

digital

MAYNARD

DIGITAL THIS WEEK



Volume 13, Number 4

March 31, 1986

Six new vice presidents appointed

Digital has announced the promotions of six senior managers to vice presidential posts. They are:

- Lou Gaviglia**, vice president, Computer Systems Manufacturing
- Dan Infante**, vice president, Manufacturing Information and Technology
- Ed McDonough**, vice president, GIA (General International Area) Manufacturing
- Kevin Melia**, vice president, Manufacturing Materials and Distribution
- Bob Palmer**, vice president, Semiconductor Operations
- Don Zereski**, vice president, U.S. Field Service

Lou is responsible for the manufacture of all Digital's large and mid-range VAX computer systems, including the recently announced VAX 8800, VAX 8300, and VAX 8200. Since joining Digital in 1967, he has held a series of manufacturing management positions, including plant manager, Salem, N.H., and manufacturing manager for the Commercial Group. In 1982, he was named group manager, Computer Systems Manufacturing. This organization consists of six major manufacturing plants in New England, and includes approximately 5,800 employees. Lou holds a B.S. from Boston College and an M.B.A. from Boston University.

Dan manages the worldwide Computer Integrated Manufacturing (CIM) Program Office, which is responsible for the integration of information systems and process technology throughout Digital's Engineering and Manufacturing organizations. He has been Manufacturing Information Systems manager since 1984. Prior to this position, he held a series of manufacturing management positions, including Manufacturing controller and group controller, Systems Manufacturing. Before joining Digital in 1973, he served in various finance management positions with RCA Corp. Dan holds a B.S. from Fairleigh Dickinson University.

Ed is responsible for GIA Manufacturing Operations, which includes Far East manufacturing operations and Western Hemisphere manufacturing operations in Puerto Rico, Canada, Brazil, and Mexico. He joined Digital in 1976 as group controller, Computer Manufacturing and Engineering. After serving as group operations manager, Far East Manufacturing Support Center, he was



Lou Gaviglia



Dan Infante



Ed McDonough



Kevin Melia



Bob Palmer



Don Zereski

named senior group manager, GIA Manufacturing and Engineering, in 1984. Prior to joining Digital, he served in various finance management positions with Control Data Corp. and RCA Corp. Ed holds a B.S. from Seton Hall University.

Kevin has served as group manager, Manufacturing External Resources, since 1984, and is responsible for manufacturing materials and distribution, including management of Digital's manufacturing inventory and assets. Since joining Digital in 1973, he has served in various manufacturing finance management positions, including plant controller, Galway, Ireland; group controller, Worldwide Systems Manufacturing; and manager, Manufacturing Business Center. Prior to joining Digital, he held finance management positions in Ireland with Coca Cola, Ltd., Celmec, Ltd., and the Irish government. Kevin holds a joint diploma from the Institute of Cost Management Accountants.

Bob joined Digital in 1985 as group man-

ager, Semiconductor Operations. His responsibilities include engineering, manufacturing, acquisition and test, and marketing. He was one of the original founders of Mostek Corp. Most recently, he served as executive vice president, Semiconductor Operations, United Technologies Corp., which acquired Mostek in 1980. He held a series of senior management positions while at Mostek, which involved the development of Mostek's first wafer fabrication facility, and responsibility for design engineering, product marketing strategies, and strategic product development. He shares a patent for work in MOS integrated circuit production processes, an accomplishment recognized by the Semiconductor Equipment Manufacturing Institute as one of the most significant technology developments in the integrated circuit industry. Bob holds B.S., M.S. and Ph.D. degrees from Texas Tech University.

Don is responsible for the management of all U.S. field service business. Prior to

(continued on page 8)

NPO celebrates International Women's Day

Since it was first proposed in 1910 by German labor leader Clara Zetken, International Women's Day has been celebrated throughout the world on March 8th of each year. March 8th was chosen to commemorate an event which took place in 1857 in New York City. On that date, women from the garment and textile industry staged a demonstration protesting 12-hour work days, bad working conditions and low pay.

Clara Zetken's call to women to fight for equal rights came at a period of great political and social upheaval in the world: Europe was on the verge of the first World War, the colonial empires in Asia and Africa were beginning to crumble, and in North America the movement for women's suffrage was evolving. When the first International Women's Day was celebrated in 1911, more than a million women publicly participated. In addition to the right to vote and hold public office, they demanded the right to work, to vocational training and for an end to discrimination on the job.

Since 1978, the National Women's History Project in Santa Rosa, California, has sponsored National Women's History Week. The theme for 1986 is "Women: Builders of Communities and Dreams." With rallies, forums, demonstrations and media shows across the country, the week provides an opportunity to balance the historical record by honoring the women who have played



Members of the NPO International Women's Day Committee (left to right): Susan Aaronson, Barbara Ring, Mary Tyrrell, Jackie Kiedaisch, Carol Boudreau, and Angela Barnette.

significant roles in our history.

On March 10, the New Product Operations group in the Mill celebrated this day with an afternoon program dedicated to the recognition of NPO women. Sharon Tufts, NPO Transition manager, and Barbara Walker, manager of AA/EEO and Valuing Differences, were guest speakers. Women have always played a significant role in the

success of the organization. The theme for this celebration was "Women at Work: Diversity," to reflect the large and ethnically diverse group of women who work in NPO.

NPO's program ran throughout the week of March 10, and featured films devoted to the issues of women in the workplace and valuing differences. ■

1986 United Way poster/theme contest to feature \$150 cash prize

During the 1985 United Way campaign, Digital employees raised an unprecedented \$1,639,610. It was matched by the company, dollar for dollar, making the total nationwide contribution to United Way \$3,279,220.

With this campaign complete, it is now time to initiate the activities for the coming year with the announcement of the poster/theme contest. The purpose of this competitive challenge is to not only identify a corporate-wide campaign message via an attractive poster, but also to help make a significant contribution to the success of the campaign.

The best ideas have historically come from employees and their families who understand Digital as well as what United Way does for the community.

United Way's ongoing theme is "Thanks to you, it works for all of us." This theme, designed by the United Way of America for its national advertisements, should be used by poster contest entrants in promoting the benefits of United Way. It is also suggested that the design encompass a tie-in with Digital or computers. This is a suggestion, not a requirement; all entries will be considered equally.

The contest will be open to Digital employees and their immediate families. This year, the designer of the winning entry will be awarded a \$150 cash prize.

All poster entries must be finished products (camera ready) submitted on 11-by-17-inch paper or 17-by-22 inch paper, using only two colors in addition to white. Please attach your name and digital address to the back of your entry -- in the case of a family member, include name, age, relationship, plus your information.

All Entries must be received no later than May 30 by Judi VonDohlen, Corporate United Way chairperson, at MSO/K10. The Corporate United Way Committee will judge the entries and the winner will be announced June 13. All entries become the sole property of Digital Equipment Corporation.

For further information contact Judi VonDohlen at DTN 223-5320. ■

DIGITAL THIS WEEK



Send stories, photos, ideas or suggestions to DTW, CFO2-3/K23 or call the editor at DTN 251-1307. Ads must be submitted in writing to Marketplace, CFO2-3/K23. Please direct all Marketplace inquiries to DTN 251-1308.

Digital This Week is published every other week by the Corporate Employee Communication department of Digital Equipment Corporation for the Employees in the Greater Maynard area.

DEC BIGBAND-AID for Oxfam-America

On Saturday, March 15, the DEC BIGBAND performed at a benefit to raise money for Oxfam-America's fight against world hunger. This marked the fourth such event that the band has sponsored and played for over the past year.

The turnout was most gratifying: over \$600 was raised, making a total of more than \$2,000 the band has taken in for the anti-famine campaign.

For their \$5 contribution (the price of a ticket), the crowd was treated to three hours of outstanding big band music, in the plush ballroom of the Westford Regency Hotel, which generously donated the use of its facilities for the occasion.

Follow-on performances are planned, and will be announced far enough in advance so Digital employees in the area can plan to attend and partake in a very worthy cause. ■

Networks and Communications Group holding first symposium

As demonstrated at the recent DECWORLD '86 exhibition, Digital has become the industry's leading vendor in computer networking. However, the technical challenges to be met in the networking field have just begun, and will affect many product areas within Digital. The Networks and Communications (NaC) organization has been acquiring a large knowledge base in this technology which it would like to share -- within its own organization and, most importantly, with other areas of the corporation. NaC has chosen a symposium to serve as a major vehicle for this information transfer.

This one-day conference, to be held on May 16 at the Westford (Mass.) Regency Hotel, will feature two tracks: one for those technical professionals with some previous knowledge of networking, and one with a more general overview of the need for this type of data communication and how NaC is involved in this area.

All registrations must be received by May 2, and all will be acknowledged by May 9. No registrations will be accepted over the phone. Due to limited seating, only 300 registrations can be accepted. A fee of \$60 per person will be charged to the attendee's cost center, with no-shows also being charged.

To register, send electronic mail to DELNI::SYMPOSIUM and include the following information: Last name, first name, cost center, badge number, mail stop, DTN, Enet node, your position, manager's name and Enet node. ■

Digital Management Education announces programs

Management decisions impact every aspect of Digital's operation. Starting in Q4, DME (Digital Management Education) will offer open-tuition courses to address key business skills, giving current managers an opportunity to further develop existing strengths and new managers the information and skills necessary for effective management at Digital.

Programs available to the new manager include "Essentials for the New Manager at Digital." This course is intended for managers who have been in their jobs for up to three months. Programs available for all first-level managers include: "Effective Management Presentations"; "Finance: Essential Elements for Managerial Success"; "Managing Performance for Increased Productivity"; "Problem Analysis/Decision Making"; "Project Management: Planning, Scheduling and Control." Programs available for middle managers include: "Business Planning -- Strategies and Practices"; "Influence Management: Obtaining Results

Digital splits stock 2-for-1 and calls back debentures

Digital has announced a two-for-one stock split in the form of a "stock dividend." In other words, people who own Digital stock will get one additional share for every share they already have. Dividend shares will be distributed on May 9 to stockholders of record at the close of business on April 18. The last time the company split its stock was in October, 1976.

"By splitting the stock, the price of an individual share is adjusted downward, thus making the stock attractive to a broader array of potential investors," explains Mark Steinkrauss, manager, Investor Relations. "Since DECWORLD '86 generated very positive and prominent press coverage, we've been getting an increasing number of inquiries from small institutions and more individual investors.

"A stock split is largely psychological in effect. It can create somewhat more demand for the stock by certain individuals; and, by creating more shares, makes the stock a little more liquid for trading purposes. It has been viewed positively by the financial community, shareholders and the financial press."

The stock split will have no economic effect on the Employee Stock Purchase Plan and other stock plans. The price and number of shares will be adjusted to reflect the split. For instance, for the Employee Stock Purchase Plan, the beginning fair market value (from December 2) will be cut in half and then compared against the ending (May 30) fair market value in the normal way.

Digital also called for redemption, on April 17, 1986, all its outstanding "Eight-Percent Convertible Subordinated Debentures Due 2009." As an alternative to redeeming for cash, holders of these debentures can convert them into one share of Digital common stock for each \$114 principal amount of debentures. The conversion privilege expires on April 2, 1986. Any debenture holder who does not surrender debentures for conversion will have them redeemed for cash. The company believes this call for redemption, eliminating about \$400 million in debt and \$32 million per year in interest payments, will improve its financial structure.

Engineering groups to hold second annual trade show

On Thursday, May 15, several Digital engineering groups will be sponsoring the second annual "DEC's Integrated Solutions for DEC" trade show, featuring booths and breakout sessions relative to new product and process technologies.

Restricted to employees only, the show will be held in the MRO3 East Wing Cafeteria, from 8 a.m. to 5 p.m. with the breakout sessions held in nearby conference rooms.

Participating groups include: Center for Systems Development, Electronic Storage Development, Hudson LSI, Custom Linear, LSI Packaging Engineering, Power Supply Engineering, Process & Design Support, ASIC Center, Programmable Logic Engineering Center, Storage Technical Operations, Electro-Mechanical Design & Support, and the Intelligent Systems Technologies Group.

The goal of the trade show is to demonstrate Digital's unity of solutions from the lowest level of integration, by familiarizing the internal engineering community with the in-house availability of products, services and technologies. Concurrent with technical breakout sessions, booths will display a variety of products and services offered by the participating hosts.

Agendas, abstracts, directions and general information may be obtained through the Enet via the following VAXnotes file. To access this file you must be using VMS V4.0. Type NOTES/NONOTEBOOK SNICKR::TRADESHOW. Type OPEN TRADESHOW to view topics available; type CLOSE to exit the file. If you are unable to access VAXnotes from your account, request trade show information by sending a message to SNICKR::FOCUS.

Pre-registration is recommended. Send your name, badge number, title, project name, mailstop and Enet node to SNICKR::FOCUS. Pre-registration will ensure your admission to the breakout sessions. ■

Through Cross-Organizational Collaboration"; "Managing Change to Achieve Organizational Goals"; "Leadership Style: Maximizing Organizational Effectiveness."

For course descriptions, scheduling & registration information, call the DME registrar at DTN 249-1881, 1882 or 617-276-1881, 1882. Please watch for announcements of more new DME offerings. ■

Meac sponsors shopping spree

Meac (Maynard Employee Activities Committee) is sponsoring another shopping spree to outlets in the Kittery, Maine, area, where famous goods are sold at 20-70-percent savings. On Saturday, April 26, buses will leave PKO3 at approximately 8:30 a.m., returning at approximately 6:30 p.m. Meac is helping subsidize the trip -- the cost is \$7 per person. Sign-up forms are in the Employee Activities display racks. All orders must be received by April 11. ■



APPLIANCES

GAS STOVE, white, older but good condition, \$50, Alan, 244-7559

GAS STOVE, Caloric, copper tone, selfcleaning, exc cond, \$200 or b/o, Judy, 223-7603

CARS

'75 JEEP C-J5, six, 3spd, plow, comp, restore 84, full fiberglass body, \$8K or B/O, Gregg, 251-1511

'74 TOYOTA P/U, tires & body good, lots of rust, no reasonable offer refused, Al, 223-6012

'78 PLYMOUTH VOLARE, 4dr, 6cyl, tan, ps/pb, whitewalls good cond, \$900/80, Ray, 273-3505

'84 MAZDA 626 LX coupe, 3Rk hwy mi, elec evrythg, dig dash, AM/FM cass, alloy whls, \$9500/80, Lisa, 223-5530

'83 BUICK REGAL Estate Wgn, ps/pb, ac, am/fm stereo, exc cond, asking \$6000, Noreen, 268-3209

'80 HONDA ACCORD LX hchbk, 120Kmi, gd body, new exh/carb, ac, am/fm, 5spd, ps, pb, \$1950/80, Lee, 244-6635

'84 HONDA ACCORD, white, 4dr, 5spd, ac, am/fm cass, ps, pb, exc cond, 49K mi, \$8200, Carl, 274-6455

'84 FORD TEMPO GL, 5spd, 2dr, snrf, rustprf, am/fm cass, exc cond, \$5500, Janice, 221-5280

'83 CAVALIER, met blue, 35K mi, 4dr, auto, ps, pb, a/c, cruise, am/fm, a/c, exc cond, \$4500/80, Deane, 221-5400

'72 CHEVELLE MALIBU, 350 V8, ennsnle, boket sta, new radials/brks/shcks, mags, am/fm, \$2500, Mary, 223-5980

'82 HONDA ACCORD, 4dr, silver, 5spd, ac, am/fm tape, 4 spkrs, exc cond, \$5500/80, Helen, 223-7174

'80 FIAT SPIDER, 63K mi, silver, ex cond, \$3600, Keith, 226-6019

'73 CHEVY NOVA, 74K mi, 305 V8, auto, ps, ac, runs well some rust, gd tires + snws, \$900, Mitch, 237-3226

'82 DODGE COLT DLX, 2dr hch, 4spd w/OD, vry gd cond, little rust, well main, 69K mi, \$3000, Marcie, 251-1671

'80 MAZDA RX7, \$4000, Rinaldo, 244-6503

'74 PONTIAC LEMANS, silver, black int, V8, ps/pb, auto, runs great, \$500/80, Bill, 225-6886

'85 BUICK CENTURY, 6 mnths old, auto, air, 6700 mi, must sell \$9975 or B/O, Shi-ley, 235-3528

'85 TOYOTA CORROLA SR5, silver, 13K mi, ps/pb, am/fm cass, 5spd, a/c, ask \$8050, Donna, 223-3213

'82 CHEVETTE, V4, 4spd, manual, 4dr, bl, exc cond, 65K mi, \$1800/bn, Bill, 244-6977

'78 TOYOTA CELICA, auto, hchbk, sunroof, gd running cond, \$950, Lynn, 232-2592

'85 HONDA CRX, mint cond, \$7900, Brian, 272-7104

'83 SUBARU GL hchbk, 28Kmi, exc cond, 5spd, snrf, am/fm cass, rustprf, yellow, \$4900, Cynthia, 223-9733

'81 DATSUN B210, 6cyl, good cond, \$2000, Rosemary, 234-4267

'81 PLYMOUTH Sappano, 56Kmi, exc cond, am/fm, ps, pb, new brks/exhst, orig nwtr, \$3250, Debbie, 223-7121

'84 CAMARO BERLINETTA, 305 auto/V6, 15K mi, am/fm, a/c, rat prf, mint cond, 3yr warr, \$9K, Steven, 234-5246

'78 FORD PINTO, 68Kmi, 2dr, met blue, exc cond, no rust, ps/pb, 4spd, new batt/regul, \$1200, Jny, 223-2366

'76 FORD GRANADA, 4dr sedan, -uns good, dependable, \$800, Barry, 223-4031

'82 CHEVY CELEBRITY, 2dr, 4cyl, auto, ps, pb, am/fm, rustprf, 33K, \$5200/80, Hae, 244-6211

'81 SUBARU GLF, 5spd, 35-40mpg, runs well, must sell, decent tires, retail \$3500, ask \$2900/80, Lou, 249-4353

'81 DODGE COLT, 4spd, FWD, good mileage, Bob, 285-6142

'81 RENAULT LECAR, 53K orig mi, exc cond, 3 new & 1 spare radials, \$1800/80, August, 297-4193

'80 PONTIAC SUNBIRD, 4cyl, 4spd, 4 new tires, new cltch, very clean/reliable, \$2100/80, Steve, 297-6063

FURNITURE

DINING RM TABLE, 40"rnd w/1 leaf, blk lacquer w/wood gold trim, w/glas top, 4chr, \$160/80, Sharon, 225-6998

DRESSER, vry gd cond, natural fin, 5 lge, 2 sm drawers 49" h, 28" w, 16" deep, exc storage, \$50, Sue, 244-7781

BLACK LEATHER & CHROME COUCH, perf cond, \$100 firm, Nettie, 244-6124

MISCELLANEOUS

ROTO-TILLER w/furrower, 3hp, Troy-Bilt Junior, used one season, \$485, Michelle, 226-2650

HIGHCHAIR, Fishr Price, new modl, hrdly used, \$30 frm; INFANT SWING, Gerry Bear, rewind, \$25, Frank, 223-4146

RAINBOW 100+ 128K memory, 2 floppies, 10M disk kybd b/w monitor, LA50, \$2000, Tom, 223-8109

WEDDING GWN, sz7, mtch hat/beehe veil, perf cond, \$400 LADIES DIAMND RING, sz6, 47 pts, B/O, Lorene, 251-1071

ABOVE GROUND POOL, 18'round, 4' deep, 3yrs old, new pump/sand filter incl, \$550, Chris, 381-1461

SONY CASSETTE \$189; equalizer \$149; both exc cond, Olympus A-1 camera, \$79; Denise, 225-6638

KORG DW6000 SYNTHESIZER, exc cond, barely used, comes w/sustain pedal, manuals, case, \$675, Dan, 223-6976

AM/FM STEREO CASSETTE, Delco-Chevy, w/dash mount speakers, new cost \$379, now \$150, Frank, 226-6196

CAMERAS, Olympus OM2 w/case + 50mm 1.8 lens, \$150; flash \$25; 80-205mm lens \$100; more, Eric, 262-8357

DRAPES, exc cond, custom, aqua blu/wht weav, 1 pic wnd 112"x54 1/2, 2reg, 51"x54 1/2, \$100/80, Joan, 292-2223

AIR COND, 2, Sears, 7500 BTU wnd unit, \$150ea/\$275(2) BABY CRIB, matt, 2 bur, shts/pad, \$450, Steve, 223-6449

HUBCAPS, '65 Chevy 33 14" hubcaps, 2 sets of 4, exc shape, \$80, a set, Michael, 223-5977

MOTORCYCLES

'85 YAMAHA VIRAGO XV700, 2600 mi, mint cond, elec start, maroon tank, ask \$2600, Fred, 297-6135

'82 HONDA CB750 Sportster, new chain/trans, cntnt tra, 15Kmi, inc \$130/Bell Helmet, \$1800, Lily, 276-9598

PETS

PUPPIES, Samoyed/Colliie mix, ready after 3/29, good homes only, \$25, Steve, 296-6755

DOG, mostly Great Dane, big & lovable, 1yr old, free to good home, Ellen or Earle, 297-6161

REAL ESTATE

EAST FALMOUTH, 3brdm, 2bth, contemp, cath cell, near saltwtr inlet, \$134900, Dave, 297-5559

WESTFORD, land, 2.77 acres abuts conservn, very priv solar int, \$135K, Dan, 292-2139

METHUEN, MA, spacious 2 brdm condo, 1 1/2 bth, w/d, custm cab, alarm sys + more, \$117900, Susan, 261-2131

DORCHESTER, Lower Mills, Milton ln, 8rm col, 2bths, 4 brdm, mod kit, 2c gar, walk shopping/T, Karen, 251-1859

BOXBORO, split entry, 3brdm, 2car gar, 1 acre, lovely woods area, \$195000, Jean, 223-6844

FITCHBURG, 3 fam-4, 4, 3, sept ht/elec, new int, vinyl side, prcha reblt, offst prk, yd, Steve, 223-4630

CONCORD, MA, expndd ranch hme, 3brdm, 2bth, 2car gar, 1 acre, many extras, \$199K, Dawn, 276-9031

SOUTHBRIDGE, 3brdm cape, 2bth, gar, deck, gas, 12yr old 45 min to HRO, \$110000, Jne, 297-2472

RECREATION VEHICLES

CARVER BOAT, 18' w/convrt top, 100hp Johnson outbrd mtr, trailer, exc cond, \$2500/80, Barbara, 277-7338

SAILBOAT, 24' C&C, Hood Main & Genna, Roller-Furler, Evrnde 9.9 ele str, head, slp 8, \$13.5, John, 297-7903

'77 SKAMPER CAMPER, 3burnr stove, slp 8, Tandem axle and more, \$2500 or b/o, Art, 225-6304

RENTALS

50 YARMOUTH, Cape Cod, 3brdm, 2bth, new hme, gtr inc 1.2mi from boh, avl Jul/Aug, \$875/wk, Roger, 274-6630

CONCORD, M/F, prof, non-smkr, rent room, priv bath, kit privil, country home, \$300/mo + phone, Wini, 251-1310

HYANNIS TIMESHARE Condo, slps 4, ktchn, bth, bedrm, 1.7in/out pool, sauna, 7/26-8/2, \$495, Arnie, 232-2258

W. YARMOUTH, Cape Cod, 3brdm ranch, 1mi/Seagull Beach \$600/wk, 5/24-9/30, slp 6, nr Hyanns Ctr, Pat, 292-2059

NO CONWAY, NH, lux endo, mn/mjr ski areas, rent mdwk, join as shhldr, visit wknds as guest, Pat, 226-6694

WHITE MTS CONDO, on river, 2brdm, 2bths, slp 6, tenn swim, jacuzzi, cable tv, much more, Leslie, 251-1228

CAPE COD, E. DENNIS, Sesuit Harbr, 3brdm, 2bth, w/dry/dw 3 mn wlk/bch, no pets, slps 6, \$600/wk, Cell, 232-2661

NO CONWAY, Wht Mtns, Linderhof Chal, lux 3brdm, fully equipped, avail season, month, week, Mike, 225-5126

DENNIS, Cape Cod, 2brdm hse, wlk to pond, nr bch/golf avl 4-4, \$350/wk, or \$4900 seas Apr/Sep, Art, 221-5607

QUECHEE, VT, full equip lux hme, slp 8, clubs near, childcare avail, fam activ, \$350/wk, Mary, 223-3583

FALMOUTH, MA, slp 6, 100' to saltwtr, full equip, quiet area, nr evrythg, \$400 & \$300/wk, Paul, 223-3548

LITTLE SEBAGO, wtrfrnt cottage, 2brdm, soon prch, w/eq, great/kids, canoe inc, \$350/wk, Peggy, 244-6358

WILTON, NH, 5 1/2 acre, 4-5 brdm, custom design, 2 car gar, frpl, 10 mn/Ctr Milford, Jeff, 249-4897

MARLBORO, 7rm, 3-4brdm, full appl, cent-1 air, \$900/mo + util, no pets, 2mo sec dep, Veronica, 297-6006

W. DENNIS, Cape Cod, 2brdm cnttge, slp 4, near/beach, golf, marina, shpps, \$325/wk, Barbara, 297-6852

SUDBURY, in-law apt, sep ent, brdm, sit rm, kit, bth w/shr, patin, 1 car gar, \$600 inc ht/wk, Bev, 234-3328

LITTLETON, split entry, 3brdm, lg kit, porch, family neighborhd, avl about 5-1, \$975/mo, Carol, 273-3081

WKEND GETAWAY, cottage, non-holiday, 2nights, inc kitn tv, min/Waterl Valley/Lonn, \$65, Mary Jane, 297-3253

HAVERHILL, 3brdm, 2nd fl/3fam, nat wdwork, dshwash, yrd sk, wash hkup, offst prk, \$550-util, Sung Le, 284-3128

LITTLETON, 2brdm ranch, walk/beach, wooded lot, priv patin, avl 5-1, \$750/mo-util, Pat, 223-3587

MARTHA'S VINEYARD, new 3br cntnt ranch, quiet, nr/bch ferry, twn: Jun, Sep-\$65/day, Jul, Aug-\$95, Dan, 225-4279

NEWFOUND LAKE, Bristol, NH, 3brdm hse, slps 6, CCTV, short walk/priv beach, Bill, 244-6722

MAYNARD, across frm PK1, furn rm, ex lrg, sep kit & liv rm, male, \$55/wk inc util, Richard, 226-6684

HYANNIS, new house, 2brdm, slp 5, quiet street, nr Craigville Bch & Cape Cod Mall, Nathan, 223-6200

SEBAGO LAKE AREA, 2brdm cottage, Watchic Lke, boat, avl 2nd wk Jul to Oct 2, \$200/wk, Mike, 237-2055

DENNISPORT, cottage, slp 6, 100 yds/priv ocean bch, frpl, call for pics, rates, more info, Nancy, 244-6344

BILLERICA, 2brdm cond, walk/centr, avl Apr 1, all kit appl, a/c, \$650, inc ht/wk/cooking, pool, Ron, 283-6300

MATTAPOISETTE, cottage, priv beach, 1 brdm & loft, full bath, Jun/Jul/Aug, \$375/wk, Lyn, 297-4945

WORCESTER, nr/UMass, 2brdm apt, wshr/dryr, 1xry carptd brnd new, pkg, 2 units, imme occ, \$625, Ran, 223-8404

WORCESTER, off Burncoat St, nr Rt290, 5+rms, full appl kit, w/w, off-at prkg, nice area, \$595, Karen, 251-1670

MARLBORO, nice split entry hse, 3 brdm, 1 1/2bth, fam rm, deck, gar, deadend st, avl 4-7, Jose, 244-6605

NANTUCKET, 3br delux twnds, deck, oceanview, tennis, May 31-June 14, \$595 wk, Deb, 276-8912

ONSET BEACH, BUZZARDS BAY, wtrfrnt, 3brdm, 1 1/2 bth, \$400/wk Jul/Aug, \$335/wk offseasn, Jackie, 297-4816

ROOMMATES

F/25 yrs, non-smkr, to share house in Lancaster, \$200/mo, Diane, 251-1641

M/F, share 3brdm ranch hse in Maynard, w/M/F, wshr/dryr, yard, \$275/mo + 1/3 util, avl 5-1, Sue, 223-2259

F, shr 2brdm cond, furn, Hudson, MA, \$300/mo, util incl, convv to 290/85, Renee, 234-5032

SPORTING GOODS

ROWING EXERCISE MACHINE, Vitamaster, seldom used, \$60 or 80, Claudia, 276-8648

BICYCLE, 10 spd, Centurion LeMans, gd cond, sale inc handlebar pack, pump, rear rck, \$110, Russ, 223-3723

CANOE, 17' alum, Michi-Craft, gd cond, sale incl 2 Stearns life jackets, 2 paddis, \$275, Russ, 223-3723

WANTED

DEN SET, maple or pine, fair to good cond, John, 284-3046

RIDE to and from the Spitbrook Facility from Pepperell, Dave, 223-3583

ENCYCLOPEDIAS, good cond, Dennis, 223-9721

RENTAL WANTED, N. Andover area, nice 2 brdm apt for less than \$700/mo, util inc, Joan, 297-4518

news briefs

On the move
The U.S. Area Networks Business Support Group has moved from the Tewksbury facility to the Westboro facility at Walk Up Drive. The DTN for the facility is 292-1212 and the outside number is (617) 870-1212. ■

Deadlines for 'Digital This Week'

Deadlines for Digital This Week have been established to help employees plan events and publicity around certain editions of the paper. Deadlines do not pertain to Market-place, which is first come, first served. The next four issues and deadlines for DTW:
April 28 issue — April 16 deadline
May 2 issue — May 7 deadline
June 2 issue — May 21 deadline
June 16 issue — June 4 deadline. ■

New DTN for WJO1 & WJO2

The WJO1 and WJO2 facilities (DTN 257, 233) in Westford have moved to a new location at 5 Carlisle Road, Westford. The new DTN for all of WJO is 226. When calling an employee at this site, dial DTN 226 plus the last four digits. The outside number for the WJO facility is (617) 692-1400. ■

Digital Community Garden Club to meet at Stow

The Digital Community Garden Club of Stow will hold its new members meeting April 16 at 11:30 in the Stowaway Conference Room near the east entrance at OGO1. Any employee interested in maintaining a well-tended garden of vegetables and/or flowers on Stow facility grounds should attend. Anyone interested who will be unable to attend should contact Les Barfield at DTN 276-8172. ■

Electrical shutdown at Stow April 26

On Saturday, April 26, the Plant Engineering Department has scheduled an electrical shutdown of the entire Stow facility. The shut off from approximately 7 a.m. until 5 p.m. To protect systems from power surges and crashes, it is requested that all systems be shut down on Friday, April 25, and not be restarted again until Monday, April 28. In the event of rain, the shutdown is planned for Sunday, April 27. For safety reasons, no employees other than Plant Engineering and Security personnel should enter the Stow facility during this period. ■

Tennis anyone?

The DEC Tennis League will be starting its 1986 season on May 19. The divisions are men's singles, women's singles and mixed doubles. There are two sessions lasting five weeks each, in which you play four matches in each session. There is a single-elimination tournament at the end of the season, with the finals being played at the annual outing scheduled for September 26.

To get a registration kit, send your name, location, and mailstop to the DEC Tennis League, HLO2-3/C07 or to HOW::TENNIS. Registration deadline is May 7. If you were a member last year, you will automatically receive a registration kit. ■

Logistical aspects of African famine relief

As part of the continuing effort to provide aid to African nations, a workshop on "Transportation and Logistical Aspects of African Famine Relief" will be held April 22 and 23 at Babson College, Wellesley, Mass.

The workshop, which has been presented in New York, Washington, D.C., Los Angeles, and San Francisco, will be sponsored by Babson College, the American Society of Transportation and Logistics, and the Embassies and UN Missions of Chad, Mali, Niger and Somalia. Assembled will be representatives from the media, education, private voluntary organizations, and both shipper and carrier transportation practitioners.

You are invited to attend and participate by lending your expertise to the important discussions concerning African famine relief. The cost is \$45 per person for the two-day workshop and meals. For further information or registration materials, contact David High at DTN 234-5125. ■

New DTNs for Mt. Royal, Burroughs Plaza

Effective April 7, the DTN code for the UPO (Mt. Royal) and BPO (Burroughs Plaza) facilities will be changed from 278 (UPO) and 235 (BPO), respectively, to 296. When calling an employee at either of these facilities, dial DTN 296 plus the last four digits. The outside numbers will remain the same: for UPO, (617) 480-4111; for BPO, (617) 480-3111. ■

DTN correction

The March 1986 Digital Telephone Directory incorrectly lists the DTN for Tom Karpowski, Corporate manager, Network Services. It should be DTN 247-3115. His secretary's number should be DTN 247-3116. Both are located at TWO/E15. ■

Mill Health Fair

Mill Health Services is planning a Health Fair to be held April 24 and 25 from 8 a.m. to 4 p.m. in the Sheridan and Hinchcliffe Conference Rooms near the cafeteria in 5-4.

Many free health screenings are being offered, including height and weight, blood pressure, pulmonary function testing, vision screening, and cancer screenings. Blood chemistry will be offered for a minimal charge. There will be health education materials available during the two days. Employee Assistance Program staff members will also be available to answer questions.

Mill employees are encouraged to attend the fair and take advantage of any or all screenings. ■

educational opportunities

Office Applications Training May course schedule

All course locations are PKO3-1/Pole 8H unless otherwise specified. Dates are subject to change. Students are responsible for meeting course prerequisites. Please refer to the OA catalog or call the registrars for course prerequisites.

Concepts

Intro to Computer Concepts (1 day)
May 20
WPS Strategies & Presentations (2 days)
April 23

Multi-Function Office Systems

ALL-IN-1 System Overview (1 day)
April 28; May 7
ALL-IN-1 Manager (2 days)
April 28
ALL-IN-1 Tailoring (3 days)
April 30
ALL-IN-1 Administrator (1 day)
May 27
Rainbow Office Workstation (2 days)
May 15

Electronic Mail and Communications

DECmail (1 day)
April 30; May 8, 15, 27

PRO Communications (1/2 day)
April 28; May 27
Rainbow Communications (1/2 day)
April 25; May 9

Intro to Operating Systems and Software

Intro to VAX (2 days)
May 1, 5, 12, 21, 28
Basic User Operations for the Professional (1 day)
April 22
Learn Rainbow (1 day)
PKO: May 12, 19 MRO: April 28; May 27
Rainbow Basic User Operations for Managers (2 days)
May 27
CP/MTM (1 day)
PKO: May 27 MRO: May 14
MSTM-DOS (1 day)
MRO: May 22

Document Processing

EDT (1 day)
May 13
RUNOFF (1 day)
April 21; May 16
Basic Word Processing (3 days)
April 28; May 14

Basic WPS for Managers & Supervisors (1 day)
May 9, 28
Advanced Word Processing (1 day)
May 2, 12, 29
Rainbow Basic WPS-PLUS (2 days)
PKO: April 30 MRO: May 19
Rainbow Advanced WPS-PLUS (1 day)
PKO: May 2 MRO: May 21
List/Sort (1 day)
May 8, 30
Master Menu (1 day)
April 25; May 21

To Enroll

Please fill out the OA Internal Enrollment Request, available in the OA Catalog, or on flyers, and mail it to the OA Registrar, PKO3-1/B11. For further information, call the Registrar at DTN 223-2872 or 223-5820. ■
ATHENA/graph is a trademark of Ship Analytics, Inc. CP/M is a registered trademark of Digital Research. DAISY AIDS is a trademark of Escape Computer Systems. dBase II is a trademark of Ashton-Tate. 1-2-3 and Symphony are trademarks of Lotus Development Corporation. MS is a trademark of Microsoft Corporation. Multiplan is a trademark of Microsoft Corporation. SUPERCOMP-TWENTY is a trademark of Access Technology, Inc.

Technical Seminars

This is an integrated calendar of seminars for HLO, MRO, LKG, APO, LTN, ZKO, MLO, and SHR.

Unless otherwise indicated, seminar locations are as follows:

APO Gold Conf. Room
HLO Hall of White Mists
MRO Dec 10/20
LKG LKG1-3 Cafeteria
ZKO Babbage Aud.
MLO Mill Caf. Conf. Room
SHR Room will be announced
LTN Cafeteria

APO 289-1226 ERIE::SCOTT
HLO 225-4068 HUDSON::KELLEY
MRO 231-5097 HYPER::CSMALL
SHR 237-3258 APOLLO:HEDIN
LKG 226-7065 DELNI::NAPERT
ZKO 381-1057 ZEKE::CONDON
MLO 223-6262 MILRAT::PRUITT
LTN 229-6900 PHENIX::BETTE

April 1 - 10:00 HLO (Repeat performance)
Mike Uhler — Digital

"The Rigel Microarchitecture"

April 2 - 10:00 HLO

Dr. Elliot Soloway — Yale University
"The Mental Life of a Programmer"

April 2 - 12:00 Shrewsbury Amphitheater

Bob Stetson — Low End Disk Systems,
Digital

"Peak Shift in Flexible Disk Drives"

April 3 - 2:00 MRO

Dr. Eric Manning — University of Waterloo
"SHOSHIN — A Dist. O/S Nucleus Based on Processes and Message Passing"

April 3 - 2:00 HLO

Dr. George Chryssoulouris — MIT
"MADEMA: A Decision Making Concept for CIM"

April 4 - 2:00 MRO

David Jefferson — UCLA
"Virtual Time for Synchronization in a Distributed System"

April or May, 2:00 TBA

Richard Sites — Digital
"ATUM — Address Tracing Using Microcode"

April 9 - 2:00 LMO2 caf

Dr. Melvin Breuer — University of Southern California
"A Knowledge-Based System for the Design of VLSI Chips"

April 10 - 10:00 HLO

Dr. Shyam Murarka — Rensselaer Polytechnic Institute
"Refractory and Group VIII Metal Silicides for Gate, Interconnection, and Contacts"

April 10 - 2:00 HLO2 caf — AI Theme

"Knowledge Representation"
Dr. Allen Newell — Carnegie-Mellon University
"SOAR: an Architecture for General Intelligence"

April 11 - 2:00 ZKO

Maurice Wilkes — Digital and Project Athena/M.I.T.

"The Current Movement in Computer Design"

April 14 - 2:00 HLO2 caf

Maurice Wilkes — Digital
Farewell Seminar (Reception following)

April 14 - 9:00 Shrewsbury Amphitheater

Dr. Thomas Znotins and Richard Walker — Lumonics Inc., Canada

"LASERS: Opening New Vistas in the Semiconductor and Microelectronics Industries"

April 15 - 10:00 HLO

Vince Pitruzzella — Digital
"Copyright and Mask Works — A Primer on Protecting Digital's Assets"

April 16 - 2:00 ZKO

Steve Teicher — Digital, Group Engineering manager of Worksystems

"Worksystems Strategy"

April 22 - 9:00 MLO

Doug Clark, John F. Brown — Digital
"Simulation Success Stories: Nautilus and Scorpio"

April 23 - 12:00 Shrewsbury Amphitheater

Bob Stetson — Digital, Low End Disk Systems

"Factors in Modulation for Flexible Disk Drives" ■

Human Resource Management DIS Training announcements

Introduction to Data Dictionaries-SPI (Self-Paced Instruction) (NEW)

This is a generic introduction to Data Dictionaries. It discusses the concepts of data dictionaries and how they are used. It is a fundamental course for information systems (IS) people and anyone who needs a basic understanding of data dictionary concepts. Topics include: data dictionary concepts, dictionary contents, dictionary management tools, and dictionary usage. This course can easily be completed in one day.

To order: Send a memo to Educational Services Order administration at BKO, DTN 248-4158. Part # EY-2567E-PS-0001.

Data Dictionaries: Concepts, Contents and Use (NEW)

April 29-May 1

This course is for Data Administrators, Managers who manage or use data dictionaries, EPS Auditors, or anyone who is or will be supported by a data dictionary. It is a general presentation of concepts, considerations and uses of data dictionaries. This course is a more in-depth offering than Introduction to Data Dictionaries-SPI. It provides a thorough background for people who are likely to be creating and maintaining a data dictionary.

Topics include: concepts and terminology, dictionary contents, operational considerations and standards, dictionary uses, user applications.

BASIS — Data Base Administrator Seminar — (NEW)

April 15-18

This course is intended for Project Leaders, Data Base Designer/Administrators, System Analysts, and others involved in implementing application requirements and performing data base definition. Through lectures and work sessions, the participants will explore design options, Data Definition Language (DDL) paragraphs, and DDL writing. Some of the topics to be covered include: identification of user requirements, data integrity through validation and vocabulary control, indexing strategies and alternatives, security features, and various data base file structures and uses. (No prerequisites).

Introduction to POWERHOUSE

April 28-May 2

Intended for DP Professionals and Programmers with less than three months experience with POWERHOUSE, this course uses standard VAX RMS files which can be shared with non-POWERHOUSE applications. Applications currently done in a third generation language, such as COBOL and/or BASIC, are candidates for POWERHOUSE. POWERHOUSE allows the development of entire applications, including data dictionary, forms, data validation, report writing and transaction processing. Students should have completed VAX/VMS Utilities and Commands course and have general

programming knowledge.

Introduction to VAX/VMS

May 5-6

This course is for Managers, Supervisors, Users or support staff members who have access to a VAX/VMS system. Learn the basic Digital Command Language (DCL) commands that allow the user to work with a VAX/VMS system. Topics include: Rename, copy, delete and purge files, set protection, create and work logical name and symbols, and create LOGIN COM file. (No prerequisites)

Network Troubleshooting

May 5-9

This course is for experienced System and Network Programmers and Managers, Network Technical Support Personnel and Network Consultants. It discusses tools and techniques available for monitoring, testing and troubleshooting communications networks demonstrating a systematic approach to the network problem solving. Students should have completed a product related course (example DECnet VAX) and the prerequisites for that course.

To register call Justine Sullivan at DTN 249-4670. To obtain a detailed course description call DTN 249-1461. Descriptions will be sent over the network for immediate reference. ■

Stow Job Information Center now open

Looking for a new job or a career change? Visit the Job Information Center in Stow. Located at OGO1-1/M11 in the Employment area, the center is open to all Digital employees regardless of organization and is designed to aid employees in making informed career decisions.

Like the Job Resource Center in Marlboro, the Job Information Center in Stow provides job counseling services within and across organizations, information on internal and external training, access to TESS (Total Employment Staffing System), as well as to DECscan (an on-line skill assessment tool). In addition, a variety of skills workshops on topics such as resume-writing and interviewing skills are available on an individual or group basis.

Many employees have already utilized TESS, an on-line job search system that enables the employee to obtain first-hand, up-to-date information on the status of a requisition, as well as the name of the recruiter in charge. Four terminals are available for use and no appointment is necessary. In addition, a variety of career publications and college brochures are available in the center as part of the reference library.

Plans are being made to set up satellite terminals in Bedford, Westboro and Woburn. For more information, contact Marty Dorfman in Field Headquarters Employment (OGO1-1/M11) at DTN 276-9480 or 276-9320. ■

Q4 course schedule for High-Performance Systems Group

This is a listing of the High-Performance Systems Education & Training Q4 course offerings.

Course	Date	Location (MRO)
Inspection Moderators	3/18	Hardware/Software C.R.
*Comprehensive Overview of VAXclusters	4/8-11	Keyboard C.R. (8-10) Software C.R. (11)
GaAs Technology for Computers	3/31-4/2	Hardware/Software C.R.
*VAX/VMS Device Driver	4/7-11	Colorado Springs C.R.
ULTRIX II	4/14-18	Colorado Springs C.R.
Assembly Language Program in VAX-11 MACRO	4/21-25	Colorado Springs C.R.
Advanced Workshop in C Programming	4/22-24	Keyboard C.R.
Making Effective Use of Your MicroVAX	4/24-25	TBA
Design of Applications Under VAX/VMS	5/5-8	Software C.R.
VAX/VMS Internals and Data Structures	5/5-16	Colorado Springs C.R.
Electronics I	5/5-7	Hardware C.R.
Practical Applications of VAX Information Architecture	5/12-14	Hardware/Software C.R.
Managing Your Microvax	5/19-21	Hardware/Software C.R.
BLISS	5/9-13	Colorado Springs C.R.
Electronics II	6/10-11	Software C.R.
Information Mapping Computer	6/3-5	Keyboard C.R.
Artificial Intelligence for Managers	6/9	Hardware/Software C.R.
PASCAL	6/16-20	Colorado Springs C.R.
Designing Relational DB Using RDB Overview)	6/18-20	Keyboard C.R. (18,19) Hardware/Software (20)
Computer Literacy for Mfg. (Intro. to Computers)	6/23-27	Hardware/Software C.R.

*Currently Full

To enroll in any of the above courses:

On-line: Set host HYPER

Username: COURSES

Password: COURSES

If this method of enrollment does not work for you, contact Lois Montoya at DTN 297-6298 or on HYPER::LMONTOYA. ■

Putting pay at Digital into perspective

During the last couple of months, supervisors throughout Digital have been developing salary plans covering the April 1986 to March 1987 time frame for each employee reporting to them. This article, prepared by Corporate Compensation & Benefits, explains how the environment is affecting Digital's pay program and, ultimately, individuals' salaries.

The basis of Digital's pay program is to pay competitively. The environment that determines competitiveness is always changing. As a result, Digital's salary spend numbers have been decreasing the past few years and will be lower in 1986. Several factors, described below, are influenced by, and influence, pay.

U.S. economy

Salary increases for all U.S. industries have been dropping over the last four years, and this drop is expected to continue, according to the American Compensation Association. This decline is due, in part, to harder times facing all U.S. industry as well as a drop in the inflation rate from 13.5 percent in 1980 to less than 4 percent each year since 1982.

Computer industry

Over the last 20 years, the computer industry has grown phenomenally -- with earnings often growing between 30 percent and 40 percent annually. With more competitors and products, the computer industry is behaving more like industry generally. The market has softened and profit margins have tightened. Some computer companies have had layoffs or shutdowns. As a result, pay increases in the computer industry are slowing just as they are in other industries.

Childhood Hangovers: a seminar about the experience of growing up in a chemically dependent family

Have you ever wondered why life was the way it was in your house? About your parents' drinking and how it may have affected you or someone close to you?

This lunch-hour seminar will provide information on chemically dependent families and what we can do to identify and change ourselves. Anyone who is from a chemically dependent family or is concerned about someone from a chemically dependent family is welcomed.

The seminars are opened to all employees

Need for and availability of qualified people

The pay level considered competitive is related, in part, to the need for and the availability of qualified people. While the computer business was booming, demand for employees was relatively high and the supply was low. Consequently, more substantial salaries were needed in the computer industry to attract and keep those relatively few qualified candidates.

Salaries have leveled as productivity improvements and technological advances have reduced the need for large numbers of additional people and as the supply of qualified individuals is increasing.

Job movement

As the need for additional people slows, employees will generally be staying in positions longer than the norm at Digital a few years ago of changing jobs on average about every 18 months. As a result, employees will have a greater opportunity to work smarter in their jobs, making Digital even more competitive.

Delivery of pay for performance at Digital

Having the right people is vital to Digital's success. The company strives to keep the right people not only by paying competitively, but by paying employees based on their performances. Each job in Digital is assigned to a salary range. Individuals whose performance meets, but doesn't exceed, expectations, regardless of their length of service, tend to remain in the middle or lower end of their salary range. Thus, pay is determined primarily by each employee's sustained level of performance. ■

and their families; just bring your lunch.

Registration is required. Please call DTN 223-4439 to register. The seminars will start promptly at 11:45.

Facility	Date	Location
Acton-Nagog	4/11	Vancouver Conf. Rm.
Hudson	4/10	Mt. Everest Conf. Rm.
Parker St.	4/22	Facilities Conf. Rm. ■

Digital Softball League opens registration

The Digital Maynard Softball League is organizing for its 1986 season. This year the league will consist of 24 co-ed teams (18 players/team minimum) arranged into three divisions.

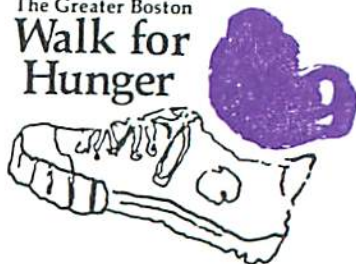
The season runs from May to August with each team playing once a week for a total of 14 or 15 games, plus play-offs (if eligible). There is no interdivisional play either in regular season or play-offs.

Any individuals who would like to get on a

team should contact, by mail, one of the people listed below. This year, dues are \$15. Checks payable to Maynard Softball League should be sent to Tom Pitman (MLO5-2/B6) no later than April 12. Please indicate which division you would be interested in participating in, (A is most competitive, B and C somewhat less).

If there are any questions call Tom Pitman (DTN 223-6046), Gerry Tessari (DTN 223-7949) or Dave Calderan (DTN 226-7682). ■

The Greater Boston
Walk for
Hunger



17th annual Walk for Hunger

The 17th Annual Greater Boston Walk for Hunger will be held on Sunday, May 4, rain or shine. This year's goal is to raise \$2 million-ambitious, but attainable when 20,000 adults, teenagers and children unite in a common cause against hunger.

The Walk for Hunger, which has come to be known as "the other Boston Marathon," is an interfaith, humanitarian, grassroots effort established in Boston in 1970. Participants raise money through sponsors who pledge "by the mile." The 20-mile route begins at Boston Common, winds through scenic areas of Brookline, Newton and Cambridge, and finishes back at the Common.

This year's proceeds will fund 124 local feeding programs which provide meals to hungry people within the Route I-495 area; garden and educational programs will also receive funding, as well as 10 international agencies. Dan Daley, Exec. Director of Project Bread, the sponsoring agency, has estimated that 60 percent of the lunch and supper programs within a 40-mile radius of Boston would fold if it weren't for the walk. Daley has also praised the past generosity of Digital, both in the participation of employees and in the use of the corporation's Matching Gift Program.

To simplify paperwork, special procedures will be used for the Matching Gift Program. For information, to request "walking papers," or to sponsor a walker, please contact Ginny Kristl at DTN 223-4970. ■

Six new vice presidents appointed . . .

(continued from page 1)

becoming manager, U.S. Field Service, in 1985, he managed Field Service Europe. For 10 years before that he was manager, GIA Field Service, managing numerous subsidiary field service start-up operations while directing this international field service organization. He joined Digital in 1962 and held various engineering, manufacturing and product support management positions, including responsibility for Digital's worldwide mid-range systems support between 1968 and 1974. Don has completed the Program for Management Development at Harvard Business School and the School of Industrial Management at Worcester Polytechnic Institute. ■