

digital

MAYNARD

DIGITAL THIS WEEK



Volume 9, Number 12

June 28, 1982

Digital announces creative financing program

Digital's Commercial OEM (COEM) Group has signed an agreement to provide leasing services to customers and potential customers of its Authorized Digital Computer Distributors.

Under terms of the agreement with Digital Leasing, a division of U.S. Leasing Corporation, Authorized Distributors will have at their disposal a dedicated Digital Leasing sales force to assist in the financing of equipment and systems. Prevailing market rates will apply, but customers will have the benefit of single source, customized financing from a firm that specializes in the acquisition of data processing systems.

Conditions include a minimum of \$25,000, and orders must have been placed after May 1, 1982. Digital products

and Authorized Distributor application software are included. Excluded is peripheral equipment not manufactured by Digital.

Introductory Package

An attractive introductory plan has also been announced. Until June 30, 1982, a 36-month lease at the annual rate of 10.9 percent is being offered. The plan also calls for a 10 percent, or fair market value, purchase option at the end of the three year period.

Irwin Jacobs, COEM vice president, said, "As the Digital-Authorized Distributor relationship is mutually beneficial, we hope to expand the program over time to address specific financial service needs in the vertical and specialized marketplaces

to assure their long-term viability."

Authorized Digital Computer Distributors are independent firms selling Digital's hardware and their tailored software and services, to a variety of markets worldwide.

Digital Authorized Distributor program was the first of its kind when announced in January, 1979. It has been expanded to include Canada, the United Kingdom, Ireland, France, Holland and Switzerland. Currently 58 U.S. firms with headquarters in 38 states qualify for the distinction.

To qualify, each firm has passed a strict qualification program, including an annual audit of financial position and customer satisfaction surveys.

Digital holds 9th Annual Truck Rodeo



Bob Burgio competes in the Tractor/trailer division of this year's Truck rodeo. Bob is maneuvering his truck through the Serpentine part of the course. For more photos see page 8.

Standing for the 9th Annual Truck Rodeo

Tractor/trailer Class	Straight truck	Walkie riders	Fork truck
1st Jim Williams	1st Angel Costa	1st Paul LeClair	1st Chich LaLiberte
2nd Norma Frost	2nd Tom McClain	2nd Dave Hatch	2nd Bob Seed
3rd Bill Cottengim	3rd Fred Washington	3rd Anibal Vargas	3rd Alan Charbonneau

New location code system to be initiated July 1

Each of Digital's 66,000 employees around the world will have a change of address beginning July 1.

Because of the corporation's rapid expansion, the current code system of two letters for each Digital location will very soon exhaust all 676 possible combinations. The new three letter coding system offers 17,576 combinations.

The letter "O" will be added to all current location codes. The Maynard Mill, for example will be changed from ML to MLO. Geneva, now GE, will become GEO. All new Digital locations after July 1 will be assigned a three letter code.

The July issue of the Digital Telephone Directory will use the new code system.

How to refer a customer...

The New England District (NED) invites employees to call the Customer Assistance Desk with referrals to potential customers.

By calling **DTN 274-6645** or **617-273-6645**, the appropriate sales representative will be put in contact with the prospect you have discovered.

So, if you know of someone who is looking for a computer or computer product, give NED Customer Assistance Desk a call, and they will follow up on the lead.

Digital hardware, software and employees "run" roadrace

This Spring, a group of Digital employees volunteered their free time to solve an unusual application problem using Digital products.

The problem: "How do you computerize a road race?" was posed by the Maynard Lodge of Elks which was sponsoring its annual 10 kilometer road race.

This question provided a challenge for Don Crowther, manager of the Engineering, Finance Planning and Administration Group, and Ron Gould, Retail Stores Operations specialist.

In cooperation with Corporate Public Relations, a team of Digital hardware and software specialists offered their expertise by working evenings, weekends and during vacation time to plan the right equipment and program requirements for the race.

Bob Conlon of the CAD Data Center in the Mill offered his CSS/DBM expertise to build the database and reporting packages needed to support the race activities. Bob, with the help of Anne Snyder, Andy Healy and other volunteers, used the DECsystem-10 to provide all the pre-and post-race reporting. Statistics were entered into the system — name, sex, age, address, club, category, division and race number for some 500 contestants.

The Internal Equipment Group supplied

the MINC System, chosen for its flexibility and functionality, to capture the finishing time for each runner. VT100s and LA 120s were strategically placed to create "on-the-spot" reports showing hundreds of spectators the capabilities of Digital products.

All of the statistical information was transmitted to the DECsystem-10 at the Mill through telephone lines. And Digital employees brought the reports back to the Maynard Lodge of Elks before the racers returned.

Thanks to the field service, programmers, facilities management, computer operators, telecommunications and data entry people the community was provided with a professional computerized road race, one which will be repeated again next May.

Here are the precisely timed race results:

Winner: John Forster of Maynard in 30 minutes 37.3 seconds.

Digital Employee Winners:

Lance Burgess of Dracut	35:43:3
Tim Blouin of Gardner	36:12:5
Brad Hammon of Merrimack	36:14:2
Karen Monsen of Stow	45:52:6
Suzanne LaForge of Clinton	50:49:5
Nancy Burns of Littleton	51:38:1

Digital underwrites business newscast

Digital, through its Corporate Contributions program, is the sole sponsor of "The Nightly Business Report," the first daily newscast devoted exclusively to business on broadcast television.

The program covers stories from the financial centers of New York City, Detroit, Washington and Chicago; on current economic and business trends; interviews with financial newsmakers; viewpoints from noted business analysts and journalists; and a comprehensive stock market

summary.

Produced by WPBT in Miami, Florida, the program is distributed to public television stations by satellite. In Massachusetts, "The Nightly Business Report" can be seen on cable television Channel 36 at 6:30 p.m. and repeated at 11:30 p.m. Channel 36 is visible in Auburn, Maynard, Framingham and Worcester. In the near future, Franklin, Hudson, Lexington and Natick will be on the system.

Digital holds special PDT sale for employees

Beginning July 1 Traditional Products in conjunction with Corporate Contributions will offer packaged computer systems to Digital employees at minimal cost.

Employees may purchase a system consisting of a PDT-11/150, video terminal and line printer for as little as \$975.00, software included. There will be several different packages available for purchase and employees may request information through the following methods:

- Send a memo to Employee Purchase Sale (internal mail stop QL) stating your name, badge number and your internal location code and mail stop; or
- TWX the above information to RCS

United Way campaign seeks volunteers

Each year Digital and its employees support over 200 United Way chapters across the United States through their donations in time and money. Digital's goal for the 1982 campaign is to contribute over \$1 million.

To reach this goal, the 50 outstanding employees who each year volunteer as campaign site coordinators need your help.

If you can spare two hours a week for a maximum of six weeks, you could help out by hanging posters, distributing and collecting pledge cards and promoting the United Way organization which supports 3,600 human service agencies in Digital communities.

To assist in the Marlboro campaign, contact Karen Gast at DTN 278-4561. For the Maynard facilities, please call Donna Spencer at DTN 223-5320. Our million dollar success depends on strong employee involvement.

Career Planning Workshop

Office Education's newest workshop, Career Planning, will be offered July 15 and 23 at Parker Street. If you want to know where you can go from here, take this two-day workshop and learn how to improve your present job, identify your values, skills, interests, set goals and develop an action plan. You will also learn how to conduct an informational interview, build a network and use the Digital resources available to you.

To register, send a memo to the Office Education Registrar, PK3-1/B11, and include your name, badge number, cost center number, location/mailstop, DTN/extension and manager's/supervisor's printed name and signature.

DIGITAL THIS WEEK



Editor: Christine Medeiros

Send stories, photos, ideas or suggestions to DTW, PK3-1/K23 or call the editor at DTN 8-223-5042. Ads must be submitted in writing to Marketplace, PK3-1/K23. Please direct all Marketplace inquiries to Jennifer Hawes at DTN 8-223-2261.

Digital This Week is published every other week by the Corporate Employee Communication department of Digital Equipment Corporation for the Employees in the Greater Maynard area.

code TPLN, Employee Purchase Sale.

No phone calls will be accepted regarding information; you must either send a memo or TWX Traditional Products.

You will receive information on what is available as well as a quote request form to return if you are interested in purchasing a system. In order to allocate the limited number of packaged computer systems available for sale, all employees who return a quote request form by August 2 will automatically be entered in a lottery to be held August 3. Employees whose names are drawn on August 3 will be notified in writing that they are eligible to purchase one of the available systems.

Sales Training launches new sales school



(Left to right) Mike Sarno, Sales unit manager, Bill Lewis, U.S. Area Sales training manager, and Mike Rogosin, FSDP group manager, present a S.E.L.L. award to Judy Gaddie, course participant.

After a successful pilot in March, U.S. Area Sales training has inaugurated the Sales Excellence Learning Laboratory (S.E.L.L.), a two-week sales school.

S.E.L.L. is an intense, highly motivational program intended to provide Sales trainees the opportunity to practice and test their product, market and selling skills in a life-like sales environment. The course simulates a Sales District climate; students are assigned account or territory responsibilities.

The participants analyze the prospect's needs, propose solutions and compete for the sale. The curriculum includes team sessions, role playing, workshops and coaching. Sales Unit Managers from the

field participate in role playing, conduct student evaluations and give presentations on topics ranging from prospecting to executive selling.

Sessions are video taped for discussion and critique. At the end of the two weeks, the students and their managers receive detailed performance reports with recommendations for building strengths and correcting areas needing improvement.

Sales Training plans to hold 12 S.E.L.L. courses in the next fiscal year. For more information on this new program, please check the Sales Training Guide for a course description and enrollment procedure.

Instructional Media people are 'reel' winners

The Instructional Media Systems (IMS) Group of Educational Services won three awards in the U.S. Industrial Film Festival's Annual "Gold Camera" and "Silver Screen" Awards.

Raymond Phillips, unit manager of the group, entered four of their latest videotapes from the Professional Computer Education Series, and their first videodisc, the "VK-100."

Two of the videotapes, "The Manager's Introduction to Data Communications" and "Understanding Data Base Management Systems," and the "VK-100" videodisc were awarded Certificates of Creative Excellence. Jerry Gantar, Peggy Piz, Karen Roman, Liz Weber and Jo-Anne Wyer made up the winning IMS project teams.

IMS creates instructional/informational media based products for customer and internal education. Right now they are mainly involved with developing the "Professional Computer Education (PRO) Series." These are a series of 'generic' videobased courses which are intended for the technical business professional.

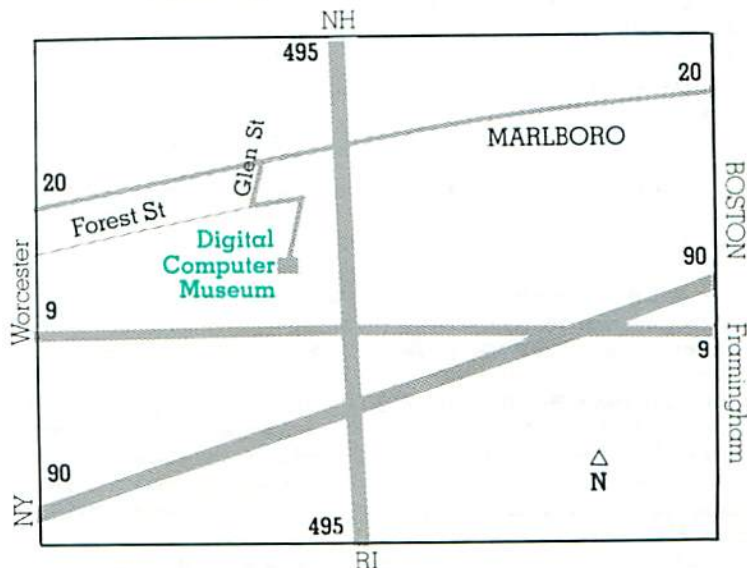
They are currently entered in several other film contests, and are hoping for the "Gold Camera" award in next year's Industrial Film Festival competition.

Museum begins Gallery Talks for employees and public

The Computer Museum has begun a series of Gallery Talks held each Wednesday at 4 p.m. People who designed or worked with the machines on display will conduct informal talks on their experiences.

Alan Kotok, senior consulting engineer at Digital, will begin the series on June 30 talking about the early days of the PDP-1. As a student at M.I.T. in the early 60s, Alan was one of the students who designed the first video game, "Space Wars." The museum's PDP-1 is up and running the original game.

On July 7, Maurice Wilkes, a consultant to Digital, will talk about his EDSAC and other first-generation computers. Professor Wilkes, principal designer of the first full-scale stored program computer, has first-hand experience with most of the early computers.



The Digital Computer Museum is open to the public Sunday through Friday, 1:00 pm to 6:00 pm. There is no charge for admission. For more information call 617-467-4036.

LSI announces Computer Aided Design course

LSI Engineering Training and University Research is providing for the first time a course in Computer Aided Design (CAD) for Very Large Scale Integration (VLSI). The two week course to be held August 9 to 20 includes:

WEEK ONE Simulation: the principles and uses of behavioral simulation; logic simulation; circuit simulation and mixed mode simulation with emphasis on digital's internal tools.

WEEK TWO VLSI Design Methodology: the use of layout and analysis tools such as PLA generators and optimization, various layout and circuit design systems, layout compactors and design verification with an emphasis on internal CAD tools and systems.

Homework exercises include heavy use

of CAD tools on VAX/VMS systems at the Hudson facility. An account on a VAX in Hudson is necessary. If you do not, an additional computer fee will be assessed.

Course instructors are Alain Hanover, SEG Methodology, and Richard Newton, University of California at Berkeley.

Although preference will be given to employees attending the complete course, a waiting list will be kept for those wanting to attend only one of the weeks. The VLSI Short Course or equivalent experience is a prerequisite.

Tuition for the two-week course is \$1500, for either week separately is \$1000. For more information or for a registration form, contact Cathy Laboissonniere, DTN 225-5706, WAFER::LABOISSON, HL1-1/O08.

Learn how new products are planned

The Terminals Manufacturing Group has developed a new workshop on New Product Planning.

The five-day course provides an overview of new product start-up at Digital. It presents detailed information on how Phase Reviews work, on a variety of planning tools (including PERT, GANTT, Woplan and PERTX) and on the interpersonal skills needed to work successfully in a high pressure environment.

New Product Planner, Project Specialist, Project Scheduler, members of the new product team or people interested in these positions can benefit from this work-

shop.

The cost is \$725, which includes meals and an updated copy of the 500-page New Product Planning Reference Manual.

The next offering of the workshop is July 12-16 at the Bedford Customer Training Facility.

If you are interested in attending, please send the following information: name, mailstop, extension, job title, cost center and cost center manager's signature, and a brief description of your expectations from the course. Mail to Erica Fox, PK3-1/K52, by June 30.

Add to your skills

Registration is open for Office Education/Educational services workshops for July. At the time of publication, there are openings for all of the classes listed. But many of them do fill up quickly, and it may be necessary to schedule you for a class at a later date.

- Advanced Word Processing** July 22, 29 PK
- Basic Word Processing** (3 days) July 12-16 PK, 19-21 MR, 26-28 MR, PK
- Career Planning** (2 days) July 15, 23 PK
- Cost Center Expense Reports** July 14 PK, 15 BU
- Creating Effective Visuals** July 16 PK
- Delivering Effective Presentations** (2 days) July 13-14 TW, 20-21 PK
- EDT** July 21, 26 PK
- EMS I** (½ day) July 13, 14, 22, 27, 28 PK
- EMS II** (½ day) July 15, 16, 29 PK
- Intermediate Word Processing** July 8, 26, 27 PK
- Introduction to Computer Concepts** July 1, 13, 27 PK
- Introduction to Word Processing** July 22 MR, PK
- Office Use of DECsystem-10** (3 days) July 12-14 BU
- Principles of Negotiation** July 8 MR, 28 PK
- RCS** July 19 PK
- Secretary/Manager Team Building** July 7, 28 PK
- Introduction to TECO** July 8 PK
- Time Management for Secretaries** July 26 PK
- Understanding Style** Aug. 2 PK
- Writing Effective Memos** July 6 PK, 29 MR
- WS200 System Manager** July 29 MR

To register, send a memo with your name, badge number, cost center and cost center manager's signature to registrar, PK3-1/B11 or contact the training coordinator at your facility. For additional information, call DTN 223-5820 for word processing/technical course or DTN 223-2872 for all others.

Hockey League



The winners of the Digital Hockey League playoffs.

The Digital Hockey League finished their season with Parker Street Hawks in first place with 19 wins, 2 losses and 1 tie, 10 points over the second place Mill Northstars and Marlboro Manufacturing teams.

The playoff competition had an exciting ending in both the A and B divisions. In the A Division, the Mill Northstars beat the PK Hawks in a best two out of three playoff series. The Northstars won the first game 7 to 6; the Hawks took the second with a 5 victory.

The third game was a copy of the first two, very exciting and very fast skating. With the Northstars leading 7 to 4 and just two minutes left on the clock, the Hawks, with the smooth skating and determination of Bill Meisner and Bill Cadden, scored three goals, the last right on the buzzer and tying the score.

The game went four minutes into sudden death before Sam Marino of the Northstars scored the winning goal with a pass from Sean Scanlon, the A Division's Most Valuable Player.

Sales Training of

Are you planning a staff or woods meeting, but can find no space at your facility? Do you really want to hold it off site, but hesitate to spend the money on hotels? Sales Training might be able to help you.

The Sales Training Centers in Boylston, Mass. and Merrimack, N.H., offer the following meeting accommodations:

Boylston: In a beautiful, country setting, the center offers seven classrooms that are big enough to fit 16 to 30 people. A full equipment, screens, flip charts and focus services can be provided. The center is located off Rte. 140 on Rte. 70 near Worcester.

To make reservations, call Gail Bodnarchuk at DTN 245-5266.

Wraps up season



the Mill Northstars.

In the B Division, the Firebirds, who were in last place, had a stunning victory over the Marlboro Nordiques. With the help of Mike Kilpatrick, B Division's Most Valuable Player, and the strong defensive game from Rick LaFlamme, the Firebirds won two straight against the Marlboro Nordiques for the B Division title.

LEAGUE TITLES

Highest Scorer - **Sean Scanlon**, Mill Northstars, with 71 points, 41 goals and 30 assists

Most Valuable Player - **Mike Boucher**, Marlboro Nordiques

Best Defensemen - **Tim Hines**, Mill Northstars, and **Dan Thrasher**, PK Hawks

Best Goalie - **Larry Carreiro**, PK Hawks, 3.45 goals against

Most Improved - **Dave Bower**, Firebirds

PLAYOFF TITLES

Most Valuable Player - **Sean Scanlon**, Mill Northstars, A Division

Mike Kilpatrick, Firebirds, B Division

meeting space

Merrimack: Located in MK1, four classrooms, accommodating 15 to 30 people, are available. A/V equipment, screens, chalkboards, flip charts and food services can be provided.

In addition, Sales Training offers 2-bedroom furnished apartments, located seven miles from the Merrimack facility. Cost per person, per night is \$23. The apartments are available to employees needing overnight accommodations while attending a woods meeting, doing business in the Merrimack area or relocating and seeking temporary housing.

For more information and reservations, please call Joan Horvath, DTN 264-7552, for meeting space and Dianne Finegan, DTN 264-7550, for apartments.

Offerings from Ed Services seminars

To register for the following courses, call the Seminar Registrar at DTN 249-4949.

Design of Applications under VAX/VMS

This highly interactive four-day seminar focuses on application design approaches that maximize the use of the hardware and software involved. Three case studies of typical customer applications -- data acquisition, process control, and transaction processing -- show how to exploit system features to achieve efficient design solutions for each application. Upon completion, attendees will thoroughly understand the interrelationship between system hardware and software functionality for design.

Prerequisites: The attendee should have attended "VAX/VMS Utilities and Commands" and should have a working ability to program in VAX-11 FORTRAN/MACRO
August 10-13 Newton, Mass.

Software Engineering: A Professional development Seminar

This three-day seminar presents the significant advances in software development methodologies that will result in timely and cost-effective production of high quality software systems. The orientation is primarily technical and is intended for persons with two to five years of software development experience and for those who have some management experience. The seminar covers requirements analysis, specifications, design, implementation, and other issues relating to the software development environment.
August 23-25, Bedford, Mass.

Networking: Design and Implementation of Computer Communications Networks

This three-day technical seminar for anyone involved in the design, use, or selling of networks is a state-of-the-art presentation of fundamental concepts, technology, and practical implementation of computer networks. It will include an in-depth discussion of network architectures, components, and structures with a focus on complete network design.

August 23-25, Merrimack, N.H.

Introduction to Datatrieve-11

This seminar will teach attendees to use Datatrieve-11, a powerful data base, query, maintenance package, and data base report writer in just three days. The seminar will cover many important features of Datatrieve-11 and demonstrate its ability to give you:

- faster response to one-time queries
- new applications without the need for large programming staffs
- powerful record selection with subsetting capabilities
- flexible output, including generation of complex reports, complete data lists, lists of single fields, single items from a data set, totals, costs, averages, and minimum and maximum of particular items.

This seminar has been carefully designed to maximize learning. Each section combines lectures, labs, and exercises which allow you to understand and utilize the various functionalities of Datatrieve-11.

August 18-20, Bedford, Mass. September 1-3, Bedford, Mass.

Advanced Datatrieve Applications

This seminar is for those who currently use Datatrieve-11 and would like to use the advanced functionalities of this product. Seminar topics include design of domain and record definitions and use of procedures, tables, validations, and views. Other advanced features to enhance use of the interactive query language will be covered: use of the report writer, maintenance of dictionary fields, and maintenance of domains with evolving applications.

Prerequisites: "Introduction to Datatrieve-11" seminar or equivalent.

August 2-4, Bedford, Mass.

RSTS/E (V7.0) System Performance Evaluation and Optimization

This three-day seminar for all persons using RSTS/E in depth presents an approach to analyzing the RSTS/E system throughout and implementing techniques to optimize the system to specific applications. Among the major topics, it will cover hardware configuration, SYSGEN, application design, and optimum coding of BASIC programs. This is an advanced seminar and is not intended for the novice.

August 16-18, Boston, Mass.

PASCAL as a Second Language

This two and one half-day seminar for all persons interested in using PASCAL as a structural programming language presents an overview of the features, syntax, and semantics of standard PASCAL. It covers standard data types, data structures, control mechanisms, procedures, and functions. The seminar will present a thorough overview of the language. Project managers, systems analysts, and managers and programmers will be especially interested in this seminar.

July 26-28, Boston, Mass.



SPECIAL NOTICE

In an attempt to alleviate the marketplace backlog, DTW is asking employees not to submit any ads until further notice. There are still over 400 ads waiting to be printed. Any ads submitted will be returned.

CARS

- '80 VOLVO 244DL, many extras, valour interior, exc. cond., Ken, MS 223-1837.
- '76 AMC PACER, auto, 2dr, 80Kmi, gd running cond, \$700, Leslie, 223-4914
- '76 HONDA ACCORD HATCHBACK, exc cond, \$3500, B/O, Stephen, 231-6442
- '72 DATSUN 510 SEDAN, 4dr, 28mpg, 4spd man, \$1100, Clair, 231-6877
- '75 PLYMOUTH FURY WGN, 8pass, 318cc, 58Kmi, PS, PB, AC, rfrack, xtra snows, rims, \$830, B/O, Bob, 234-5081
- '77 PONTIAC LEMANS, 67Kmi, AC, PS, AM/FM, silver w/ red vinyl rf, \$2700, Bill, 249-4225
- '73 PLYMOUTH DUSTER, PS, auto, reg gas, 21mpg, \$1250, Bruce, 247-2386
- '80 OLDSMOBILE OMEGA, 4cyl, 4dr, AM/FM, exc cond, \$4950, Claire, 282-2183
- '77 HONDA CIVIC, 2dr hatch, semi-auto, radials, gd mileage, 77Kmi, AM, \$2700, Leila, 223-4983
- '62 FORD FALCON WGN, 6cyl, 3spd, std, 69K orig miles, exc cond in/out, \$1000, B/O, Larry, 233-2120
- '75 CHEVY CAMARO, 6cyl, PS, AM/FM, new paint, bdy work, new tires, \$2500, Sheryl, 257-1156
- '80 TOYOTA COROLLA LIFTBACK, 5spd, AM/FM, 13Kmi, rear defog, radials, \$5900, Sharon, 225-5310
- '70 CORVETTE CONVERTIBLE, 86Kmi, 4spd, AC, 350cu/350HP, lugg rack, \$6500 firm, William, 247-3029
- '73 PLYMOUTH BARRACUDA, 340 V-8, auto, AM/FM, 8-trck w/4spkr, PS, PB, gd cond, \$1500, B/O, Mike, 223-4954
- '75 VW BUG, reliable, 68Kmi, vy gd cond, must sell, make an offer, Linda, 249-4176
- '76 VW RABBIT DELUXE, vy gd cond, no rust, high mileage, \$1500, Beverly, 231-4192
- '80 HONDA PRELUDE, 5spd, 40Kmi, AM/FM, cass, like new, \$6495, B/O, Marie, 223-8981
- '81 CHEVY PICKUP, 6cyl, auto, PS, PB, AM, 16Kmi, short-bed, radials, \$6000, B/O, Ann, 246-2354
- '71 VW FASTBACK, type3, new generator, gd eng, had accident, gd for spare parts, B/O, Patrick, 223-3138

FURNITURE

- BEAN BAG CHAIRS, 2 white, 1 orange, vy heavy vinyl, \$25, Dick, 223-8200
- CHANDELIER, contemp brushed chrome, w/8' support chain, like new, \$75, Betty, 246-2204
- SLEEPER SOFA, gd cond, plaid, \$35, Mike, 231-7245
- STEREO CABINET, Scandanavian, teak w/sliding doors, 4mos old, exc cond, \$200, Bill, 223-2019
- BRASS HEADBOARD, queen, traditional, \$175, double matt & bxspring, \$25, B/O, Mike, 246-2286
- PINE BEDROOM SET, triple dresser w/mirr, commode, queen bedframe, \$500, B/O, Anne, 223-2262
- KITCHEN SET, colonial pine, table w/formica top, 6chairs, hutch, rocker, scones, \$650, Kevin, 223-5623
- HIFI CABINET, solid wood, walnut finish, exc cond, 74"x36"x20", \$125, John, 223-5205
- DIRECTOR CHAIRS, 6, chrome, hvy blk vinyl seat & back, exc cond, \$22ea, Elinor, 223-2752
- LIVING RM SET, loveseat, sofa, chair, ottoman, earth tones, herculon, scotch-guard, \$450, Tim, 225-6493

MATT&FRAME, portable bed, 3/4 sz, matt in orig pkg, exc cond, \$275new, \$200firm, Dan, 223-8361

SOFA, antique, gold/grn, xtra long, sturdy, gd for upholstering, \$150, B/O, Gloria, 259-3855

SOFA SECTIONS, 4-piece, beige velour, gd cond, from Int'l Homes, \$200, Delores, 265-1494

BOXSPRINGS (2), & support frames, twin sz, xtra long, Simmons, \$75, Antoinette, 246-2420

DRESSER DESK, lt walnut, 3 lge-2sm drawers, 90" long, 18" deep, \$75, Tony, 231-5445

DINING RM, table, 6chairs, 3leaves, \$375, buffet, claw feet, 100yrs old, \$200, all mahog, Darlene, 269-2150

BEDROOM SET, contemp, queen, triple dresser, 2 end tables, lg armoire, \$950, David, 241-4504

LOUNGER, brown, \$100, FOLDING CHAIRS, 4, cushioned, drk brown, \$40, FOLDING TABLE, \$20, Raj, 223-2396

SOFA, 90" trad style, grn-yellow-white striped, herculon, vy gd cond, \$200, Sharon, 223-8957

SWIVEL CHAIR, turquoise vinyl, exc cond, \$5, Gloria, 223-1295

MISCELLANEOUS

- UTILITY TRAILER, Coleman VersaTrailer with accessories, asking \$525, Ellen, 236-2413
- SEIKO QUARTZ WATCH, silver, day/date, 5yr battery life, brand new, \$80 w/warr, Steve, 223-9579
- EXHAUST HOOD, 2-speed, w/light, coppertone, \$15, John, 223-8006
- STEREO SPEAKERS, bookshelf size, 2yr old, exc cond, Ambient, Inc., \$130/pr, Fred, 247-2248
- KITCHEN SINK, stainless steel, dbl sink w/faucet & spray, exc cond, Lesley, 249-4042
- MR. COFFEE, exc cond, \$20, GAS LAWN MOWER, \$60, David, 241-4504
- IVORY COLLECTION, for novice/adv collector, from \$25-1500, will swap for coins, Marshall, 236-2755
- TIRES, 2, F78-15, never used, \$65/pr, B/O, Robert, 223-8112
- PENTAX DEDICATED FLASH, AF-200S Thyristor, w/wide-angle & telephoto adaptors, cases, \$38, Bill, 232-2476

PETS

- ENGLISH SPRINGER SPANIEL, 2yrs, AKC Reg, F, liver & white, champion lines, \$150, B/O, Ken, 223-2319
- AKC IRISH SETTER PUPS, pet, show, or field, champion pedigree, parents on premises, Suzanne, 225-5375
- RABBITS, 6, Dutch red satin, M/F, 1/3 usual size, gentle, 3-4lbs, \$2, Anita, 276-9032
- GERBILS, 5, blk&wht, born 4/9, strong, curious, \$2ea, wire cage avail for cost, Barry, 223-3566
- SIAMESE CAT, talented, references required, owner has allergies, for interview: Antoinette, 249-4876
- AKC YORKSHIRE TERRIER PUPS, F, great with kids, \$500, Annette, 231-5234
- ARABIAN FILLY, yearling, grey, vy friendly, good conf, \$2500, Lynne, 265-1475

RECREATIONAL VEHICLES

- '79 LASER, #80270, w/RWO ratcheting mainsheet block, all white, like new, \$1395, Landy, 245-5226
- '78 TEC TENT TRAILER, 10', slps6, queen sz beds, 6ft counter, sink, stove, icebx, \$2200, Jim, 234-4260

'78 AMF FORCE 5 SAILBOAT, 14', w/trailer & life jckts, have to see it, \$1400, Lenny, 247-2298

'73 EVINRUDE 25HP MOTOR, includes remote cntrl bx & cables, exc cond, \$800, B/O, Barbara, 241-4329

'78 SEA SNARK DAYSAILOR, 11', exc cond, w/2 life jckts, \$175, Ken, 225-6145

LIDO 14' SLOOP, rigged daysailor, w/trailer, sails and extras, \$1750, Buren, 231-6059

24' TRIMARAN SLOOP, slps3-4, outdb aux, w/trailer, accessories, nds work, \$2500, B/O, Donald, 223-3959

14' O'DAY JAVELIN SAILBOAT, w/main jib, trailer, jckts, rdy to sail, Dick, 232-2534

'78 HUNTER 30' SLOOP, VHF rad, slps6, depth finder, whl steering, 8' dinghy, \$28,000, B/O, Diane, 246-2365

15' FRESHWATER BASS BOAT, 25HP Johnson, set for fishing, trolling mtr, more, \$3500, Richard, 223-2929

'76 TRAVELMATE TENT TRAILER, pop-up, slps6, stove, sink, icebx, exc cond, Norma, 234-4289

RENTALS

- HOUSE, Conway, NH, cut high cost, double up, lrg house, can accom 2families, Jan, 225-5905
- COTTAGE, Swift Beach, Buzzards Bay, 3bdrms, walk to beach, June-Sept, \$250/wk, Frank, 279-5587
- CONDO, N. Conway, NH, brand new, avail by wk or wk-end, slps6, from \$125, George, 249-4598
- LAKEFRONT COTTAGE, Hillsboro, NH, slps4, fully equipped, \$200/wk, \$85/wkend, Susan, 231-6147
- HOUSE, W. Dennis, 3bdrm, furnished, close to beach, June or Aug, \$350/wk, Rick, 272-3662
- CONDO, Chelmsford, 2bdrm, 2bath, AC, balc, prkng, p tennis, security, \$695, Barbara, 280-7456
- WATERFRONT COTTAGE, Monadnock Reg, NH, 3bdrm, priv beach, \$250/wk, Detlev, 223-8264
- BEACH HOUSE, Narragansett Bay, RI, members wanted, slps8-12, \$400 for season, Patricia, 223-1304
- HOUSE, Boylston, 5rm, 2bdrm, on Rocky Pond, 4mi to NR, 17mi to ML, \$450+utils, Peter, 223-5704
- HOUSE, Stow, 5rm, lease, references, no pets, avail 7/1, \$600+, Bobbi, 223-1961

VACATION HOME, Winnepausaukee, 4bdrm, 2frplc, beach, launch, tennis, \$250wk, \$175wkend, Jean, 223-3942

LAKEFRONT COTTAGE, Highland Lake, ME, accom6, priv beach, July, Aug, Sept, \$250/wk, Geoff, 251-1669

CONDO, Myrtle Beach, SC, slps6, 3bath, \$325summer, \$250 aft Labor Day, Willy, 223-8684

HOUSE, S. Yarmouth, 2bdrm, slps6, 1/2mi to 3 beaches, patio, enc porch, BBQ, \$350/wk, Roger, 274-6630

WANTED

- EXERCYCLE, used, reasonably priced, Matt, 278-4517
- OUTBOARD ENGINE, 15-25HP, short shaft, gd cond, approx \$300-\$500, Jon, 225-4159
- CHILDREN'S GYM SET, 2 swings, glider, slide or similar, Ivan, 225-4851
- LAND, up to 2 acres, along I-495, less than \$15K per acre, to build on, Mike, 231-4838
- TWIN BED, w/mattress & box spring, also chest bureau, Jean, 231-6982
- OLD PAPER GOODS, letters, envelopes, post card trade catalogs, advertising, Bill, 231-5661
- APT, 1 bdrm, prefer priv residence, Arlington area, Carole, 225-4224
- OUTBOARD MOTOR, 10 or 15 HP, Bonnie, 223-7425
- HOUSE TO RENT, co-op group looking for 7bdrm in Camb/Somerville area, Peter, 249-4444



NEWS BRIEFS

Deadlines for DTW

The next four issues and deadlines for submitting articles to "Digital This Week" are:
 July 19 issue-July 8 deadline
 August 2 issue-July 22 deadline
 August 16 issue-August 5 deadline
 September 6 issue-August 26 deadline
 Please note that there will not be a July 12 issue.

Museum open to public

The Digital Computer Museum is now open to the public Sunday through Friday, 1 to 6 p.m. Group tours are available by appointment only. Gallery talks by historians, university lecturers and museum staff are conducted every Wednesday at 4 p.m. and Sunday at 3 p.m. There is no admission charge.

Federal tax is decreased

Federal income taxes will be decreased by approximately 10 percent depending on factors such as income and number of dependents. The changes will be in effect for the payroll week ending June 26 and show in your July 1 paycheck.

Corporate Travel offers safety tips

The pamphlet, "What to do in case of a hotel fire," is still available to traveling employees. For copies, write to P&CS Order Administration, NR2-2/W3, you must give your name, badge number, cost center, form number EJ19485-18 and quantity desired.

Calling Franklin

To call the Franklin Systems Manufacturing site within the Digital Telephone Network, dial 8-228 plus the extension or call the operator, 8-228-2211, for assistance.

Digital Bicycle Club meets

The Bicycle Club will have a short ride and dinner meeting Tuesday, July 13. The ride will begin at the Hudson plant parking lot at 6 p.m. The dinner/meeting will be held at 7 p.m. in the hall of White Mist Conference room in HL1.

For more information contact Debra Herrmann at DTN 279-5486 or Tom Porcher DTN 223-4694.

Corporate Phase Review training

Central Engineering has developed a training session on the Corporate Phase Review Policy (DEC Standard 028), a generic review process model applicable to all engineering development projects. The sessions are free of charge. Interested groups or individuals should call DTN 223-7683 for further information.

MR plans summer blood drive

Summer is a time when patients' blood needs remain constant while blood supplies and donations dwindle. The Marlboro Health Service Department is holding a blood drive on June 30 and July 1. The drive will be held in the MR1 DEC10-20 Conference Room from 9 a.m. to 2:45 p.m. Appointments may be made by calling DTN 231-6444.

On the move

In-House Field service Office has moved from Parker Street to 140 Locke Drive, Marlboro, (LMI). The Digital Telephone Network (DTN) code is 279.

COMMUTE CORNER

Find out how to cut down on commuter costs by contacting the Commuter Transportation Department, DTN 223-7214.

Call the following DTN numbers to join these routes.

VANPOOLS

To Maynard

From **Belmont, Arlington**, Morgan Robinson DCV #68, 223-7409
 From **E. Pepperell, Groton, Littleton**, Harry Aikens DCV #16, 223-9435
 From **Lowell, Andover, Tewksbury**, Ross Morgan DCV #66, 251-1302
 From **Worcester** (Lincoln Plaza) to Parker Street and the Mill, Bill Keefe DCV #58, 223-8845
 From **Brookline, Jamaica Plain**, Chris Pasztor DCV #81, 223-7265 or Marsha Tapia, 223-8503
 From **Amherst, NH**, Doug Ryder DCV #29, 223-2513
 From **Westboro, Shrewsbury, Northboro, Southboro**, Vic Hamburger DCV #87, 223-8441
 From **Cambridge**, Kathleen Quigley DCV #41, 223-4243
 From **Holliston, Milford, Hopkinton** via 495, Tom Kelley DCV #33, 223-2526

From **Peabody**, Phil Baxter DCV #105, 223-6385
 From **Chelmsford, Lowell, Westford** via Route 27, John Coppinger DCV #48, 223-8363
 From **Brockton, Dedham**, Harold Woods DCV #105, 223-5686
 From **Boston, Mattapan, Dorchester, Northeastern, Cambridge** (Fresh Pond), to Powdermill Road and Mill, Jeff Turner DCV #112, 223-7806.

To Stow/Maynard

From **Manchester, Merrimack, NH** to Mill, Stow and Parker Street, Ollie Baker DCV #69, 223-2747, or Jack Cohen, 223-7638
 From **Belmont, Watertown, Waltham** to Parker Street, Mill and Stow, Ed Sypek DCV #90, 223-4353, Mark Lohr, 223-2470
 From **Burlington** area, Bruce Judson DCV #130, 276-9232
 From **Hudson, Nashua, NH** area, Gene Stringer DCV #25, 223-2970
 From **Worcester** (Elm Park & Caldor's), to Stow, Parker Street and the Mill, Mary Keezer DCV #36, 223-8447

To Acton/Maynard

From **Merrimack, Bedford, NH** to Parker Street, Mill, Powdermill Road, and Acton (AC), Al Burroughs DCV #50, 223-8546

To Woburn/Wilmington

From **Maynard**, (7:00-4:00) Jack Toto DCV #44, 284-3239

To Bedford/Burlington

From **Fitchburg, Leominster** area including Ashby, Lunenburg, Shirley, Clinton, Chuck Powers DCV #82, 283-7432

CARPOOLS

To Marlboro

From **Sterling**, Marie Moore, 231-7465

To Hudson

From **Lunenburg** (Hickory Hills Area next to 2A), Dominic Melanson, 225-6305

FORMING VANPOOLS

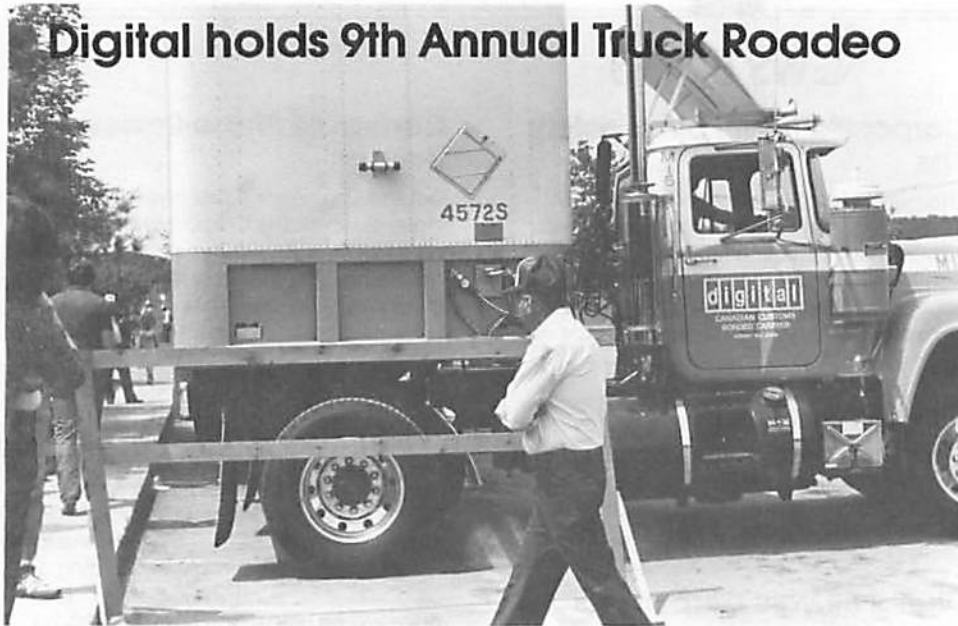
To Hudson

From **Boston, Cambridge**, Michael Hauck, 223-2368

To Acton

From **South Shore** (Quincy/Brockton/Weymouth) to Nagog Woods, Harold Woods, 223-223-5686

Digital holds 9th Annual Truck Rodeo



Norma Frost, second place winner, parallel parks her rig in a 60 foot space. She must be no more than 18 inches away from the curb. Winner of the state rodeo, Norma is going onto the national competition representing Digital.



Kevin Farrington, Digital pilot, demonstrates the agility of the helicopter to the 550 spectators at the rodeo.



Fred Washington, a Digital driver for 13 years and third place winner in the straight truck division, begins the course with parallel parking.



A Northboro town fire engine, Digital helicopter, antique trucks and midget race cars were side attractions to the day's events.



Clowns, ponies, balloons, games and prizes were just a few special features for the kids.



Bill Cottengim, third place winner, drives his tractor and trailer through an alley of balanced balls which are only six inches wider than the wheels.