223-3648

LITTLETON, 3bdm custom cape, brick, priv yard, hrdwd flrs, quiet area, low70's, Bill, 226-7161

SUGARBUSH, VT, 3bdm condo on mtn, 2baths, furn, slps 8-10, Fred, 279-5527

RECREATIONAL VEHICLES

SAILBOAT, 12ft AMC Puffer, fiberglass, main, jib, w/trailer, gd cond, \$1400, Bob, 276-9696

'69 INT'L 1200 CONVERSION, slps 2, W/W crpt, paneled, closet, 6cyl, 12mpg, auto, \$1250, B/O, John, 251-1287

'82 SILVERLINE, 19 1/2' power boat, all skiing accessories, \$13K, Eileen, 279-5724

SAILBOAT, Sunfish, 5yrs old, life jckts, carrier, etc, exc cond, \$550, B/O, Bill, 223-5113

CANOE, 16' Kevlar, 57lbs, wood detail, flatwater, used 1 seas, orig \$1600, B/O over \$600, Mike, 288-7411

RENTALS

APT, Acton, 2bdm in Victorian duplex, \$575/mo + utils, Jim, 276-9882

APTS(2), Marlboro, 4rm: \$350+utils, 5rm: \$375+utils, avail immed, Kim, 231-4135

APT, Worcester, 5rm, nr Rt290, off-st prkng, hrd wood floor, sec dep, \$325/mo, Alex, 279-5597

HOUSE, Hudson, Ma, 4bdm, 2baths, fam rm w/frplc, beach rights, for 3/1, \$650/mo, Peter, 231-7180

SKI CHALET, Sunapee/KingRidge, 4bdm, 2bath, cplcs/families only, 3days: \$180, Cole, 269-2111

SKI CHALET, Gilford, NH, slps 10, nr Gunstock, wk: \$300, mid-wk: \$250, wkend: \$225, Jan, 223-2485

SUMMER HOUSE, Wellfleet, Cape Cod, slps 5, near beaches, pond, 2wk min, \$375/wk, Liz, 223-8346

HOUSE, Maynard, 7rm, 3bdm, LR w/frplc, fam rm, 1 car gar, yard, \$600/mo + utils, Bob, 223-8609

TIME-SHARE CONDO, Ashland, NH, 2/18-2/25, 3bdm, furn, \$600/wk or \$9K deeded, Gary, 223-4094

SKI CHALET, Hillsboro, NH, Pat's Peak area, slps 4, heated, \$200/wk, \$90/wkend, Susan, 231-6147

ROOMMATES

HOUSEMATE, Lancaster, MA, \$250/mo, Diane, 288-6059

HOUSEMATE, lrg newly remodeled house in Acton, \$200 + utils, Regina, 223-5910

HOUSEMATE, non-smoker, 3bdm house, Sterling, \$250, heat + utils inc, Judith, 223-1278

ROOMMATE, M/F, lrg home, Stow, MA, neat, help w/chores, avail immed, \$250/mo, Gayle, 276-9345

HOUSEMATE, compatible person to share lake-front home, Marlboro, \$250+, Brenda, 278-4392

WANTED

DIGI-COMP plastic computer toy, or other old computer related toys, Dick, 231-5483

VT180, complete or partial personal computer system, Jay, 228-2148

DOLLS, all types, old or new, will make offer on any that you have, Juanita, 225-6438

CEMENT MIXER, in gd cond, with or without motor, Mona, 282-2059

BIRDCAGE, and accessories—even a bird, for birthday gift Feb 14, Avi, 276-9124

ROBIN PERSONAL COMPUTER, do you want to sell yours? Vicki, 249-4136

COLOR TV, console, 20", gd cond, remote cntrl preferred, reasonable, Kathie, 223-2025

Save unnecessary expense, cancel needed reservations

When travel plans change or a trip is cancelled, Corporate Travel urges employees to cancel hotel reservations, airline flights and car rental reservations. According to Suzanne Bickell of Corporate Travel, an average of \$2,500 of "no-show" bills are received by Corporate Travel each month, which equals \$30,000 in unnecessary expense each year.

For Digital's travelers' convenience, Corporate Travel has arranged to have rooms held at certain hotels through the use of a Corporate ID number. A reservation that is not used or cancelled prior to 6:00 p.m. (a few hotels have a 4:00 p.m. cut off time) are billed to Digital.

"Our records indicate that Digital has far less "no show" bills when the authorized travel service is used. We urge employees to make reservations and changes through their Digital Authorized travel service," Suzanne explains.

When cancelling reservations, be sure to obtain the name of the travel service reservationist. If you must call the hotel directly, ask for a cancellation number and the hotel contact. Note the date and time of cancellation. If it becomes necessary to dispute a bill, this information is essential.

COMPUTER CORNER

Find out how to cut down on commuter costs by contacting the Commuter Transportation Department, DTN 223-7029

Call the following DTN numbers to join these routes.

VANPOOLS To Maynard

From Andover, Tewksbury, Lowell, Ross Morgan DCV #66, 223-2031

From Lowell, Chelmsford, Westford via 110 and 2A, John Coppinger DCV #48, 223-8363

From Worcester, Denise Maillet DCV #36, 223-1827

To Maynard/Littleton

From Amherst, NH, Doug Ryder DCV #29, 229-6298

To Littleton (LJO)/Acton/Maynard

From Salem, NH, John McShane DCV #46, 282-2031

CARPOOLS

To Maynard

From Natick, Bob Helliweg, 223-2554

FORMING CARPOOLS

To Andover

From Newton and adjacent area, Carl Shine, 289-1478

From Derry, NH, Tom English, 289-1085

To E. Concord/W. Concord

From South Shore Plaza, Braintree and St. Bartholomew's, Needham, beginning Jan/Feb, John Romeo, 223-3687

Employee organizes community efforts to aid ailing child

Last month, three-year-old "Baby John" Duckworth III of Hudson was close to death suffering from a blood disease so rare it was named after him. Antibodies in his body destroy the cells which allow his blood to clot (platelets). This results in frequent internal and external bleeding and the need for platelet transfusions. After emergency brain surgery at Children's Hospital for a hemorrhage, he needed more than 40 pints of platelets a day.

Hearing of Baby John's plight, Rob McClusky, a senior accounting planner in Corporate Finance, felt he could help. Rob, through the Hudson Jaycees, organized blood drives and fund raising efforts to provide Baby John with the large amounts of platelets he needs daily to survive.

The first blood drive Rob organized on behalf of the Jaycees raised 466 pints of blood and brought more than 700 people to the Hudson National Guard Armory to donate blood. Some 200 people had to be turned away because there was no room. Rob followed up with a second blood drive on Jan. 22 collecting 126 pints of blood.

"He's out of danger now. He is on less medication, less blood and has fewer tests, but he'll be in Children's Hospital for at least another month," Rob explains. "His spirits are good and he's considerably better."

In other efforts, the Hudson National Bank started a "John Duckworth Fund," with \$1000. More than \$7000 has been collected to date. During the first blood

DECBIGBAND plays benefit

Saturday, Feb. 12, the DECBIGBAND will perform a benefit at the Sheraton-Boxboro for the Eliot Community Mental Health Center. The dance will last from 8:00 p.m. to midnight. Tickets are \$10 per person, and may be purchased in advance by sending a check to: Eliot Community Mental Health Center, Community Agencies Building, Concord, MA, 01742, attention: Jayne Purcell.

Specify the number of tickets desired, and include your name, address and phone number. Tables of 10 can be reserved. There will also be door prizes. For more information contact Jayne Purcell on (617) 369-1113.

In its eighth season, the DECBIGBAND plays music from the golden age of swing and beyond ... from Basie to the Beatles. Under the direction of John Kaufmann, the band has performed for many charitable and civic affairs in the New England area. For more information about the DECBIGBAND contact John Kaufmann, DTN 251-1042 or Frank McGowan, DTN 223-4029.



Rob McClusky holds the sign three-year-old John Duckworth III made to thank the public for platelets donated on his behalf.

drive, Energy Retailers, Inc., of Hingham donated \$5 for every pint of blood donated in Baby John's name, a sum equaling \$2,330.

Employees who donate blood at Digital's Red Cross sponsored blood drives may ask that their blood go to Baby John.

Toastmasters host get-acquainted lunch

Many employees have learned to conquer their fear of public speaking by joining one of Digital's Toastmasters' clubs.

Toastmasters helps members express their thoughts, ideas and opinions while developing leadership skills. All members develop their skills at their own pace. The club offers a friendly, professional and educational environment. Weekly meetings, held over lunch, teach new tools and techniques on how to construct a speech, how to express yourself clearly and how to develop vocabulary and grammatical skills.

Many clubs already exist throughout Digital and new ones are easy to start. For anyone interested in joining Toastmasters, a get acquainted luncheon will be held on Wed., Feb. 16 in the Mill Cafeteria Conference Room, ML05-4 from 11:30 to 1:00 p.m. Speakers will be Betty Lewis-Underhill, regional governor, speaking on the benefits of Toastmaster; and Ted Vedone, area coordinator, speaking on effective listening. Contact Kathy Coleman on DTN 273-3207 by Feb. 7.

President Reagan tours plant, greets employees



Kim Litwin, (right), and George Terrazano, (center), get a personal greeting from the President.



Carl Mayer, (left), displays the keyboard President Reagan sealed using a heat-staking machine. Boston Plant manager Ralph Gillespie, (center), escorted the President through the plant.



President Reagan and Ken Olsen stop by Casie Swenbeck's assembly area.



Reaching across an assembly area, President Reagan greets Marie Scott.

Presidential visit...

continued from page 1.

duces hard disk and miniature tape storage devices to support the company's entry into the small system market.

The Boston facility, opened in February 1980, employs 275 people. It was originally set up to manufacture VT100s but was recently converted to manufacturing keyboards for the new personal computers.

Both these plants are examples of Digital's commitment to the community and profitable manufacturing operations for the corporation.



Underneath the sign they made, Boston Plant employees anxiously await the President's arrival.