

digital

MAYNARD

DIGITAL THIS WEEK



Volume 14, Number 5

March 16, 1987

Digital announces new mid-range VAX systems, strategic business initiatives

Digital has introduced three new mid-range VAX systems and announced several initiatives designed to make it easier and more cost effective for customers to purchase and use our products and services. The company also adjusted prices across all product lines to more accurately reflect system performance and customer value.

The products announced — the VAX 8250, VAX 8350, and VAX 8530 systems — replace earlier models and provide up to 40% increased performance.

In addition, Digital announced:

- A discount structure based on total enterprise purchase of hardware and software. Purchases for resale are included within this simplified discount structure.
- A one-year warranty on all hardware, including VAX and PDP systems, all options and peripherals. In addition, at the time of purchase, customers can select to extend their hardware warranties up to three years.
- A software licensing policy which simplifies the transfer of software within a company, and a relicensing procedure for used equipment.
- A uniform quantity pricing on all product list prices. Price increases will reflect full system value on high functionality systems and software. Prices on selected memories and disks will be reduced by up to 50%. Based on the analysis of product mix, price adjustments will generally result in minimal net impact in costs in a typical user enterprise.
- A new business structure within Digital's "All Channels Strategy" which complements the business objectives of Digital's resellers and cooperative third parties.

"The new VAX systems reflect Digital's ability to sustain its present leadership in integrated, networked systems," said Harvey Weiss, vice president, U.S. Operations. ■

Shrewsbury kicks off International Women's Month

Erline Belton, Corporate Employee Relations manager, discusses "Choice: Mediocrity or Excellence" at a panel discussion in Shrewsbury celebrating International Women's Month. All during March, facilities in the Greater Maynard Area will address women's concerns and commemorate their achievements with various events, such as panel discussions and seminars. Consult LIVE WIRE, Digital's electronic bulletin board, for the dates and times of events near you.



Contacted by the media? Here's what to do

As Digital's stature in the business community has grown, so has media interest in the company's products, plans, and people. But this interest can be a two-edged sword.

Within the last few years, several trade magazines have been introduced which use the words "Digital" or "DEC" in their titles. Many employees mistakenly presume that magazines such as "Digital Review," "DEC Professional," "Computers 'R' Digital," and "Digital News" are internal company publications. They are not. Instead, they are produced by outside organizations.

"Employees might mistakenly presume that an inquiry from one of these newspapers deserves a response. This is not the case. 'DECWORLD' and 'Digital This Week,' for example, are Digital-sponsored newspapers that use the company name in their titles. All other requests for information should be referred to Public Relations," says Ray Humphrey, director of Corporate Security.

"It's important to note that requests from local community officials as well as requests from the media should be referred to Public Relations," says Ray. He adds that the Public Relations staff is the focal point for all of

Digital's contacts with the media. "Public Relations will get in touch with the media as appropriate," Ray says. "Other employees should not do so."

"We place a great deal of trust in our employees," continues Ray. "But with that trust goes a responsibility on the part of each employee to be prudent in handling privileged company information."

Employees should take the following steps to avoid the accidental disclosure of proprietary information, whether to a member of the media or to a colleague in another company:

- Never discuss company business with anyone who might influence the investing public — stockbrokers, analysts, or news reporters.
- Never discuss confidential information in public places such as restaurants or airplanes, or at social gatherings or professional conferences. "Most people like to talk about their work," Ray says. "The trouble is, there are other people who like to overhear these conversations. Employees need to be careful about what they

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Worldwide Public Relations manager meet at Mill



Peter Smith, vice president, Product Marketing, addresses attendees of the recent worldwide Public Relations managers meeting at the Mill. Digital Public Relations managers from 14 countries in Europe and GIA gathered to discuss corporate directions and their roles as the company's international spokespersons.

Office Applications Training offers support for computer users

A computer is a computer is a computer — until someone learns how to use it that is. Teaching employees how to use their computers is the job of Office Applications Training (OA). The group, which offers more than 60 courses at the Maynard and Marlboro training centers, teaches the most widely used hardware and software applications.

Says Susan George, OA manager, "Our primary responsibility is to teach people to exploit their computers' potential to the fullest. At the same time, we realize that our standard course offerings may not always address specific training needs. We can customize the basic courses, or develop entirely new courses, depending on an employee's needs."

Susan adds that students don't necessarily have to travel to Maynard or Marlboro for training. "We've found that on-site training, where our trainers come to a facility, is cost-effective for groups of seven or more, because training time is limited and travel is expensive," she says. "Often these on-site courses are custom-designed and combine several teaching methods. There might be a lecture and lab in the morning, for example, and the afternoon may be devoted to a workshop."

OA is also venturing into new areas such as customer training, office productivity training, and decentralization of training. Currently, OA is teaching a group of trainers from GIA Educational Services how to teach the ALL-IN-1 system, from overview courses all the way up to system management. These trainers then will train employees of the Canadian Ministry of Parks.

In the near future, OA's curriculum will expand to meet the training needs of Digital's office workers as well. Says Susan, "There is a critical need to train our office workers. Recently, we administered 3,000 surveys to office workers in the Greater Maynard Area. Analysis of the data returned, along with review of the literature and additional data gathered from an advisory committee, supported the need for training. These data have allowed us to develop training curricula to meet office workers' training needs."

Complete descriptions and dates for all OA courses are available on videotex. For a course catalog, call DTN 223-5820 or 223-2872. For information about OA services, call DTN 223-9273 or 223-4672. ■

Contacted by the media? ...

(continued from page 1)

say in public, and to whom they say it."

- Never leave confidential information unattended on desks or elsewhere in the office. "On any given day, as many as 20 percent of the people in any facility are not Digital employees," says Ray. "At night, this figure could be as high as 90 percent. Employees should lock up confidential information. After its use has ended, all such information should be disposed of in the security discard bins."
- Making an internal presentation? Mark all charts, overheads, documents, and the like with the appropriate restrictions.
- Use discretion when sending proprietary information over the network. Never send information classified "Digital Restricted Distribution" in readable text.
- Limit distribution lists to those people who have a real need to know the information. Review and update distribution lists frequently.

And finally, says Ray, "Don't respond to seemingly legitimate telephone inquiries by outsiders requesting business information." Again, the correct response is to refer such inquiries to Public Relations. "Legitimate callers will respect our approach toward protecting our critical corporate asset — sensitive business information," Ray says.

For more information, contact your local Security manager or Corporate Security at DTN 223-4227. ■

Project Management Vendor Series to be held in Marlboro

The first Project Management (PM) Vendor Series will be held in the MR03 Amphitheater on Friday, March 20, from 9 a.m. to noon. Sponsored by the Project Management Digital Interest Group (PM-DIG), the PM Vendor Series allows project management vendors to acquaint internal project managers with their products. The series also gives the audience the opportunity to become familiar with the vendors' offerings, as well as new trends in the project management discipline.

Seating is limited. For reservations, call Denise Corcoran at DTN 297-5527 (CURIE::DCORCORAN). ■

DIGITAL THIS WEEK



Editor: Kate Nelson

Send stories, photos, ideas or suggestions to DTW, CFO2-3/K23 or call the editor at DTN 251-1307. Electronically, the editor may be reached on DECmail @CFO or at CELICA::KNELSON. Ads must be submitted in writing to Marketplace, CFO2-3/K23. Please direct all Marketplace inquiries to DTN 251-1308.

Digital This Week is published every other week by the Corporate Employee Communication department of Digital Equipment Corp. for employees in the Greater Maynard Area.

Digital Video Network to broadcast 'Tech-Line' next week

The Digital Video Network (DVN) will broadcast "Tech-Line" on Thursday, March 19 from 3-4:30 p.m. Eastern time. Sponsored by Field Service Training, this program is the fourth in a series of training programs for Field Service engineers. Engineers can learn how to service RAB0 and RAB1 problems more efficiently. "Tech-Line" will discuss the new diagnostic tools that will soon be available for the HDA, and improvements that have been made to it.

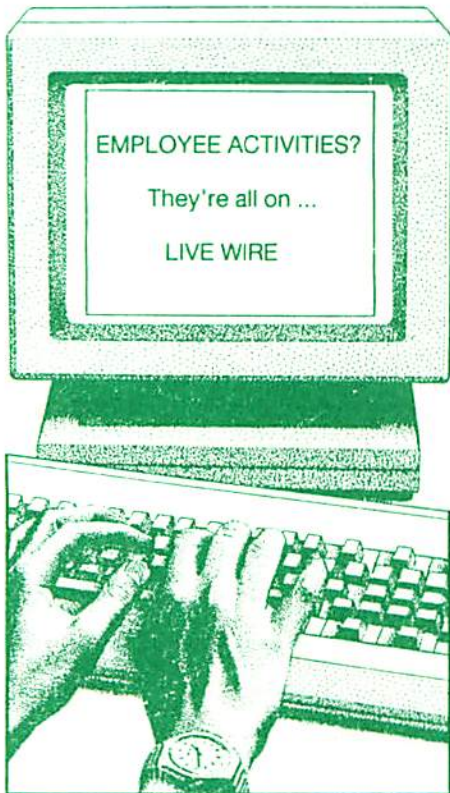
Technical representatives from Customer Services Support Engineering (CSSE) will discuss the erasure problem and what has been done about it and plans for future improvements.

The program can be viewed at the following downlink sites in the Greater Maynard Area. Site coordinators' names are in parentheses.

Bedford (Mariann Polcari (acting), 249-4528)

Boylston (Marguerite Shaw, 245-5270)
Marlboro (Tammaris Mitchell, 297-2525)
Parker Street (Alan Riggs, 223-6755).

For current programming information, phone the DVN Hotline at DTN 249-1620, 24 hours a day, seven days a week. ■



Gospel concert caps Black History Month



Sharon Henderson (second from right) of the gospel group God's Messengers encourages the audience to sing along during the group's recent performance at Virginia Road. The other group members, from left, are Betty Granville, Hilda Givens, Crystal Bryant, and Carolyn Sanford. The lunchtime concert capped Black History Month events in the Greater Maynard Area. During Black History Month, Digital celebrated blacks' contributions to American society with panel discussions, lectures, films, concerts, and art exhibits.

International Women's Month to focus on work, family issues

March is International Women's Month, and the Corporate/Field Cluster Operations group is sponsoring a monthlong series of seminars on balancing work and family issues. Seminars on women's health concerns also will be held.

The following calendar provides an at-a-glance guide to events which will be held in the West Concord, Parker Street, Powdermill Road, and Virginia Road facilities.

Wednesday, March 18, noon-1 p.m.

"Balancing Work and Family." Location to be announced.

Friday, March 20, 11:30 a.m.-1 p.m., Arctic Conference Room, VRO

"Women in the Workplace" panel discussion. Panelists are Barbara Walker, manager, Corporate Affirmative Action/Valuing Differences; Gail Mann, Corporate

Law department; Larry Rossini, Corporate manager, Human Resource Development; and Suzee Woods, DIS Personnel.

Tuesday, March 24, noon-1 p.m., Hawthorne Conference Room, CFO2

"Women's Health Issues," with Nancy Jaferian of Health Services.

Wednesday, March 25, noon-1 p.m., Dickens Conference Room, CFO2

"Managing Dual Careers." Panelists to be announced.

Monday, March 30, noon-1 p.m.

"Women's Health Issues," with Nancy Jaferian of Health Services. Location to be announced.

Tuesday, March 31, noon-1 p.m.

"Managing Time Outside of Work." Location to be announced. ■

Digital announces SCMP agreement with National Computer Systems

Digital and National Computer Systems, Inc. have announced the signing of a Systems Cooperative Marketing Program (SCMP) agreement under which the two companies will work closely together to market trust management solutions to the banking and investment industry.

Currently, National Computer Systems has software products designed to meet many needs of the investment community. The TRUSTWARE® series of software applications contains all of the investment management, accounting, and reporting functions required by the bank trust departments and the investment management departments of brokerage firms.

National Computer Systems, Inc. is a leader in the design, manufacture, marketing and leasing of computer-based products and services in the education, government and financial systems markets.

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THE MARKETPLACE



APPLIANCES

REFRIGERATOR, Whirlpool, 17.2cu ft, almd, 4yrs old, energy efficient, exc cond, \$375/BRO, Deb, 276-9099

HUMIDIFIER, Douglas Ultrasonic, 1.1 gal, automatic humidity control, used twice, \$45, David, 381-1121

CARS

'82 TOYOTA COROLLA, good cond, \$3000/80, Faith, 223-7725

'84 DODGE OMNI, 5spd, am/fm cass, stereo, a/c, p/b, good cond, must sell, \$2500/80, Norman, 296-3757

'86 Z24 CHEV CAVALIER, 17Kmi, am/fm ster cass, a/c, sprt rms, 2.8 ltr, 2dr, black, exc cond, Beckt, 297-4466

'86 FORD RANGER SUPERCAB pckup, only 6Kmi, mint cond slvr w/blue cloth int, am/fm, \$6995, Kevin, 274-6457

'84 VOLVO DL, lo milage, immac, 5spd, air, am/fm cass cruise, \$11K/80, Hal, 297-5191

'84 NISSAN KING CAB DELUXE, 4x4, many extras, asking \$8500, Ron, 241-3319

'86 CHEV CAMARO, red w/black int, 36Kmi, auto, a/c, pb, am/fm, 6cyl, \$11K or \$12.15/34 mo, Carter, 297-2160

'81 MAZDA GLC, 4dr sdn, bronze, grt cond, in/out, gd dpndbl car, \$2200/80, Erin, 249-4729

'85 CORVETTE, red, 4spd/OD, loaded, 6Kmi, showroom cond, \$21500, Joe, 266-2403

'84 OLDS CIERRA BRGM, 4dr, air, auto, am/fm st. tilt pw, pwr lock, delay, wip, Ziebart, \$6200, Bill, 223-0165

'82 PLYMOUTH RELIANT, 4dr, 4cyl, frnt whl dr, 41Kmi, \$2800, Sue, 296-3648

'84 1/2 FORD ESCORT, 1 ovnr, exc cond, vel main, 30Kmi blk, 2dr htchbk, am/fm stereo, \$2900, Laura, 251-1627

'81 HONDA ACCORD LX htchbk, 5spd, delux mdl, a/c, am/fm, new tires/exhst, exc cond, \$2695/80, Deb, 234-4403

'79 CHEVETTE, 85Kmi, new trans, brakes, \$900/80, Mary, 223-8002

'79 TOYOTA COROLLA hbk, 5spd, cass, ac, \$1500/80, '77 TOYOTA COROLLA, 78K, gd cond, \$650/80, Ed, 223-5724

'82 HONDA ACCORD, 4dr, 5spd, a/c, am/fm, cruise, ex cnd 63K, \$4500/80, Marilyn, 276-8018

'80 DATSUN 210 Wgn, 5spd, roof rack, 58Kmi, \$1.8K firm, Maria, 244-6748

'79 OLDSMOBILE CUTLASS, brwn, 2dr, am/fm, 6cyl, good running car, \$1500/firm, John, 296-4000

'83 TOYOTA CELICA GT, htchbk, 5 spd, air cnd, am/fm ster, cruise, 45Kmi, exc cnd, \$6500, Kris, 381-2570

'84 BUICK SKYHAWK Ltd, loaded, stereo, blu, 4 brnd no tires, lo ml, mint cond, Carla Jeanne, 223-5106

'81 SUBARU GLF 2dr, blk, auto, ac, pwr sunfr/wndws, new tires/brks, lo ml, mint, \$3500, Rich, 296-4173

'85 DODGE W150 Pickup, 4wd, 6010 GVM, V8, at, ps, pb, ac HD trailr htch & wiring, 18Kmi, \$9750, Dave, 297-2397

'85 BUICK CENTURY, auto, air, am/fm ster, blue, exc cnd, 19K mi, \$8500, Shirley, 296-3528

'84 CHRYSLER, E class, auto, 4dr, stereo, cass, wire whls, ac, exc cnd, \$5950, Fran, 223-3681

'81 CHEVETTE, 4dr htchbk, snrf, 4spd, am/fm ster cass swtires, v good cond, \$2500, Betty, 223-7989

'80 TOYOTA CELICA GT, snrf, a/c, am/fm, 79Kmi, good cond, \$2900/80, Nadine, 268-3398

'83 BMW 318i, ac, am/fm cass, snrf, 35Kmi, exc cond, \$12K, Norm, 486-3722

'75 CORVETTE, yellow w/black int, 4spd, loaded, exc cnd owned it 10 yrs/not beat, \$8995/80, Diane, 263-6041

'78 MONTE CARLO CHEV, in good cond, orig owner, \$1295, Arlan, 292-2482

'80 CHEVROLET MALIBU, 2dr, V8, auto, ps, pb, ac, F41 suspension, 32Kmi, body/inter exc, \$3K/80, Tom, 223-6659

FURNITURE

LOVESEAT \$300; Dining Table w/4 chairs \$399; have photos of sale items, Jim, 276-8638

BEDROOM SUITE, King sz, 5 pieces, \$380, king size brass bed \$900, Joe, 225-5697

PIANO, '79 Currier cnsol w/matching bnch, wlnut, bltin humidifr/dehumid, exc cnd, \$1200/80, Louise, 223-8578

WATERBED, qn sz, dark pine, 4 drwr pedstl, mnls, mirr &ahlif hdbd, htr, 3yr old, pd\$650, B/O, Angela, 223-3578

SOFA, cntmpry, 2pc, seats 6, exc cnd, \$550; BEDS, twin w/bxsprings \$80, Terry, 223-9142

RECLINER, Sears, \$150, worth \$350, 1yr old; Double Bed w/6 wheel frame \$75, Woody, 289-1079

NIGHTSTANDS, (2), solid wood, 1 drawer, exc cond, \$25 or both \$45, Sonia, 234-5446

DININGRM SET, solid Beals maple, 6chrs, 48" rnd tbl, 2 10" lvs, lhtch, \$800/80; 9' red rug \$50, Helen, 223-3294

1930's ROLL TOP MAHOGANY DESK, \$345; Butcher block brkfst table \$95; Bruce, 225-5441

MISCELLANEOUS

CAR STEREO, Pioneer Suprtur III, am/fm cass, 18 pre sets, elec tunr, new in bx, \$125/80, Theresa, 223-1730

POOL TABLE, 60's Brunswick, full 1 1/4" slate bed, 10x5 \$1400; 1951 SEEBURG JUKEBOX, \$3500, Karen, 223-2522

CLASSIC CASSETTES, good cond, some played once only all labels, Philip, 226-7237

CAMERA, Nikon FE2 w/Vivitar Series 1 28-90mm, (f2.8/3.5), takes great pictures, \$485, Scott, 226-7698

VCR, RCA VKP900, portable for use w/camera, stereo, on scrn program, 7lbs, almost new, \$650, Doug, 223-5746

SEWING MACHINE, White modl 734, fancy&stndrd stitch free-arm, bttn holer, all attach, 150, Sandy, 223-2634

ISLAND PARADISE CRUISE for 2, 5dys/4nts to Freeprt Bahamas, anytime, hotel acc incld \$195, Ken, 224-1686

PROJECTOR, for computr scrn images, Limelit CRT, 1yr old, perf cnd, case, adptrs, \$2500, Barbara, 226-2213

192K MEMORY MODULE for Rainbow PC100-A, \$125/80, Jeanne, 251-1237

GIFT CERTIFICATES(2), Transnational Travel worth \$100, for sale/\$75, gd for 2 yrs, Sallyann, 223-8954

TIRES(2), P225/75R15 General Dual Steel III, mntd on Chrysler rims, \$100 for pr, Mill, 269-2262

BEAVER JACKET, beautfl, prtically new, for sz 10-16 asking \$800, \$2K value; fox hat \$50, Gregg, 297-5163

DIAMOND STUDDED EARRINGS, 1/2 carat weight total, paid/\$680, sell for \$480, Lesley, 249-4005

TRUCK CAP FOR SALE, fits 7ft bed, exc cond, \$250, Dana, 297-6036

PIANO, Everett console, fruitwood finish, superh cnd \$1350/80, Tom, 223-7130

100B RAINBOW, brnd new-nvr usd, 384K, dual drvs, 2OMB hrd dsk, Monitor, LA50 prntr, \$2900, Theresa, 223-1730

CAMERA, Cannon T70, 35mm, state of art, 50/1-8 lens, 277 T flash, exc cond, \$185/80, Murali, 297-5307

LA 100 PRINTER, used v littl, orig cartn, incl forms tractor, tray, cable, more, exc cnd, \$400, John, 223-2066

MOTORCYCLES

'78 100S sport, red smoke, runs/looks grt, ft fork brace, tnk cvr, Dyna III lge, \$2750, Michael, 225-4295

'82 HUSKY 430WR, Metzlers w/500.17 or rear, new top end O-ring Chain, new brks, \$900/80, Fred, 249-4063

'86 KAWASAKI KDX 200 Enduro, impec main, stord/wntnr mnt cnd; boots, pnts, hlmt opt, \$1500, Paul, 225-4872

PETS

FREE to good home, 3yr old 1/2 lab, 1/2 gold retrvr spayed, good w/kids, Bende, 234-4680

FREE, desperately seek gd hm/3yr old female Dobermn prbrd, clipped, spayed, loyal, nds attn, Donna, 249-1556

2 GREYHOUNDS, 1M, 1F, vy friendly, nd gd loving home, w/lots of room, must go together, Holly, 274-6503

GOLDEN RETRIEVER PUPS, AKC, 5 female, 4 male, shots/wormed, avail 3/3, M/\$350, F/\$375, Paul, 226-2476

REAL ESTATE

BOYLSTON, priv, 2bdr twnhs, yard, move-in cond, frpic garage, a/c, Jeff, 225-4090

WATERVILLE ESTATES, NR, new cndo, 3bdr twnhs w/mtn view, wkend/\$360; weekly/\$740, Bill, 296-4154

ANDOVER, beautiful 3bdr, 2b, furn, gourmet kit, 2 car gar, top nrbrd, \$262.9K, Judy, 381-2927

MILFORD, MA, 2br twnhs condo, 2 1/2bth, pool, tennis, golf, 2mi/495, ask \$159K, Larry, 223-2954

NORTHERN MAINE, 25x28 cabin on lot, deer hunting, salmon fishing, 5mi to ocean, \$13K, Doug, 296-3332

W YARMOUTH, 3bdr twnhs, 1 1/2 b, 2yr old, hrdwd/carpt fl, 1mi/bch/Hynnis Ct, balc/dek, \$116K, Mimi, 297-6316

WESTFORD, land for sale 41, 115 sq ft in prime area, \$147.9, Lesley, 249-4005

PROVINCETOWN, timeahare, last wk/April, slp 4, effncy w/kctchntre, bleny vu of wtr, \$4K/80, Sonja, 262-8497

SO NASHUA, newly constructd, 2 bdr cndo, 1 1/2b, aldr balcony, appl kit, w/w, \$88.5, Lisa, 264-3566

WORCESTER, 7rm col, crnr lot, 3br, 1.5b, den, formal dr fp lr, hrdwd fl, bsmt, nr/Rt 290, \$132K, Janet, 223-9623

FRAMINGHAM No, 6rm slab rch, mint, 3 bdrm, lg corner lot, many xtrs, \$159.9K, Ian, 296-3486

MARLBORO, quality 2fam hm, 1/4 ac, lngrnd gnite pool 2car undr, prof landscapd, \$200K, Linda, 296-4236

SO NASHUA, rear dormrd Cape, 3bdr, 2b, fr, dr, lr, appl kit, office, 1/3 ac, nr MA bordr, \$137.9, Bob, 264-6473

CHELSEA, Admiral's Hill twnhs, best wtrfrnt loc, 3br 2 1/2b, 4 lvls w/dck, 2500sq ft lv sp, Bob, 264-7991

GARDNER, MA, 3fam hse, 5-5-3 lge rms, 1st flr apt has lg fam rm/bsmt, minutes/RT 2, \$130K, Pat, 241-4331

LEOMINSTER, 2bdr, 1 1/2b twnhs cndo, ovrsz deck, pool tennis, a/c, \$102.5K, Liz, 223-7796

NORTHBORO, sunny, 2bdr, apt style cndo, crnr unit, kit dning area, 1vrm, bth, slidr/bal, \$95K, Deanna, 223-9759

BOXBOROUGH, 1bdr cndo, ful appl, a/c, sldrs/bal, new wndws, new w/w, lo fee, util cost, \$77K, Bill, 251-1610

RECREATION VEHICLES

14' GLASTRON w/70 hp Mercury outboard, cox tilt trailer & accessories, \$3K/80, Paul, 247-2002

RENTALS

MARTHA'S VINEYARD, lg 2br, lr, kit house, W. Tisbury priv, nr bch, wkly rtls w/ferry res, Lenny, 297-2428

FALMOUTH, hse slps 6, nr everything, May thru Sept, quiet area, \$325 & \$425 wk, Paul, 223-3548

LOON MTN, 3 min, new studio eff cndo, slp 4, mod kit, indpool, whlp, sauna, \$375/wk & wknds, Lori, 296-4161

W YARMOUTH, 2bdr cott, 1/2mi/priv bch, Seagull Bch, tn \$450/wk Jul/Aug; \$375/wk Jun/Sep, Steve, 225-4686

WATERTOWN, Mt Auburn St, nr Rt2/Cambd line, 2 atrac aptns, 6 rm & 8 rm, hrdwd flrs, Mark, 381-2445

WORCESTER, huge, newly renov, 3br apt, excel loc, more \$565+util, Tat, 225-6960

N CONWAY area, lakefront saltbox, 3br, 2bth, w/canoe dock, \$450/wk, Van, 223-2856

NORTHBORO, lge 2br, dr, lr, w/d bkup, deck, 2nd flr of old Victorian, \$700+util, Mike, 297-6362

GRAFTON, twnhs, 4bdr, 2b, ful appl kit, skylite, gar, dck, w/d bkup, conv loc, \$875+util, Sylvia, 296-3373

MARLBORO, 3 or 4 bdr hse, a/c, appl, no pets, nr DEC, \$900/mo +util, Veronica, 223-6627

W YARMOUTH, Cape Cod, brnd new 3br cape, wash/dryer, 2 mn/walk/bch, avl May-Sep, \$600/Wk, Bill, 296-4404

WORCESTER, new condo, 2bdr, w/w carpet, lndry, storage secur bldg, off st prkg, \$525/mo+util, Anne, 226-6527

FT MYERS, FL, 2br, 2bth, slp 4, ful appl, mtn to ocean avl Mar 1, wkly/monthly, Brian, 234-5254

HYANNISPORT, summer rental, 3 br, 2b, walk to beaches \$690/wk, Jim, 223-6055

MARLBORO, 5rm apt/lovely old col, eatn kit, new appl bth, yrd w/gard, deck, prkg, \$715+util, Steve, 289-1828

NANTUCKET, 3br twnhs, ocnview, deck, tennis, pool, 5/30-6/13, \$650/wk, Nancy, 297-9880

MARLBORO, 2br apt, \$600/mo+util, ideal/2 prof people exc cnd, Lorain, 262-8387

NEWFOUND LAKE, Bristol, NH, 3bdr hs, slp 6, CCTV, short walk/private bch, Bill, 244-6722

LAKE WINNI, Meredith, new home, hottub, 250' beach, tennis, Jul-Aug \$550, Jun/Sep \$350/wk, Bob, 264-4762

news briefs

DECBIGBAND to hold benefit concert

The DECBIGBAND will hold a concert to benefit Oxfam-America on Saturday, April 4 at 8:30 p.m. in the ballroom of the Sheraton-Boxboro. Tickets will be sold at the door on the evening of the performance. For more information, contact Frank McGowan at DTN 223-4029 (AUTHOR::F-MCGOWAN).

Deadlines for 'Digital This Week'

Deadlines for "Digital This Week" have been established to help employees plan events and publicity around certain editions of the paper. Deadlines do not pertain to Marketplace, which is first come, first served. The next three issues and deadlines for DTW:
April 6 issue — March 25 deadline
April 20 issue — April 8 deadline
May 11 issue — April 29 deadline.

Tickets available for 'Shear Madness'

Corporate Employee Services and Recreation has made tickets available for a matinee performance of the mystery-comedy "Shear Madness." The matinee will be staged on Sunday, May 17 at 3 p.m. at the Charles Playhouse Stage II in Boston. Reservations must be made by April 30. Forms are available from your local Employee Services and Recreation department or call DTN 225-4624.

Circus tickets available

Corporate Employee Services and Recreation is making tickets to the Ringling Brothers Barnum & Bailey Circus available to Digital employees. The "Greatest Show on Earth" will be held on Saturday, May 9 at the Worcester Centrum. Tickets are \$8 (regularly \$10). Orders must be received by Monday, April 13. For more information, contact your local Employee Services and Recreation representative.

Marlboro Golf League begins 1987 season

The Marlboro Golf League begins its 1987 season on April 30 at Juniper Hills golf course in Northboro. Matches start at 4 p.m. For more information, contact Manny Simonian at DTN 297-5287 (SUCCESS::SIMONIAN).

Women's soccer team to kick off spring season

The women's soccer team will discuss plans for the spring season on Thursday, March 26 from 6 p.m. to 7:30 p.m. in the Westboro Conference Room (YWO). Both experienced players and beginners are welcome. Practices for the spring season begin in early April. For directions or additional information, contact team managers Bobbi Fearnow at DTN 292-2463 (CSCMA::FEARNOW), or Kerrie Scudder at DTN 249-4013 (EXIT26::SCUDDER).

Digital Softball League opens registration

The Digital Softball League is organizing for its 1987 season. This year, the league will be made up of three divisions, with 24 co-ed teams in each division. The A division is the most competitive, and B and C are somewhat less so. All teams from last year's league are returning this year, so new teams will not be formed this year.

The registration deadline is April 8. League games begin in May. To register, send a check for \$17, payable to "Maynard Softball League," to Tom Pitman at MLO5-2/B6. Please indicate the division in which you would like to play. The league will attempt to place all entrants.

Clark University to hold open house in Boxboro

Clark University will hold an open house for its MBA program on Tuesday, April 7 from 5-7 p.m. at the Sheraton Boxboro. For more information, call the university at (617) 793-7406.

Toastmasters Guest Day scheduled for March 25

The Maynard "Speakeasies" Toastmasters Club invites all interested employees to a Guest Day on Wednesday, March 25, from 11:30 a.m. to 1 p.m. in the Maynard Conference Room, PKO3-1, pole 7-D. Lunch will be provided.

Guest Day will feature a typical meeting, including impromptu talks, prepared speeches, and evaluations. Guests may participate in the meeting, but are not required to do so. For more information, call Marie Marotta, DTN 223-7444 (HAVOC::MAROTTA).

Marlboro to celebrate 'India Awareness Day'

The people, history, and culture of India will be highlighted on Tuesday, March 24, as Marlboro observes "India Awareness Day." Organized by a committee of Indian employees and the Marlboro Valuing Differences Committee, "India Awareness Day" will feature a panel discussion and a display of Indian artifacts. Indian food will be served in the MRO3 cafeteria as well.

A presentation on India and Indian expatriates living in the United States will be held at noon in the Pinegrove Conference Room. Employees are invited to stay for the panel discussion which follows the presentation. For more information, contact Roger Racine (CHEAPR::RACINE).

educational opportunities

Technical seminars

This is an integrated calendar of seminars for HLO, MRO, LKG, APO, LTN, ZKO, MLO, and SHR.

Unless otherwise indicated, seminar locations are as follows:

APO Training Center
 HLO Hall of White Mists
 MRO Hardware/Software Con. Room
 LKG LKO1-3 Cafeteria
 ZKO Babbage Aud.
 MLO Mill Caf. Con. Room
 SHR Room will be announced
 LTN Cafeteria

APO 289-1226 ERIE::SCOTT
 HLO 225-4068 HUDSON::FIDLER
 MRO 297-5097 HYPER::CSMALL
 SHR 237-3258 APOLLO::HEDIN
 LKG 226-7065 DELNI::NAPERT
 ZKO 381-1057 ZEKE::LIBRARY
 MLO 223-3674 MILRAT::COTOIA
 LTN 229-6900 PHENIX::BETTE

March 17, 10 a.m., HWM-HLO1

William Clancey, Stanford
"Qualitative Models and Instruction: An Overview of GUIDON2 Research"

March 18, 3-5 p.m., LKG

Henry Yang, consulting engineer
"Fiber Distributed Data Interface (FDDI)"
 Part 3 of a 4-part series

March 19, 2-4 p.m., SHR

Dr. Irvin Krause, Coopers and Lybrand, Boston

"Refocusing on Engineering to Defend Against the Foreign Threat to High Tech"

March 20, 10 a.m., HWM-HLO1

Ali Mili, University of Tunis, Tunisia
"Strongest Invariant Functions"

March 24, 10 a.m., HWM-HLO1

Scott Midkiff, Virginia Polytechnic Institute and State University
"Switch-Level Test Generation for CMOS"

March 25, 3-4:30 p.m., LKG

Bruce Luhrs, Digital
"Fault Management Model for Distributed Systems"

March 26, 9 a.m.-noon, APO

Interconnect Technology Process Development Group — P&DS
"Packaging and Assembly Process Technology Development Seminar"

March 26, 10 a.m., HWM-HLO1

Vinod Agarwal, McGill University
"Design for Easily Testable and 'BIST-able' Programmable Logic Arrays"

March 31, 10 a.m., HWM-HLO1

Alain Rappaport, Neuron Data
"NEXPERT OBJECT and the Knowledge Design Process"

April 1, 3-5 p.m., LKG

Don McMahon, Digital
"Optical Multiplexed Network Concepts" ■

UNIX, ULTRIX training available from Educational Services

The UNIX® and ULTRIX Systems Education Series, a set of self-paced customer training courses for technical and non-technical personnel, is now available to Digital employees. These text-based courses enable students to develop skills, greater flexibility and productivity in working with these operating systems on Digital's computers running ULTRIX-32 and ULTRIX-11, as well as on other systems running UNIX.

Overview of Unix System Concepts (EY-2679E-VB, Beta videotape; EY-2679E-VH, VHS; EY-2679E-VU, Umatic Video)

Intro to UNIX Operating System (EY-2228E-P0)

Shell Programming for Users (EY-2230E-P0)

Shell Programming for Programmers (EY-2231E-P0)

Text Processing on UNIX Systems (EY-2232E-P0)

Prototyping UNIX Software Applications (EY-2233E-PO)

Programmer Productivity: Using Advanced UNIX Software Utilities (EY-2234E-PO)

ULTRIX-32 System Manager (EY-2681E-PR)

Intro to C (EY-2235E-PO)

Using C with ULTRIX-11 (EY-2229E-PO)

Using C with ULTRIX-32 (EY-2237E-PO)

Overview of UNIX System Concepts (EY-2679E-SP)

U.S. employees (other than Field Service and Software Services personnel) may order the above courses through a charge to cost centers by sending a memo to Educational Services' Order Processing group in Billerica, Mass. Address VAXmail memos to EDS-VAX::MAILPO and DECmail memos to MAILPO @BKO. Include your name, badge number, cost center, full facility address including mailstop, the part number, title, and quantity. Be sure to distinguish between part numbers ending in zero and part numbers ending in the letter O. To order by phone, call (1-800) 343-8321.

Digital's Field Service and Software Services employees may order these courses or the equivalent employee courses by contacting their Area Logistics training person. Employee courses are listed in the Employee Course Schedule and course catalogs.

®UNIX is a registered trademark of AT&T Bell Labs

'Managing for Success' course available

Establishing realistic goals for employees and evaluating performance based on those goals is the subject of "Managing for Success," a new management course developed jointly by Field Compensation and Benefits and Field Employee Relations. The course is available through Educational Services and the Individual Learning Centers.

"Managing for Success" is a self-paced, interactive video course. It provides realistic vignettes that show what can happen when clear goals are not developed for and communicated to employees.

The course is the second in a series of IVIS-based courseware for managers. The first course, "Salary Management," is also available through the Individual Learning Centers, Field Service Training and Educational Services.

Quality Development Program course calendar

Date	Course	Location
March 23-27	Design for Reliability	ZKO
25-26	Introduction to Digital for Engineering	LKG
April 8-9	Introduction to Digital for Engineering	ZKO
22-23	Introduction to Digital for Engineering	LKG
28-30	Introduction to Deming	NRO

To enroll in a workshop over the ENET, set host to QDP's captive account on node SIVA, username COURSES, password COURSES or call Steve Collins at DTN 381-1822.

High Performance Systems course calendar

Course	Dates	Location
IBM's Systems Network Architecture (SNA)	March 27; April 3, 10	MRO1 HW/SW
Object-Oriented Programming	April 7, 10	MRO1 HW/SW
A Systematic Approach to Digital System Design	April 13-24	MRO1 HW/SW
Quality Factor Development	April 14 May 12 June 9	MRO1 Keyboard
How to Sell Your Technical Proposal	April 21 May 28 June 16	MRO1 Keyboard
Engineering for Quality Design (Taguchi Approach)	April 21 May 19 June 16	WFR Classroom B
Software Project Management (Small to Medium Projects)	April 29- May 1	MRO1 HW/SW
Structured Systems Analysis and Design	May 11-15	MRO1 HW/SW
Designing with CMS, MMS, DBMS, DTR, ACMS and Other Programmer Productivity Tools	May 27-29	MRO1 HW/SW
DECSIM	June 8-12	MRO2 Colo. Spgs.

To enroll via COURSES, set host HYPER, username COURSES, password COURSES. For more information, contact registrar Jean Catto, DTN 297-6298 (HYPER::REGISTRAR).

Course announcements from DIS Training and Education

Data Description and Naming Workshop April 2

This course introduces the Digital Standard Procedure for data description and naming, and anyone who is responsible for developing and/or evaluating data descriptions and standard data names (No prerequisites).

VAX DATATRIEVE Programming April 27-May 1

In this course, the student will learn the features of VAX DATATRIEVE required to design and implement an application. The course teaches how DATATRIEVE can be used in conjunction with a high-level programming language and other layered products on VMS. Audience: Computer software

professionals who will be creating and implementing VAX DATATRIEVE applications, and who need to know how to use VAX DATATRIEVE in conjunction with other layered VMS products including FMS, TDMS and DECnet. Prerequisites: Completion of "VAX DATATRIEVE for the Computer Professional" or equivalent knowledge and experience. Attendance in a "Utilizing VMS Features from a VAX Language" course would also be helpful.

To register, call Cheryl O'Hern at DTN 249-4670. To obtain a detailed course description or other training information, call DTN 249-1461. Descriptions will be sent over the network for immediate reference. ■

Correction



In the March 2 issue of "Digital This Week," the youngsters in this photo were incorrectly identified. Former Boston Celtics basketball star M.L. Carr is autographing a basketball for Sameer Bhandarkar (standing), son of Dileep Bhandarkar, senior consulting engineer. Looking on is Billy Dastou (seated), grandson of Littleton employee Anita McCarthy. The two youngsters were in Littleton to hear M.L.'s "Stand Tall Against Drugs" campaign. DTW regrets the error.

AI courses, books available

A package of self-paced courses and Digital Press books on artificial intelligence (AI) is available from Educational Services. The courses are designed for managers, programmers, and others interested in learning more about AI technology. Three books — "The Artificial Intelligence Experience: An Introduction," by Susan Scown, "Common LISP: The Language," by Guy Steele, and "A Programmer's Guide to Common LISP," by Deborah Tatar, offer additional reading about the field.

Introduction to Artificial Intelligence (Part No. EY-3432E-VB, Beta; EY-3432E-VH, VHS; EY-3432E-VU, Umatic)

VAX OPS-5 (Part No. EY-3421E-MT, magtape TBI; EY-3421E-RX RX01 diskette; EY-3421E-TK, TK50 cassette)

San Marco LISP Explorer® (Part No. EY-6732E plus suffix)

To order, reference suffix -M for magtape or -T for TK50 cassette plus the following numbers: 1 for VAXstation II, AI workstation, and MicroVAX II; 2 for the VAX-11/730 and 750; 3 for the VAX-11/780, 782, 785, 8200 and 8300; 4 for the VAX 8500, 8550, 8600, 8650, 8700, and 8800; 5 for VAXclusters. For example, EY-6732E-M5 is the part number to reference when ordering the course for a VAXcluster.

U.S. Digital employees (other than Field Service and Software Services personnel) may order the above-mentioned courses and books through an internal charge to cost centers by sending a memo to Educational Services' Order Processing group in Billerica, Mass. Address VAXmail memos to EDSVAX::MAILPO and DECmail memos to MAILPO@BKO. Include your name, badge number, full facility address and mail stop, cost center, quantity, title, and part number. To order by phone, call (1-800) 343-8321. All other questions should be directed to DTN 249-1454.

Field Service and Software Services employees may order these courses or the equivalent employee courses by contacting their Area Logistics training contact. Employee courses are listed in the employee course schedule and course catalogs.

®Lisp Explorer is a registered trademark of San Marco Associates.

IEEE meeting set for March 26

The March meeting of the Computer Society of the Worcester section of the Institute of Electrical and Electronic Engineers (IEEE) will be held on Thursday, March 26, at 6 p.m. at the Massachusetts Microelectronics Center (MMC) in Westboro. The meeting will feature an update about and a tour of the MMC facility. For more information, contact Ed Perkins at DTN 223-9782 (ECADJR::PERKINS) ■

Field Headquarters Personnel to celebrate International Women's Month

Field Headquarters Personnel will celebrate International Women's Month on Wednesday, March 25. All events will take place in the Hinchcliffe Conference Room in the Mill (MLO5-4).

10-10:45 a.m. — Rosalyn Taylor O'Neale, Storage Systems Valuing Differences Program manager. "Factors which Contributed to My Success at Digital."

10:45-11:30 a.m. — Dianne Durkin, Headquarters Sales Support manager. "Attributes that Contribute to Success."

12:15-1:45 p.m. — June Inuzuka, public interest attorney and president of Pan-Asian American Women, Inc. "Strengths and Challenges of Women in Corporate America."

1:45-2:30 p.m. — Donna Blaney, U.S. Field Personnel manager. "A Perspective on Men and Women Working Together."

2:30-3:15 p.m. — Ramonita Ayala, Networks Business manager, Corporate Field Service Purchasing. "Factors which Contributed to My Success at Digital."

3:15-4:30 p.m. — Janet Dickerson, dean of Swarthmore College, Swarthmore, Pa. "Women Working Together: Race and Gender Challenges."

All Digital employees are welcome to attend. Contact Elsa Rodriguez, 276-8889 for more details. ■

Freight payment process changed

Digital's freight payment process has changed. All original freight invoices must be submitted to:

Digital Equipment Corp.
c/o Chase Trans-Info
P.O. Box 3149
Union, N.J. 07083.

For domestic shipments (within the U.S. and Puerto Rico), freight payment invoices which are dated April 1 or later must be submitted to the address above. For international export shipments, freight payment invoices which are dated April 29 or later also must be submitted to this address.

Questions relating specifically to import shipments should be directed to Diane Stone, DTN 234-4182. All other questions should be directed either to Diane or to Pat Snay, DTN 234-4189.



Digital, in cooperation with the Museum of Science in Boston, honored Sufi Yusef (left) and Danny Morris (right) as the gold medal winners of ACT-SO, the Afro-Academic, Cultural, Technical, and Scientific Olympics. Dave Grainger (center), vice president, Field Service, presented the awards at a reception held recently at the museum. ACT-SO, a project of the NAACP, is a campaign to discover, develop, nurture and reward academic achievement among black high school students.

Lunchtime seminars on money management to be held in April

Throughout April, the Greater Maynard Area Employee Assistance Program (EAP) will sponsor a series of lunchtime seminars titled "Introduction to Budget Planning and Money Management." This seminar will offer information on money management, how to set up a budget and how to figure out what a safe debt limit is. Staff from Consumer Credit Service will present the seminar. The seminars are open to all employees and their families; just bring a lunch. Seminars run from 11:45 a.m. to 1 p.m. on the following dates:

Facility	Date	Conference Room
Concord (CFO2)	April 1	Anchor
Mill	April 2	Sheridan
Powdermill Road	April 8	Assabet
Virginia Road	April 15	Bell
Acton-Nagog	April 16	Vancouver
Marlboro (LMO)	April 22	Ethernet
Hudson	April 23	Hall of White Mist
Stow	April 29	Assabet
Parker Street	April 30	Maynard

For more information, contact EAP at DTN 223-4439.

'Digital Appreciation Day' at Old Sturbridge Village

Corporate Employee Services and Recreation and Old Sturbridge Village invite Digital employees and their families to "Digital Appreciation Day," on Saturday April 11, from 9 a.m. to 5 p.m. Employees will be admitted at no charge, and immediate family members will be admitted at a reduced rate of \$4. Children under 6 are free. Employees must show their badges to take advantage of

these reduced rates.

Old Sturbridge Village recreates life as it was in New England 150 years ago. It is located on Route 20, one mile west of the junction of Interstate 84 and the Massachusetts Turnpike.

For more information, contact your local Employee Services and Recreation representative. ■

Tickets to Red Sox-Yankees game available

Corporate Employee Services and Recreation is making tickets to a Boston Red Sox baseball game available to employees at a reduced rate. The Sox will play the New York Yankees on Wednesday, Sept. 9, at 7:35 p.m. in Fenway Park. Reserved grandstand seats are \$9. The deadline for ticket orders is April 6. For more information, contact your local Employee Services and Recreation representative.